If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at it establishment in making products for attentional products for attention to commission of the standard.

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LESAIES - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

| Materials, parts, and supplies | ma | aterial | Consumption of purchased materials and of materials received from other establishments of your company Cost, including delivery cost (freight-in) (E) | | | |
|--|---|--|---|--|--|--|
| (A) | - | (B) | | Thou s sands | · · ß Dollars | |
| Rough blocks used to produce dressed stone | 14 | 1101 6 | \$ | | | |
| Abrasives and abrasive products | 329 | 9104 4 | | l I | Ì | |
| Stonecutting tools and accessories (including blades) | 342 | 2301 9 | | | | |
| Cost of all other materials and components, parts, containers, and supplies consumed | 970 | 0099 8 | | 1 | | |
| Describe the principal materials, etc., included in this value. | | | | i I | | |
| | | | | | 1 | |
| | | | | i | i I | |
| | | | | | 1 | |
| | | | | i | | |
| TOTAL Sum of lines 1–4 should equal item 10, line a | | | \$ | | | |
| em 18A. TYPE OF OPERATION | Key Ma | | ark (X) appropriate box | | | |
| as this establishment primarily engaged in buying or selling partly finished | | Ye | es | N | 0 | |
| onuments or tombstones, and performing work only for custom order | 401 | 4259 | 4259 | | 4267 🗌 | |
| | Rough blocks used to produce dressed stone Abrasives and abrasive products Stonecutting tools and accessories (including blades) Cost of all other materials and components, parts, containers, and supplies consumed Describe the principal materials, etc., included in this value. | Materials, parts, and supplies (A) Rough blocks used to produce dressed stone Abrasives and abrasive products Stonecutting tools and accessories (including blades) Cost of all other materials and components, parts, containers, and supplies consumed Describe the principal materials, etc., included in this value. TOTAL Sum of lines 1–4 should equal item 10, line a em 18A. TYPE OF OPERATION Key Item 18 A. TYPE OF OPERATION Key Item 18 A. Type OF OPERATION Key Item 18 A. Type OF OPERATION or selling partly finished bonuments or tombstones, and performing work only for custom order | Rough blocks used to produce dressed stone Abrasives and abrasive products Stonecutting tools and accessories (including blades) Cost of all other materials and components, parts, containers, and supplies consumed Describe the principal materials, etc., included in this value. TOTAL Sum of lines 1–4 should equal item 10, line a em 18A. TYPE OF OPERATION As this establishment primarily engaged in buying or selling partly finished for numents or tombstones, and performing work only for custom order | Materials, parts, and supplies (A) (A) (B) Rough blocks used to produce dressed stone Abrasives and abrasive products Stonecutting tools and accessories (including blades) Cost of all other materials and components, parts, containers, and supplies consumed Describe the principal materials, etc., included in this value. TOTAL Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a **Sum of lines 1–4 should equal item 10, line a | Materials, parts, and supplies Census material code (A) Rough blocks used to produce dressed stone Abrasives and abrasive products Stonecutting tools and accessories (including blades) Cost of all other materials and components, parts, containers, and supplies consumed Describe the principal materials, etc., included in this value. TOTAL Sum of lines 1–4 should equal item 10, line a TOTAL Sum of lines 1–4 should equal item 10, line a Mark (X) appropriate be yes. Notement of tombstones, and performing work only for custom order | |

CONTINUE WITH ITEM 18B ON PAGE 6

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

- If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
- 3. Contract Work Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

| | product code 99989 00 6, Resales. | | | | | | | | |
|----------|---|---|-------------------|-------------------------------------|--|-----------|--|--|--|
| | | | Census product | Products shipped and other receipts | | | | | |
| Line No. | | Products and services | code | Value, f.o.b. plant (E) | | | | | |
| Line | | (A) | 581 (B) | | Thou- | | | | |
| 1 | DRESSED DIMENSION GRANITE | Building stone | 32811 13 5 | \$ | | | | | |
| 2 | (Including | Monumental stone | 32811 35 8 | | | 1 | | | |
| | syenite, diorite, and cut granite) | Other granite products, such as paving blocks and curbing – Specify kind | | | | | | | |
| 3 | (32811) | | 32811 98 6 | | | | | | |
| 4 | Rough dimension | on granite (including gneiss, syenite, and diorite) | 14110 15 9 | | | | | | |
| 5 | | en granite (including gneiss, syenite, and diorite) | 14230 00 7 | | | | | | |
| 6 | DRESSED DIMENSION LIMESTONE | Building stone | 32812 13 3 | | | | | | |
| | (Including dolomite, | Other limestone products, such as flagging – Specify kind | | | | | | | |
| | travertine, calcareous tufa, and cut | | | | | | | | |
| 7 | limestone) | | 32812 98 4 | | - | | | | |
| 8 | Rough dimension | on limestone | 14110 11 8 | | | | | | |
| 9 | Crushed or brok | en limestone | 14220 00 8 | | | | | | |
| 10 | DRESSED DIMENSION | Building stone, monumental stone, and other marble products | 32813 37 0 | | | | | | |
| | MARBLE AND OTHER STONE (32813) | Other stone, such as slate (roofing, mill stock, and flagstone), sandstone, gabbro, basalt, and other dressed dimension stone products – <i>Specify kind of stone and type of product</i> | | | | | | | |
| 11 | | | 32813 98 2 | | | | | | |
| 12 | Rough dimension | on stone (including slate, marble, traprock, sandstone, quartz, and ype stone; excluding granite and limestone) | 14110 19 1 | | | | | | |
| 13 | Crushed or brok miscellaneous t | ren stone (including slate, marble, traprock, sandstone, and ype stone; excluding granite and limestone) | 14290 00 1 | | | | | | |
| | ALL OTHER PRODUCTS MADE IN THIS ESTABLISH- MENT | Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value. | | | | | | | |
| 14 | | | 18 | | | | | | |
| 15 | - | | 26 | | | | | | |
| 16 | | | 34 | | | | | | |
| 17 | | | 42 | | | | | | |
| 18 | - | | 59 | | <u> </u> | | | | |
| | | | | | | | | | |

| <u>Fo</u> | rm MC-320 | 9 | | | | | | | | | | Page 7 |
|--|---------------------------------------|---|------------|----------------------|---------------------|---------------------------|----------|--|-------------|--------------------|----------------|--------------------------|
| | not shown, pleas om the address la | se enter your 11-digit Census F abel on page 1 | ile Numb | oer | Ce | nsus File Nu | mber | | | | | |
| It | em 18B. PROD | OUCTS AND SERVICES OF T | THIS EST | ΓABLIS | SHMEN | IT DURING | G 1997 - | - Continue | d | | | |
| Jo. | Products and services (A) | | | | | Censu produc code | ct | Products shipped and other receipts Value, f.o.b. plant | | | | |
| Line No. | | | | | | 581 (B) | <u> </u> | Millions | (E) Thou- | Dollars | | |
| 19 | CONTRACT WORK | Receipts for work done for othe Describe below products work | hers on t | | | | | 93000 0 | 0 8 9 | \$ | | |
| | | | | | | | | | | | | - - - - |
| 20 | MISCELLA- NEOUS RECEIPTS | Sales of scrap, refuse, and of receipts for repair work, etc.) | ther misc | ellane | ous rece | eipts (includ | ding | 99980 0 | 0 5 | | | |
| 21 | RESALES | Sales of products bought and s processing, or assembly in this should be reported in item 10, | establish | out furth nment. | ner man The cost | ufacture, of such iter | ms | 99989 0 | 0 6 | | | |
| 22 | TOTAL va Sum of lin | alue of shipments and other les 1–21, column (E) | receipt | 77000 00 8 \$ | | | | | | | | |
| Item 19. MINING OPERATIONS INCLUDED IN THIS REPORT S91 3207 8 | | | | | | | appropri | 8 ppropriate box No | | | | |
| | This item i | PRODUCTION OF ROUGH is applicate only to those reporacturing plant. Mineral products | rts that i | NSTRU | JCTION | ıs | | | | e locatio | | h., |
| Line No. | Report tota whether sold | d at this mine or pit during 1997 ries, or used in further processing. | | | | mea | | it of isure - C) | all purpos | | | |
| 1 | Common sand a | and gravel | | | | | | 1442 3 | | † | | |
| 2 | CRUSHED AND BROKEN | calcareous tufa) | | | | | | 1422 5 | | nort ons | | |
| 3 | STONE | Granite (including gneiss, sye Other stone (including slate, and miscellaneous type of sto | marble, t | | | stone, quar | tz, | 1423 3 1429 0 | , | <u> </u> | | |
| | em 21 - Not ap | oplicable to this report | 3110) | | | | | | | | | |
| R | EMARKS - Pleas | se use this space for any expla | anations | that m | ay be e | ssential in u | understa | nding your | repoi | rted data | 7. | |
| It | em 22. CERTIF | ICATION - This report is sub | stantially | y accur | ate and | d has been | prepare | d in accord | dance | with in | struction | าร. |
| 667 | 1 | contact regarding this report | (Print or | type) | | Telephone | | | mber | 715.0 | Exter | sion |
| N | ame of company | | <u> </u> | Γ | | ess (Numb | | treet, city, S | | ZIP Coa | | |
| Р | | FROM: Month | Day | Ye | ear | TO: Mo | onth | | Day | | Year | |
| S | ignature of autho | orized person | | Title | | | | | | Dat | е | |