

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies  (A)	Census material code  571 (B)	Consumption of purchased materials and of materials received from other establishments of your company			
			Quantity (Thousand pounds)  573 (D)	Cost, including delivery cost (freight-in) (E)		
				574 Millions	Thou- sands	Dollars
1	Unstemmed leaf tobacco, including green tobacco not packed	013211 8		\$		
2	Unstemmed leaf tobacco, redried and packed	214111 7				
3	Stemmed leaf tobacco (excluding processed sheet and homogenized tobacco)	214123 2				
4	Reconstituted tobacco (processed sheet and homogenized)	214124 0				
5	Paperboard containers, boxes, and corrugated paperboard	265001 8				
6	Manmade fiber staple and tow	282014 0				
7	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8				
8	TOTAL (Sum of lines 1-7 should equal item 10, line a)			\$		

Item 18A. TYPE OF MANUFACTURING ACTIVITY DURING 1997

	Key	Mark (X) appropriate boxes	
		Yes	No
Do you manufacture cigars in this establishment? . . . . .	401	1859 <input type="checkbox"/>	1867 <input type="checkbox"/>
If "Yes," are your cigars sold chiefly through a retail store on the premises of this establishment? . . . . .	402	1875 <input type="checkbox"/>	1883 <input type="checkbox"/>

CONTINUE WITH ITEM 18B ON PAGE 6

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

**1. General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**3. Contract Work** – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product codes 93000 03 2, 93000 04 0, and 93000 14 9.

**4. Resales** – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services  (A)		Census product code  581 (B)	Unit of measure for quantities  (C)	Products shipped and other receipts				
					Quantity  583 (D)	Value, f.o.b. plant (E)			
						584 Millions	Thou- sands	Dollars	
1	Cigarettes (Including Nontobacco Cigarettes) (21110)	FILTER TIPS	80 millimeters long or less	21110 13 5	↑ Millions ↓		\$		
2			85 millimeters long	21110 16 8					
3			100 millimeters or more long	21110 18 4					
4			Nonfilter tips	21110 55 6					
5	CIGARS (21210)	Little cigars, cigarette-size, weighing less than 3 lb per 1,000 cigars		21210 13 3	↑ Thousands ↓				
6		Cigarillos weighing 3 to 10 lb per 1,000 cigars		21210 21 6					
7		Cigars weighing more than 10 lb per 1,000 cigars		21210 31 5					
8	CHEWING AND SMOKING TOBACCO AND SNUFF (21310)	Smoking tobacco		21310 08 1	↑ Thousand pounds ↓				
9		Loose leaf chewing tobacco		21310 13 1					
10		Snuff, dry and moist		21310 15 6					
11		All other chewing tobacco (including fine-cut chewing, twist chewing, plug chewing, etc.)		21310 19 8					
12	Unstemmed leaf tobacco redried before packing (including interplant transfers) (If packed without redrying, report on line 26)			21411 00 4					
13	Tobacco, Stemmed (21412)  (Report stemmed weight)	PACKED FOR SALE AS SUCH	Aged leaf	21412 11 9	↓				
14				Leaf, not aged					
15		Packed for use in own manufacturing (interplant transfers) (including both aged and not aged leaf)							
16	Reconstituted tobacco (processed sheet and homogenized)			21413 00 0					

CONTINUE WITH ITEM 18B ON PAGE 7

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**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services  <b>(A)</b>		Census product code  <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Products shipped and other receipts			
					Quantity  <b>(D)</b>	Value, f.o.b. plant <b>(E)</b>		
						584 Millions	Thou- sands	Dollars
17	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18			\$		
18			26					
19			34					
20			42					
21			59					
22			67					
23			WORK DONE ON TOBACCO OWNED BY OTHERS	Packing leaf, redried and not redried	93000 03 2			
24	Stemming leaf, aged and not aged	93000 04 0						
25	Other work on tobacco owned by others	93000 14 9						
26	Unstemmed leaf tobacco not redried before packing whether packed for sale as such or packed for use in own manufacturing (The cost of this tobacco should be reported in item 10, line b)		95120 65 5					
27	Receipts in 1997 from public warehousing and storage conducted at this establishment (including receipts from handling and storing products for others)		99980 81 5					
28	MISCELLANEOUS RECEIPTS	Sales of scrap and refuse	99980 13 8					
29		Other miscellaneous receipts	99980 98 9					
30	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6					
31	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1–30, column (E)		77000 00 8			\$		

**Items 19–21 – Not applicable to this report**

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report ( <i>Print or type</i> )		Telephone	Area code	Number	Extension	
667	1	2				
Name of company			Address ( <i>Number and street, city, State, ZIP Code</i> )			
Period covered	FROM: Month	Day	Year	TO: Month	Day	Year
	666	1		2		
Signature of authorized person			Title		Date	