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Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if

consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further processing, or assembly should be reported in item 10, line b, in item 13B. The value of these products shipped by this establishment should be reported in item 18B under Census product code 999 9 00 6, "Resales."

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Special Instructions

a. Include produce grown on land operated by this company or its subsidiary companies and farms. Such materials should be reported at their "economic value" (i.e., costs of production and delivery and a proportion of profits).

b. Cooperatives which have not yet made a final settlement with the growers should include a carefully prepared estimate of the expected amount payable for each kind of produce put into production during 1997.

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity (D)	Cost, including delivery cost (freight-in) (E)			
					Millions	Thou-sands	Dollars	
		571		573	574			
1	FRESH FRUITS		↑ Short tons ↓					
	Oranges	017411 0						
2	Apples	017511 7						
3	Strawberries	017111 6						
4	Other fresh fruit	017022 5						
5	FRESH VEGETABLES		↑ Thousand pounds ↓					
	Green peas	016111 7						
6	White potatoes	013411 4						
7	Sweet corn	016131 5						
8	Green (snap) or wax beans	016121 6						
9	Other fresh vegetables	016103 4						
10	OTHER MATERIALS, INGREDIENTS, CONTAINERS, AND SUPPLIES		↑ Short tons ↓					
	Frozen fruits for further processing	203701 8						
11	Frozen vegetables for further processing	203702 6						
12	Cheese, natural and process (including imitation cheese and cheese substitutes)	202220 0						
13	Sugar, cane and beet, in terms of sugar solids	206011 9						
14	Wheat flour	204110 1						
15	Fats and oils, all types, purchased as such	207006 8						
16	(Continued on next page) Tomato paste (24 percent NTSS equivalent)	203361 1						

CONTINUE WITH ITEM 17 ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued								
Line No.	Materials, parts, and supplies			Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company		
						Quantity	Cost, including delivery cost (freight-in)	
	(A)	(B)	(C)				(D)	574
17	OTHER MATERIALS, INGREDIENTS, CONTAINERS, AND SUPPLIES – Continued	Poultry: live, fresh, frozen, or prepared	190038 0	↑ Thousand pounds		\$		
18		Meat: fresh, frozen, or prepared	201014 8		↓			
19		Aluminum foil packaging products, converted or rolls and sheets	349701 3					
20		Packaging paper and plastics film, coated and laminated	267101 4					
21		Bags: plastics, foil, and coated paper	267301 0					
22		Bags: uncoated paper and multiwall	267401 8					
23		Paperboard containers, boxes, and corrugated paperboard	265001 8					
24		Metal cans, can lids, and ends	341101 4					
25	Cost of all other materials, parts, containers, and supplies consumed		970099 8					
	Describe the three principal materials, etc., included in this value.							
26	TOTAL Sum of lines 1–25 should equal item 10, line a					\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services			Census product code	Unit of measure for quantities	Products shipped and other receipts		
						Quantity	Value, f.o.b. plant	
	(A)	(B)	(C)				(D)	584
1	Frozen Fruits, Juices, Ades, Drinks, and Cocktails (20371)	FROZEN FRUITS	Strawberries	20371 35 7	↑ Thousand pounds		\$	
2		Red sour cherries	20371 41 5					
3		Apples and applesauce	20371 55 5					
4		Berries (including blueberries, raspberries, blackberries, etc.)	20371 57 1					
5		Other frozen fruits	20371 61 3					
	(Continued on next page)							

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services				Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts				
							Quantity 583 (D)	Value, f.o.b. plant (E)			
								584 Millions	Thou- sands	Dollars	
	(A)				(B)	(C)	(D)	(E)			
6	Frozen Fruits, Juices, Ales, Drinks, and Cocktails (20371) – Continued	FROZEN FRUIT AND BERRY JUICES, CONCENTRATED (Canned juices should be reported on lines 66–68)	Orange juice	Consumer and institutional sizes	20371 62 1	Cases of 48					
7				6 oz or less							
8				6.1 oz – 12 oz							
9				12.1 oz – 24 oz							
10				24.1 oz or more							
11			Grape juice	4.1 oz – 7 oz	20371 70 4	Cases of 48					
12				10.1 oz – 13 oz	20371 72 0	Cases of 24					
13				Other sizes – Specify size below							
14			Grapefruit juice		20371 74 6		Pounds solid				
15				Other frozen fruit and berry juices, concentrated – Specify kind		20371 80 3					
16			FROZEN FRUIT ADES, DRINKS, AND COCKTAILS, CONCENTRATED	Lemonade	4.1 oz – 7 oz	20371 85 2	Cases of 48				
17					10.1 oz – 13 oz	20371 86 0	Cases of 24				
18					Other sizes – Specify size below				Pounds solid		
19						20371 87 8					
					All other ades, drinks, and cocktails – Specify kind		20371 94 4				
20			Citrus pulp			20371 97 7	Short tons				
21			FROZEN VEGETABLES (Report vegetables in sauces, butter, hollandaise, cream, etc., by parent vegetable item) (20372)	Asparagus			20372 11 6	Thousand pounds			
22				Beans (green, regular, and french-cut)			20372 13 2				
23				Lima beans (baby, emerald, and fordhook)			20372 21 5				
24	Broccoli			20372 25 6							
25	Brussels sprouts			20372 31 4							
26	Carrots			20372 33 0							
27	Cauliflower			20372 35 5							
28	Green peas			20372 41 3							
29	Spinach			20372 42 1							
30	Vegetable combinations (succotash, peas and carrots, mixed vegetables, vegetables with pasta, etc.)			20372 45 4							
31	French-fried potatoes			20372 48 8							

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued										
Line No.	Products and services				Census product code	Unit of measure for quantities	Products shipped and other receipts			
							Quantity		Value, f.o.b. plant (E)	
	(A)	(B)	(C)	(D)	Millions	Thousands	Dollars			
32	FROZEN VEGETABLES (Report vegetables in sauces, butter, hollandaise, cream, etc., by parent vegetable item) (20372) – Continued	Other potato products (patties, puffs, etc.)		20372 49 6	↑					
33		Sweet cut corn, yellow		20372 53 8						
34		Sweet cob corn, yellow		20372 55 3						
35		Southern greens (collards, kale, mustard, and turnip)		20372 61 1						
36		Onions (rings, diced, chopped, etc.)		20372 63 7						
37		Other frozen vegetables		20372 69 4						
38	Frozen Specialties	FROZEN BAKERY PRODUCTS EXCLUDING BREAD AND BREAD-TYPE ROLLS		Frozen pies (fruit, custard, and cream type)	20530 11 9	↑				
39				Frozen soft cakes, including pound, layer, sheet, fruit, cheese, etc.	20530 14 3					
40				Frozen doughnuts, cake-type (baking powder leavened)	20530 17 6					
41				All other frozen bakery products	20530 50 7					
42				Frozen yeast raised doughnuts	20530 20 0					
43				Frozen pastries, all types of baking powder leavened only (cream puffs, eclairs, lady fingers, french pastry, puff pastry, etc.)	20530 40 8					
44				All other frozen sweet goods containing yeast (including sweet rolls and coffeecake)	20530 30 9					
45				All other frozen sweet goods not containing yeast (including danishes and muffins)	20530 32 5					
46		FROZEN DINNERS; BEEF, PORK, AND POULTRY PIES; AND NATIONALITY FOODS	Frozen dinners	With red-meat entree	20382 11 5		↑			
47				With poultry entree	20382 13 1					
48				With fish or shellfish entree	20926 98 6					
49				With pasta entree	20382 15 6					
50				With other entree	20382 19 8					
51			Frozen entrees and side dishes, excluding rice dishes, meat pies, and nationality foods	With pasta products as major ingredient	20382 21 4					
52	With other products as major ingredient			20382 23 0						
53	Frozen rice dishes		20382 28 9							
54	Frozen beef and pork pies		20382 31 3							
55	Frozen poultry pies		20382 35 4							
56	Frozen nationality foods	Enchiladas	20382 37 0							
57		Tortillas	20382 38 8							
58		Tamales	20382 39 6							
59		Pizza	20382 40 4							

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Line No.	Products and services (A)			Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts				
						Quantity (D)	Value, f.o.b. plant (E)			
							584	Thou-	Dollars	
						583	Millions	sands		
60	Frozen Specialties - Continued	FROZEN DINNERS; BEEF, PORK, AND POULTRY PIES; AND NATIONALITY FOODS - Continued	Frozen nationality foods - Continued	Egg rolls	20382 47 9	Thousand pounds	\$			
61				All other frozen nationality foods (including chow mein and chop suey)	20382 50 3					
62		Whipped topping (dairy product substitute, dairy or nondairy base)			20384 51 7					
63		Other frozen dairy product substitutes (except mellorine and similar products) - Specify kind			20384 59 0					
64		Frozen waffles, pancakes, and french toast			20384 63 2	Thousand pounds				
65		Refrigerated doughs and batters (i.e., cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.)			20450 90 4					
66		Other frozen specialties, except seafoods (including soups, etc.) - Specify kind			20384 69 9					
67	CANNED FRUIT JUICES, SINGLE-STRENGTH	Grapefruit juice		2033A 31 0	Thousand gallons					
68		Orange juice		2033A 25 2						
69		Other whole fruit juices and mixtures of whole fruit juices - Specify kind				2033A 00 5				
70	FROZEN PACKAGED FISH AND OTHER SEAFOOD, INCLUDING SOUP	Frozen packaged fish (excluding shellfish, surimi, and surimi-based products)		20923 00 9	Thousand pounds					
71		Frozen packaged shellfish		20925 00 4						
72		Other frozen seafoods (soups, stews, chowders, dinners, pies, fishcakes, crabcakes, shrimpcakes, etc.) (except surimi and surimi-based products)				20926 98 6				
73	ESSENTIAL OILS, UNBLENDED (Natural) (28995)	Citrus fruit		28995 13 2	Thousand pounds					
74		Other		28995 16 5						
75	PROCESSED, FROZEN, OR COOKED MEATS	Frozen ground meat patties		2013B 11 4						
76		Frozen portion control		2013B 13 0						
77		Other processed, frozen, or cooked meats, such as corned beef, frozen primal and fabricated cuts, frozen variety meats, etc. (made from purchased meats) - Specify type of product			2013B 00 7					

CONTINUE WITH ITEM 18B ON PAGE 10

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued								
Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou- sands	Dollars
78	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>		18			\$		
79			26					
80			34					
81			42					
82			59					
83			CONTRACT WORK Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>		93000 00 8			
84	MISCELLANEOUS RECEIPTS Miscellaneous receipts (including receipts for repair work, scrap and refuse, etc.)		99980 00 5					
85	RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.		99989 00 6					
86	TOTAL value of shipments and other receipts Sum of lines 1-85, column (E)		77000 00 8			\$		

Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)			Telephone	Area code	Number	Extension	
667	1		2				
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
		666	1		2		
Signature of authorized person			Title			Date	