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Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold, or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies (A)		Census material code 571 (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
					Quantity 573 (D)	Cost, including delivery cost (freight-in) (E)		
						574 Millions	Thou-sands	Dollars
1	FINFISH	Alaska pollock	091210 5	Short tons		\$		
2		Tuna	091212 1					
3		Salmon	091213 9					
4		Sardines	091214 7					
5		Groundfish (cod, cusk, haddock, hake, Atlantic Ocean perch, Atlantic pollock, and whiting)	091215 4					
6		Flounder	091216 2					
7		Other finfish	091217 0					
8	Surimi	209221 1	Short tons					
9	Frozen fish blocks	209231 0						
10	SHELLFISH	Shrimp	091312 9					
11		Crab	091313 7					
12		Oysters	091314 5					
13		Clams	091315 2					
14		Other shellfish	091316 0					
15	Fats and oils, all types (purchased as such)		207006 8	Thousand pounds				
16	Paperboard containers, boxes, and corrugated paperboard		265001 8					
17	Packaging paper and plastics film, coated and laminated		267101 4					
18	Metal cans, can lids and ends		341101 4					

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity (D)	Cost, including delivery cost (freight-in) (E)		
					574 Millions	Thou- sands	Dollars
19	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the three principal materials, etc., included in this value.</i>	970099 8			\$		
20	TOTAL Sum of lines 1–19 should equal item 10, line a				\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

average price received for similar products of the same grade sold during the year.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

2. Valuation of Products – Report the quantity and selling value, f.o.b. plant of all products made in this establishment during 1997. The reported figures should represent value f.o.b. plant, after discounts and allowances and should not include freight charges.

5. Surimi and Surimi-Based Products – Canned, report on line 6; fresh, report on lines 26 and 27; frozen, report on lines 53 and 54.

For products made in 1997 and held in inventory at the end of the year, estimate the value on the basis of the

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Total production		
					Quantity (D)	Value, f.o.b. plant (E)	
						583 Millions	Thou- sands
1	Canned and Cured Seafoods, Including Soup (Except Frozen) (20910)	CANNED FISH AND OTHER SEAFOOD, EXCEPT SOUPS, STEWS, AND CHOWDERS	20910 12 1	Thousand pounds		\$	
2		Tuna					
3		Salmon	20910 13 9				
4		Sardines	20910 14 7				
5		Clams	20910 15 4				
6		Shrimp	20910 16 2				
6		Other, including gefilte fish, fish roe, fishcakes, surimi-based products	20910 19 6				
7		Canned seafood soups, stews, broths, juices, and chowders (clam chowder, oyster stew, turtle soup, etc.)	20910 31 1	Thousand pounds			
8	CURED SEAFOOD	Smoked salmon	20910 51 9	Thousand pounds			
9		Other smoked fish (herring, whitefish, chub, cisco, etc.)	20910 71 7				
10		Salted and pickled fish (including sun-dried)	20910 82 4				
11		Other cured seafood, except fish	20910 89 9				

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code 581 (B)	Unit of measure for quantities (C)	Total production										
					Quantity 583 (D)	Value, f.o.b. plant (E)									
						584 Millions	Thou-sands	Dollars							
12	Prepared Fresh Fish and Other Fresh Seafood (20922)	GROUND-FISH (Cod, cusk, haddock, hake, Atlantic ocean perch, Atlantic pollock, and whiting)	Fillets and steaks	20922 01 9	Thousand pounds										
13			Other	20922 02 7											
14		FLOUNDER, HALIBUT, SOLE	Fillets and steaks	20922 03 5											
15			Other	20922 04 3											
16		ALASKA POLLOCK	Fillets and steaks	20922 07 6											
17			Other	20922 08 5											
18		CATFISH	Fillets and steaks	20922 09 4											
19			Other	20922 10 1											
20		OTHER FISH	Fillets and steaks	20922 11 0											
21			Other	20922 12 9											
22		PREPARED FRESH SHELLFISH	Crab Meat	Blue						20922 15 9	Thousand pounds				
23				Rock						20922 17 5					
24				Snow						20922 18 3					
25				Other						20922 19 1					
26			Shrimp	20922 23 3											
27			Oysters	20922 24 1											
28			Clams	20922 25 8											
29			Other prepared fresh shellfish (except surimi and surimi-based products)	20922 26 6											
30			Surimi	20922 27 4											
31			Surimi-based products	20922 28 2											
32		Other prepared fresh seafood (roe, squid, etc.)	20922 31 6												
33	Frozen Fish (20923)	GROUND-FISH (Cod, cusk, haddock, hake, Atlantic ocean perch, Atlantic pollock, and whiting)	Fillets and Steaks	20923 11 6	Thousand pounds										
34			Breaded or battered							20923 13 2					
35			Sticks and Portion							Breaded or battered	20923 15 7				
36										Plain	20923 17 3				
37		Other	20923 19 9												
38		FLOUNDER, HALIBUT, SOLE	Fillets and steaks	20923 21 5											
39			Other	20923 23 1											

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued										
Line No.	Products and services				Census product code 581	Unit of measure for quantities (C)	Total production			
							Quantity 583	Value, f.o.b. plant (E)		
								584	Thou-	Dollars
(A)	(B)	(C)	(D)	Millions	sands					
40	Frozen Fish – Continued (20923)	ALASKA POLLOCK	Fillets and Steaks	Breaded or battered	20923 25 3	Thousand pounds		\$		
41				Plain	20923 28 0					
42			Other		20923 31 5					
43		CATFISH	Fillets and Steaks	Breaded or battered	20923 32 4					
44				Plain or seasoned	20923 33 3					
45			Other		20923 34 2					
46		OTHER FISH	Fillets and Steaks	Breaded or battered	20923 36 3					
47				Plain	20923 38 9					
48	Other		20923 39 7							
49	Frozen Shellfish (20925)	SHRIMP	Headless, raw		20925 21 0					
50			Peeled, raw		20925 22 8					
51			Peeled, cooked		20925 23 6					
52			Breaded		20925 24 4					
53			Other 100 percent shrimp products		20925 25 1					
54		Lobster tails			20925 26 9					
55		CRABS	Blue meat		20925 27 7					
56			Rock meat		20925 28 5					
57			Snow meat		20925 29 3					
58			Dungeness meat		20925 30 1					
59			King:	Cooked meat		20925 33 5	Thousand pounds			
60			Sections		20925 34 3					
61			Other crabs and parts of crabs not listed above		20925 35 0					
62		Other frozen shellfish (including oysters, clams, and parts of lobsters not listed above)			20925 36 8					
63	Other Frozen Seafoods (20926)	Surimi			20926 11 9	Thousand pounds				
64		Surimi-based products			20926 13 5					
65		Other frozen seafoods (soups, stews, chowders, dinners, pies, fishcakes, crabcakes, shrimpcakes, etc.) (except surimi and surimi-based products)			20926 98 6					
66	Fish scrap and meal, canned (Report shipments rather than production)				20773 64 4					
67	Fish scrap and meal, fresh or frozen (Report shipments rather than production)				20773 67 7					
68	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products write "Other" and report a single total value.			18					
69					26					
70					34					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)	Census product code (B)	Unit of measure for quantities (C)	Total production			
				Quantity (D)	Value, f.o.b. plant (E)		
					584 Millions	Thou- sands	Dollars
71	CONTRACT WORK Receipts for work done for others on their own materials. <i>Describe below products worked on and kind of work.</i>	93000 00 8			\$		
72	MISCELLANEOUS RECEIPTS Miscellaneous receipts, including receipts for repair work, scrap, refuse, etc.)	99980 00 5					
73	RESALES Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6					
74	TOTAL value of shipments and other receipts Sum of lines 1-73, column (E)	77000 00 8			\$		

Items 19-21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)			Telephone	Area code	Number	Extension	
667	1		2				
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
		666	1		2		
Signature of authorized person			Title			Date	