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Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

- 1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.
- Report materials, parts, and supplies purchased or transferred from other plants of your company, or withdrawn from inventory.
- If quantities are requested, please use the unit of measure specified.
- If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
- 2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

- Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
- If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for change in inventory. Materials and supplies inventory is calculated by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
- 3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies (A)	Census material code (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company		
				Quantity (D)	Cost, including delivery cost (freight-in) (E)	
					574 Millions	Thou- sands
1	Cucumbers	016151 3	↑ Short tons ↓		\$	
2	Other fresh vegetables	016102 6				
3	Fresh fruits	017011 8				
4	Dried fruits	203411 4				
5	Corn syrup	204602 7	Thousand pounds			
6	Sugar (cane and beet) in terms of sugar solids	206011 9	Short tons			
7	Fats and oils, all types (purchased as such)	207006 8	Thousand pounds			
8	WHEAT FLOUR Semolina and durum flour	204115 0	↑ Hundred- weight ↓			
		204119 2				
9	Other wheat flour (including farina)					
10	Packaging paper and plastics film, coated and laminated	267101 4				
11	Bags: plastics, foil, and coated paper	267301 0				
12	Glass containers	322101 7				
13	Paperboard containers, boxes, and corrugated paperboard	265001 8				
14	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the three principal materials, etc., included in this value.</i>	970099 8				
15	TOTAL Sum of lines 1–14 should equal item 10, line a				\$	

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 16 2, "Resales."

5. Product Reference List – Examination of titles below will assist you in locating products manufactured in this establishment. If any of your products are not prelisted on this form, report them on lines 69–71.

Titles	Line numbers
Pickles and other pickled products	1–13
Sauces (except tomato)	14–18
Mayonnaise, salad dressings, and other sandwich spreads	19–22
Jams, preserves, and jellies	23–27
Dried, dehydrated, and freeze-dried products	28–36
Soup mixes	37
Macaroni and noodle products	38–50
Miscellaneous food products	51–71

2. Valuation of Products — Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

Part I. PRODUCTS REPORTED AS VALUE OF PRODUCTION (See section 2a of instructions.)

Line No.	Products and services				Census product code	Unit of measure for quantities	Products shipped and other receipts		
							Quantity	Value, f.o.b. plant (E)	
								Millions	Thousands
	(A)			(B)	(C)	(D)			
1	Pickles and Other Pickled Products (20352)	FINISHED PICKLES AND OTHER PICKLED PRODUCTS	Cucumber Pickles	Dill, except refrigerated	20352 11 8	Thousand gallons			
2				Sour, except refrigerated	20352 13 4				
3				Sweet, except refrigerated	20352 15 9				
4				Refrigerated pickles (including overnight, half-sour, artificially acidified, etc.)	20352 19 1				
5			Other finished pickles (mushrooms, peppers, onions, etc.)	20352 21 7					
6			Horseradish (excluding sauce)	20352 31 6					
7			Relishes	20352 33 2					
8			Sauerkraut	20352 35 7					
9			Other finished pickled products	20352 39 9					
10		UNFINISHED PICKLED PRODUCTS	Unfinished pickles (salt stock)		20352 71 2				
11			Brined cherries		20352 75 3				
12			Other bulk pickled products, such as mushrooms, sauerkraut, etc.		20352 98 5				
13			Sale of green olives, bought and sold without further manufacture or processing, other than repackaging in this establishment. The cost of such items should be reported in item 10b.		99989 31 1				

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Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Part I. PRODUCTS REPORTED AS VALUE OF PRODUCTION – Continued

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou- sands	Dollars
14	PREPARED SAUCES (Except tomato) (20353)	Prepared mustard	20353 11 6	↑ Thousand gallons		\$		
15		Other sauces (Worcestershire, soy, horseradish, meat, vegetable, seafood, etc.)	20353 51 2		↓			
16	SALSA	16 oz.	20336 58 2	↑ Cases of 24				
17		7–12 oz.	20336 59 0		↓			
18		Other sizes	20336 60 8	Cases (Report basis 12/12 glass)				
19	Mayonnaise, Salad Dressings, and Sandwich Spreads (Report mixes on line 62) (20354)	SPOON-TYPE DRESSING	Salad dressing	20354 11 4	↑ Thousand gallons			
20			Mayonnaise	20354 23 9				
21		Other spoon-type dressing (including sandwich spreads, refrigerated dressing, and all other semisolid-type dressing)	20354 29 6	↓				
22		Pourable dressing (cheese, vinegar and oil, etc.)	20354 35 3					
23	JAMS AND PRESERVES, PURE	Strawberry	20338 11 7	↑ Thousand pounds				
24		Raspberry	20338 12 5					
25		Other	20338 13 3		↓			
26	JELLIES, PURE	Grape	20338 21 6	↓				
27		Other	20338 25 7					

Part II. PRODUCTS REPORTED AS VALUE OF SHIPMENTS (See section 2b of instructions.)

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou- sands	Dollars
28	Dried and Dehydrated Fruits and Vegetables (Including freeze-dried) (20343)	FRUITS, DRIED AND DEHYDRATED	Raisins	20343 13 3	↑ Thousand pounds		\$	
29			Prunes	20343 15 8				
30			Apples	20343 21 6				
31			Other dried and dehydrated fruits and fruit peels (including fruit flour, meal, and powder)	20343 25 7				
32		Dried and dehydrated potatoes (except potato flour) not packaged with other ingredients	20343 32 3	↓				
33		Dried and dehydrated potatoes packaged with other ingredients	2099B 11 1					
34		VEGETABLES, DRIED AND DEHYDRATED (Except potatoes), INCLUDING VEGETABLE FLOUR	Onions	20343 37 2				
35			Vegetable flour	20343 38 0				
36	Other dried and dehydrated vegetables		20343 40 6					
37	Soup mixes (including oriental) (dried and dehydrated, and freeze-dried)		20342 00 2	↓				

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

PART II. PRODUCTS REPORTED AS VALUE OF SHIPMENTS - Continued

Line No.	Products and services			Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts			
						Quantity 583	Value, f.o.b. plant (E)		
							584	Thou-	sands
(A)	(B)	(C)	(D)	Millions					
38	Macaroni, Spaghetti, and Egg Noodle Products (Except canned and frozen)	NOT PACKAGED WITH OTHER INGREDIENTS (20980)	Macaroni, spaghetti, vermicelli, and other pasta products, except noodles:	20980 01 7	↑ Thousand pounds ↓				
			Dry (water content less than 14%)				\$		
39			Wet (water content 14% or more), except refrigerated			20980 07 4			
40			Refrigerated			20980 03 3			
			Noodle products of all shapes, sizes, and types, except Chinese noodles:						
41			Dry (water content less than 14%)			20980 04 1			
42			Wet (water content 14% or more), except refrigerated			20980 05 8			
43	Refrigerated	20980 06 6							
	PACKAGED WITH OTHER INGREDIENTS (2099A)	Macaroni, spaghetti, vermicelli, and other pasta products, except noodles:		2099A 01 4					
44			Dry (water content less than 14%)						
45			Wet (water content 14% or more), except refrigerated			2099A 02 2			
46			Refrigerated			2099A 03 0			
			Noodle products of all shapes, sizes, and types, except Chinese noodles:						
47			Dry (water content less than 14%)			2099A 04 8			
48			Wet (water content 14% or more), except refrigerated		2099A 05 5				
49	Refrigerated	2099A 06 3							
50	Chinese noodles (excluding canned and frozen)			2099G 41 7					
51	Salad or Cooking Oil (Fully refined oil produced at this plant)	SOYBEAN COOKING OR SALAD OIL	Partially hydrogenated	20791 51 3					
52			Other	20791 52 1					
53		Cottonseed cooking or salad oil		20791 53 9					
54		Mixtures of vegetable cooking or salad oil		20791 54 7					
55		All other cooking or salad oil		20791 59 6					
56	Margarine			20792 00 8					
57	SWEETENING SYRUPS AND MOLASSES	Containing corn syrup		20993 25 9					
58		Not containing corn syrup		20993 27 5					
59	VINEGAR AND CIDER	Cider		20996 11 2	↑ Thousand gallons ↓				
60		Fermented vinegar (report equivalent to 40 grains)		20996 51 8					
61		Distilled vinegar (report equivalent to 100 grains)		20996 57 5					
62	PEANUT BUTTER	Consumer sizes		2099F 44 3	↑ Thousand pounds ↓				
63		Commercial sizes		2099F 46 8					
64	Blended honey, including churned			2099G 25 0					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Part II. PRODUCTS REPORTED AS VALUE OF SHIPMENTS - Continued

Line No.	Products and services (A)		Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou- sands	Dollars
65	DRY MIX PREPARATIONS (Except macaroni and noodles) (2099B)	Dip mixes	2099B 01 2	↑ Thousand pounds ↓		\$		
66		Salad dressing mixes	2099B 03 8					
67		Gravy and sauce mixes	2099B 05 3					
68		Seasoning mixes	2099B 07 9					
69		Frosting mixes	2099B 09 5					
70		Head rice packaged with other ingredients	2099B 13 7					
71		Other dry mix preparations, excluding imitation dairy mixes	2099B 21 0					
72	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18					
73			26					
74			34					
75	CONTRACT WORK	Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>	93000 00 8					
76	MISCELLANEOUS RECEIPTS	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	99980 00 5					
77	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 16 2					
78	TOTAL value of shipments and other receipts Sum of lines 1-77, column (E)		77000 00 8		\$			

Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (Print or type)		Telephone	Area code	Number	Extension		
667	1	2					
Name of company			Address (Number and street, city, State, ZIP Code)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
		666	1		2		
Signature of authorized person				Title		Date	