If not shown, please enter your 11-digit Census File Number from the address label on page 1

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directl, from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.
Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out مother hand, materials owned by oth ers ou (4) a at-this establishment in making pred so ther under contractor on

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 NO ${ }^{\text {tan }}$ and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989006 , "Resales."
5. Produced and Consumed - Forgings, foundries, and screw machine products - Report the quantities produced and used in manufacturing other products made in this establishment in item 19. Note that the materials used to produce these items should be reported in item 17.

|  | Materials, parts, and supplies(A) | Census material code | Consumption of purchased materials and of materials received from other establishments of your company |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Cost, including delivery cost (freight-in) <br> (E) |  |
|  |  |  | $574$ <br> Millions | $\begin{array}{\|l\|l\|} \hline 1 & \\ \text { 1 Thou- } \\ \text { a } \\ \text { sands } & \text { Dollars } \end{array}$ |
| 1 | Frames, forks, and parts thereof, bicycle | 3751112 | \$ | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |
| 2 | Wheel rims and spokes, bicycle | 3751120 |  |  |
| 3 | Seats (saddles), bicycle | 3751153 |  |  |
| 4 | Other bicycle parts (including bicycle hubs, hub brakes, and freewheel sprocket wheels; pedals and crankgear; derailleurs; and parts thereof) | 3751997 |  | 1 |
| 5 | Pneumatic tires and inner tubes | 3011012 |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |
| 6 | Fabricated metal products (except forgings) | 3400918 |  | $1$ |
| 7 | Forgings | 3460003 |  | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |
| 8 | Castings (rough and semifinished) | 3300910 |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |
| 9 | Metal shapes and forms (except castings, forgings, and fabricated metal products) | 3300902 |  |  |
| 10 | Cost of all other materials and components, parts, containers, and supplies consumed. Describe the principal materials, etc., included in this value. | 9700998 |  | $1 \quad 1$ |
|  |  |  |  | $\begin{aligned} & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \end{aligned}$ |
| 11 | TOTAL <br> Sum of lines $1-10$ should equal item 10 , line a |  | \$ | $!$ |

Item 18A - Not applicable to this report
Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000008.
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 9998900 6, "Resales."

| $\begin{aligned} & \dot{0} \\ & \text { 2 } \\ & \stackrel{0}{\Xi} \end{aligned}$ | Products and services |  |  | Census product code | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Value, f.o.b. plant <br> (E) |
|  |  |  |  | $\begin{array}{\|c\|} \hline 584 \\ \hline \end{array}$ <br> Millions | I Thou1 sands | $\begin{aligned} & \text { I } \\ & \text { I Dollars } \end{aligned}$ |
| 1 | Bicycles and Parts (Excluding children's two-wheel sidewalk cycles with solid or semipneumatic tires) (37511) | Bicycles complete; wheels of all diameter and all speeds (including lightweight, road, mountain, all terrain, and cruiser type) (Report children's sidewalk bikes on line 8) |  |  | 37511482 | \$ | 1 | ! |
| 2 |  | Other cycles, including unicycles and adult tricycles (Report motorized cycles on line 13) - Specify kind |  |  | 37511094 |  | 1 1 1 1 | ! |
| 3 |  | PARTS FOR BICYCLES, UNICYCLES, AND ADULT TRICYCLES (Including motorbike parts which are interchangeable with bicycle parts) | Frames, forks, and parts thereof | 37511102 |  | 1 | 1 |
| 4 |  |  | Wheel rims and spokes | 37511128 |  | । | । |
| 5 |  |  | Seats (saddles) | 37511151 |  |  | ! |
| 6 |  |  | Pedals and crankgear and parts thereof | 37511169 |  | 1 | 1 |
| 7 |  |  | Other (including hubs, brakes, freewheel sprocket wheels, and parts thereof) | 37511243 |  |  | । |
| 8 | Two-wheel children's sidewalk bikes with solid or semipneumatic tires (wheels usually less than 20 inches in diameter) |  |  | 39443973 |  | । |  |
| 9 | Tricycles (including pedal and chain driven); plastics construction |  |  | 39443262 |  |  |  |
| 10 | Tricycles (including pedal and chain driven); metal construction |  |  | 39443361 |  | I | $\begin{aligned} & 1 \\ & 1 \end{aligned}$ |
| 11 | Parts for children's sidewalk bikes and tricycles |  |  | 39443817 |  | 1 | 1 |
| 12 | Exercise cycles |  |  | 39494059 |  | 1 | 1 |
| 13 | Motorcycles, motorbikes, motor scooters, mopeds, and parts (including sidecars) (37512) |  |  | 37512001 |  | । | । |
| 14 | GOLF CARTS | Self-propelled golf carts (electric- and gasoline-powered) for carrying passengers and/or industrial in-plant personnel carriers |  | 37993821 |  | 1 | ! |
| 15 |  | Parts for self-propelled golf carts and/or industrial in-plant personnel carriers |  | 37993847 |  | 1 | 1 |
| 16 | Miscellaneous transportation equipment, including snowmobiles and personal watercraft (excluding children's toy vehicles)(Report other children's toy vehicles on line 8) - Specify kind |  |  | 37999000 |  | 1 1 1 1 1 | 1 1 1 1 |



Item 19. SELECTED PRODUCTS PRODUCED IN THIS ESTABLISHMENT AND USED IN MANUFACTURING OTHER PRODUCTS MADE IN THIS ESTABLISHMENT

## INSTRUCTIONS

1. Report below the quantity of each listed item produced in this establishment and used in manufacturing other products made in this establishment.
2. Purchases or receipts of the items specified below should be reported only in item 17
3. Materials used to produce the items specified below should be reported in item 17.
4. Quantities produced for sale as such and not for incorporation in other products should be reported in item 18B.
5. Report quantities in the unit of measure specified in column (D).


Items 20 and 21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.


