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Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials used by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

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Line No.	Materials, parts, and supplies (A)		Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company		
					Quantity (D)	Cost, including delivery cost (freight-in) (E)	
						Millions	Thou-sands
1	Whole milk	024111 7	Cwt		\$		
2	Fluid skim milk	202612 8					
3	Cream	202613 6					
4	Butter	202101 2	Thousand pounds				
5	Condensed and evaporated milk	202301 8					
6	Dry milk	202311 7					
7	Natural cheese, other than cottage cheese	202210 1					
8	DAIRY PRODUCT MIXES	Ice cream mix (excluding lowfat and nonfat)	202403 2	Thousand gallons			
9		Ice cream mix, lowfat	202405 7				
10		Ice cream mix, nonfat	202408 1				
11		Sherbet mix	202404 0				
12		Yogurt mix	202407 3				
13	Fats and oils, all types (purchased as such)	207006 8	Thousand pounds				
14	SWEETENERS	High fructose corn syrup (HFCS) (in terms of sugar solids)		204604 3			
15		Crystalline fructose (dry fructose)		204611 8			
16		Dextrose and corn syrup including corn syrup solids (dry weight)		204612 6			
17		Sugar (cane and beet) (in terms of sugar solids)	206011 9	Short tons			
18	Whey, liquid, concentrated, dried, and modified whey products in terms of solids	202302 6	Thousand pounds				
19	Casein and caseinates	190035 6					
20	Chocolate (compounds, cocoa, chocolate liquor, coatings, chocolate flavoring, etc.)	206601 7					

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity (D)	Cost, including delivery cost (freight-in) (E)		
					574 Millions	Thou- sands	Dollars
21	Flavorings (natural, artificial, imitation, etc.), except chocolate	190036 4			\$		
22	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapes	282104 9	Thousand pounds				
23	Packaging paper and plastics film, coated and laminated	267101 4					
24	Bags; plastics, foil, and coated paper	267301 0					
25	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	308007 4					
26	CONTAINERS Glass containers	322101 7					
27	Plastics containers, except bags	308015 7					
28	Paperboard containers, boxes, and corrugated paperboard	265001 8					
29	Metal cans, can lids and ends	341101 4					
30	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8					
31	TOTAL Sum of lines 1–30 should equal item 10, line a				\$		

Item 18A – Not applicable to this report

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Receiving stations – Establishments which do not have bottling or pasteurizing operations but receive fluid milk in bulk and ship it, without processing to bottling or other manufacturing plants of the same company, should report on 1997 Economic Censuses Form ES-9200 "Auxiliary Establishment Report." Establishments which are engaged in the business of buying bulk fluid milk and selling it at wholesale, without processing or bottling, should report on 1997 Census of Business Form CB-5143, "Dairy and Dairy Products."

6. Distribution Points (Relay Stations) – Some plants maintain outlying distribution points (relay stations) to facilitate house-to-house delivery in nearby cities. Such locations should be considered as part of this establishment in preparing this report, provided their primary activity is the distribution of goods to household consumers. Any such locations distributing primarily at wholesale (to retail stores, etc.) should be regarded as manufacturer's sales branches and listed separately on Form CB-5143, "Dairy and Dairy Products."

Line No.	Products and services (A)			Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts			
						Quantity (D)	Value, f.o.b. plant (E)		
							584	Thou-	Dollars
						583	Millions	sands	
1	BUTTER (Churned in this plant) (20210)	(Report butter churned elsewhere and re-packaged in this plant as resale on line 104) Shipped in bulk (containers more than 3 pounds)		20210 13 4	Thousand pounds		\$		
2		Shipped in consumer packages (containers 3 pounds or less)		20210 15 9					
3		Anhydrous milkfat (butteroil)		20210 21 7					
4	Margarine, including butter blends			20792 00 8					
5	Natural Cheese, Except Cottage Cheese (Cheddar, Swiss, Italian, brick, cream, grated, dried, etc.) (20223)	NATURAL CHEESE (Excluding lowfat natural cheese), EXCEPT COTTAGE CHEESE	Shipped in consumer packages or containers (3 pounds or less)	20223 03 8					
6			Shipped in packages or containers of more than 3 pounds or in bulk	20223 04 6					
7		LOWFAT NATURAL CHEESE, EXCEPT COTTAGE CHEESE	Shipped in consumer packages or containers (3 pounds or less)	20223 05 3					
8			Shipped in packages or containers of more than 3 pounds or in bulk	20223 06 1					
9		Process Cheese and Related Products (Pasteurized and blended) (20224)	PROCESS CHEESE	Shipped in consumer packages or containers (3 pounds or less)		20224 11 9			
10			Shipped in packages or containers of more than 3 pounds or in bulk	20224 13 5					
11	Cheese food		20224 23 4						
12	Cheese spread		20224 25 9						
13	Other related cheese products (including flavored cheese dips)		20224 29 1						
14	CHEESE SUBSTITUTES AND IMITATIONS (20225)	Products substituting for natural cheese		20225 11 6					
15		Products substituting for processed cheese or related products		20225 21 5					
16	Raw liquid whey			20226 00 7					

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued										
Line No.	Products and services			Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts				
						Quantity 583		Value, f.o.b. plant (E)		
								584	Thou-	Dollars
(A)	(B)	(D)	Millions	sands						
17	Dry Milk Products and Mixtures (Report soy base or other substitutes on lines 42-45) (20235)	SHIPPED IN CONSUMER TYPE PACKAGES (Containers 3 pounds or less)	Nonfat dry milk	20235 11 5	Thousand pounds					
18			Infants' formula	20235 22 2						
19			Other dry milk products (instant chocolate milk, weight control products, whole milk powder, malted milk powder, powdered cream, etc.)	20235 29 7						
20		SHIPPED IN BULK (Containers larger than 3 pounds)	Food grade (bakeries, confectioners, meat packers, etc.):							
			Dry whole milk	20235 42 0						
21			Nonfat dry milk	20235 43 8						
22			Dry whey	20235 45 3						
23			Modified dry whey products (whey protein concentrates, etc.)	20235 46 1						
24			Lactose	20235 48 7						
25			Other food grade dry milk products	20235 49 5						
26		Feed grade (dry milk, dry buttermilk, dry whey, etc.)	20235 51 1							
27	CANNED MILK PRODUCTS (Consumer type cans) (Report soy base or other substitutes on lines 46 and 47) (20236)	Evaporated milk		20236 12 1						
28		Condensed milk		20236 16 2						
29		Canned dietary supplements, weight control products		20236 21 2						
30		Infants' formula, liquid		20236 26 1						
31		Other canned milk products (including canned whole milk)		20236 28 7						
32	Concentrated Milk Products Shipped in Bulk (Barrels, drums, and tanks) (20237)	Feed grade (including concentrated whey and buttermilk)		20237 12 9						
33		FOOD GRADE (Except all types of ice cream mixes)	Concentrated whey in terms of solids	20237 17 8						
34			Other food grade concentrated milk products	20237 19 4						
35	ICE CREAM MIXES AND RELATED PRODUCTS (20238)	Ice cream (excluding lowfat and nonfat)		20238 01 0	Thousand gallons					
36		Ice cream, lowfat		20238 03 6						
37		Ice cream, nonfat		20238 04 4						
38		Sherbet		20238 05 1						
39		Yogurt		20238 07 7						
40		Milkshake		20238 13 5						
41		Other mixes		20238 21 8						
42	Products That Substitute for Dairy Products	DRY	Coffee whiteners	20239 21 6	Thousand pounds					
43			Infants' formula	20239 23 2						
44			Sour cream substitutes	20239 25 7						
45			Other dry dairy product substitutes (including whipped topping, etc.) – Specify product	20239 28 1						

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services			Census product code 581	Unit of measure for quantities 583	Products shipped and other receipts				
						Quantity 584	Value, f.o.b. plant (E)			
							Millions	Thousands	Dollars	
(A)	(B)	(C)	(D)							
46	Products That Substitute for Dairy Products – Continued	CANNED	Liquid infants' formula		20239 32 3	↑ Thousand pounds ↓		\$		
47			Other canned dairy product substitutes (including dietary supplements and weight control products)		20239 38 0					
48		OTHER	Perishable	Flavored dips	20267 11 8	Thousand quarts				
49				Whipped topping (including pressure can type)	20267 13 4	Thousand pounds				
50				Coffee whiteners	20267 14 2	↑ Thousand quarts ↓				
51				Flavored milk drinks (chocolate drink, etc.)	20267 17 5					
52				Sour cream substitutes	20267 16 7					
53				Other perishable dairy product substitutes – Specify products	20267 18 3					
54				Frozen	Whipped topping	20384 51 7	Thousand pounds			
55	Other frozen dairy product substitutes (except mellorine and similar frozen desserts)	20384 59 0								
56	Ice Cream and Ices (20240)	ICE CREAM (Including custards)	Ice cream (excluding lowfat and nonfat)	Shipped in bulk (containers 3 gallons or more)	20240 14 9	↑ Thousand gallons ↓				
57				Shipped in container sizes (less than 3 gallons)	20240 15 6					
58				Novelty forms	20240 16 4					
59		Ice cream, lowfat	Shipped in bulk (containers 3 gallons or more)	20240 21 4						
			Shipped in container sizes (less than 3 gallons)	20240 22 2						
61		Novelty forms	20240 23 0							
62		Ice cream, nonfat	Shipped in bulk (containers 3 gallons or more)	20240 25 5						
			Shipped in container sizes (less than 3 gallons)	20240 26 3						
64		(Continued on next page)	Novelty forms	20240 27 1						

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services		Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity 583	Value, f.o.b. plant (E)		
						584	Thou-	Dollars
(A)	(B)	(D)	Millions	sands				
65	Ice Cream and Ices (20240) – Continued	FROZEN YOGURT (Report other yogurt on lines 88 and 89)	Regular and lowfat frozen yogurt	20240 35 4	Thousand gallons			
66			Nonfat frozen yogurt	20240 37 0				
67		SHERBET	Shipped in bulk (containers 3 gallons or more)	20240 94 1				
68			All other sizes (including novelty forms)	20240 96 6				
69		ICES	Water ices containing no real fruit or fruit juice	20240 52 9				
70			Ices containing some real fruit or fruit juice	20240 54 5				
71		Mellorine and similar frozen desserts containing fats other than butterfat (including tofu-type)	20240 71 9					
72		Other frozen desserts (frozen pudding, etc.)	20240 98 2					
73		BULK FLUID MILK AND CREAM (Sales and transfers to other plants and dealers) (20261)	Fluid whole milk, bulk sales	20261 12 9		Thousand pounds		
74	Fluid skim milk, bulk sales		20261 15 2					
75	Fluid cream and buttermilk, bulk sales		20261 16 0					
76	Other bulk fluid milk and cream (eggnog, lowfat, etc.)		20261 19 4					
77	PACKAGED FLUID MILK AND RELATED PRODUCTS (Including cartons, bottles, cans, and dispenser cans) (20262)	Fluid whole milk, packaged (including U.H.T.)	20262 12 7	Thousand quarts				
78		Lowfat milk, packaged (including U.H.T.)	20262 23 4					
79		Skim milk, packaged (including U.H.T.)	20262 25 9					
80		Cream, heavy (whipping cream, containing 36 percent butterfat or more)	20262 32 5					
81		Cream, light (coffee cream, containing less than 36 percent butterfat)	20262 43 2					
82		Cream, sour, unflavored (Report flavored dips on line 88)	20262 45 7					
83		Half and half	20262 52 3					
84		Whipped topping, butterfat base	20262 63 0					
85	COTTAGE CHEESE (Including bakers' cheese, pot cheese, farmers' cheese) (20263)	Creamed in this plant from purchased curd	20263 18 2	Thousand pounds				
86		Manufactured and creamed in this plant	20263 13 3					
87		Manufactured in this plant, sold as curd (not creamed)	20263 16 6					
88	YOGURT, EXCEPT FROZEN (Report frozen yogurt on lines 65 and 66)	Regular and lowfat yogurt, except frozen	20265 02 1	Thousand quarts				
89		Nonfat yogurt, except frozen	20265 04 7					
90	OTHER PACKAGED MILK PRODUCTS, N.E.C. (20268)	Flavored sour cream dips	20268 13 2	Thousand quarts				
91		Flavored milks (chocolate milk, etc.)	20268 15 7					
92		Other milk products (eggnog, buttermilk, acidophilus milk, reconstituted milk, etc.)	20268 19 9					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts		
					Quantity (D)	Value, f.o.b. plant (E)	
						Millions	Thou- sands
93	Canned orange juice, single strength, all sizes		2033A 25 2	↑ Thousand gallons ↓			
94	FRESH FRUIT JUICES AND NECTARS (Single strength) (2033B)	Orange	2033B 12 8				
95	Other		2033B 19 3				
96	FRUIT DRINKS, COCKTAILS, AND ADES, CONTAINING SOME REAL JUICE (With added sugar, citric acid, etc.) (20866)	16.9 oz (1/2 liter) containers or less	20866 01 8				
97	Other size containers (cartons, bottles, cans, etc.)		20866 02 6				
98	Concentrates		20866 03 4				
99	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>					
			18				
100			26				
101			34				
102	CONTRACT WORK	Receipts for work done for others on their own materials. <i>Describe below products worked on and kind of work.</i>	93000 00 8				
103	MISCELLANEOUS RECEIPTS	Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5				
104	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6				
105	TOTAL value of shipments and other receipts Sum of lines 1–104, column (E)		77000 00 8				

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1		2				
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
666	1				2		
Signature of authorized person				Title		Date	