

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold, or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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| Line No. | Materials, parts, and supplies (A) | | Census material code (B) | Unit of measure for quantities (C) | Consumption of purchased materials and of materials received from other establishments of your company | | | |
|-----------|---|--|---------------------------------|---|--|---|-----------|---------|
| | | | | | Quantity (D) | Cost, including delivery cost (freight-in) (E) | | |
| | | | | | | Millions | Thousands | Dollars |
| | | | 571 | 573 | 574 | | | |
| 1 | GRAINS | Wheat | 011111 2 | Thousand bushels | | \$ | | |
| 2 | | Corn | 011521 2 | | | | | |
| 3 | | Oats | 011931 3 | | | | | |
| 4 | | Barley | 011913 1 | | | | | |
| 5 | | Other grains | 011990 9 | | | | | |
| 6 | | Wheat flour | 204110 1 | Sacks (cwt) | | | | |
| 7 | | Sugar (cane and beet) in terms of sugar solids | 206011 9 | Short tons | | | | |
| 8 | | Fats and oils | 207003 5 | Thousand pounds | | | | |
| 9 | | Packaging paper and plastics film, coated and laminated | 267101 4 | | | | | |
| 10 | | Bags: plastics, foil, and coated paper | 267301 0 | | | | | |
| 11 | | Bags: uncoated paper and multiwall | 267401 8 | | | | | |
| 12 | | Textile bags (including burlap, cotton, polypropylene, etc.) | 239303 1 | Thousand bags | | | | |
| 13 | | Paperboard containers, boxes, and corrugated paperboard | 265001 8 | | | | | |

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued

| Line No. | Materials, parts, and supplies (A) | Census material code 571 (B) | Unit of measure for quantities (C) | Consumption of purchased materials and of materials received from other establishments of your company | | | |
|----------|---|--|---|--|---|----------------|---------|
| | | | | Quantity 573 (D) | Cost, including delivery cost (freight-in) (E) | | |
| | | | | | 574 Millions | Thou- sands | Dollars |
| 14 | Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i> | 970099 8 | | | \$ | | |
| 15 | TOTAL Sum of lines 1-14 should equal item 10, line a | | | | \$ | | |

| Item 18A. TYPE OF OPERATIONS PERFORMED AT THIS ESTABLISHMENT DURING 1997 | | Key | Mark (X) appropriate box | |
|--|--|-----|-------------------------------|-------------------------------|
| | | | Yes | No |
| Did you manufacture flour mixes (cake mixes, pancake mixes, etc.) in this establishment during 1997? <i>If "Yes," mark the one below which best describes the source of flour for your flour mixes.</i> | | 401 | 1313 <input type="checkbox"/> | 1321 <input type="checkbox"/> |
| a. Made chiefly from flour manufactured in this establishment | | 402 | 1354 <input type="checkbox"/> | |
| b. Made chiefly from flour purchased from other companies or received from other establishments of this company | | 403 | 1362 <input type="checkbox"/> | |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

- General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
- Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
- Contract Work
 - Products made by others for you from your materials: Report such products on the specific lines as if they were made in this establishment.
 - Products that you made from materials owned by others:
 - Report the amount that you received from custom mixing of flour owned by others on line 44, Census product code 93204 11 3.
 - Report the amount that you received for all other "Commission or contract receipts" on line 45, Census product code 93000 14 9. Do not report on the specific product lines for these products.
- Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

| Line No. | Products and services (A) | | | | Census product code 581 (B) | Unit of measure for quantities (C) | Products shipped and other receipts | | | |
|----------|--|--------------------------|--------------------|--|---------------------------------------|---|-------------------------------------|----------------------------|----------------|---------|
| | | | | | | | Quantity 583 (D) | Value, f.o.b. plant (E) | | |
| | | | | | | | | 584 Millions | Thou- sands | Dollars |
| 1 | Wheat Flour (Except flour mixes) (20411) | WHITE FLOUR | Shipped for export | Commercial dollar exports, all white flour types | 20411 05 4 | Sacks (cwt) | | | | |
| 2 | (Continued on next page) | (Continued on next page) | | All other exports of white flour, such as those under Public Law 480 | 20411 07 0 | | | | | |

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

| Line No. | Products and services | | | | Census product code 581 | Unit of measure for quantities 583 | Products shipped and other receipts | | |
|---|---|--|--|-------------|----------------------------|---------------------------------------|-------------------------------------|-------------------------|----------|
| | | | | | | | Quantity 583 | Value, f.o.b. plant (E) | |
| | | | | | | | | 584 | Millions |
| (A) | (B) | (C) | (D) | (E) | (E) | (E) | (E) | | |
| 3 4 5 6 7 8 9 10 11 (Continued on next page) | Wheat Flour (Except flour mixes) (20411) - Continued WHITE FLOUR - Continued Domestic shipments | Bakers' and institutional white bread-type flour Shipped in bulk cars or trucks Shipped in containers (including tote bins) Bakers' and institutional soft wheat flour (including commercial bakery, restaurant, hospital, etc.) Shipped in bulk cars or trucks Shipped in containers (including tote bins) Family white flour (All family flour other than self-rising, such as phosphated, plain, bromated, enriched, and all-purpose, including all-purpose purchased by the U.S. Government for domestic donation): Shipped in containers of less than 25 lb Shipped in containers of 25 lb or more Self-rising family white flour Flour shipped to blenders or other processors (for further processing and/or packing before resale or shipment): For use in food products (mixes, refrigerated doughs, soups, etc.) For use in nonfood products (pet food, industrial, etc.) | 20411 11 2 20411 13 8 20411 15 3 20411 17 9 20411 21 1 20411 23 7 20411 26 0 20411 29 4 20411 28 6 | Sacks (Cwt) | | | | | |
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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

| Line No. | Products and services (A) | | | Census product code 581 (B) | Unit of measure for quantities (C) | Products shipped and other receipts | | | |
|----------|---|---|---|-----------------------------------|---------------------------------------|-------------------------------------|----------------------------|----------------|---------|
| | | | | | | Quantity 583 (D) | Value, f.o.b. plant (E) | | |
| | | | | | | | 584 Millions | Thou- sands | Dollars |
| 12 | Wheat Flour (Except flour mixes) (20411) - Continued | OTHER THAN WHITE FLOUR | Whole wheat | 20411 31 0 | Sacks (cwt) | | \$ | | |
| 13 | | | Durum flour and semolina | 20411 51 8 | | | | | |
| 14 | | | Bulgur | 20411 61 7 | | | | | |
| 15 | | | Other wheat flour (including farina) | 20411 98 9 | | | | | |
| 16 | WHEAT MILL PRODUCTS OTHER THAN FLOUR (20412) | Wheat mill feed | | 20412 13 6 | Short tons | | | | |
| 17 | | Other wheat mill products (including wheat germ, wheat bran, etc.) | | 20412 19 3 | | | | | |
| 18 | Corn Mill Products (20413) | CORN PRODUCTS FOR HUMAN CONSUMPTION | Whole cornmeal | 20413 11 8 | Sacks (cwt) | | | | |
| 19 | | | Degermed cornmeal | 20413 15 9 | | | | | |
| 20 | | | Corn grits and hominy (except for brewers' use) | 20413 21 7 | | | | | |
| 21 | | | Corn grits and flakes for brewers' use | 20413 23 3 | | | | | |
| 22 | | Hominy feed, cornmeal, and other byproducts of dry corn milling for animal feed | | 20413 65 4 | Short tons | | | | |
| 23 | | Corn flour | | 20413 93 6 | Sacks (cwt) | | | | |
| 24 | | OTHER CORN MILL PRODUCTS | For human consumption | 20413 95 1 | | | | | |
| 25 | Not for human consumption | | 20413 97 7 | | | | | | |
| 26 | Flour Mixes and Refrigerated and Frozen Doughs and Batters (20415) | FLOUR MIXES | Pancake and waffle mixes | 20415 11 3 | Sacks (cwt) | | | | |
| 27 | | | Cake mixes (including gingerbread) | 20415 13 9 | | | | | |
| 28 | | | Biscuit mixes | 20415 15 4 | | | | | |
| 29 | | | Bread and bread-type roll mixes | 20415 21 2 | | | | | |
| 30 | | | Other prepared flour mixes (including cookie mixes, pie-crust mixes, doughnut, and other sweet yeast goods mixes) | 20415 30 3 | | | | | |
| 31 | | Refrigerated doughs and batters (i.e., cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.) | | 20415 90 7 | Thousand pounds (net weight) | | | | |
| 32 | Frozen doughs and batters (i.e., cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.) | | 20415 96 4 | Thousand pounds | | | | | |
| 33 | OTHER GRAIN MILL PRODUCTS (20416) | Rye, oats, buckwheat, and other flour | | 20416 13 7 | Sacks (cwt) | | | | |
| 34 | | Other mill feed (oats, rye, buckwheat, etc.) | | 20416 27 7 | Short tons | | | | |
| 35 | Animal feeds | | | 20480 00 0 | | | | | |
| 36 | Corn oil, crude | | | 20463 53 5 | Thousand pounds | | | | |

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

| Line No. | Products and services (A) | Census product code (B) | Unit of measure for quantities (C) | Products shipped and other receipts | | | |
|----------|--|---|---|-------------------------------------|-------------------------|----------------|---------|
| | | | | Quantity (D) | Value, f.o.b. plant (E) | | |
| | | | | | 584 Millions | Thou- sands | Dollars |
| 37 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i> | 18 | | | \$ | | |
| 38 | | 26 | | | | | |
| 39 | | 34 | | | | | |
| 40 | | 42 | | | | | |
| 41 | | 59 | | | | | |
| 42 | | 67 | | | | | |
| 43 | | 75 | | | | | |
| 44 | | Receipts for custom mixing of flour owned by others | 93204 11 3 | | | | |
| 45 | CONTRACT WORK Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i> | 93000 14 9 | | | | | |
| | | | | | | | |
| | | | | | | | |
| 46 | MISCELLANEOUS RECEIPTS Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) | 99980 00 5 | | | | | |
| 47 | RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. Include grain bagged in this establishment but not otherwise processed. The cost of such items should be reported in item 10, line b. | 99989 00 6 | | | | | |
| 48 | TOTAL value of shipments and other receipts Sum of lines 1-47, column (E) | 77000 00 8 | | | \$ | | |

Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

| | | | | | | |
|--|-------------|-----------|---|-----------|-----------|------|
| Name of person to contact regarding this report (<i>Print or type</i>) | | Telephone | Area code | Number | Extension | |
| 667 | 1 | 2 | | | | |
| Name of company | | | Address (<i>Number and street, city, State, ZIP Code</i>) | | | |
| Period covered | FROM: Month | Day | Year | TO: Month | Day | Year |
| | 666 | 1 | | 2 | | |
| Signature of authorized person | | Title | | | Date | |