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Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

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Line No.	Materials, parts, and supplies (A)		Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) (E)		
				Millions	Thousands	Dollars
			571	574		
1	FABRICATED METAL PRODUCTS (Except castings and forgings)	Bolts, nuts, screws, rivets, washers, and screw machine products	345001 2	\$		
2		All other fabricated metal products	340098 3			
3	CASTINGS (Rough and semifinished)	Aluminum and aluminum-base alloy castings	336005 4			
4		Other castings	336015 3			
5	Forgings		346000 3			
6	Shapes and Forms (Except castings, forgings, and fabricated metal products)	STEEL	Sheet and strip	331022 4		
7			All other steel shapes and forms	331028 1		
8		ALUMINUM AND ALUMINUM-BASE ALLOY	Sheet, plate, foil, and welded tubing	335301 8		
9			All other (wire, rolled rod and bar, powder, and extruded shapes, etc.)	335011 3		
10			Other nonferrous shapes and forms	335091 5		
11	CHEMICALS AND ALLIED PRODUCTS	Paints, varnishes, lacquers, shellacs, japans, enamels, and allied products	285101 2			
12		Plastics resins consumed in the form of granules, pellets, powder, liquid, etc.	282104 9			
13		All other chemicals and allied products	280088 6			
14	Plastics products consumed in the form of sheets, rods, tubes, and other shapes		308007 4			
15	Broadwoven fabrics (cotton, wool, manmade fiber fabrics, etc.)		220123 4			
16	Leather, finished		311100 2			
17	Rough and dressed lumber		242101 4			

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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) (E)		
			574 Millions	Thou- sands	Dollars
18	Parts specially designed for sporting goods	190004 2	\$		
19	Paperboard containers, boxes, and corrugated paperboard	265001 8			
20	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the three principal materials, etc., included in this value.</i>	970099 8			
21	TOTAL Sum of lines 1–20 should equal item 10, line a		\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services (A)	Census product code (B)	Products shipped and other receipts		
			Value, f.o.b. plant (E)		
			584 Millions	Thou- sands	Dollars
1 Fishing Tackle and Equipment (39491)	FISHING TACKLE				
	Fishing rods (all types)	39491 06 3	\$		
	Fishing reels (all types)	39491 11 3			
	Fishing rod and reel combinations	39491 14 7			
	Fishhooks (including snelled hooks)	39491 17 0			
	Casting plugs, spinners, and spoons; flies, lures, and similar artificial baits	39491 18 8			
	Tackle boxes	39491 20 4			
7	Other fishing equipment (including creels, fish, and bait buckets, floats, furnished lines, sinkers, snap swivels, etc.) – <i>Specify kind</i>	39491 21 2			

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts			
				Value, f.o.b. plant (E)			
				584 Millions	Thou-sands	Dollars	
8	Golf Equipment (39492)	Golf balls	39492 31 9	\$			
9		GOLF CLUBS	Irons	39492 41 8			
10			Woods	39492 45 9			
11		Golf bags	39492 47 5				
12		Other golf equipment, such as carts for carrying golf bags, shafts sold as such, tees, and training devices for putting and driving (excluding shoes and apparel) - Specify kind	39492 98 8				
13	PLAYGROUND EQUIPMENT (39493)	Home (including swing sets, slides, seesaws, sandboxes, etc.)	39493 01 0				
14		Institutional and commercial playground equipment, heavy duty (including swings, slides, etc.)	39493 02 8				
15	GYMNASIUM AND EXERCISE EQUIPMENT (39494)	Gymnasium and gymnastic apparatus and equipment (including parallel and horizontal bars, balance beams, trampolines, wrestling and other gymnasium mats, etc.)	39494 01 8				
16		Free weights lifting equipment (including belts, benches, and weights)	39494 11 7				
17		Cross-country ski exercisers	39494 21 6				
18		Training units (multi and single station)/home gyms	39494 31 5				
19		Treadmills	39494 41 4				
20		Glider/riders	39494 51 3				
21		Exercise cycles	39494 05 9				
22		Other health, physical fitness, and exercising equipment (including rowing machine, slant boards, Ab exercisers, etc.)	39494 99 2				
23	Other Sporting and Athletic Goods (39495)	Billiard and pool tables	39495 11 4				
24		Billiard and pool supplies (such as balls, cues, etc.) sold separately	39495 15 5				
25		Bowling alleys and bowling pinsetters	39495 27 0				
26		BOWLING ALLEY PLAYING SUPPLIES	Bowling balls	39495 28 8			
27			Other bowling alley playing supplies (including pins, etc.)	39495 30 4			
28		Baseballs and softballs	39495 36 1				
29		Baseball mitts and gloves (including softball)	39495 37 9				
30		BASEBALL BATS (Including softball bats)	Wood	39495 38 7			
31			Metal	39495 39 5			
32		Football	39495 41 1				
33		All inflatable athletic balls other than footballs (including basketballs, soccer balls, volleyballs, etc.)	39495 51 0				
34		Tennis equipment (excluding clothing, shoes, nets)	39495 61 9				
35		Racquetball rackets and racquet balls	39495 91 6				
36		(Continued on next page)	Archery equipment	39495 85 8			

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued						
Line No.	Products and services (A)		Census product code	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
			581	(B)	584	Millions
37	Other Sporting and Athletic Goods – (39495) Continued	Ice and ice hockey skates	39495 72 6	\$		
38		Traditional roller skates (quads)	39495 74 2			
39		In-line skates	39495 76 7			
40		Wooden and plastics skateboards (including complete sets)	39495 56 9			
41		Winter sports equipment, such as bobsleds, toboggans, hockey goods (excluding athletic clothing, body protective equipment, skates, shoes, children’s shoes, and skis) – <i>Specify kind</i>				
			39495 71 8			
42		Snow skis (cross-country and alpine) and other snow ski equipment (excluding clothing, body protective equipment, and boots)	39495 70 0			
43		Snowboards	39495 65 0			
44		Surfboards and sailboards	39495 69 2			
45		Water skis	39495 75 9			
46		Underwater sports equipment (SCUBA), skindiving equipment, such as aqualungs and attachments, face masks, fins, etc. (excluding watches and cameras) – <i>Specify kind</i>				
			39495 77 5			
47		Bicycle helmets	39495 81 7			
48		Football helmets	39495 92 4			
49		Other sports helmets (excluding football, motorcycle, auto racing, and bicycle)	39495 83 3			
50		Body protective equipment for all sports (excluding helmets; including masks, shoulder pads, chest pads, knee pads, kidney pads, mouth guards, shin guards, etc.)	39495 96 5			
51		Football, baseball, and soccer equipment, n.e.c. (including track, field, and miscellaneous athletic field equipment, goalposts and nets, training devices for batting and pitching, javelins, shotputs, etc.)	39495 94 0			
52		Wading pools and other above ground swimming pools less than 15 feet in diameter, not filtered (including plastics and metal walled types)	39495 95 7			
53		Above ground swimming pools 15 feet in diameter or more, filtered (completely manufactured)	39495 97 3			
54		Other sporting and athletic goods except balls, skeet and shooting range equipment, small arms, ammunition, athletic clothing and shoes (including tanning beds, ammunition reloading equipment for noncommercial use, badminton rackets, shuttlecocks and related equipment, squash equipment, clamp-on roller skates and other supplies, table tennis goods, decoys, clay pigeons, trap target launches, etc.)	39495 99 9			
55	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>				
			18			
			26			
			34			
			42			
59	CONTRACT WORK	Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>	93000 00 8			

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
			581	584	Millions	Thou- sands
60	MISCELLA-NEOUS RECEIPTS	Receipts for repair work	99980 61 7	\$		
61		Other miscellaneous receipts	99980 98 9			
62	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6			
63	TOTAL value of shipments and other receipts Sum of lines 1–62 column (E)		77000 00 8	\$		

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1	2					
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
666	1				2		
Signature of authorized person				Title		Date	