

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Record as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

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Line No.	Materials, parts, and supplies (A)	Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) (E)		
			574 Millions	Thou- sands	Dollars
1	Unrecorded audio-range magnetic tape, with or without cassettes or cartridges	369501 2	\$		
2	Record blanks, audio	365201 3			
3	Compact disc blanks for audio and computer use	369502 0			
4	Empty tape cassettes and cartridges	308962 0			
5	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	308007 4			
6	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapes	282104 9			
7	Paper and paperboard products (including album covers, sleeves, etc.)	260050 0			
8	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8			
9	TOTAL Sum of lines 1–8 should equal item 10, line a		\$		

CONTINUE WITH ITEM 18A ON PAGE 6

Item 18A. TYPE OF MANUFACTURING ACTIVITY <i>Mark "Yes" or "No" to indicate whether this activity was done at this establishment.</i>	Key	Mark (X) appropriate box	
		Yes	No
1. Do you press records (including compact discs)?	401	4770 <input type="checkbox"/>	4788 <input type="checkbox"/>
2. Is this establishment an independent recording studio?	402	4739 <input type="checkbox"/>	4747 <input type="checkbox"/>
3. Is this establishment a nonindependent recording studio, owned by a multiestablishment company?	403	4754 <input type="checkbox"/>	4762 <input type="checkbox"/>

If the answer to either question 2 or 3 is yes, report receipts for this activity on line 11 or 12 of item 18B.

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Detailed Data Reported Elsewhere – Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form. The Current Industrial Report related to this report is MA35R, Computers and Office Accounting Machines

NOTE: Only CIR totals are requested; do not duplicate detail reported on the CIR.

Line No.	Products and services *Item corresponds to products reported on Current Industrial Reports			Census product code	Products shipped and other receipts		
					Value, f.o.b. plant (E)		
	(A)	(B)	584	Millions	Thou-sands	Dollars	
1	Reproduction of Recording Media (Include figures for the mass reproduction only of audio and video, records, disks, or tapes. Exclude figures for material published and recorded in the same establishment.)	AUDIO DISCS OR RECORDS	Vinyl singles, including 7 and 12 inch	36520 03 1	\$		
2			Long playing (LP), excluding digitally mastered records for consumer use	36520 05 4			
3			Compact disc (CD) singles/maxi-singles	36520 06 2			
4			Compact disc (CD) full-length	36520 08 8			
5			Other (including digitally mastered records for consumer use and master records used to press commercial records)	36520 09 6			
6		AUDIO TAPES, (Including DAT)	Cassette singles/maxi-singles	36520 12 0			
7			Cassette, full-length	36520 13 8			
8			Other (including 8-track and DAT)	36520 19 5			
9			Video discs, including laser	78190 01 4			
10			Video tapes	78190 02 3			
11			Computer software	73790 01 5			
12		Publishing receipts for records, tapes, and compact discs (<i>Report revenue only for records, tapes, and compact discs that you did not manufacture yourself, or did not have another establishment manufacture for you, using your materials.</i>)	96794 00 3				
13		Magnetic and optical recording media (unrecorded), including compact disc blanks, but not including record blanks (corresponds to value of shipments reported on CIR Form MA35R, Computers and Office and Accounting Machines, item codes 5006-5090) (36950)*	36950 00 4				

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
				584 Millions	Thou- sands	Dollars
14	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products write "Other" and report a single total value.</i>	18	\$		
15			26			
16			34			
17			42			
18			59			
19	CONTRACT WORK	Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>	93000 00 8			
20	MISCELLANEOUS RECEIPTS	Receipts for repair work, installation (or construction) of products of this establishment, research and development, sales of scrap and refuse	99980 00 5			
21	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6			
22	TOTAL value of shipments and other receipts Sum of lines 1–21, column (E)		77000 00 8	\$		

Items 19–21 – Not applicable to this report

REMARKS - Please use this space for any explanation that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension	
667	1	2				
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)			
Period covered	FROM: Month	Day	Year	TO: Month	Day	Year
	666	1		2		
Signature of authorized person			Title		Date	