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Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

- 1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value and cost of all other materials . . .," Census material code 970099 8.  
  
Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.  
  
If quantities are requested, please use the unit of measure specified.  
  
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
- 2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

- Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).  
  
If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the amounts of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
- 3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies  <b>(A)</b>		Census material code  <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Consumption of purchased materials and of materials received from other establishments of your company			
					Quantity  <b>(D)</b>	Cost, including delivery cost (freight-in) <b>(E)</b>		
						Millions	Thousands	Dollars
			571	573	574			
<b>1</b>	<b>Animals Slaughtered</b>	CATTLE	Number of head	021013 8	Number		\$	
<b>2</b>			Live weight	021011 2	Thousand pounds			
<b>3</b>		CALVES	Number of head	021023 7	Number			
<b>4</b>			Live weight	021021 1	Thousand pounds			
<b>5</b>		SHEEP AND LAMBS	Number of head	021413 0	Number			
<b>6</b>			Live weight	021411 4	Thousand pounds			
<b>7</b>		HOGS	Number of head	021313 2	Number			
<b>8</b>			Live weight	021311 6	Thousand pounds			
<b>9</b>	<b>Meat Materials Purchased From Other Packers (Including interplant transfers)</b> (Value of carcasses cut up for resale fresh should be reported as "Cost of resales" in item 10, line b)	FRESH AND FROZEN RED MEATS (Including variety meats)	Beef	201111 2	↑ Thousand pounds ↓			
<b>10</b>			Veal	201121 1				
<b>11</b>			Pork	201141 9				
<b>12</b>			Other fresh and frozen red meats	201132 8				
<b>13</b>		Meat materials for sausage and canning not separable by species	201101 3					
<b>14</b>		Processed pork (cured, smoked, etc.)	201161 7					
<b>15</b>	Other purchased meat materials (cured beef, cured lamb, etc.)	201102 1						
<b>16</b>	Poultry; live, fresh, frozen, or prepared			190032 3				
<b>17</b>	Hides and skins purchased (including transfers from other establishments of this company)			201191 4				
<b>18</b>	Spices and curing materials			209993 5				

**CONTINUE WITH ITEM 17 ON PAGE 6**

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued**

Line No.	Materials, parts, and supplies  <b>(A)</b>		Census material code  <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Consumption of purchased materials and of materials received from other establishments of your company			
					Quantity  <b>(D)</b>	Cost, including delivery cost (freight-in) <b>(E)</b>		
						574	Thou-	Dollars
		571	573	Millions	sands			
19	CASINGS	Animal and collagen casings purchased (including transfers from other establishments of this company)	201391 0					
20		Casings, synthetic (including cellulosic and fibrous reinforced)	308012 4					
21	Packaging paper and plastics film, coated and laminated		267101 4					
22	Paperboard containers, boxes, and corrugated paperboard		265001 8					
23	Cost of all other materials, parts, containers, and supplies consumed . . . . . <i>Describe the principal materials, etc., included in this value.</i>		970099 8					
24	<b>TOTAL</b> Sum of lines 1 – 23 should equal item 10, line a							

<b>Item 18A. METHOD OF OPERATION OF THIS ESTABLISHMENT DURING 1997</b>		Key	Mark (X) appropriate box
<i>Mark (X) the ONE which best describes your method of operation.</i>			
1.	Custom slaughtering of livestock or poultry owned by others . . . . .	401	1016 <input type="checkbox"/>
2.	Meat and poultry products processed chiefly from livestock or poultry slaughtered in this establishment . . . . .	402	1032 <input type="checkbox"/>
3.	Manufacturing sausage, smoked meats, canned meats, or meat specialties from animals slaughtered elsewhere . . . . .	403	1057 <input type="checkbox"/>
4.	Chiefly retailing, wholesaling, or jobbing meats and poultry products purchased and resold . . . . .	404	1099 <input type="checkbox"/>

**CONTINUE WITH ITEM 18B ON PAGE 7**

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**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

**1. General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**3. Contract Work**

**a.** Products made by others for you from your materials: Report such products on the specific lines of this section as if they were made in this establishment.

**b.** Products that you made from materials owned by others:

**(1)** Receipts for custom slaughtering should be reported on line 67, Census products code 20110 93 8.

**(2)** For all other products, report the amount that you received for "commission or contract receipts" under Census product lines for these products.

**4. Products Bought and Sold Without Further Manufacture** – On line 70 report the invoice sales value of products sold in the same condition as purchased, including meat, hides, skins, pelts, casings, etc., and which are not made part of any product included on lines 1–66. Include in "Resales" the sales of fresh meats prepared from purchased carcasses. (The cost of such resold goods should be reported in item 10, line b.)

**5. Product Reference List** – Do not combine product lines. Examination of titles below will assist you in locating products manufactured in this establishment. If any of your products are not prelisted on this form, report them on lines 61–66.

Titles	Line numbers
Fresh and frozen meat	1–17
Pork, processed or cured (not canned or made into sausage)	18–24
Sausage and similar products (not canned)	25–29
Cooked or smoked poultry products	30–33
Canned meats (excluding dog and cat food) containing 20 percent meat or more	34–35
Lard sold as such (excluding animal fat shortening)	36–37
Edible tallow and stearin	38
Baking or frying fats (shortening)	39–40
Grease and inedible tallow	41–42
Feed and fertilizer byproducts	43–46
Scrap, wool, glue stock, hides, skins and pelts, natural and collagen sausage casings, and miscellaneous products	47–66
Custom slaughtering and other contract work	67–68

Line No.	Products and services  <b>(A)</b>		Census product code  <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Products shipped and other receipts			
					Quantity  <b>(D)</b>	Value, f.o.b. plant <b>(E)</b>		
						583	584	
				Millions	Thou- sands	Dollars		
1	<b>Fresh and Frozen Meat From Animals Slaughtered in This Plant, Not Canned or Made Into Sausage</b>	BEEF (20111) (Report American bison, buffalo, and hybrids of beef-bison or beef-buffalo on line 17)	Whole carcass beef	20111 12 6	Thousand pounds	\$		
2			Primal cuts	20111 14 2				
3			Subprimal and fabricated cuts packaged in plastics (boxed beef)	20111 16 7				
4			Other subprimal and fabricated cuts	20111 18 3				
5			Boneless beef (including hamburger)	20111 31 6				
6			Variety meats (edible organs)	20111 51 4				
7			Other edible beef (including corned beef)	20111 71 2				
8	VEAL (20112)	Whole carcass veal	20112 12 4					
9		Primal, subprimal, and fabricated cuts, and boneless veal	20112 17 3					
10		Other edible veal (including edible organs)	20112 61 1					
11	LAMB AND MUTTON (20113)	Whole carcass lamb and mutton	20113 12 2					
12		Primal cuts and all other edible lamb and mutton	20113 52 8					

CONTINUE WITH ITEM 18B ON PAGE 8

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services		Census product code	Unit of measure for quantities	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant (E)		
			581			583	584	Millions
	(A)		(B)	(C)	(D)			
13	<b>Fresh and Frozen Meat From Animals Slaughtered in This Plant, Not Canned or Made Into Sausage – Continued</b>	PORK (20114)	Whole carcass pork	20114 12 0	↑ Thousand pounds ↓		\$	
14			Primal and fabricated cuts (including trimmings)	20114 17 9				
15			Variety meats (edible organs) from animals slaughtered in this plant	20114 51 8				
16		Meat of horses and other animals for nonhuman consumption		2048A 01 6				
17		Other fresh and frozen meats, including horsemeat for human consumption		2011B 15 7				
18	<b>Pork, Processed or Cured (Not canned or made into sausage) (20116)</b>	Sweet-pickled or dry-cured pork (not smoked or cooked)		20116 12 5				
19		SMOKED PORK (Not otherwise cooked)	Hams and picnics (except canned)	20116 31 5				
20			Slab bacon	20116 35 6				
21			Sliced bacon	20116 41 4				
22			Other smoked pork	20116 52 1				
23		Boiled ham and other cooked pork (except canned meats and sausage; including barbecue pork)		20116 61 2				
24		Dry salt pork		20116 22 4				
25		<b>SAUSAGE AND SIMILAR PRODUCTS, NOT CANNED (20117)</b> (Report similar products made from poultry on lines 30–33)	Fresh sausage (pork sausage, breakfast links, etc.)			20117 11 5		
26	Dry or semidry (salami, cervelat, beef jerky, pepperoni, summer sausage, pork roll, etc.)		20117 17 2					
27	Frankfurters (including wieners)		20117 21 4					
28	Other sausage, smoked or cooked (bologna, liverwurst, Polish sausage, packaged luncheon meats, minced roll, smoked pork sausage, etc.)		20117 35 4					
29	Jellied goods and similar preparations, not canned (headcheese, meat loaves, scrapple, puddings, chili con carne, imitation sausage, etc.)		20117 91 7					
30	<b>COOKED OR SMOKED POULTRY PRODUCTS</b>	Turkey, except frankfurters, hams, and luncheon meats		20155 31 3				
31		Chicken, except frankfurters, hams, and luncheon meats		20155 32 1				
32		Frankfurters (including wieners)		20155 33 9				
33		Hams and luncheon meats		20155 34 7				
34	<b>CANNED MEATS CONTAINING 20 PERCENT MEAT OR MORE</b> (Excluding cat and dog food)	Baby food		20321 00 6				
35		Other		20118 00 6				
36	<b>LARD SOLD AS SUCH</b> (Excluding animal fat shortening) (20115)	Consumer sizes (containers of 3 lb or less)		20115 13 5				
37		Commercial sizes (containers of more than 3 lb)		20115 17 6				
38	Edible tallow and stearin		2011B 41 3					
39	<b>BAKING OR FRYING FATS</b> (Shortening) (20791)	Made from 100 percent vegetable oil		20791 13 3				
40		Made from 100 percent animal fat or blends of vegetable oil and animal fat		20791 15 8				

**CONTINUE WITH ITEM 18B ON PAGE 9**

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services  (A)		Census product code  (B)	Unit of measure for quantities  (C)	Products shipped and other receipts			
					Quantity  (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou- sands	Dollars
41	Inedible tallow (including inedible animal stearin)		20771 11 9	Thousand pounds		\$		
42	Grease, other than wool grease		20771 13 5					
43	FEED AND FERTILIZER BYPRODUCTS (20772)	Meat and bone meal	20772 11 7	Short tons				
44		Dry rendered tankage	20772 12 5					
45		Feather meal	20772 37 2					
46		Other feed and fertilizer (including dried blood, poultry fat and byproducts, and raw products for pet food)	20772 98 4					
47	Killing floor offal, scrap, bones		2011B 55 3					
48	Pork rind, pellets, including pork cracklings		2011B 17 3					
49	Other miscellaneous byproducts of meatpacking plants (including pulled wool and glue stock; except sausage casings)		2011B 59 5					
50	HIDES, SKINS, AND PELTS (20119)	Cattle (including kip)	20119 14 5	Number				
51		Calf (except kip)	20119 22 8					
52		Sheep and lamb	20119 51 7					
53		Other hides, skins, and pelts (except kip) – <i>Specify kind</i>	20119 97 0					
54	UNFINISHED CATTLE HIDE AND KIP SIDE LEATHERS	Wet blues	31116 37 9	Number of hides (whole hide equivalent)				
55		Other	31116 38 7					
56	Finished and unfinished all calf and whole kip leathers		31116 43 7	Thousand square feet				
57	SAUSAGE CASINGS	Natural (beef, hog, etc.)	2011B 45 4	Thousand pounds				
58		Collagen	2013B 21 3					
59	Frozen dinners; frozen beef, pork, and poultry pies; and frozen nationality foods		20382 00 8					
60	Subprimal and fabricated cuts packaged in plastics (boxed beef) made from purchased carcasses		51470 09 4					
61	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>						
			18					
62			26					
63			34					
64			42					
65			59					
66		67						

CONTINUE WITH ITEM 18B ON PAGE 10

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued								
Line No.	Products and services  (A)		Census product code  (B)	Unit of measure for quantities  (C)	Products shipped and other receipts			
					Quantity  (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou- sands	Dollars
67	CUSTOM SLAUGHTERING AND OTHER CONTRACT WORK	Receipts for custom slaughtering	93201 11 9			\$		
68		Receipts for other custom work done for others on their materials . . . . . <i>Describe below products worked on and kind of work.</i>	93000 14 9					
69	MISCELLANEOUS RECEIPTS	Miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5					
70	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. Include sales of fresh meat from purchased carcasses. The cost of such items should be reported in item 10, line b.	99989 00 6					
71	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1–70, column (E)		77000 00 8			\$		

Items 19–21 – Not applicable to this report

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report ( <i>Print or type</i> )		Telephone	Area code	Number	Extension		
667	1	2					
Name of company			Address ( <i>Number and street, city, State, ZIP Code</i> )				
<b>Period covered</b>		FROM: Month	Day	Year	TO: Month	Day	Year
666	1				2		
Signature of authorized person				Title		Date	