

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

3. Contract work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies (A)	Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company					
				Quantity (D)	Cost, including delivery cost (freight-in) (E)				
					Millions	Thousands	Dollars		
		571		573	574				
1	Nuts, in shell (including peanuts)	010012 3	Thousand pounds		\$				
2	Nutmeats, including peanuts (processed) (purchased as such)	206801 3							
3	Nutmeats, raw	017301 3							
4	Fresh and dried fruits (excluding nuts and nutmeats)	190045 5							
5	Milk and milk products	202000 6							
6	Fats and oils (including shortening)	207007 6	Thousand pounds						
7	SWEETENERS	Dextrose and corn syrup, including corn syrup solids, in terms of dry weight		204612 6					
8		High fructose corn syrup in terms of solids (HFCS)		204604 3					
9		Crystalline fructose (dry fructose)		204611 8					
10		Sugar substitutes (mannitol, sorbitol, etc.)		286932 9					
11		Sugar (cane and beet) in terms of sugar solids	206011 9						
12	Chocolate coatings	206602 5	Short tons						
13	Unsweetened chocolate (chocolate liquor)	206606 6							
14	Cocoa, pressed cake and powder	206608 2							
15	Cocoa beans	017915 0							
16	Cocoa butter	206691 8	Thousand pounds						
17	Chewing gum base (including chicle)	206481 4							
18	Essential oils and flavors, synthetic	286953 5							

CONTINUE WITH ITEM 17 ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity (D)	Cost, including delivery cost (freight-in) (E)		
					574 Millions	Thou- sands	Dollars
19	Packaging paper and films, coated and laminated	267101 4			\$		
20	Aluminum foil packaging products, converted or rolls and sheets	349701 3					
21	Paperboard containers, boxes, and corrugated paperboard	265001 8					
22	Metal cans, can lids and ends	341101 4					
23	Glass containers	322101 7					
24	Plastics containers	308015 7					
25	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8					
26	TOTAL Sum of lines 1–25 should equal item 10, line a				\$		

Item 18A. TYPE OF OPERATIONS PERFORMED AT THIS ESTABLISHMENT

Key *Mark (X) appropriate boxes*
 Yes No

Did you make any chocolate or cocoa products in this establishment in 1997?
If "Yes," mark the one below which best describes the operation of this establishment during 1997.

Making chocolate and cocoa products from cocoa beans and nibs ground in this establishment.

401 1719 1727

Making chocolate and cocoa products from chocolate liquors, coatings, cocoa, etc., which were purchased from others or received from other establishments of this company

402 1743

403 1768

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Detailed Data Reported Elsewhere – Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports		Census product code 581	Products shipped and other receipts			
				Quantity (Thousand pounds) 583	Value, f.o.b. plant (E)		
					584	Millions	Thou- sands
(A)	(B)	(D)					
1	CANDY AND CONFECTIONERY PRODUCTS (Including granola bars)	Chocolate and chocolate-type confectionery products made from purchased chocolate (including bar goods, package goods, specialties, bulk goods, count goods, molded confections, etc.) (corresponds to item code 1099 for value on Census Form MA20D, Confectionery, for 1997)*	20642 00 5		\$		
2		Nonchocolate-type confectionery products (including bar goods, etc.) (corresponds to item code 1199 for value on Census Form MA20D, Confectionery, for 1997)*	20643 00 3				
3	Nuts and Seeds (Salted roasted, cooked, or blanched) and Other Confectionery-Type Products (Cough drops, glaces, etc.)	SOLD IN BULK	Peanuts, shipped separately	20680 13 8			
4			Mixed nuts (including four varieties or more)	20680 15 3			
5			Other nuts, shipped separately or with three varieties or less	20680 17 9			
6		CANNED NUTMEATS	Peanuts, shipped separately	20680 33 6			
7			Mixed nuts (including four varieties or more)	20680 35 1			
8			Other nuts, shipped separately or with three varieties or less	20680 37 7			
9		OTHER PACKAGED NUTMEATS	Peanuts, shipped separately	20680 53 4			
10			Mixed nuts (including four varieties or more)	20680 55 9			
11			Other nuts, shipped separately or with three varieties or less	20680 57 5			
12		Seeds (sunflower, pumpkin, etc.)	20680 61 7				
13		Glace, candied and crystallized fruits, fruit peels, nuts, and other vegetable substances	20649 76 0				
14		Cough drops, except pharmaceutical type	20649 21 6				
15		Cough drops, pharmaceutical type	28344 00 0				
16		Frosting, canned ready-to-spread (all varieties)	20324 71 1				

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (A)			Census product code (B)	Products shipped and other receipts				
					Quantity (<i>Thousand pounds</i>) (D)	Value, f.o.b. plant (E)			
						584	Millions	Thou- sands	Dollars
17	CHOCOLATE COATINGS (20661)	Sweet		20661 12 0		\$			
18		Milk		20661 22 9					
19		Liquor		20661 32 8					
20		Confectionery (cocoa) coatings (including ice cream coating) (made from cocoa and fats other than cocoa butter)		20661 52 6					
21	Chocolate and chocolate-type confectionery products (made from cocoa beans ground in this establishment) (including bar goods, granola goods, package goods, specialties, bulk goods, count goods, molded confections, etc.) (corresponds to item code 1099 for value on Census Form MA20D, Confectionery, for 1997)*			20662 00 3					
22	Other Chocolate and Cocoa Products (20669)	CHOCOLATE, EXCEPT COATINGS	Unsweetened		20669 11 5				
23			Sweetened		20669 21 4				
24		COCOA POWDER	Unsweetened		20669 63 6				
25			Sweetened or mixed with other substances	In cans or packages of 2-1/2 pounds or less		20669 71 9			
26				In other containers and in bulk (barrels, drums, etc.)		20669 75 0			
27			Cocoa butter			20669 81 8			
28		CHOCOLATE SYRUPS	Chocolate liquor base	In cans or packages of 16 ounces or less		20669 92 5			
29				In other containers or in bulk		20669 93 3			
30			Cocoa powder base			20669 95 8			
31		Chewing Gum, Bubble Gum, Chewing Gum Base (20648)	CHEWING GUM AND BUBBLE GUM, NOT MEDICATED	Containing sugar		20648 11 9			
32	Not containing sugar			20648 14 3					
33	Chewing gum base			20648 15 0					
34	PEANUT BUTTER (2099F)	Consumer sizes			2099F 44 3				
35		Commercial sizes and bulk			2099F 46 8				
36	Marshmallow creme			2099G 95 4					
37	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>							
					18				
38					26				
39					34				
40					42				
41					59				
42				67					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (A)		Census product code (B)	Products shipped and other receipts			
				Quantity (Thousand pounds) (D)	Value, f.o.b. plant (E)		
					584	Thou-	Dollars
			Millions	sands			
43	CONTRACT WORK	Receipts for work done for others on their own materials. <i>Describe below products worked on and kind of work.</i>	93000 00 8		\$		
44	MISCELLANEOUS RECEIPTS	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	99980 00 5				
45	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6				
46	TOTAL value of shipments and other receipts Sum of lines 1–45 column (E)		77000 00 8		\$		

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension
667	1		2		
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)		
FROM: Month		Day	Year	TO: Month	
666	1			2	
Signature of authorized person			Title		Date