

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others and used at this establishment in making products for others under contract (item 10, line b) should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

INFORMATION COPY
DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) (E)		
			574 Millions	Thou- sands	Dollars
1	Hides, skins, and pelts	201191 4	\$		
2	Tanning materials, dressings, dyes, and other finishing agents	280021 7			
3	FINISHED LEATHER Upper leather	311102 8			
4	Soling leather (including innersole)	311112 7			
5	All other finished leather	311108 5			
6	Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8			
7	TOTAL Sum of lines 1 – 6 should equal item 10, line a		\$		

Item 18A. TYPE OF BUSINESS OF THIS ESTABLISHMENT DURING 1997

Mark (X) "Yes" for the ONE type of activity that best describes the operations of this establishment; mark (X) "No" for all other activities listed.

Key	Mark (X) appropriate boxes	
	Yes	No
1. MANUFACTURER – processing materials owned by you	401 4630 <input type="checkbox"/>	4648 <input type="checkbox"/>
2. CONVERTER – employing contractor to process materials owned by you	402 4655 <input type="checkbox"/>	4663 <input type="checkbox"/>
3. CONTRACTOR – processing materials owned by you	403 4671 <input type="checkbox"/>	4689 <input type="checkbox"/>
4. WHOLESALE OR DEALER – buying and reselling products without further processing	404 4697 <input type="checkbox"/>	4705 <input type="checkbox"/>

CONTINUE WITH ITEM 18B ON PAGE 6

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

Line No.	Products and services (A)		Census product code 581 (B)	Unit of measure for quantities (C)	Products shipped and other receipts, including interplant transfers				
					Quantity 583 (D)	Value, f.o.b. plant (E)			
						584 Millions	Thou-sands	Dollars	
1	Cattle Hide and Kip Side Leathers, Finished	FULL GRAIN AND GRAIN SPLIT (Except offal and wetting leather) (Heads, shoulders, bellies, etc.)	Sole leather	31116 11 4	Thousand square feet				
2		Bag, case, and strap leather (sides)	31116 15 5						
3		Upholstery leather – top grains and machine buffs (hides)	31116 19 7						
4		Upper leather (including patent sides)	31116 24 7						
5		Garment leather (sides)	31116 27 0						
6		Other grains including flat and handbag leather, lining leather (sides), and belting and mechanical leather	31116 29 6						
7		Offal (heads, shoulders, bellies, etc.; excluding splits and wetting leather but including sole leather, waist belt leather, and wetting leather grains)	31116 33 8						
8		Finished splits (including shoulder splits, deep buffs, buffing, and fleshers)	31116 35 3						
9	CATTLE HIDE AND KIP SIDE LEATHERS, UNFINISHED	Wet blues	31116 37 9	Number of hides (whole hide equivalent)					
10		Other	31116 38 7						
11	All calf and whole kip leathers, finished and unfinished		31116 43 7	Thousand square feet					
12	SHEEP AND LAMB LEATHERS, FINISHED AND UNFINISHED	Garment	31116 51 0						
13		Other (including glove, shoe, fleshers, skivers, and shearlings)	31116 57 7						
14	Other animal leathers (including horse, goat, pigskin, colt, mule, ass, and pony leathers) – <i>Specify animal and whether upper, glove, fancy, etc.</i>		31116 67 6						
15	Contract and commission receipts for tanning or finishing leather owned by others (31119)		31119 00 1						
16	BOOT AND SHOE CUT STOCK AND FINDINGS (31310)	Outer soles and innersoles of leather	31310 16 2	Dozen pairs					
17		Other leather cut stock (heels, counters, box toes, taps, etc.)	31310 31 1						
18		Metal buckles for shoes	31310 32 9						
19		Wood heels	31310 33 7						
20		Wood heel blocks made for sale as such	31310 34 5						
21	Other (shanks, wetting, etc.)		31310 62 6						

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)	Census product code (B)	Unit of measure for quantities (C)	Products shipped and other receipts, including interplant transfers			
				Quantity (D)	Value, f.o.b. plant (E)		
					584 Millions	Thou- sands	Dollars
22	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18			\$		
23		26					
24		34					
25		42					
26		59					
27		67					
28		CONTRACT WORK <i>Contract and commission receipts (except for tanning or finishing leather) . . . Describe below products worked on and kind of work.</i>	93000 00 8				
29	MISCELLANEOUS RECEIPTS <i>Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)</i>	99980 00 5					
30	RESALES <i>Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.</i>	99989 00 6					
31	TOTAL value of shipments and other receipts Sum of lines 1 – 30, column (E)	77000 00 8			\$		

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1	2					
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
666		1			2		
Signature of authorized person				Title		Date	