

Item 18A - Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

| Line No. | The products and services listed below are those that are generally made in your industry. Please review the entire list before completing the inquiry. If you make products that are not prelisted, describe and report each product separately in the "All other products..." lines 13 and 14. PLEASE DO NOT COMBINE PRODUCT LINES. REASONABLE ESTIMATES ARE ACCEPTABLE. | | | Census product code | Products shipped and other receipts | | |
|----------|--|--|--|---------------------|-------------------------------------|--------------|-------|
| | | | | | Value, f.o.b. plant (E) | | |
| | | | | (A) | (B) | 584 Millions | Thou- |
| 1 | Schiffli machine embroideries | | | 23970 00 7 | \$ | | |
| 2 | Embroideries (except Schiffli machine products) | | | 23952 00 5 | | | |
| 3 | Automobile trimmings | | | 23962 00 4 | | | |
| 4 | Men's and junior boys' coat, suit, and trouser findings | | | 23961 11 3 | | | |
| 5 | Hat bands, hat linings, tip printing and stamping, sweats, cap fronts, etc., made for sale as such; and hatters' fur, cut or blown for sale as such | | | 23961 53 5 | | | |
| 6 | Other Trimmings and Findings (23963) | TRIMMINGS (Except automobile) | Apparel findings and trimmings, except men's and junior boys' coat, suit, and trouser findings | 23963 13 5 | | | |
| 7 | | | All other, nonapparel (including furniture trimmings) | 23963 14 3 | | | |
| 8 | | Bias binding for the apparel trade and notion trade (except fused or sealed edge) | | 23963 33 3 | | | |
| 9 | Ribbons, fused or sealed edge (not woven with fast edges) | | | 23963 45 7 | | | |
| 10 | PRINTING ON APPAREL AND FABRIC ARTICLES MADE ELSEWHERE | Apparel and apparel accessories, made of any material (including silk screen printing) | | 23964 35 6 | | | |
| 11 | | Fabric articles other than apparel or apparel accessories | | 23964 36 4 | | | |
| 12 | Stamped art goods for embroidering, punching, and needlework | | | 23964 37 2 | | | |
| 13 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT | <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i> | | 18 | | | |
| 14 | | | | 26 | | | |
| 15 | Receipts for Commission Work on Materials Owned by Others | Schiffli machine embroidering on materials owned by others | | 93239 71 3 | | | |
| 16 | | Men's, juniors', and little boys' embroidering (other than Schiffli machine), including tucking, pleating, hemstitching, and buttonholing for the trade | | 23959 93 5 | | | |
| 17 | | Women's, misses', juniors', and girls' embroidering (other than Schiffli machine), including tucking, pleating, hemstitching, and buttonholing for the trade | | 23959 94 3 | | | |
| 18 | | PRINTING ON APPAREL AND FABRIC ARTICLES MADE ELSEWHERE | Apparel and apparel accessories, made of any material (including silk screen printing) | | 23969 93 4 | | |
| 19 | Fabric articles other than apparel or apparel accessories | | 23969 94 2 | | | | |
| 20 | CONTRACT WORK | Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i> | | 93000 14 9 | | | |
| 21 | MISCELLANEOUS RECEIPTS | Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) | | 99980 00 5 | | | |
| 22 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | | 99989 00 6 | | | |
| 23 | TOTAL value of shipments and other receipts Sum of lines 1-22, column (E) | | | 77000 00 8 | \$ | | |

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Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

| | | | | |
|--|-----------|-------------------------------|----------------|--------------------------------|
| Name of person to contact regarding this report (<i>Print or type</i>) | | Period covered by this report | FROM: Mo. Year | TO: Mo. Year |
| 667 1 | Area code | Number | Extension | Signature of authorized person |
| Telephone | 2 | | | Date |