

Item 18A - Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

Line No.	The products and services listed below are those that are generally made in your industry. Please review the entire list before completing the inquiry. If you make products that are not prelisted, describe and report each product separately in the "All other products..." lines 38-42. PLEASE DO NOT COMBINE PRODUCT LINES. REASONABLE ESTIMATES ARE ACCEPTABLE.			Census product code	Products shipped and other receipts		
					Value, f.o.b. plant (E)		
				(A)	(B)	584	Millions
1	Outboard Motorboats (Excluding sailboats with auxiliary power and lifeboats) (37322)	WOOD OR METAL	Runabouts	37322 01 3	\$		
2			Utility	37322 02 1			
3			Pontoon boats	37322 11 2			
4			Bass boats	37322 07 0			
5			Fish and ski boats	37322 09 6			
6			Other fish boats	37322 10 4			
7			Other wood or metal outboard motorboats, including cabin cruisers and center consoles	37322 20 3			
8		PLASTICS (Reinforced), FIBERGLASS	Runabouts	37322 21 1			
9			Utility	37322 23 7			
10			Cabin cruisers	37322 25 2			
11			Center consoles	37322 27 8			
12			Deck boats	37322 26 0			
13			Bass boats	37322 28 6			
14			Fish and ski boats	37322 22 9			
15			Other fish boats	37322 24 5			
16			Other plastics (reinforced) fiberglass outboard motorboats	37322 31 0			
17	Inboard Motorboats	Runabouts	37323 04 5				
18		CABIN CRUISERS	Less than 12.19 m (40 feet) in length	37323 11 0			
19			40 feet or more in length (professional crew not required by Coast Guard)	37323 16 9			
20		Personal watercraft	37999 15 8				
21	Other inboard motorboats, including houseboats	37323 21 9					
22	INBOARD-OUTDRIVE BOATS (37324)	Houseboats	37324 01 9				
23		Runabouts	37324 03 5				
24		Cabin cruisers	37324 05 0				
25		Fish boats	37324 06 8				
26	Other inboard-outdrive boats, including center consoles	37324 08 4					
27	All Other Boats (Sailboats, rowboats, canoes, etc.) (Excluding military and commercial) (37327)	Sailboats, without auxiliary motor, all sizes		37327 02 0			
28		SAILBOATS, WITH AUXILIARY MOTOR	Not more than 6.5 m (21.33 feet) in length	37327 04 6			
29			More than 6.5 m (21.33 feet) but not over 9.0 m (29.53 feet) in length	37327 06 1			
30			More than 9.0 m (29.53 feet) but not over 12.0 m (39.03 feet) in length	37327 08 7			
31			More than 12.0 m (39.03 feet) in length	37327 12 9			
32		Canoes (made from all types of materials)	37327 17 8				
33		Other boats, not elsewhere classified - Specify kind	37327 19 4				
34	Boat repair, military and nonmilitary (excludes ship repair)			37328 00 2			
35	Repair of nonmilitary ships			37316 02 3			
36	Nonmilitary self-propelled ships (new construction) - Specify kind			37313 00 4			
37	Boat trailers 26,000 pounds or less GVW			37996 13 9			
38	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.			18		
39					26		
40					34		
41					42		
42					59		
43	CONTRACT WORK (Receipts for work done for others on their own materials)			93000 00 8			
44	MISCELLANEOUS RECEIPTS (Including repair work and sale of scrap)			99980 00 5			
45	RESALES (Items bought and sold without further processing)			99989 00 6			
46	TOTAL value of shipments and other receipts Sum of lines 1-45, column (E)			77000 00 8	\$		

INFORMATION COPY  
DO NOT USE TO REPORT

Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (Print or type)			Period covered by this report	FROM: Mo.   Year	TO: Mo.   Year
667   1	Area code	Number	Extension	Signature of authorized person	
Telephone	2			Date	