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Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

**1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

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**3. Contract Work** – Report as materials consumed those you purchase for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

**2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Line No.	Materials, parts, and supplies  <b>(A)</b>		Census material code  <b>(B)</b>	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) <b>(E)</b>		
				574 Millions	574 Thou- sands	574 Dollars
<b>1</b>	FABRICATED METAL PRODUCTS (Except forgings)	Bolts, nuts, screws, washers, rivets, and screw machine products	345001 2	\$		
<b>2</b>		Other fabricated metal products	340098 3			
<b>3</b>		Forgings	346000 3			
<b>4</b>		Castings (rough and semifinished)	330091 0			
<b>5</b>	SHAPES AND FORMS (Except castings, forgings, and fabricated metal products)	Steel	331002 6			
<b>6</b>		Nonferrous, except precious metals	336002 1			
<b>7</b>		Precious metals (gold, platinum, silver, etc.), all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.)	333903 3			
<b>8</b>		Chemicals, all types, except resins	280003 5			
<b>9</b>		Resistors, capacitors, transformers, electron tubes, semiconductors, and other electronic-type components, and accessories	367004 9			
<b>10</b>		Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapes	282104 9			
<b>11</b>		Plastics products consumed in the form of sheets, rods, tubes, and other shapes	308007 4			
<b>12</b>		Fabricated plastics products, except gaskets	308006 6			
<b>13</b>		Glass and glass products (except photographic and projection lenses and prisms)	320103 5			
<b>14</b>		Paper and paperboard products (except paperboard boxes, containers, and corrugated paperboard)	260070 8			
<b>15</b>		Paperboard boxes, containers, and corrugated paperboard	265001 8			

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**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued**

Line No.	Materials, parts, and supplies  <b>(A)</b>	Census material code  <b>(B)</b>	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) <b>(E)</b>		
			574 Millions	Thou- sands	Dollars
16	Cost of all other materials and components, parts, containers, and supplies consumed ..... <i>Describe the principal materials, etc., included in this value.</i>	970099 8	\$		
<b>17</b>	<b>TOTAL</b> Sum of lines 1–16 should equal item 10, line a		\$		

Item 18A. TYPE OF MANUFACTURING ACTIVITY DURING 1997		Key	Mark (X) appropriate box	
			Yes	No
<b>Is the primary business of this establishment making dentures, bridges, or braces to individual prescriptions ordered for the dental profession?</b> ..... (If yes, report the value of those products shipped in 1997 in item 18B, line 16)		401	8714 <input type="checkbox"/>	8722 <input type="checkbox"/>

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

**1. General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**3. Contract Work** – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

**4. Resales** – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services  <b>(A)</b>	Census product code  <b>(B)</b>	Products shipped and other receipts		
			Value, f.o.b. plant <b>(E)</b>		
			584 Millions	Thou- sands	Dollars
1	PROFESSIONAL EQUIPMENT Dental chairs	38431 01 1	\$		
2		38431 02 9			
3		38431 03 7			
4		38431 04 5			
5	PROFESSIONAL SUPPLIES Dental hand instruments (forceps and pliers, broaches, cutting instruments, etc.)	38431 05 2			
6		38431 06 0			
7		38431 07 8			
8		38431 08 6			
9		38431 09 4			
10		38431 11 0			

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**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services  <b>(A)</b>			Census product code  <b>(B)</b>	Products shipped and other receipts		
					Value, f.o.b. plant <b>(E)</b>		
				581	584		Millions
<b>11</b>	<b>Dental Laboratory Equipment and Supplies (38432)</b>	Dental laboratory equipment (including furnaces, casting machines, lathes, benches, polishing units, flasks, blow pipes, presses, etc.)		38432 01 9	\$		
<b>12</b>	DENTAL LABORATORY SUPPLIES	Dental metals	Precious	38432 02 7			
<b>13</b>			Nonprecious	38432 03 5			
<b>14</b>		Teeth (excluding dentures)		38432 09 2			
<b>15</b>		Other dental laboratory supplies (waxes, gypsums, etc.)		38432 19 1			
<b>16</b>		Dentures, artificial teeth, and orthodontic appliances manufactured to order for the dental profession (prescription basis)		80720 01 4			
<b>17</b>	Surgical, medical, and orthopedic instruments and apparatus – <i>Specify kind</i>		38411 00 5				
<b>18</b>	Surgical, orthopedic, prosthetic, and therapeutic appliances, dressings (including bandages and adhesive plaster), and supplies – <i>Specify kind</i>		38421 00 4				
<b>19</b>	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>		18			
<b>20</b>				26			
<b>21</b>				34			
<b>22</b>				42			
<b>23</b>				59			
<b>24</b>				67			
<b>25</b>	CONTRACT WORK	Receipts for work done for others on their own materials . . . . . <i>Describe below products worked on and kind of work.</i>		93000 00 8			
<b>26</b>	MISCELLANEOUS RECEIPTS	Sales of scrap and refuse		99980 13 8			
<b>27</b>		Receipts for repair work		99980 61 7			
<b>28</b>		Other miscellaneous receipts		99980 98 9			
<b>29</b>	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.		99989 00 6			
<b>30</b>	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1–29, column (E)			77000 00 8	\$		

Items 19–21 – Not applicable to this report

**CONTINUE WITH ITEM 22 ON PAGE 8**

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report ( <i>Print or type</i> )				Telephone	Area code	Number	Extension	
667	1			2				
Name of company				Address ( <i>Number and street, city, State, ZIP Code</i> )				
<b>Period covered</b>	FROM: Month		Day	Year	TO: Month		Day	Year
	666	1			2			
Signature of authorized person				Title			Date	