lf not shown, please enter your 11-digit Census File Number from the address label on page 1

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. **General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " lir at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . , " Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory

- Contract Work Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the
- under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under coeff.

 4. Resales of a fith boucts bought and color of commission should be excluded.

 4. Resales of a fith boucts bought and color of the company and sold without further man facture, processing, or assembly in the bouch in item 10, line b, not in item 10 ow. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

| 12 | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company Cost, including delivery cost (freight-in) (E) | | |
|----|--|----------------------------|---|-----------------------------------|---------|
| L | (A) | (B) | Millions | Thou- sands I | Dollars |
| | 1 Broadwoven fabrics (piece goods) | 220129 1 | \$ | | |
| 2 | Plastics coated, impregnated, or laminated fabrics | 229503 8 | | | |
| ; | Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and other shapes | 282104 9 | | | |
| 4 | Plastics products consumed in the form of sheets, rods, tubes, and other shapes | 308007 4 | | | |
| į | 5 Finished leather | 311100 2 | | i i | |
| • | 6 Trunk and luggage hardware, including locks | 342983 4 | | | |
| | Cost of all other materials, parts, containers, and supplies consumed | 970099 8 | | | |
| | Describe the principal materials, etc., included in this value. | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| - | TOTAL Sum of lines 1–7 should equal item 10, line a | | \$ | | |

Item 18A Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

- 3. Contract Work Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

| | charges and excise taxes. product code 99989 00 6, "Resales." | | | | | | | | |
|----------|---|--|--|---------------------------|-------------------------------------|--------------------------------|------------------------------------|------|--|
| | | | | | Products shipped and other receipts | | | | |
| ļ. | Products and services | | | Census product code | Quantity | Value, f.o.b. plant (E) | | | |
| Line No. | | | | 581 S | 583 (Number) | 584 | Thou- | 1 | |
| | | () | (B) | (D) | Millions | | Dollars | | |
| 1 | Suitcases, Briefcases, | SUITCASES/ PULLMANS, | Outer surface of all leather or mostly leather | 31610 22 3 | | \$ | | | |
| 2 | Bags, and Musical Instrument | STRUCTURED 22 INCHES AND | Outer surface of all leather or mostly textile materials | 31610 06 6 | | | | | |
| 3 | Cases | GREATER | Outer surface of supported vinyl or plastics | 31610 10 8 | | | | | |
| 4 | | | Molded and semimolded | 31610 14 0 | | | | | |
| 5 | | | All other materials | 31610 20 7 | | | | | |
| 6 | | SUITCASES/ PULLMANS, | Outer surface of all leather or mostly leather | 31610 24 9 | | | | | |
| 7 | | STRUCTURED UNDER 22 INCHES | Outer surface of all leather or mostly textile materials | 31610 28 0 | | | | | |
| 8 | | | Outer surface of supported vinyl or plastics | 31610 32 2 | | | | | |
| 9 | | | Molded and semimolded | 31610 36 3 | | | | | |
| 10 | | | All other materials | 31610 40 5 | | | | | |
| 11 | OVERNIGHT BAGS, DUFFELS, AND ROLL BAGS, BUT DOES NOT INCLUDE SMALLER STRUCTURED SUITCASES OR PULLMANS GARMENT | | Outer surface of all leather or mostly textile materials | 31610 45 4 | | | | | |
| 12 | | | All other materials | 31610 48 8 | | | | | |
| 13 | | | Outer surface of all leather or mostly textile materials | 31610 51 2 | | | | | |
| 14 | | BAGS | All other materials | 31610 54 6 | | | | l | |
| 15 | SPORTS BAGS, INCLUDING BAGS DEDICATED TO A PARTICULAR SPORT SUCH AS | | Outer surface of all leather or mostly textile materials | 31610 60 3 | | | | | |
| 16 | (Continued on next page) | TENNIS BAGS, SKI BAGS, BOWLING BALL BAGS, AND ALSO GENERAL- PURPOSE GYM BAGS | All other materials | 31610 64 5 | | CONTINUI | | | |

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

| | | | Census product code | Products shipped and other receipts | | | | | | |
|----------|----------------------------------|---|--|-------------------------------------|--------------------------------|----------|------------------------------------|---------|--|--|
| Line No. | | Products | | Quantity | Value, f.o.b. plant (E) | | | | | |
| ine | | | | 581 | 583 (Number) | 584 | Thou- | 1 | | |
| _ | | | (A) | (B) | (D) | Millions | sands | Dollars | | |
| 17 | Suitcases, Briefcases, | BACKPACKS/ DAYPACKS | Outer surface of all leather or mostly textile materials | 31610 71 0 | | \$ | | | | |
| 18 | Bags, and Musical | | All other materials | 31610 75 1 | | | | | | |
| 19 | Instrument Cases (31610) – | COMPUTER BAGS | Outer surface of all leather or mostly textile materials | 31610 78 5 | | | 1 | | | |
| 20 | Continued | | All other materials | 31610 82 7 | | | | | | |
| 21 | | BUSINESS CASES, | Outer surface of leather or mostly leather | 31610 85 0 | | | | | | |
| 22 | | INCLUDING ATTACHES, | Outer surface of textile or mostly textile materials | 31610 87 6 | | | | | | |
| 23 | | BRIEFCASES AND PORTFOLIOS | Molded and semimolded | 31610 89 2 | | | | | | |
| 24 | | | All other materials | 31610 91 8 | | | | | | |
| 25 | | OTHER LUGGAGE, INCLUDING COSMETIC/TRAI CASES; TRUNKS, HAND TRUNKS, AND | Outer surface of leather or mostly leather | 31610 93 4 | | | | | | |
| 26 | | LOCKERS; MUSICAL INSTRUMENT CASES: GUN CASES, SCHOOL BAGS (other than | Outer surface of textile or mostly textile materials | 31610 95 9 | | | | | | |
| 27 | | backpacks/ daypacks); SHOE BAGS, JEWELRY ROLLS, CATALOGUE | Molded and semimolded | 31610 97 5 | | | | | | |
| 28 | | CASES, AND CAMERA CASES | All other materials | 31610 99 1 | | | | | | |
| 29 | WOMEN'S AND CHILDREN'S | | all leather or mostly leather | 31710 11 4 | | | | | | |
| 30 | HANDBAGS AND PURSES | Outer surface of (including vinyl) | all plastics or mostly plastics | 31710 51 0 | | | 1 | | | |
| 31 | | metals | all other materials, except precious | 31710 71 8 | | | | | | |
| 32 | Personal Leather Goods, | BILLFOLDS, WALLETS, FRENCH | Leather or mostly leather | 31720 11 3 | | | [[| | | |
| 33 | Except PUBSES AND | | Other than leather (plastics, fiber, etc.) | 31720 15 4 | | | | | | |
| 34 | anu rurses | Travel kits (fitted | and unfitted) | 31720 31 1 | | | | | | |
| 35 | Jewelry boxes and | | nd cases (leather, plastics, wood, etc.), metal | 31720 53 5 | | | | | | |
| 36 | | COMPACTS AND VANITY | Outer surface of all leather or mostly leather | 31720 61 8 | | | | | | |
| 37 | (Continued on next page) | CASES, EXCEPT PRECIOUS METAL | Other than leather | 39610 96 9 | | | | | | |

CONTINUE WITH ITEM 18B ON PAGE 8

| -10 | CIII 100. PNUL | m 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT D | | | | | Products shipped and other receipts | | | | |
|----------|--|---|-------------------|------------|------------|-------------------|-------------------------------------|---------------------|----------------|----------------|---------------|
| | | Products and services | | | | Census product | Value, f.o.b. plant | | | | |
| Line No. | | | | | | code 581 | Quantity 583 (Number) | 584 | (E) | I | |
| Li | | (4 | A) | | | | (B) | (D) | Millions | Thou- sands | Dollars |
| 38 | Personal Leather Goods, Except Handbags and Purses – Continued | OTHER PERSONAL GOODS, (Including key, cigarette, eyeglass, pass card, and instrument cases (except musical), precious metal compacts and vanity cases, pocket secretaries, tobacco pouches, cosmetic bags, | All leathe | er or mos | itly leath | er | 31720 95 6 | | \$ | | |
| 39 | | etc.) | Other tha | an leathei | r | | 39610 98 5 | | | | 1 |
| 40 | OTHER LEATHER PRODUCTS | Leather novelties | Leather novelties | | | | | | | | |
| 41 | (31990) | Saddlery, harness, and accouterments | | | | 31990 31 0 | | | | | |
| 42 | | Industrial leather belting and other industrial leather products made wholly or mostly of leather, including textile leather, but excluding gaskets and washers | | | | | 31990 91 4 | | | | |
| 43 | | Dog collars, leashes, and other household pet accessories made of leather | | | | | 31990 96 3 | | | | |
| 44 | | Other leather good | s (desk se | ts, holste | ers, etc.) | | 31990 97 1 | | | | |
| | ALL OTHER PRODUCTS MADE IN THIS ESTABLISH- MENT | Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value. | | | | 18 | | | | | |
| 45 | | | | | | | 26 | | 1 | <u> </u> | |
| 46 | | | | | | | 34 | | | | |
| 47 | CONTRACT | Pagainta for work a | long for o | there en t | thair aw | 2 | | | | i | |
| 48 | CONTRACT WORK Receipts for work done for others on their own materials Describe below products worked on and kind of work. | | | | | 93000 00 8 | | | | | |
| | MISCELLA- NEOUS | | | | | | | | | l l | |
| 49 | RECEIPTS | Miscellaneous rece | | | | | 99980 00 5 | | | | |
| 50 | HEOALEO | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | | | | 99989 00 6 | | | | | |
| 51 | TOTAL value of shipments and other receipts Sum of lines 1 – 50, column (E) | | | | | | 77000 00 8 | | \$ | | |
| It | ems 19–21 – 1 | Not applicable to t | his repor | t | | | | | | | |
| | | se use this space for | | | | | | | | | |
| | | CICATION – This rep contact regarding | | | | te and r | | ea code Numb | | Exter | |
| 667 | | | | | - | | elephone 2 s (Number and | d street, city, Sta | te, ZIP Code | <u> </u> ;) | |
| P | eriod covered | FROM: Month | | Day | Yea | ar ar | TO: Month | D | ay | Year | |
| S | ignature of autho | orized person | | I | Title | | | | Date | e | |