| Item 18A. OPERATIONS PERFORMED IN THIS ESTABLISHMENT DURING 1997 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{0}{\leftrightharpoons}$ | Item |  |  |  | Key | Mark (X) appropriate boxes |
| 1 | Equipment <br> If you print, which of the following types of press equipment did you operate in 1997? | Letterpress |  |  | 404 | $4432 \square$ |
| 2 |  | Flexographic |  |  | 405 | $4440 \square$ |
| 3 |  | $\begin{aligned} & \text { OFFSET } \\ & \text { (LITHOGRAPHIC) } \end{aligned}$ | Sheet-fed |  | 406 | $4457 \square$ |
| 4 |  |  | Web-fed |  | 407 | $4465 \square$ |
| 5 |  | Gravure |  |  | 408 | $4473 \square$ |
| 6 |  | Engraving |  |  | 409 | $4481 \square$ |
| 7 |  | Screen process |  |  | 410 | $4424 \square$ |
| 8 |  | Quick printing |  |  | 411 | $4580 \square$ |
| 9 |  | Digital printing |  |  | 412 | $4598 \square$ |
|  |  | Other - Specify |  |  | 413 |  |
| 10 |  |  |  |  |  | $4499 \square$ |
| Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 |  |  |  |  |  |  |
| $\stackrel{\circ}{2}$ <br> $\stackrel{ \pm}{ \pm}$ | The products and services listed below are those that are generally made in your industry. Please review the entire list before completing the inquiry. If you make products that are not prelisted, describe and report each product separately in the "All other products...," lines 28-33. PLEASE DO NOT COMBINE PRODUCT LINES. REASONABLE ESTIMATES ARE ACCEPTABLE. <br> (A) |  |  | Census product code | Products shipped and other receipts |  |
|  |  |  |  | Value, f.o.b. plant <br> (E) |  |
|  |  |  |  | 581 |  | $1$ |
|  |  |  |  | O (b) |  | ns mds, Dollars |
| 1 | $\begin{aligned} & \text { OFFSET } \\ & \text { (LITHOGRAPHIC) } \\ & \text { PRINTING } \end{aligned}$ | Magazines and periodicals |  |  | $2752100{ }^{\circ}$ |  | -1 |
| 2 |  | Labels and wrappers |  | 2, 202002 |  | + |
| 3 |  | Catalogs and directories |  | 27523000 |  | 1 |
| 4 |  | Financial and legal |  | 27524008 |  | 1 |
| 5 |  | Advertising |  | 27525005 |  | 1 |
| 6 |  | Other general offset job printing |  | 27526003 |  | 1 |
| 7 | FLEXOGRAPHIC PRINTING | Labels and wrappers |  | 2759B 005 |  | 1 |
| 8 |  | Other flexographic printing |  | 2759C 003 |  | , |
| 9 | LETTERPRESS PRINTING | Magazines and periodicals |  | 27591007 |  | 1 |
| 10 |  | Labels and wrappers |  | 27592005 |  | 1 |
| 11 |  | Catalogs and directories |  | 27593003 |  | 1 |
| 12 |  | Financial and legal |  | 27594001 |  | 1 |
| 13 |  | Advertising |  | 27595008 |  | 1 |
| 14 |  | Other general letterpress job printing |  | 27596006 |  | 1 |
| 15 | Screen printing, except on textiles |  |  | 27598002 |  | 1 |
| 16 | Printing on apparel and apparel accessories |  |  | 23964356 |  | 1 |
| 17 | Printing on fabric articles other than apparel or apparel accessories |  |  | 23964364 |  | 1 |
| 18 | QUICK PRINTING | Quick printing by offset equipment |  | 27526961 |  | 1 |
| 19 |  | Quick printing by nonimpact printing equipment |  | 2759A 122 |  | 1 |
| 20 | Digital printing |  |  | 2759A 148 |  | 1 |
| 21 | Photocopying |  |  | 97334007 |  | 1 |
| 22 | Engraving printing, including security, social, commercial |  |  | 27599000 |  | 1 |
| 23 | Manifold business forms, including jumbo roll-feed forms |  |  | 27610005 |  | 1 |
| 24 | Typesetting/imagesetting services |  |  | 27910009 |  | , |
| 25 | Lithographic plates, prepared for printing |  |  | 27961002 |  | 1 |
| 26 | All other plates prepared for printing, except lithographic |  |  | 27963008 |  | 1 |
| 27 | Platemaking services, including color separations, excluding plates |  |  | 27963750 |  | 1 |
| 28 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT | Describe and report separately each product with a sales value of $\$ 50,000$ or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value. |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ |
|  |  |  |  | 18 |  | 1 |
| 29 |  |  |  | 26 |  | 1 |
| 30 |  |  |  | 34 |  | , |
| 31 |  |  |  | 42 |  | 1 |
| 32 |  |  |  | 59 |  | 1 |
| 33 |  |  |  | 67 |  | 1 |
| 34 | RECEIPTS for services as print broker |  |  | 97389001 |  | 1 |
| 35 | MISCELLANEOUS RECEIPTS (Including repair work and sale of scrap) |  |  | 99980005 |  | 1 |
| 36 | RESALES (Items bought and sold without further processing) |  |  | 99989006 |  | 1 |
| 37 | TOTAL value of shipments and other receipts Sum of lines 1-36, column (E) |  |  | 77000008 | \$ | 1 |

Items 19-21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

| Name of pe | to cont | arding th | type) | Period covered | FROM: Mo. | Year | TO: | Mo. | Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 667 1 |  |  |  | by this report |  |  |  |  |  |
|  | Area code | Number | Extension | Signature of auth | rized person |  | Date |  |  |
| Telephone | 2 |  |  |  |  |  |  |  |  |

