

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract, no commission should be excluded.

4. Resales – Cost of products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

INFORMATION COPY
DO NOT USE TO REPORT

| Line No. | Materials, parts, and supplies | | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company | | | |
|----------|--|--------------------------------|----------------------|--------------------------------|--|--|---------|--|
| | | | | | Quantity | Cost, including delivery cost (freight-in) | | |
| | | | | | | (E) | | |
| | (A) | (B) | (C) | (D) | Millions | Thousands | Dollars | |
| 1 | GRAINS | Wheat | 011111 2 | ↑ Thousand bushels ↓ | | \$ | | |
| 2 | | Oats | 011931 3 | | | | | |
| 3 | | Corn | 011521 2 | | | | | |
| 4 | | Barley | 011913 1 | | | | | |
| 5 | | Rice, rough | 011241 7 | Thousand pounds | | | | |
| 6 | | Other grains | 011090 8 | Thousand bushels | | | | |
| 7 | | Corn grits | 204139 0 | ↑ Thousand pounds ↓ | | | | |
| 8 | | Corn meal or flakes | 204132 5 | | | | | |
| 9 | | Wheat flour | 204110 1 | | | | | |
| 10 | | Flour, other than wheat | 204160 6 | | | | | |
| 11 | | Prepared flour mixes | 204150 7 | | | | | |
| 12 | SUGAR, CANE AND BEET, IN TERMS OF SUGAR SOLIDS | White | 206012 7 | ↑ Short tons ↓ | | | | |
| 13 | | Brown | 206090 3 | | | | | |
| 14 | | Fats and oils | 207003 5 | Thousand pounds | | | | |
| 15 | | Raisins | 203416 3 | ↑ Cwt ↓ | | | | |
| 16 | | Dried fruits, except raisins | 203490 8 | | | | | |
| 17 | | Nut meats, dried or dehydrated | 206890 6 | | | | | |

CONTINUE WITH ITEM 17 ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

| Line No. | Materials, parts, and supplies (A) | Census material code (B) | Unit of measure for quantities (C) | Consumption of purchased materials and of materials received from other establishments of your company | | | |
|-----------|---|--|--|--|--|-----------|---------|
| | | | | Quantity (D) | Cost, including delivery cost (freight-in) (E) | | |
| | | | | | Millions | Thousands | Dollars |
| | | 571 | | 573 | 574 | | |
| 18 | Nuts and nut meats, raw | 017390 6 | Cwt | | \$ | | |
| 19 | Packaging paper and plastics film, coated and laminated | 267101 4 | | | | | |
| 20 | Bags: plastics, foil, and coated paper | 267301 0 | | | | | |
| 21 | Bags: uncoated paper and multiwall | 267401 8 | | | | | |
| 22 | Paperboard containers, boxes, and corrugated paperboard | 265001 8 | | | | | |
| 23 | Cost of all other materials, parts, containers, and supplies consumed <i>Describe the three principal materials, etc., included in this value.</i> | 970099 8 | | | | | |
| 24 | TOTAL Sum of lines 1–23 should equal item 10, line a | | | | \$ | | |

Item 18A. TYPE OF OPERATIONS PERFORMED AT THIS ESTABLISHMENT DURING 1997
Please mark the appropriate boxes

| | Key | Mark (X) appropriate boxes | |
|--|-----|--------------------------------|--------------------------------|
| | | Yes | No |
| 1. Did you manufacture flour mixes (cake mixes, pancake mixes, etc.) in this establishment during 1997? <i>If "Yes," mark the one below which best describes the source of flour for your flour mixes.</i> | 401 | 131 3 <input type="checkbox"/> | 132 1 <input type="checkbox"/> |
| a. Made chiefly from flour manufactured in this establishment | 402 | 135 4 <input type="checkbox"/> | |
| b. Made chiefly from flour purchased from other companies or received from other establishments of this company | 403 | 136 2 <input type="checkbox"/> | |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

CONTINUE WITH ITEM 18B ON PAGE 7

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

| Line No. | Products and services | | Census product code 581 | Unit of measure for quantities (C) | Products shipped and other receipts, including interplant transfers | | | |
|----------|---|--|---|---------------------------------------|---|-------------------------|-------|---------|
| | | | | | Quantity 583 | Value, f.o.b. plant (E) | | |
| | | | | | | 584 | Thou- | Dollars |
| (A) | (B) | (D) | Millions | sands | | | | |
| 1 | Ready-to-Serve Cereal Breakfast Foods, Except Infants' Cereal (20431) | CORN FLAKES AND OTHER CORN BREAKFAST FOODS | 20431 01 1 | Thousand pounds | | | | |
| | | With fruits and/or nuts | | | | | | |
| 2 | | Without fruits or nuts | 20431 03 7 | | | | | |
| 3 | | WHEAT FLAKES AND OTHER WHEAT BREAKFAST FOODS | 20431 05 2 | | | | | |
| 4 | | Without fruits or nuts | 20431 07 8 | | | | | |
| 5 | | OAT BREAKFAST FOODS | 20431 09 4 | | | | | |
| 6 | | Without fruits or nuts | 20431 11 0 | | | | | |
| 7 | | RICE BREAKFAST FOODS | 20431 13 6 | | | | | |
| 8 | | Without fruits or nuts | 20431 16 9 | | | | | |
| 9 | | PREPARATIONS OF OTHER GRAINS AND MIXED GRAINS | 20431 18 5 | | | | | |
| 10 | Without fruits or nuts | 20431 19 3 | | | | | | |
| 11 | Other Cereal Breakfast Foods (20432) | Infants' cereals, all types | 20432 01 9 | Sacks (Cwt) | | | | |
| 12 | | Instant hot cereals, all types of grains (mix with hot water and eat type) | 20432 03 5 | | | | | |
| 13 | | CEREALS TO BE COOKED BEFORE SERVING, EXCEPT INSTANT AND INFANTS' | Farina and other wheat foods | | 20432 05 0 | | | |
| 14 | | | Rolled oats and oatmeal | | 20432 07 6 | | | |
| 15 | | | Preparations of other grains and mixed grains | | 20432 13 4 | | | |
| 16 | | | Coffee substitutes made from grain | | 20432 11 8 | | | |
| 17 | Flour Mixes and Refrigerated and Frozen Doughs and Batters (20450) | FLOUR MIXES | 20450 11 0 | Sacks (Cwt) | | | | |
| 18 | | Pancake and waffle mixes | 20450 13 6 | | | | | |
| 19 | | Cake mixes, including gingerbread | 20450 15 1 | | | | | |
| 20 | | Biscuit mixes | 20450 21 9 | | | | | |
| 21 | | Bread and bread-type roll mixes | 20450 30 0 | | | | | |
| | Other prepared flour mixes (including cookie mixes, pie-crust mixes, doughnuts, and other sweet yeast goods mixes) | | | Thousand pounds (Net wt) | | | | |
| 22 | Refrigerated doughs and batters (i.e., cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.) | 20450 90 4 | | | | | | |
| 23 | Frozen doughs and batters (i.e., cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.) | 20450 96 1 | | | | | | |
| 24 | Frosting mixes (Dry) | | 2099B 09 5 | | | | | |
| 25 | Frosting, canned ready-to-spread (all varieties) | | 20649 50 5 | | | | | |

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

| Line No. | Products and services (A) | Census product code (B) | Unit of measure for quantities (C) | Products shipped and other receipts, including interplant transfers | | | |
|----------|---|---------------------------------------|--|---|-----------------------------------|----------------|---------|
| | | | | Quantity (D) | Value, f.o.b. plant (E) | | |
| | | | | | 584 Millions | Thou- sands | Dollars |
| | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i> | | | | | | |
| 26 | | 18 | | | \$ | | |
| 27 | | 26 | | | | | |
| 28 | | 34 | | | | | |
| 29 | | 42 | | | | | |
| 30 | | 59 | | | | | |
| 31 | | 67 | | | | | |
| 32 | | 75 | | | | | |
| 33 | | 83 | | | | | |
| 34 | | 91 | | | | | |
| 35 | CONTRACT WORK <i>Receipts for work done for others on their own materials Describe below products worked on and kind of work.</i> | 93000 00 8 | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 36 | MISCELLANEOUS RECEIPTS Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) | 99980 00 5 | | | | | |
| 37 | RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | 99989 00 6 | | | | | |
| 38 | TOTAL value of shipments and other receipts Sum of lines 1–37 column (E) | 77000 00 8 | | | \$ | | |

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

| | | | | | | | |
|--|---|-------------|---|--------|-----------|------|------|
| Name of person to contact regarding this report (<i>Print or type</i>) | | Telephone | Area code | Number | Extension | | |
| 667 | 1 | 2 | | | | | |
| Name of company | | | Address (<i>Number and street, city, State, ZIP Code</i>) | | | | |
| Period covered | | FROM: Month | Day | Year | TO: Month | Day | Year |
| 666 | | 1 | | | 2 | | |
| Signature of authorized person | | | | Title | | Date | |