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Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

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| Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company | | |
|----------|--|---|--|----------------|---------|
| | | | Cost, including delivery cost (freight-in) | | |
| | | | (E) | | |
| | (A) | (B) | 574 Millions | Thou- sands | Dollars |
| 1 | Fabricated metal products, including forgings | 340004 1 | \$ | | |
| 2 | SHAPES AND FORMS (Except fabricated metal products) | Precious metals, all forms (including ingot, sheet, strip, solder, plate, electrodes, etc.) | 333903 3 | | |
| 3 | | Other shapes and forms (including castings) | 330025 8 | | |
| 4 | | Precious, semiprecious, and synthetic stone, and pearls; cut, polished, or drilled | 391521 2 | | |
| 5 | JEWELRY, SILVERWARE, AND PLATED WARE | Jewelers' findings (including joints, pins, clasps, chains, flat stock, etc.) | 391501 4 | | |
| 6 | | Other jewelry, silverware, and plated ware | 391015 5 | | |
| 7 | Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i> | 970099 8 | | | |
| 8 | TOTAL Sum of lines 1-7 should equal item 10, line a | | \$ | | |

Item 18A – Not applicable to this report

CONTINUE WITH ITEM 18B ON PAGE 6

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

If quantities are requested, please use the unit of measure specified.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 14 9.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

| Line No. | Products and services | | | | Census product code | Products shipped and other receipts | | |
|----------|---|--|---|--------------------------------------|---------------------|-------------------------------------|------------|---------|
| | | | | | | Value, f.o.b. plant (E) | | |
| | (A) | | | | (B) | 584 Millions | Thou-sands | Dollars |
| 1 | Jewelry Made of Platinum Metals and Karat Gold (39111) | RINGS AND RING MOUNTINGS | Rings (Complete) | Fraternal, college, and school rings | 39111 11 7 | \$ | | |
| 2 | | | | Wedding rings | 39111 12 5 | | | |
| 3 | | | | Other rings | 39111 14 1 | | | |
| 4 | | | Ring mountings, for sale separately | 39111 15 8 | | | | |
| 5 | | Women's and children's jewelry, such as necklaces, bracelets, brooches, pins, clips, earrings, lockets, watch attachments, etc. (excluding rings) | 39111 21 6 | | | | | |
| 6 | | Organizational jewelry (including fraternal, college, and school jewelry and emblems; military insignia; excluding rings) | 39111 51 3 | | | | | |
| 7 | | Other jewelry worn or carried about the person, such as men's jewelry (collar and cuff buttons, studs, watch chains, etc.); religious jewelry (rosaries, chaplets, crosses, etc.); cigar and cigarette cases and lighters; compacts, vanity cases, etc. | 39111 98 4 | | | | | |
| 8 | JEWELRY MADE OF SILVER (Including platinum metals and karat gold clad to silver) (39113) | Rings and ring mountings | | 39113 11 3 | | | | |
| 9 | | Men's jewelry, such as collar and cuff buttons, studs, watch chains, money clips, identification bracelets, scarf pins, tie and collar holders, watch attachments, etc. (excluding rings) | | 39113 15 4 | | | | |
| 10 | | Women's and children's jewelry, such as necklaces, bracelets, brooches, pins, clips, earrings, lockets, watch attachments, etc. (excluding rings) | | 39113 17 0 | | | | |
| 11 | | Other jewelry worn or carried about the person, such as fraternal, college, and school jewelry and emblems (excluding rings); military insignia; religious jewelry (rosaries, chaplets, crosses, etc.); cigar and cigarette cases and lighters; compacts, vanity cases, etc. | | 39113 98 0 | | | | |
| 12 | Other Jewelry (Except costume) (39114) | JEWELRY OF BASE METAL CLAD WITH PRECIOUS METAL | Rings and ring mountings | | 39114 11 1 | | | |
| 13 | | | Men's jewelry, such as collar and cuff buttons, studs, watch chains, money clips, identification bracelets, scarf pins, tie and collar holders, watch attachments, etc. (excluding rings) | | 39114 13 7 | | | |
| 14 | | | Women's and children's jewelry, such as necklaces, bracelets, brooches, pins, clips, earrings, lockets, watch attachments, etc. (excluding rings) | | 39114 15 2 | | | |
| 15 | | | Other clad jewelry (including cigarette lighters) | | 39114 51 7 | | | |
| 16 | | Jewelry of semiprecious or precious stones and natural or cultured pearls | | 39114 81 4 | | | | |

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

| Line No. | Products and services (A) | | Census product code (B) | Products shipped and other receipts | | |
|----------|---|--|--|-------------------------------------|----------------|---------|
| | | | | Value, f.o.b. plant (E) | | |
| | | | | 584 Millions | Thou- sands | Dollars |
| 17 | Jewelry polishing and jewelry soldering for the trade done in your plant on materials owned by others | | 93000 89 1 | \$ | | |
| 18 | Lapidary work, cutting or polishing in this plant of natural precious, semiprecious, and synthetic stones from materials owned by this plant; including diamonds for jewelry or industrial purposes and the drilling of pearls (exclude the setting of stones in jewelry) (39152) | | 39152 00 4 | | | |
| 19 | JEWELERS' FINDINGS AND MATERIALS OF PRECIOUS METAL (39153) | Jewelers' findings and materials of platinum and karat gold (except machine chain) | 39153 11 9 | | | |
| 20 | | Machine chain of platinum and karat gold | 39153 12 7 | | | |
| 21 | | Jewelers' findings and materials of silver | 39153 21 8 | | | |
| 22 | | Jewelers' findings and materials made of base metal clad with precious metal | 39153 31 7 | | | |
| 23 | Jewelers' findings and stock shop products made of base metal not clad with precious metal (39154) | | 39154 00 0 | | | |
| 24 | Receipts for cutting and polishing stones done in your plant on materials owned by others | | 93000 88 3 | | | |
| 25 | Costume Jewelry and Costume Novelties (Except precious metal) (39610) | BASE METAL, WHETHER OR NOT ELECTRO-PLATED WITH GOLD, SILVER, CHROMIUM, ETC. | Rings and ring mountings | 39610 11 8 | | |
| 26 | | | Men's jewelry including watch attachments (excluding rings) | 39610 22 5 | | |
| 27 | | | Women's and children's jewelry, costume novelties, and watch attachments (excluding rings) | 39610 32 4 | | |
| 28 | | | Fraternal, college, and school jewelry and emblems (including military insignia; excluding rings) | 39610 51 4 | | |
| 29 | | | Cuff links, studs, and other jewelry (including religious) worn or carried about the person except compacts, vanity cases, cigar and cigarette cases, and lighters | 39610 72 0 | | |
| 30 | | | Other costume jewelry, including compacts and vanity cases (other than leather), imitation pearls, and costume novelties made of plastics, wood, leather, etc. – <i>Specify kind</i> | 39610 98 5 | | |
| 31 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT | <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single value.</i> | | | | |
| | | | | 18 | | |
| 32 | | | | 26 | | |
| 33 | | | | 34 | | |
| 34 | | | | 42 | | |
| 35 | | | | 59 | | |
| 36 | | | | 67 | | |
| 37 | | | | 75 | | |
| 38 | | | | 83 | | |
| 39 | | 91 | | | | |

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

| Line No. | Products and services (A) | | Census product code (B) | Products shipped and other receipts | | |
|-----------|--|--|---------------------------------------|-------------------------------------|-------|---------|
| | | | | Value, f.o.b. plant (E) | | |
| | | | | 584 | Thou- | Dollars |
| | Millions | sands | | | | |
| 40 | CONTRACT WORK | Receipts for work done for others on their own materials other than receipts for lapidary work reported on line 24 <i>Describe below products worked on and kind of work.</i> | 93000 14 9 | \$ | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 41 | MISCELLANEOUS RECEIPTS | Sales of scrap and refuse | 99980 13 8 | | | |
| 42 | | Miscellaneous receipts (including receipts for repair work, etc.) | 99980 98 9 | | | |
| 43 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | 99989 00 6 | | | |
| 44 | TOTAL value of shipments and other receipts Sum of lines 1–43 column (E) | | 77000 00 8 | \$ | | |

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

| | | | | | | |
|--|-------------|-----------|---|-----------|-----------|------|
| Name of person to contact regarding this report (<i>Print or type</i>) | | Telephone | Area code | Number | Extension | |
| 667 | 1 | 2 | | | | |
| Name of company | | | Address (<i>Number and street, city, State, ZIP Code</i>) | | | |
| Period covered | FROM: Month | Day | Year | TO: Month | Day | Year |
| | 666 | 1 | | 2 | | |
| Signature of authorized person | | | Title | | Date | |