If not shown, please enter your 11-digit Census File Number from the address label on page 1

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . .. ,"'Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be tak ${ }^{\prime} \mathrm{Ct}$
from your book records, REASONABLE ESTIN ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transfor ${ }^{\prime \prime}$ dd subtracting ending inventory.
 under conalal for us a c r rat nork should be reported in item 10 line and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 9998900 6, "Resales."


Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued


Item 18A. Not applicable to this report
Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000008.
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989006 , "Resales."


CONTINUE ON PAGE 7

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued


Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

|  | Products and services |  |  |  |  | Census product code $\square$ <br> (B) | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Quantity | Value | f.o.b. p <br> (E) |  |
|  | (A) |  |  |  |  |  |  | 584 <br> Millions | Thousands | Dollars |
| 30 | Steel Power Boilers, | WATER TUBE | $10,000 \mathrm{lb} / \mathrm{hr}$ or less <br> 15 PSI steam working pressure or less |  |  |  | 34433086 |  | \$ | \| |  |
| 31 | and Marine) <br> Parts, and |  | More than 15 PSI steam working pressure | $100,000$ <br> $\mathrm{lb} / \mathrm{hr}$ or less | Saturated | 34433318 |  |  | ! |  |
| 32 | Attachments (Except nuclear |  |  |  | Super heated | 34433326 |  |  | , |  |
| 33 | $\begin{aligned} & \text { applications) } \\ & \text { (34433) } \end{aligned}$ |  |  | $100,001$ <br> $\mathrm{lb} / \mathrm{hr}$ or | Saturated | 34433334 |  |  | , |  |
| 34 |  |  |  |  | Super heated | 34433367 |  |  | ! |  |
| 35 |  |  | Other water tube (including 10,001 $\mathrm{lb} / \mathrm{hr}$ or more with 15 PSI steam working pressure or less) |  |  | 34433391 |  |  | । |  |
| 36 |  | FIRE TUBE | Horizontal return tubular |  |  | 34433425 |  |  | 1 |  |
| 37 |  |  | Firebox |  |  | 34433433 |  |  | । |  |
| 38 |  |  | Scotch type pressure |  |  | 34433458 |  |  | । |  |
| 39 |  |  | Vertical and other fire tube type |  |  | 34433482 |  |  | ! |  |
| 40 |  | Other steel power boilers (stationary and marine) (except nuclear applications) |  |  |  | 34433516 |  |  | ! |  |
| 41 |  | Parts and attachments for steel power boilers, sold separately |  |  |  | 34433524 |  |  | ! |  |
| 42 | Gas Cylinders (34434) | Seamless, ferrous and nonferrous |  |  |  | 34434142 |  |  | ! |  |
| 43 |  | Welded, ferrous and nonferrous |  |  |  | 34434167 |  |  |  |  |
| 44 | Metal Tanks Complete at Factory (Standard line pressure) (34435) | Liquefied petroleum gas tanks (all types), ferrous and nonferrous |  |  |  | 34435206 |  |  | ! |  |
| 45 |  | Air receivers, ferrous and nonferrous |  |  |  | 34435354 |  |  | 1 |  |
| 46 |  | Other pressure tanks (including anhydrous ammonia tanks, but excluding range boilers, expansion tanks, hot-water storage tanks, and tanks for water heater sold separately), ferrous and nonferrous |  |  |  | 34435420 |  |  | ! |  |
| 47 | Nuclear reactor steam supply systems (including primary vessels and tanks) (sold separately); heat exchangers and condensers (sold separately); pressurizers, components, and auxiliary equipment (sold separately), ferrous and nonferrous |  |  |  |  | 34436006 |  |  | ! |  |
| 48 | Metal Tanks Complete at Factory (Standard line nonpressure) (34437) | STORAGE TANKS | 4,000 gallon capacity or less | Ferrous |  | 34437129 |  |  |  |  |
| 49 |  |  |  | Nonferrous |  | 34437152 |  |  | ! |  |
| 50 |  |  | More than 4,000 gallon capacity | Ferrou |  | 34437178 |  |  | ! |  |
| 51 |  |  |  | Nonfer |  | 34437194 |  |  | \| |  |
| 52 |  | OTHER NONPRESSURE TANKS (Including tanks for trailers, metal septic tanks, and truck tanks, for delivery of fluids) | Ferrous |  |  | 34437483 |  |  | 1 1 $!$ 1 |  |
| 53 |  |  | Nonferrous |  |  | 34437509 |  |  | ! |  |

## If not shown, please enter your 11-digit Census File Number

 from the address label on page 1Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

|  | Products and services |  |  |  |  | Census product code | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Value, | f.o.b. pla (E) | lant |
|  |  |  |  |  |  |  | $584$ <br> Millions | Thousands | $\begin{array}{\|l} \hline \text { I Dollars } \\ \hline \end{array}$ |
| 54 | Metal Tanks PRESSURE <br> and Vessels, VESSELS <br> Custom AND TANKS <br> Fabricated (More than 24 <br> at the in. outside <br> Factory diameter and <br> (34438) not less than <br>  5 cu ft <br>  capacity) <br>  (Excluding <br>  liquefied <br>  petroleum <br>  gas) |  | Ferrous | Refineries, chemical plants, and paper mills |  |  | 34438036 |  | \$ |  | $\begin{aligned} & \mid \\ & 1 \\ & 1 \\ & \hline \end{aligned}$ |
| 55 |  |  | Other processing industries | 34438051 |  |  |  |  | ! |
| 56 |  |  | Nonferrous process vessels, tanks, and kettles for refineries, chemical plants, and paper mills | 34438085 |  |  | $1$ |  |
| 57 |  | Liquefied petroleum gas tanks, ferrous and nonferrous |  |  |  | 34438135 |  |  | । | 1 |
| 58 |  | ALL OTHER <br> TANKS AND VESSELS, CUSTOM FABRICATED AT THE FACTORY (Including anhydrous ammonia tanks) |  | Ferrous <br>  <br> Nonferrous |  |  | 34438200 |  |  | ! | 1 |
| 59 |  |  | 34438226 |  |  |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \end{array}$ | 1 1 1 1 |
| 60 | Metal <br> Tanks and Vessels, Custom Fabricated and Field Erected (34439) | $\begin{aligned} & \text { BULK } \\ & \text { STORAGE } \\ & \text { TANKS } \end{aligned}$ | Elevated type | Ferrous | Dry materials | 34439158 |  |  | 1 |  |
| 61 |  |  |  |  | Water | 34439174 |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1\end{array}$ |  |
| 62 |  |  |  |  | Other liquids | 34439190 |  |  | 1 |  |
| 63 |  |  |  | Nonferrous |  | 34439232 |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 64 |  |  | Ground storage type | Ferrous | Dry materials | 34439315 |  |  | 1 | 1 |
| 65 |  |  |  |  | Petroleum products | 34439323 |  |  | 1 | । |
| 66 |  |  |  |  | Water | 34439331 |  |  | 1 |  |
| 67 |  |  |  |  | Other | 34439349 |  |  | 1 | 1 |
| 68 |  |  |  | Nonferrous |  | 34439364 |  |  | 1 |  |
| 69 |  | PRESSURE VESSELS AND TANKS (Including gas holders and process vessels, tanks, and kettles) | Ferrous | Refineries, chemical plants, and paper mills |  | 34439513 |  |  | $\begin{array}{ll}1 & 1 \\ 1 & \\ 1 & \\ 1 & 1\end{array}$ | I |
| 70 |  |  |  | Other processing industries |  | 34439539 |  |  | 1 1 | ! |
| 71 |  |  | Nonferrous |  |  | 34439588 |  |  | I | 1 |

Form MC-3406



Items 20 and 21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

| Name of person to contact regarding this report (Print or type) 667 |  |  |  |  |  | Telephone | Area code 2 | Number |  | Extension |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of company |  |  |  |  | Address (Number and street, city, State, ZIP Code) |  |  |  |  |  |
| Period covered | FRO | Month | $\begin{aligned} & \text { Day } \\ & \hline \end{aligned}$ | , Year |  | $\begin{array}{\|l\|l\|} \hline \text { TO: Month } \\ \hline 2 & \\ \hline \end{array}$ |  | Day |  | Year |
| Signature of authorized person |  |  |  | Title |  |  |  |  | Date |  |

