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Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

**1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**4. Resales** – Cost of products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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Line No.	Materials, parts, and supplies  <b>(A)</b>	Census material code  <b>(B)</b>	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) <b>(E)</b>		
			574 Millions	Thou- sands	Dollars
<b>1</b>	Paperboard containers, boxes, and corrugated paperboard	265001 8	\$		
<b>2</b>	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapes	282104 9			
<b>3</b>	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes	308007 4			
<b>4</b>	Fabricated plastics products (except gaskets, hoses, and belting)	308004 1			
<b>5</b>	FABRICATED METAL PRODUCTS (Except forgings) Bolts, nuts, screws, washers, rivets, and screw machine products	345001 2			
<b>6</b>	Other fabricated metal products	340098 3			
<b>7</b>	Forgings	346000 3			
<b>8</b>	Castings (rough and semifinished)	330091 0			
<b>9</b>	SHAPES AND FORMS (Except castings, forgings, and fabricated metal products)	Steel	331002 6		
<b>10</b>		Aluminum and aluminum-base alloy	335010 5		
<b>11</b>		Other nonferrous shapes and forms	335091 5		
<b>12</b>	Ferrites (powder and paste)	339913 6			
<b>13</b>	Other metal powders, including chromium	339910 2			
<b>14</b>	Current-carrying wiring devices	364300 4			

**CONTINUE WITH ITEM 17 ON PAGE 6**

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued**

Line No.	Materials, parts, and supplies  <b>(A)</b>	Census material code  <b>(B)</b>	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) <b>(E)</b>		
			574 Millions	Thou- sands	Dollars
<b>15</b>	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8	\$		
<b>16</b>	<b>TOTAL</b> Sum of line 1–15 should equal item 10, line a		\$		

**Item 18A – Not applicable to this report**

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

**1. General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.  
If quantities are requested, please use the unit of measure specified.  
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.  
If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**3. Contract Work** – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines

**4. Resales** – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

**5. Detailed Data Reported Elsewhere** – Items denoted by an asterisk(\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form. The Current Industrial Reports related to this report are as follows:  
**a.** MA35R, Computers and Office and Accounting Machines  
**b.** MA36K, Wiring Devices and Supplies  
**c.** MA38B, Selected Instruments and Related Products  
**NOTE:** Only CIR totals are requested; do not duplicate detail reported on the CIR.

Line No.	Products and services *Item corresponds to products reported on Current Industrial Reports  <b>(A)</b>	Census product code 581 <b>(B-1)</b>	Corresponds to the sum of products reported for 1997 on –		Products shipped and other receipts		
			CIR form <b>(B-2)</b>	Codes <b>(B-3)</b>	Value, f.o.b. plant <b>(E)</b>		
					584 Millions	Thou- sands	Dollars
<b>1</b>	Magnetic and optical recording media, unrecorded disks <b>(36950)*</b>	36950 01 2	↑ MA35R ↓	↑ For survey item codes, see paragraph 4, "Comparability," of CIR Instruction Manual ↓	\$		
<b>2</b>	Magnetic and optical recording media, unrecorded tapes (including reels, cassettes, cartridge tapes, and video) <b>(36950)*</b>	36950 05 3					
<b>3</b>	All other magnetic and optical recording media, unrecorded <b>(36950)*</b>	36950 09 5					
<b>4</b>	Computer storage equipment <b>(35721)*</b>	35721 00 0					
<b>5</b>	Parts for computer storage equipment <b>(35722)*</b>	35722 00 8					
<b>6</b>	Computer input/output equipment <b>(35771)*</b>	35771 00 5					
<b>7</b>	Parts for computer input/output equipment <b>(35772)*</b>	35772 00 3					
<b>8</b>	Accounting machines and cash registers (including funds-transfer terminals and point-of-sale terminals) <b>(35781)*</b>	35784 00 8					
<b>9</b>	Compact disc (CD) singles/maxi-singles, prerecorded	36520 06 2					
<b>10</b>	Compact disc (CD) full-length, prerecorded	36520 08 8					

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**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services *Item corresponds to products reported on Current Industrial Reports  <b>(A)</b>	Census product code  581 <b>(B-1)</b>	Corresponds to the sum of products reported for 1997 on –		Products shipped and other receipts		
			CIR form <b>(B-2)</b>	Codes <b>(B-3)</b>	Value, f.o.b. plant <b>(E)</b>		
					584 Millions	Thou- sands	Dollars
11	Audio cassette singles/maxi-singles, prerecorded	36520 12 0			\$		
12	Audio cassettes full-length, prerecorded	36520 13 8					
13	Reproduction of computer software	73790 01 5					
14	Reproduction of video discs, (including laser)	78190 01 4					
15	Reproduction of video tapes	78190 02 3					
16	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT  <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>	18					
17		26					
18		34					
19	CONTRACT WORK  <i>Receipts for work done for others on their own materials . . . . . Describe below products worked on and kind of work.</i>	93000 00 8					
20	MISCELLANEOUS RECEIPTS  <i>Receipts for repair work, installation (or construction) of products of this establishment, research and development, sales of scrap and refuse</i>	99980 00 5					
21	RESALES  <i>Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.</i>	99989 00 6					
22	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1-21, column (E)	77000 00 8			\$		

**Items 19-21 – Not applicable to this report**

**REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.**

**Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.**

Name of person to contact regarding this report ( <i>Print or type</i> )				Telephone	Area code	Number	Extension
667	1			2			
Name of company				Address ( <i>Number and street, city, State, ZIP Code</i> )			
<b>Period covered</b>		FROM: Month	Day	Year	TO: Month	Day	Year
666	1				2		
Signature of authorized person			Title			Date	