lf not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

#### Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

#### INSTRUCTIONS

1. **General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " lir at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory

Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the

under contract. Amounts paid to the companies doing the contract work should be reported in item to like e, and should include freight in and out. (If the other hand, materials owned by a die 5) trused at this establishment in making or try of a for others under centry of the contract 4. Resales

		Materials, parts, and supplies			Consumption of purchased materials and of materials received from other establishments of your company		
oN ari					Cost, including deliver cost (freight-in)		
-			(A)	( <b>B</b> )	574     Thou-	ars	
	FABRICATED METAL PRODUCTS (Except	Bolts, nuts, rive	ts, screws, and screw cts	345001 2	\$		
:	castings and forgings)	Other fabricated forgings	d metal products, excluding	340098 3			
;	Castings (rough	and semifinishe	d)	330091 0			
	Forgings			346000 3			
ļ	Shapes and Forms (Except castings, forgings, and fabricated metal products)		Bars, bar shapes, and plate	331007 5			
(			Concrete reinforcing bars	331009 1			
			Sheet and strip	331022 4	1 1		
	3		Structural shapes	331071 1			
	e		All other steel shapes and forms	331037 2	1 1		
10		Copper and cop	per-base alloy	335105 3			
1	1	ALUMINUM AND	Sheet, plate, foil, and welded tubing	335301 8			
1:	2	ALUMINUM- BASE ALLOY	Extruded shapes (including extruded rod, bar, pipe, tube, etc.)	335405 7			
13	3		All other aluminum and aluminum-base alloy shapes and forms, including refinery shapes (wire, rolled rod and bar, powder, ingot, slugs, billet, etc.)	330008 4			
14	1	All other nonfer	rous shapes and forms	335099 8			
1!	Iron and steel se	crap (excluding h	ome scrap)	190023 2			
10	Paints, varnishe	s, lacquers, shell	acs, japans, enamels, and allied products	285101 2	1		

## **CONTINUE WITH ITEM 17 ON PAGE 6**

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued									
	Materials, parts, and supplies	Census material	Consumption of purchased materials and of materials received from other establishments of your company						
Line No.	materials, parts, and supplies		Cost, included cost (fr	elivery n)					
Lin	(A)	( <b>B</b> )	574 Millions	Thou- sands	l I Dollars				
17	Cost of all other materials and components, parts, containers, and supplies consumed	970099 8	\$	 					
	Describe the principal materials, etc., included in this value.			'   					
	TOTAL								
18	<b>TOTAL</b> Sum of lines 1–17 should equal item 10, line a		s	 					

Item 18A - Not applicable to this report

### Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

#### **INSTRUCTIONS**

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

- 3. Contract Work Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

			Census	Products shipped and other receipts			
No.		P	Products and services	product code	Value, f.o.b. plant <b>(E)</b>		
Line				581	584	Thou-	
			(A)	(B)	Millions	sands	Dollars
1	Grilles, Registers, and Air Diffusers	WARM AIR OR AIR- CONDITIONING GRILLES AND	Iron and steel	34461 10 3	\$	   	
2	(34461)	REGISTERS	Aluminum	34461 12 9		     	
_		OTHER	7 Harring Harris Control of the Cont	04401 12 0		 	
3	GRILLES (Including open mesh partitions)		Iron and steel	34461 15 2		1	
4			Aluminum	34461 17 8		 	
4	0.1	OTAIDO	Aluminum	34461 17 8			-
5	Stairs, Railings,	STAIRS, STAIRCASES, AND FIRE	Iron and steel	34462 10 1		 	 
6	Fences, and Gates (Other than wire)	ESCAPES	Aluminum	34462 12 7		     	
7	(34462) FENCE AND G	FENCES AND GATES	Iron and steel	34462 20 0		   	
8	Railings and wi		Aluminum	34462 22 6		     	
9			ndow guards; aluminum	34462 26 7		     	

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Census File Number

# Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

	om robi i nob	001071110 021	TVICES OF THIS ESTABLISHIVENT BOTTING 1937	Gommada			
			Census	Products shipped and other receipts			
Line No.	Products and services			product code	Value, f.o.b. plant (E)		
Line		(B)	584 Millions	Thou- sands	Dollars		
10	Open Flooring, Grating,	OPEN FLOORING AND	Iron and steel	34463 10 9	\$	 	1
11	and Studs (34463)	GRATING FOR BUILDING CON- STRUCTION	Aluminum	34463 12 5		 	
12		Nonload bearing aluminum)	g studs (iron, steel, and	34463 20 8		   	 
13		Load bearing straluminum)	uds (iron, steel, and	34463 22 4		 	
14	SCAFFOLDING (34464)	Suspended scaf suspended, boa	folding (including midpoint, two-point, multilevel, tswain chairs, etc.) (iron, steel, and aluminum)	34464 10 7		 	
15		Access scaffoldi prefabricated m	ng (including tube and coupler, system, obile scaffolds, etc.) (iron, steel, and aluminum)	34464 13 1		   	
16		Shoring (includi etc.) (iron, steel,	ng flying forms, postshores, ellis clamps, reshores, and aluminum)	34464 16 4		   	
17		Forming (includ (iron, steel, alun	ing modular, prefabricated, custom design, etc.) ninum, and all other material-metal combinations)	34464 18 0		İ	
18	OTHER ARCHITEC-	Iron and steel		34465 10 4		   	
19	TURAL AND ORNAMENTAL	Aluminum		34465 12 0		   	
20	WORK ( <b>34465</b> )	Other than iron,	steel, and aluminum	34465 30 2		 	
21	PRE- FABRICATED METAL BUILDING SYSTEMS	Industrial and co	34481 15 0		 		
	(Excluding farm service buildings, residential buildings, and parts for prefabricated buildings)		dical, and religious	34481 17 6		 	
23	(34481)	Public and educ		34481 18 4		1	
24	Other Pre- fabricated	steel and alumir		34482 14 1		 	
25	and Portable Metal	etc.), excluding	ce buildings (livestock shelters, machinery storage, wood frame buildings, steel and aluminum	34482 15 8			
26	Buildings and Parts		eel and aluminum	34482 11 7		 	
27	(34482)	vacation homes	and aluminum (including and camps)	34482 18 2		 	
28		SMALL UTILITY BUILDINGS (Including tool	Steel	34482 16 6		 	
29		sheds, cabanas, storage houses, etc.)	Aluminum	34482 26 5		       	
30		OTHER (Including garages, etc.)	Steel	34482 17 4		 	
31		garagos, 610./	Aluminum	34482 27 3		 	
32		Panels, parts, or complete unit (i aluminum	34482 54 7		     		

## **CONTINUE WITH ITEM 18B ON PAGE 8**

Tage of the contract of the co											
lt	em 18B. PROD	OUCTS AND SE	RVICES OF THIS ESTABLISHMENT DURING 1997 –	Continued							
			Census	Products other	shipped and receipts						
No.	Products and services					o.b. plant ( <b>E</b> )					
Line	(A)			( <b>B</b> )	584 Millions	Thou- Sands Dollars					
33	Fabricated Bar Joists and Concrete	FABRICATED BAR JOISTS	Long span	34494 47 6	\$						
34	Reinforcing Bars		Short span (open-web)	34494 43 5		 					
35	(34494)	Fabricated conc	rete reinforcing bars	34494 52 6							
36	METAL PLASTER BASES	Expanded meta	l lath	34496 11 7		1 1					
37	( <b>34496</b> )	Metal plaster ba grounds, etc.)	se accessories (including corner beads, screeds,	34496 32 3		 					
38	CURTAIN WALL (34497)	Steel (including	stainless)	34497 73 5							
39		Aluminum		34497 75 0							
40		All other (includ	ing combination of metals)	34497 79 2							
41	CUSTOM ROLL FORMED PRODUCTS	Carbon steel		34498 11 3							
42	(34498)	Stainless steel		34498 13 9							
43		Aluminum		34498 15 4		1 1					
44		Other metals		34498 17 0		i i					
45	Metal for	IRON AND STEEL	Industrial	34411 41 3							
46			Commercial	34411 42 1							
47	lining, stacks, b	leeching, and shi	plate for purposes other than pipe, penstocks, tunnel elding for use in nuclear reactor buildings	34432 99 7							
48	Steel sheet met stops, roof vent	al work (except cillators, bins, and	ornices, skylights, ceiling domes, copings, gravel vats)	34449 62 9							
49	Metal roofing, s	teel, all types		34444 11 7							
50			ing concrete reinforcing mesh)	34968 63 6							
	ALL OTHER PRODUCTS MADE IN THIS ESTABLISH- MENT	\$50,000 or more	port separately each product with a sales value of which cannot be assigned to one of the lines above. g products, write "Other" and report a single total								
51				18							
52				26		1					
53				34		1 1					
54				42							
55				59							
56				67		I I					
57	CONTRACT WORK		rk done for others on their own materials	93000 00 8							

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Census	File	Number

Item 18B	. PRODUCTS .	AND SERVICES OF	THIS ESTABLISHMENT	<b>DURING 1997</b>	<ul> <li>Continued</li> </ul>
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L							
			Census	Products shipped and other receipts			
	Line No.		Products and services	product code	Value, f.o.b. plant (E)		
l	Line			581	584	Thou-	
			(A)	(B)	Millions	sands	Dollars
į	58	MISCELLA- NEOUS	Sales of scrap and refuse	99980 13 8	\$	 	
į	59	RECEIPTS	Receipts for research and developmental work	99980 41 9		   	
	60		Other miscellaneous receipts (including receipts for repair work, etc.)	99980 98 9		 	
	61	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6		         	 
	62	<b>TOTAL va</b> Sum of lin	77000 00 8	\$	     		

**Items 19 – 21 –** Not applicable to this report

<b>REMARKS –</b> <i>Please use this space</i>	for any exp	lanations that may i	be essential	in understanding	your reported data.
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Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.									
Name of person t	o contact regarding this rep	oort (Print or ty	/pe)			Area code	Number		Extension
667 1			,		Telephone	2			
Name of company				Address (Number and street, city, State, ZIP Code)					
	-								
	FROM: Month	Day	Yea	r	TO: Mo	nth	Day		Year
Period covered	666 1	1			2		1	l J	
Signature of auth	orized person	Т	itle		•			Date	
	•								