## If not shown, please enter your 11-digit Census File Number

 from the address label on page 1
## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . .,"'Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your
company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
 NHopmam To riplis Item 17 below. T ora at of these products shipped by this efor shm trould be reported in item 18B under
5. Produced and Consumed - Forgings, foundries, and screw machine products - Report the quantities produced and used in manufacturing other products made in this establishment in item 19. Note that the materials used to produce these items should be reported in item 17.


Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued


## If not shown, please enter your 11-digit Census File Number

 from the address label on page 1Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.
If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines

|  | Products and services *Item corresponds to products reported on Current Industrial Reports <br> (A) |  | Censusproductcode | Corresponds to the sum of products reported for 1997 on - |  | Products shipped and other receipts <br> Value, f.o.b. plant <br> (E) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  | CIR form (B-2) | $\begin{gathered} \text { Item code } \\ \mathbf{( B - 3 )} \\ \hline \end{gathered}$ | $\begin{array}{\|r\|r\|} \hline 584 & \\ \hline & \text { Millions } \\ \hline \end{array}$ | Thousands Dollars |  |
| 1 | Fractional horsepower motors (rated at less than 746 watts) (excluding hermetics) (36211)* |  |  | 36211001 | $\square^{\text {MA36H }}$ | $\begin{array}{\|c\|} \hline 1015-2088,2091, \\ 2411-2416,2418, \\ 2430-2436,2438, \\ 2441,2448, \\ 2615-2645,2647, \\ 2841-2844, \\ 2851-2855, \\ 2860-2916, \\ 4206, \text { and } 4314 \\ \hline \end{array}$ | \$ | $\begin{array}{ll}1 & 1 \\ 1 & \\ 1 & \\ 1 & \\ 1 & \\ 1\end{array}$ | 1 1 $!$ $!$ 1 |
| 2 | Integral horsepower motors and generators other than for land transportation equipment (rated at 746 watts or more) (excluding hermetics) (36212)* |  | 36212009 | $\begin{gathered} \text { 2089, 2092, 2417, } \\ 2419,2437,2439, \\ 2449,2646,2648, \\ 2845,2856,4204, \\ 4208,4315-4329, \\ 4353-4396, \text { and } \\ 4601-4604 \end{gathered}$ |  |  | I | 1 1 1 1 |
| 3 | Land transportation motors, generators, and control equipment (excluding parts - See line 7) (36213)* |  | 36213007 | 5310 |  |  | 1 1 |  |
| 4 | Prime mover generator sets (except steam or hydraulic turbine) (36214)* |  | 36214005 | 7401-7475 |  |  | 1 |  |
| 5 | MOTOR <br> GENERATOR SETS AND OTHER ROTATING EQUIPMENT (Including hermetics) | Fractional (36217)* | 36217008 | $\begin{gathered} 8515, \\ 8553-8563, \\ \text { and } 8583 \\ \hline \end{gathered}$ |  |  |  |  |
| 6 |  | Integral (36218)* | 36218006 | $\begin{gathered} 8513, \\ 8530,8540, \\ 8565, \text { and } 8585 \\ \hline \end{gathered}$ |  |  | I |  |
| 7 | Parts and supplies for motors, generators, generator sets, and other rotating equipment (excluding motors for built-in jobs; these should be reported in the appropriate motor classification above) (36219)* |  | 36219004 | $\begin{gathered} 8590,8591, \\ \text { and } 8595 \\ \hline \end{gathered}$ |  |  | , |  |
| 8 | Custom repair shop rewinding of armatures or repairing electric motors |  | 97694103 |  |  |  | 1 |  |
| 9 | Rewinding armatures on a factory basis |  | 76940204 |  |  |  | 1 |  |
| 10 | Turbines, turbine generators, turbine generator sets, and parts |  | 35110006 |  |  |  | 1 |  |
| 11 | Gasoline and gas-gasoline engines (except aircraft, automobile, highway trucks, bus, tank, and outboard marine) (35191)* |  | 35191006 |  | 9101-9207 |  | 1 | ! |
| 12 | Diesel, semi-diesel, and dual-fuel engines (except automobile, highway trucks, bus, and tank) (35193)* |  | 35193002 |  | 9331-9353 |  | - |  |
| 13 | Multistage blowers |  | 35643295 |  |  |  | , | ! |
| 14 | Other centrifugal fans and blowers (except parts; report these on line 28) - Specify kind |  | 35643006 |  |  |  | I |  |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

|  | Products and services <br> *Item corresponds to products reported on Current Industrial Reports |  | Census <br> product <br> code <br> 581 <br> (B-1) | Corresponds to the sum of products reported for 1997 on - |  | Products shipped and other receipts Value, f.o.b. plant (E) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  | $\begin{aligned} & \text { CIR form } \\ & \text { (B-2) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Item code } \\ & \mathbf{( B - 3 )} \\ & \hline \end{aligned}$ | $584$ <br> Millions | $\begin{array}{\|l\|l\|} \hline & 1 \\ \text { I Thou- } \\ \text { ands } & \text { Dollars } \\ \hline \end{array}$ |  |
| 15 | Commercial, institutional, and industrial general-purpose transformers, all voltages, single- and three-phase, excluding electric utility distribution transformers) (36126)* |  |  | 36126001 |  |  | \$ | ! | 1 |
| 16 | Power regulators, boosters, and other transformers (Including parts and accessories for all transformers) (36127)* |  | 36127009 |  |  |  | ! | I |
| 17 | Low voltage panelboards and distribution boards and other switching and interrupting devices, 1000 volts or less (include higher voltages on line 18) (36133)* |  | 36133007 | MA36A | 3001-3201 |  | I |  |
| 18 | Switchgear (except ducts and relays) (36139)* |  | 36139004 |  | 5314-5361 |  | I |  |
| 19 | RELAYS AND INDUSTRIAL CONTROLS | Relays for electronic circuitry, industrial control overload, and switchgear type (36251)* | 36251007 |  | 5400-5496 |  | $1 \quad 1$ |  |
|  |  | Specific-purpose industrial controls (36252)* | 36252005 |  | 6101-6355 |  | 1 |  |
| 21 |  | General-purpose industrial controls (36253)* | 36253003 |  | 6402-6509 |  | । |  |
| 22 |  | Parts for industrial controls and motorcontrol accessories (36254)* | 36254001 |  | 6703-6705 |  | I |  |
| 23 | CRANKING MOTORS (Starters) | Automotive types, new | 36943017 |  |  |  | 1 1 |  |
| 24 |  | Other types, new | 36943025 |  |  |  | 1 |  |
| 25 |  | Rebuilt, all types | 36943033 |  |  |  | $1 \quad 1$ |  |
| 26 | Aeronautical, nautical, and navigational instruments (except systems and engine instruments) (38121)* |  | 38121000 |  | 4420-4518 |  | 1 |  |
| 27 | Process control Instruments |  | 38230009 |  | 4612-4897 |  | 1 |  |
| 28 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT | Describe and report separately each product with a sales value of $\$ 50,000$ or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value. | 18 |  |  |  | ! | 1 1 1 1 1 1 1 |
| 29 |  |  | 26 |  |  |  |  |  |
| 30 |  |  | 34 |  |  |  | $1 \quad 1$ |  |
| 31 | CONTRACT WORK | Receipts for work done for others on their own materials Describe below products worked on and kind of work. | 93000008 |  |  |  | $1 \begin{array}{ll}1 \\ 1 & 1 \\ 1 & 1\end{array}$ |  |
|  |  |  |  |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ | 1 1 1 1 1 1 |
| 32 | $\begin{aligned} & \text { MISCELLA- } \\ & \text { NEOUS } \\ & \text { RECEIPTS } \end{aligned}$ | Miscellaneous receipts (including receipts for research and developmental work, etc.) | 99980005 |  |  |  | 1 | I |
| 33 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10 , line b. | 99989006 |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & \\ 1 & \\ 1 & 1 \\ 1 & \end{array}$ | I |
| 34 | TOTAL <br> Sum of | lue of shipments and other receipts es $1-33$, column (E) | 77000008 |  |  | \$ | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ | I |

## If not shown, please enter your 11-digit Census File Number

 from the address label on page 1Item 19. SELECTED PRODUCTS PRODUCED IN THIS ESTABLISHMENT AND USED IN MANUFACTURING OTHER PRODUCTS MADE IN THIS ESTABLISHMENT

## instructions

1. Report below the quantity of each listed item produced in this establishment and used in manufacturing other products made in this establishment.
2. Purchases or receipts of the items specified below should be reported only in item 17.
3. Materials used to produce the items specified below should be reported in item 17.
4. Quantities produced for sale as such and not for incorporation in other products should be reported in item 18B
5. Report quantities in the unit of measure specified in column (D).


Items 20 and 21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.


