

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

Line No.	The products and services listed below are those that are generally made in your industry. Please review the entire list before completing the inquiry. If you make products that are not prelisted, describe and report each product separately in the "All other products..." lines 36-38. PLEASE DO NOT COMBINE PRODUCT LINES. REASONABLE ESTIMATES ARE ACCEPTABLE.				Census product code	Products shipped and other receipts		
						Value, f.o.b. plant (E)		
					(A)	(B)	584	Millions
1	Concrete Pipe (32721)	CULVERT PIPE	Reinforced	36 inches or more	32721 12 8	\$		
2				Less than 36 inches	32721 14 4			
3			Nonreinforced		32721 17 7			
4		STORM SEWER PIPE	Reinforced	36 inches or more	32721 21 9			
5				Less than 36 inches	32721 24 3			
6			Nonreinforced		32721 25 0			
7		SANITARY SEWER PIPE	Reinforced	24 inches or more	32721 26 8			
8				Less than 24 inches	32721 27 6			
9			Nonreinforced		32721 30 0			
10		PRESSURE PIPE	Reinforced concrete pressure pipe		32721 31 8			
11			Prestressed concrete cylinder pipe		32721 32 6			
12			Pretensioned concrete cylinder pipe and other pressure pipe		32721 37 5			
13			Irrigation pipe and drain tile		32721 51 6			
14			Other concrete pipe (such as manholes and conduits) – <i>Specify kind</i>		32721 98 7			
15	Precast Concrete Products (32722)	ROOF AND FLOOR UNITS	Slabs and tile	32722 13 4				
16				Joists and beams	32722 17 5			
17		Architectural wall panels		32722 23 3				
18		Piling, posts, and poles		32722 25 8				
19		Cast stone products for architectural purposes (except architectural wall panels, such as window sills, ashlar, coping, lintels, and other trim)		32722 27 4				
20		Prefabricated building systems, primarily concrete, sold as complete units, and shipped in panel or modular form		32722 28 2				
21		Other precast concrete construction or building products (including prefabricated housing components, reinforced columns, etc.) – <i>Specify kind</i>		32722 29 0				
22		BURIAL VAULTS AND BOXES	Vaults	32722 33 2				
23			Boxes	32722 35 7				
24		Septic tanks		32722 61 3				
25		Dry-mixed concrete materials (prepackaged sand, gravel, mortar, and cement premixes)		32722 71 2				
26	Other precast concrete products (except construction or building products, including garden furniture, storage tanks, laundry trays, silo staves, etc.) – <i>Specify kind</i>		32722 99 3					
27	PRESTRESSED CONCRETE PRODUCTS (32723)	Single tees, double tees, and channels		32723 11 6				
28		Piling, bearing piles, and sheet piles		32723 23 1				
29		Bridge beams		32723 25 6				
30		Joists, girders, and beams (other than bridge beams)		32723 27 2				
31		Solid and hollow cored slabs and panels		32723 31 4				
32		Other prestressed concrete products (such as arches, columns, etc.) – <i>Specify kind</i>		32723 98 3				
33	Ready-mixed concrete (32730)		32730 00 4					
34	Sand and gravel		14420 00 4					
35	Asphalt and tar paving mixtures		29510 51 8					
36	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>		18				
37				26				
38				34				
39	CONTRACT WORK (Receipts for work done for others on their own materials)		93000 00 8					
40	MISCELLANEOUS RECEIPTS (Including repair work and sale of scrap)		99980 00 5					
41	RESALES (Items bought and sold without further processing)		99989 00 6					
42	TOTAL value of shipments and other receipts Sum of lines 1-41, column (E)		77000 00 8	\$				

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DO NOT USE TO REPORT

Items 19-21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Period covered by this report	FROM: Mo.	Year	TO: Mo.	Year
667	1					
Telephone	Area code	Number	Extension	Signature of authorized person		Date
	2					