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Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies (A)		Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) (E)		
				574 Millions	Thou- sands	Dollars
1	FABRICATED METAL PRODUCTS, EXCEPT FORGINGS	Metal stampings	346901 2	\$		
2		Other fabricated metal products, except forgings (Report furniture hardware on line 27 below)	340068 6			
3		Forgings	346000 3			
4		Castings (rough and semifinished)	330091 0			
5	Shapes and Forms (Except castings, forgings, and fabricated metal products)	STEEL	Sheet and strip	331022 4		
6			All other steel mill shapes and forms (including tubing)	331085 1		
7		ALUMINUM AND ALUMINUM-BASE ALLOYS	Sheet, plate, foil, and welded tubing	335301 8		
8			All other aluminum and aluminum-base mill shapes and forms	335011 3		
9			Other nonferrous mill shapes and forms	335091 5		
10		Hardwood lumber, rough and dressed	242111 3			
11		Softwood lumber, rough and dressed	242123 8			
12		Hardwood dimension and parts, including furniture frames	242628 6			
13		Hardwood veneer	243530 3			
14		Hardwood plywood	243510 5			
15		Softwood plywood	243601 2			
16		Particleboard (wood)	249310 4			
17		Medium density fiberboard (MDF)	249330 2			

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued					
Line No.	Materials, parts, and supplies (A)	Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) (E)		
			574 Millions	Thou- sands	Dollars
18	Hardboard (wood fiberboard)	249340 1	\$		
19	Plastics laminated sheets	308301 1			
20	Plastics furniture parts and components	308971 1			
21	Formed and slab stock for pillows, cushions, seating, etc. (urethane)	308601 4			
22	FABRICS FOR UPHOLSTERY Coated or laminated fabrics	229508 7			
23	Uncoated broadwoven	220125 9			
24	Flat glass (plate, float, and sheet)	321101 8			
25	Adhesive and sealants	289100 0			
26	Paints, varnishes, lacquers, shellacs, japans, enamels, and allied products	285101 2			
27	Furniture and builders' hardware (including cabinet hardware, casters, glides, handles, hinges, locks, etc.)	342901 6			
28	Paperboard containers, boxes, and corrugated paperboard	265001 8			
29	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc. included in this value.</i>	970099 8			
30	TOTAL Sum of lines 1-29, should equal item 10, line a		\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Wood, Metal, and Plastics Combination Products – Report as "wood" those products with predominant exposed body material of wood, regardless of the surface material. Report "metal" in the same manner. Plastics and other combination products should be reported in the categories for "not wood or metal".

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Line No.	Products and services (A)		Census product code 581 (B)	Products shipped and other receipts			
				Quantity (Number) 583 (D)	Value, f.o.b. plant (E)		
					584 Millions	Thou- sands	Dollars
1	WOOD OFFICE SEATING, INCLUDING UPHOLSTERED (25212)	Secretarial chairs	25212 11 9		\$		
2		General office and desk chairs	25212 13 5				
3		Side and arm chairs	25212 14 3				
4		Lounge seating	25212 17 6				
5		Stacking chairs	25212 19 2				
6		All other office type seating	25212 21 8				
7	WOOD OFFICE DESKS AND EXTENSIONS (25213)	Desks	25213 11 7				
8		Desk extensions	25213 13 3				
9	Wood Office Storage Units, Files and Tables (25214)	STORAGE UNITS	Credenzas	25214 11 5			
10			Bookcases and other storage units	25214 13 1			
11		FILES	Vertical, letter and legal	25214 15 6			
12			Horizontal/lateral, letter and legal	25214 17 2			
13			All other files	25214 19 8			
14		TABLES	Work and conference	25214 25 5			
15			Equipment supporting	25214 27 1			
16			Other tables	25214 29 7			
17	WOOD OFFICE PANEL AND MODULAR DESKING SYSTEMS FURNITURE, AND ALL OTHER WOOD OFFICE FURNITURE, N.E.C. (25217)	Panel systems and components		25217 11 8			
18		Modular systems and accessories		25217 13 4			
19		Desking systems and accessories		25217 15 9			
20		All other wood office furniture, n.e.c.		25217 19 1			
21	OFFICE SEATING, INCLUDING UPHOLSTERED, EXCEPT WOOD (25221)	Secretarial chairs	25221 11 0				
22		General office and desk chairs	25221 13 6				
23		Side and arm chairs	25221 14 4				
24		Lounge seating	25221 17 7				
25		Stacking chairs	25221 19 3				
26		All other office type seating	25221 21 9				
27	OFFICE DESKS AND EXTENSIONS, EXCEPT WOOD (25225)	Desks	25225 11 1				
28		Desk extensions	25225 13 7				

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued								
Line No.	Products and services			Census product code	Products shipped and other receipts			
					Quantity (Number)	Value, f.o.b. plant (E)		
				581		583	584	Thou-
(A)	(B)	(D)	Millions					
29	Office Storage Units, Files and Tables, Except Wood (25226)	STORAGE UNITS	Credenzas	25226 11 9		\$		
30			Bookcases and other storage units	25226 13 5				
31		FILES	Vertical, letter and legal	25226 15 0				
32			Horizontal/lateral, letter and legal	25226 17 6				
33			All other files	25226 19 2				
34		TABLES	Work and conference	25226 25 9				
35			Equipment supporting	25226 27 5				
36			Other tables	25226 29 1				
37		OFFICE PANEL AND MODULAR DESKING SYSTEMS FURNITURE AND ALL OTHER OFFICE FURNITURE, EXCEPT WOOD, N.E.C. (25227)	Panel systems and components		25227 11 7			
38	Modular systems and accessories		25227 13 3					
39	Desking systems and accessories		25227 15 8					
40	All other office furniture, except wood, n.e.c.		25227 19 0					
41	SCHOOL FURNITURE, EXCEPT STONE AND CONCRETE (Excluding library furniture) (25311)	Single pupil units		25311 31 7				
42		Chairs, all purpose (nonfolding)		25311 36 6				
43		Storage cabinets		25311 37 4				
44		Blackboards		25311 91 1				
45		Other school furniture (designed specifically for use in schools)		25311 92 9				
46	Public Building and Related Furniture, Except School and Restaurant Furniture (25312)	Seats for public conveyances (except aircraft), including automobiles, trucks, buses, and van conversions		25312 13 3				
47		Seats for aircraft		25312 15 8				
48		Church pews		25312 34 9				
49		Church furniture, except pews (pulpits, lecterns, etc.)		25312 39 8				
50		Folding tables, including banquet tables		25312 41 4				
51		CHAIRS AND SEATS (Including theater, auditorium, and institutional)	Fixed	25312 51 3				
52			Portable folding chairs, single or ganged	25312 55 4				
53			Stacking chairs	25312 57 0				
54			Other chairs and seats	25312 59 6				
55		Stadium and bleacher seating, including grandstands		25312 61 2				
56		Library furniture, all types (including chairs, charging desks, study carrels, reading tables, etc.)		25312 71 1				
57		Other public building furniture		25312 97 6				
58	PLASTICS LAMINATED FIXTURE TOPS, (Including tops for drainboards, sinks, cabinets, tables, counters, and fixtures) (25412)	Kitchen cabinet tops, stock line		25412 11 5				
59		Kitchen cabinet tops, custom		25412 12 3				
60		Other cabinet tops, stock line		25412 13 1				
61		Other cabinet tops, custom		25412 14 9				

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code 581 (B)	Products shipped and other receipts			
				Quantity (Number) 583 (D)	Value, f.o.b. plant (E)		
					584 Millions	Thou- sands	Dollars
62	WOOD PARTITIONS, SHELVING, AND LOCKERS, EXCEPT CUSTOM (25414)	Partitions, prefabricated (assembled or knocked-down), manufacturers standard	25414 13 7				
63		Shelving	25414 15 2				
64		Lockers	25414 19 4				
65	Wood Fixtures for Stores, Banks, and Offices, and Other Miscellaneous Fixtures, Except Custom (25416)	STORE FIXTURES – RETAIL	Walls and wall fixtures	25416 11 6			
66			Center floor tables and gondolas	25416 13 2			
67			Other fixtures and displays	25416 15 7			
68		Other show and display cases (including wall types) and tables		25416 21 5			
69		Cabinets (floor or wall types)		25416 23 1			
70		Counters (except bank counters)		25416 25 6			
71		Bank fixtures (including bank counters)		25416 29 8			
72		Other fixtures, including backs, telephone booths, cashier stands, miscellaneous display fixtures, etc.		25416 31 4			
73	Custom architectural woodwork, millwork, and fixtures (25417) If you are primarily engaged in custom manufacturing wood commercial and institutional furniture and fixtures to individual order, report your receipts here. This includes work performed on a job basis, built to customer's design, or designed and built on site. Do not report here if you specialize in one particular product. In that case, report your receipts on the line for the particular product.		25417 00 7				
74	PARTITIONS, PREFABRICATED, ASSEMBLED OR KNOCKED-DOWN, EXCEPT WOOD (25421)	Toilet partitions	25421 13 2				
75		Movable partitions (except freestanding)	25421 17 3				
76		Other partitions (except accordion and folding-door type)	25421 19 9				
77	SHELVING AND LOCKERS, EXCEPT WOOD (25422)	Shelving, commercial (factory, store, etc.)		25422 33 8			
78		Shelving, bookstacks (library, office, and school)		25422 37 9			
79		Shelving, other, including shelving for correspondence, computer tapes and disks, microfilm, etc.		25422 41 1			
80		Lockers		25422 51 0			
81	STORAGE RACKS AND ACCESSORIES, EXCEPT WOOD (25423)	Drive-in/drive-thru and gravity conveyor storage racks		25423 41 9			
82		Cantilever storage racks		25423 43 5			
83		Portable stacking racks and frames		25423 45 0			
84		Stacker-racks (pallet support, beams perpendicular to the storage aisle)		25423 47 6			
85		Other racks, including conventional pallet racks and accessories		25423 49 2			
86	FIXTURES FOR STORES, BANKS, AND OFFICES; AND MISCELLANEOUS FIXTURES, EXCEPT WOOD (25424)	Store fixtures, retail, custom		25424 61 5			
87		Store fixtures, retail, manufacturers standard		25424 64 9			
88		Other show and display cases (including wall types) and tables		25424 69 8			
89		Cabinets (floor or wall types)		25424 71 4			
90		Other fixtures (counters, window backs, telephone booths, cashier stands, etc.)		25424 99 5			

CONTINUE WITH ITEM 18B ON PAGE 10

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued							
Line No.	Products and services (A)		Census product code 581 (B)	Products shipped and other receipts			
				Quantity (Number) 583 (D)	Value, f.o.b. plant (E)		
			Millions		Thou- sands	Dollars	
91	Furniture and Fixtures, Not Elsewhere Classified	Hospital beds (25991)	25991 00 1		\$		
92		RESTAURANT, CAFETERIA, BAR, AND BOWLING CENTER FURNITURE AND FIXTURES (25992)	Wood chairs and stools, upholstered	25992 31 4			
93			Wood chairs and stools, nonupholstered	25992 33 0			
94			Metal chairs and stools	25992 36 3			
95			Booths, bars, and back bars	25992 47 0			
96			Other restaurant, cafeteria, bar, and bowling center furniture	25992 48 8			
97		ALL OTHER FURNITURE AND FIXTURES, N.E.C. (25994)	Industrial work benches and stools	25994 51 8			
98			Other furniture and fixtures, n.e.c. (including ship furniture, amusement game cabinets, etc.)	25994 97 1			
99	Commercial and institutional type electrical fixtures (Including parts and accessories)(corresponds to the sum of item codes 2211-2298 on Census Form MA36L Lighting Fixtures, for 1997)*		36462 00 0				
100	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18				
101			26				
102			34				
103			42				
104			59				
105			CONTRACT WORK	Receipts for work done for others on their own materials. <i>Describe below products worked on and kind of work.</i>	93000 00 8		
106	MISCELLANEOUS RECEIPTS	Receipts for installation (or construction) of products of this establishment and other miscellaneous receipts (sales of scrap, etc.)	99980 00 5				
107	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. Report the cost of such items in item 10, line b.	99989 00 6				
108	TOTAL value of shipments and other receipts Sum of lines 1-107, column (E)		77000 00 8		\$		

Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension	
667	1	2				
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)			
Period covered	FROM: Month	Day	Year	TO: Month	Day	Year
	666	1		2		
Signature of authorized person			Title		Date	