If not shown, please enter your 11-digit Census File Number from the address label on page 1

## Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less that
$\$ 25,000$ of a listed material, include the $\$ 25,000$ of a listed material, include the a mat on 9700998.

Report materials, parts, and sub) $p$, P , transferred from other plants $\ddagger$ vur company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or trangers do not differ significantly from the amo ?aly put into production, you may report ch os Gf purchases or transfers. However, if Oonsumption diffors, y ficantly from the amounts purchac inventories changes in the materials and supplies ntories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10 , line $b$, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 9998900 6, "Resales."


Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued

| $\begin{aligned} & \dot{Z} \\ & 0 \\ & \underset{y}{ٍ} \end{aligned}$ | Materials, parts, and supplies(A) | Census material code | Consumption of purchased materials and of materials received from other establishments of your company |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Cost, including delivery cost (freight-in) <br> (E) |  |  |
|  |  | 71 (B) | $\begin{array}{\|c\|} \hline 574 \\ \hline \end{array}$ <br> Millions | । Thousands | Dollars |
| 18 | Cost of all other materials and components, parts, containers, and supplies consumed. Describe the principal materials, etc., included in this value. | 9700998 | \$ | \| |  |
|  |  |  |  | । | I |
|  |  |  |  | । |  |
|  |  |  |  | I | I |
|  |  |  |  | I | । |
|  |  |  |  | I | । |
|  |  |  |  | I | I |
|  |  |  |  | I | 1 |
|  |  |  |  | , | , |
|  | TOTAL <br> Sum of lines 1-18 should equal item 10, line a |  | \$ | 1 | I |
| 19 |  |  |  | 1 | I |

Item 18A - Not applicable to this report
Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000008.
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 9998900 6, "Resales."

|  | Products and services |  |  | Census product code | Unit of measure for quantities <br> (C) | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Quantity |  | Value, | f.o.b. pla <br> (E) |  |
|  |  |  |  | 583 |  | 584 |  |  |
|  |  | (A) |  |  |  | (D) | Millions | \| sands | | I Dollars |
| 1 | Cutlery, CUTLERY <br> Scissors,  <br> Shears,  <br> Trimmers,  <br> and  <br> Snips  <br> (34211)  <br>   |  | Table cutlery (consists of knives, forks, spoons, etc., for the serving and eating of food, with handles of materials other than metal). Carving sets with handles of materials other than metal are to be included with "Table cutlery" rather than "Kitchen cutlery." (Blades sold separately are to be reported as "Other cutlery" code 3421130 on line 3.) |  | 34211110 |  |  | \$ | 1 \| |  |
|  |  |  |  |  |  |  | 1 |  | I |
|  |  |  |  |  |  | 1 | I |  |
|  |  |  |  |  |  | 1 | I |  |
|  |  |  |  |  |  | $1 \quad 1$ | I |  |
|  |  |  |  |  |  | 1 | I |  |
|  |  |  |  |  |  | 1 | I |  |
|  |  |  |  |  |  | 1 1 |  |  |
|  |  |  |  |  |  | 1 \| | I |  |
|  |  |  |  |  |  | 1 \| | I |  |
|  |  |  |  |  |  | 1 \| | I |  |
|  |  |  |  |  |  | 1 |  |  |
|  |  |  |  |  |  | 1 I | I |  |
| 2 |  |  | Kitchen cutlery (including knives, forks, cleavers, butchers', and meat packing cutlery) excluding carving sets | 34211250 |  |  |  | 1 |  |
|  |  |  |  |  |  |  | 1 |  |
|  |  |  |  |  |  |  | 1 | , |
|  |  |  |  |  |  |  | 1 | । |
| 3 |  |  | Other cutlery (including knife blades sold separately) |  |  |  |  | 1 | 1 |
|  |  |  |  |  |  |  | 1 | , |
|  |  |  | 34211300 |  |  |  | $1 \quad 1$ |  |
|  | (Continued on next page) | SCISSORS AND SHEARS |  | Household scissors and barber shears, pinking shears, and tailoring shears | 34211532 |  |  |  | 1 I |  |
|  |  |  |  |  |  |  |  |  | 1 | , |
| 4 |  |  |  |  |  |  |  | 1 I | । |
|  |  | (Continued on next page) | Manicure and pedicure scissors and implements (including tweezers) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | 1 |  |
| 5 |  |  |  | 34211557 |  |  |  | 1 | , |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

|  | Products and services |  |  | Census product code | Unit of measure for quantities <br> (C) | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Quantity |  | Value, | f.o.b. pla (E) |  |
|  | (A) |  |  |  |  | (D) | 5884 | Thousands $\qquad$ | I Dollars |
| 67 | Cutlery, Scissors, Shears, Trimmers, and Snips (34211) Continued | SCISSORS AND SHEARS <br> - Continued | Metal cutting shears (including aviation and tinners' snips, BX, and wire filament cutters) |  | 34211573 |  |  | \$ | 1 1 <br> 1 1 <br> 1 1 <br> 1 1 |  |
|  |  |  | All other scissors and shears (including hedge and grass shears and pruners) | 34211599 |  |  |  | $1 \begin{array}{ll}1 \\ 1 & 1 \\ 1 & 1\end{array}$ |  |
| 8 |  | Other knives (including pocket, pen, and replacement blade knives) |  | 34211805 |  |  |  | I |  |
| 9 | Razors |  |  | 34212050 |  |  |  |  |  |
| 10 | $\begin{aligned} & \text { RAZOR } \\ & \text { BLADES } \end{aligned}$ | Single and double edge for shaving |  | 34212100 |  |  |  | 1 |  |
| 11 |  | All other uses |  | 34212167 |  |  |  | 1 |  |
| 12 | Mechanics'Hand ServiceTools(34231) | PLIERS | Slip joint | 34231126 |  |  |  |  |  |
| 13 |  |  | Solid joint | 34231134 |  |  |  |  |  |
| 14 |  | Ball peen hammers |  | 34231217 |  |  |  | , |  |
| 15 |  | WRENCHES | Socket, including sockets, drives (ratchet and other), extensions, etc.; for handoperated socket wrenches | 34231316 |  |  |  | 11  <br> 1  <br> 1  <br> 1  | ! |
| 16 |  |  | Open-end and box wrenches | 34231332 |  |  |  | 1 |  |
| 17 |  |  | Torque wrenches | 34231365 |  |  |  |  |  |
| 18 |  |  | Adjustable, including pipe wrenches | 34231373 | Thousands |  |  | 1 1 |  |
| 19 |  |  | Combination open-end and box | 34231381 |  |  |  | 1 |  |
| 20 |  |  | All other | 34231399 |  |  |  | 1 |  |
| 21 |  | Screwdrivers |  | 34231415 |  |  |  |  |  |
| 22 |  | Automobile jacks, mechanical (excluding hydraulic and pneumatic) |  | 34231514 |  |  |  |  |  |
| 23 |  | Tools for automotive use (excluding jacks, but including wheel and gear pullers, valve tools, body and fender tools, etc.) |  | 34231555 |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ | ! |
| 24 |  | Other mechanics' hand service tools (including blow torches) -Specify kind |  | 34231977 |  |  |  |  |  |
| 25 | EDGE TOOLS, HANDOPERATED (34234) | Axes, adzes, hatchets, and chisels |  | 34234146 |  |  |  | 1 | ! |
| 26 |  | Professional and craft edge handtools, (including knives) (palette, mixing, paperhanger, potter, putty, etc.) scrapers, trimmers, etc. |  | 34234336 |  |  |  | 1 | I |
| 27 |  | Kitchen tools (including nonelectric can openers, peelers, slicers, dicers, etc.) |  | 34234443 |  |  |  | - | , |
| 28 |  | Other edge tools (including agricultural and forestry edge handtools) -Specify kind |  | 34234989 |  |  |  | 1 | ! |



Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued


Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

| Name of person to contact regarding this report (Print or type)$\square$ |  |  |  |  | Telephone | Area code 2 | Number |  | Extension |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of company |  |  |  |  | Address (Number and street, city, State, ZIP Code) |  |  |  |  |
| Period covered | $$ | Month | $\begin{aligned} & \text { Day } \\ & \hline \end{aligned}$ | Year | TO: Mont <br> 2 |  | $\begin{aligned} & \text { Day } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Year } \\ & \hline \end{aligned}$ |  |
| Signature of authorized person |  |  |  | Title |  |  |  | Date |  |

