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Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

**1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and not without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies  (A)	Census material code  (B)	Unit of measure for quantities  (C)	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity  (D)	Cost, including delivery cost (freight-in)  (E)			
					Millions	Thousands	Dollars	
1	Shelled peanuts	013923 8	Thousand pounds		\$			
2	White potatoes	013411 4	↑ Short tons ↓					
3	Sweet corn, fresh or frozen	190041 4						
4	Other fresh vegetables	016191 9						
5	Field corn, whole grain	011503 0						
6	Popcorn, whole grain	011991 7	Thousand pounds					
7	Dried vegetables other than potatoes and corn	203417 1						
8	Wheat flour	204110 1	Hundred-weight					
9	Corn flour	204136 6	Thousand pounds					
10	Corn syrup	204602 7						
11	Corn grits, meal, and flakes	204130 9	Hundred-weight					
12	Sugar (cane and beet), in terms of sugar solids	206011 9	Short tons					
13	Green coffee	017921 8	Hundred-weight					
14	Tea, raw	017931 7	↑ Thousand pounds ↓					
15	Spices, raw	013901 4						
16	Fats and oils, all types	207006 8						
17	Chocolate (compounds, cocoa, chocolate liquor, etc.)	206601 7						
18	Glass containers	322101 7						

**CONTINUE WITH ITEM 17 ON PAGE 6**

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued**

Line No.	Materials, parts, and supplies  <b>(A)</b>	Census material code  <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity  <b>(D)</b>	Cost, including delivery cost (freight-in) <b>(E)</b>		
					574 Millions	Thou- sands	Dollars
19	Paperboard containers, boxes, and corrugated paperboard	265001 8			\$		
20	Metal cans, can lids and ends	341101 4					
21	Packaging paper and plastics film, coated and laminated	267101 4					
22	Bags (plastics, foil, and coated paper)	267301 0					
23	Bags (uncoated paper and multiwall)	267401 8					
24	Cost of all other materials, parts, containers, and supplies consumed . . . . . <i>Describe the principal materials, etc., included in this value.</i>	970099 8					
25	<b>TOTAL</b> Sum of lines 1–24 should equal item 10, line a				\$		

**Item 18A – Not applicable to this report**

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

**1. General –** The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

**5. Reference List –** To aid you in locating the appropriate part of the report form applicable to your plant's operation, a summary of item 18B is shown below.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products –** Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**3. Contract Work –** Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

**4. Resales –** Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Titles	Line numbers
Desserts	1–5
Chips, sticks, curls, etc.	6–11
Salsa	12
Seeds	13
Sweetening syrups and molasses	14–15
Baking powder and yeast	16–19
Tea	20–23
Vinegar and cider	24–26
Macaroni and noodle products	27–32
Dry mix preparations	33–42
Perishable prepared food	43–51
Spices	52–55
Peanut butter	56–57
Dairy product substitutes	58–71
Mayonnaise, salad dressings, and sandwich spreads	72–75
Prepared sauces	76–77
Chocolate and cocoa products	78–85
Other food preparations, n.e.c.	86–92

**CONTINUE WITH ITEM 18B ON PAGE 7**

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services  (A)		Census product code  581 (B)	Unit of measure for quantities  (C)	Products shipped and other receipts				
					Quantity  583 (D)	Value, f.o.b. plant (E)			
						584 Millions	Thou- sands	Dollars	
1	<b>Desserts (Ready-to-mix) (20991)</b>	CORNSTARCH BASE	Consumer sizes (less than 1 pound)	20991 13 9	Thousand pounds				
2			Commercial sizes (1 pound or more)	20991 15 4					
3		GELATIN BASE	Consumer sizes (less than 1 pound)	20991 53 5					
4			Commercial sizes (1 pound or more)	20991 55 0					
5			Other base – <i>Specify base</i>						
6	<b>Chips, Sticks, Curls, etc. (Bagged, packaged, or canned)</b>	Potato chips and sticks, plain and flavored		20961 00 9					
7		CORN CHIPS AND RELATED CORN PRODUCTS	Tortilla chips	20962 19 9					
8			Other chips	20962 25 4					
9			Curls and related products	20962 29 6					
10			Hard pretzels	20521 55 5					
11			Other chips, sticks, etc., (bacon rinds; popcorn, except candied; and other similar snacks) excluding crackers, pretzels, and nuts	20963 00 5					
12			Salsa, all sizes	20336 00 0					
13		Seeds (sunflower, pumpkin, etc.) salted, roasted, cooked, or blanched		20680 61 7					
14	<b>SWEETENING SYRUPS AND MOLASSES (20993)</b>	Containing corn syrup		20993 25 9					
15		Not containing corn syrup		20993 27 5					
16	<b>BAKING POWDER AND YEAST (20994)</b>	Baking powder		20994 13 3					
17		Compressed yeast		20994 23 2					
18		Active dry yeast		20994 34 9					
19		Other yeast products (brewers', primary grown yeast, including torula; extracts and other yeast products)		20994 55 4					
20	<b>TEA, IN CONSUMER PACKAGES</b>	Packed in tea bags		2099D 82 8					
21		Instant soluble tea, with or without added flavoring and/or sweetner		2099D 83 6					
22		Canned iced tea, with or without flavorings		20866 07 5					
23		Other		2099D 86 9					
24	<b>VINEGAR AND CIDER (20996)</b>	Cider		20996 11 2					
25		Vinegar, fermented (Report equivalent to 40 grain)		20996 51 8					
26		Vinegar, distilled (Report equivalent to 100 grain)		20996 57 5					
27	<b>Macaroni and Noodle Products Packaged With Other Ingredients (2099A)</b>	MACARONI, SPAGHETTI, VERMICELLI, AND OTHER MACARONI PRODUCTS	Dry, less than 14% moisture	2099A 01 4					
28			Wet, 14% or more moisture, except refrigerated	2099A 02 2					
29			Refrigerated	2099A 03 0					
30		NOODLES, EXCEPT CHINESE	Dry, less than 14% moisture	2099A 04 8					
31			Wet, 14% or more moisture, except refrigerated	2099A 05 5					
32			Refrigerated	2099A 06 3					

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued								
Line No.	Products and services		Census product code	Unit of measure for quantities	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant (E)		
			581			(B)	(C)	583
(A)	(B)	(C)	(D)	Millions	sands			
33	DRY MIX PREPARATIONS, EXCEPT MACARONI AND NOODLES (2099B)	Dip mixes	2099B 01 2	Thousand pounds				
34		Salad dressing mixes	2099B 03 8					
35		Gravy and sauce mixes	2099B 05 3					
36		Seasoning mixes	2099B 07 9					
37		Frosting mixes	2099B 09 5					
38		Frosting, canned ready-to-spread (all varieties)	20324 71 1					
39		Dried and dehydrated potatoes, packaged with other ingredients	2099B 11 1					
40		Head rice packaged with other ingredients	2099B 13 7					
41		Bouillon	2099B 17 5					
		Other dry mix preparations, excluding imitation dairy mixes – <i>Specify</i>						
42		1. _____ 2. _____ 3. _____	2099B 21 0					
43		PERISHABLE PREPARED FOODS SOLD IN BULK OR PACKAGED (Not frozen) (20999)	Salads		20999 21 5	Thousand pounds		
44	Sandwiches made from bread		20999 31 4					
45	Vegetables and potatoes, peeled or cut up for the trade		20999 35 5					
46	Tortillas		20999 43 9					
47	Tamales and other Mexican food specialties		20999 45 4					
48	Prepared meals (including meat and poultry pies)		20999 53 8					
49	Tofu (bean curd)		20999 55 3					
50	Pizza		20999 58 7					
51	Other perishable prepared foods – <i>Specify kind</i>		20999 59 5					
52	Spices (2099E)	PEPPER, WHITE AND BLACK	Consumer sizes (less than 1 pound)	2099E 31 2	Thousand pounds			
53			Commercial sizes (1 pound or more)	2099E 33 8				
54		OTHER SPICES	Consumer sizes (less than 1 pound)	2099E 38 7				
55			Commercial sizes (1 pound or more)	2099E 39 5				
56	PEANUT BUTTER (2099F)	Consumer sizes		2099F 44 3	Thousand pounds			
57		Commercial sizes and bulk		2099F 46 8				
58	Products That Substitute for Dairy Products	DRY	Coffee whiteners	20239 21 6	Thousand pounds			
59			Infants' formula	20239 23 2				
60			Sour cream substitutes	20239 25 7				
			Other dry dairy products substitutes (including whipped topping, etc.) – <i>Specify product</i>					
61	(Continued on next page)		20239 28 1					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services  (A)		Census product code  (B)	Unit of measure for quantities  (C)	Products shipped and other receipts			
					Quantity  (D)	Value, f.o.b. plant (E)		
						Millions	Thou- sands	Dollars
62	CANNED	Liquid infants' formula	20239 32 3	↑ Thousand pounds ↓		\$		
63		Other canned dairy product substitutes (including dietary supplements and weight control products)	20239 38 0					
64	OTHER	Perishable	Flavored dips	20267 11 8	↑ Thousand quarts ↓			
65			Whipped topping (including pressure can type)	20267 13 4				
66			Coffee whiteners	20267 14 2				
67			Flavored milk drinks (chocolate drink, etc.)	20267 17 5				
68			Sour cream substitutes	20267 16 7				
69			Other perishable dairy products substitutes – Specify product	20267 18 3				
70			Frozen	Whipped topping				
71	Other frozen dairy product substitutes (except mellorine) – Specify product	20384 59 0						
72	Mayonnaise, Salad Dressing, and Sandwich Spreads (20354)	SPOON-TYPE DRESSING	Salad dressing	20354 11 4	↑ Thousand gallons ↓			
73			Mayonnaise	20354 23 9				
74			Other spoon-type dressing (including sandwich spreads, refrigerated dressing, and all other semisolid type dressing)	20354 29 6				
75		Pourable dressing (including reduced calorie)	20354 35 3					
76	PREPARED SAUCES (Except tomato) (20353)	Prepared mustard	Prepared mustard	20353 11 6	↑ Thousand pounds ↓			
77			Other sauces (Worcestershire, soy, meat, vegetable, seafood, etc.)	20353 51 2				
78	Chocolate and Cocoa Products (Except Confectionery)	CHOCOLATE (Except coatings) FOR BAKING, COOKING, ETC.	Unsweetened	20669 11 5	↑ Thousand pounds ↓			
79			Sweetened	20669 21 4				
80		COCOA POWDERED	Unsweetened	20669 63 6				
81			Sweetened or mixed with other substances	20669 71 9				
82	(Continued on next page)		In other containers and bulk (barrels, drums, bags, etc.)	20669 75 0				

CONTINUE WITH ITEM 18B ON PAGE 10

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued											
Line No.	Products and services  <b>(A)</b>				Census product code  <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Products shipped and other receipts				
							Quantity <b>(D)</b>		Value, f.o.b. plant <b>(E)</b>		
							583	584	584	Thou-	sands
83	<b>Chocolate and Cocoa (Except Confectionery) – Continued</b>	CHOCOLATE SYRUP	Chocolate liquor base	In cans or packages of 16 ounces or less	20669 92 5	Thousand pounds					
84				In other containers and in bulk	20669 93 3						
85			Cocoa powder base		20669 95 8						
86	<b>OTHER FOOD PREPARATIONS, N.E.C. (2099G)</b>	Coconut, sweetened, creamed, and toasted			2099G 11 0						
87		Blended honey (including churned)			2099G 25 0						
88		Chinese noodles			2099G 41 7						
89		Pectin (100 grade, dry basis)			2099G 51 6						
90		Unpopped popcorn in consumer packages			2099G 85 4						
91		Cracker sandwiches, made from purchased crackers			2099G 91 2						
92		Marshmallow creme			2099G 95 4						
93	<b>ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT</b>	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>			18						
94					26						
95	<b>CONTRACT WORK</b>	Receipts for work done for others on their own materials . . . . . <i>Describe below products worked on and kind of work.</i>			93000 00 8						
96	<b>MISCELLANEOUS RECEIPTS</b>	Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)			99980 00 5						
97	<b>RESALES</b>	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.			99989 00 6						
98	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1-97, column (E)				77000 00 8						

**Items 19-21 – Not applicable to this report**

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report ( <i>Print or type</i> )				Telephone	Area code	Number	Extension
667	1			2			
Name of company				Address ( <i>Number and street, city, State, ZIP Code</i> )			
<b>Period covered</b>		FROM: Month	Day	Year	TO: Month	Day	Year
666	1				2		
Signature of authorized person				Title			Date