If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

### Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

#### INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

- inventory.

  3. Contract Wo () Notice as materials consumed those of the contract work of the contract of the contract work of the contract of the
  - 4. Resales Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.		Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company  Cost, including delivery cost (freight-in)  (E)		
		(A)	(B)	Millions	sands   Doll	lars
1	Fabricated meta	al products (except castings and forgings)	340091 8	\$		
2	Castings (rough	and semifinished)	330091 0		1 1	
3	Forgings		346000 3		1 1	
4	SHAPES AND FORMS	Steel	331002 6			
5	(Except castings, forgings,	Copper and copper-base alloy	335105 3			
6	and fabricated metal	Aluminum and aluminum-base alloy	335001 4			
7	products)	All other nonferrous shapes and forms	335099 8		1 1	
8	Plastics product	s consumed in the form of sheets, rods, tubes, and other shapes	308007 4			
9	Plastics resins c excluding sheet	onsumed in the form of granules, pellets, powders, liquids, etc., but s, rods, tubes, and other shapes	282104 9			
10	Paperboard con	tainers, boxes, and corrugated paperboard	265001 8		 	
11	Rough and dres	sed lumber	242101 4			
12		materials and components, parts, containers, and supplies consumed incipal materials, etc., included in this value.	970099 8			
	Dogoribe the pri	morpar materials, etc., meladed in tins value.				
13	<b>TOTAL</b> Sum of lin	es 1–12 should equal item 10, line a		\$		

Item 18A - Not applicable to this report

## Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

#### **INSTRUCTIONS**

 General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes. If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

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- 3. Contract Work Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

				Census	Products shipped and other receipts		
Line No.	Products and services  (A)			product code	Value, f.o.b. plant (E)		
				( <b>B</b> )	584 Millions	Thou- sands	Dollars
1	Chemical Fire- Extinguishing Equipment and Parts	HAND PORTABLE EXTINGUISH-	Carbon dioxide	39991 13 8	\$		
2		uipment ERS	Dry chemical fire extinguishers	39991 17 9		   	I I
	(39991)		Other hand portable extinguishers, (including foam, pressurized water, and halogenated agents) – Specify kind			 	   
3				39991 40 1		 	
4		chemical fire-ex	ncluding inert gas, dry and wet chemicals, and other tinguishing equipment (including two-wheeled chemical cluding water sprinkler systems)	39991 70 8		 	
5		Parts and attach	Parts and attachments for chemical fire-extinguishing equipment			 	!
6	COIN- OPERATED	Arcade and amu	sement center type electronic games	39992 22 7		   	
	AMUSEMENT MACHINES (39992)	Other amuseme parts for all arca	nt machines, including nonelectronic arcade games and de games – <i>Specify kind</i>			 	
7						 	
8	Matches (39993)					 	
9	Candles (including tapers) (39994)					   	
10	FURS, DRESSED, AND DYED (39996)  Receipts for dressing and dyeing furs done in your plant on materials owned by others						
11						     	
12	Umbrellas and p	39997 00 2		   			
13	FEATHERS, PLUMES, AND	Artificial trees, a	II types (metal, plastic, etc.), including Christmas	39998 13 3		   	
14	ARTIFICIAL FLOWERS ( <b>39998</b> )	Artificial flowers	, fruits, and wreaths	39998 16 6		1	
15		Feathers and plu	umes	39998 21 6		   	

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

# Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Census Other receipts								
		Products and services			other receipts			
Line No.					Value, f.o.b. plant (E)			
Lin		(A)				Thou- sands	। <sup> </sup> Dollars	
16	Miscellaneous Fabricated	Hair clippers for	human use, hand and electric	(B) 39999 07 3	\$			
	Products (39999)	Barber and beau	uty shop furniture and equipment (except barber and		Ψ			
17		beauty chairs)		39999 09 9		<u> </u>	<u> </u>	
18		Beauty and bark	per shop chairs	39999 12 3				
19		Burnt wood arti	cles	39999 31 3				
20		Tape measures	39999 71 9		<u> </u> 			
21		Christmas tree of	ornaments and decorations (except glass and electrical)	39999 51 1				
22		•	paper or textile (excluding plastics, metal, and glass)	39999 61 0				
23		Potpourri (dried vines)	and chemically preserved flowers, foilage, fruits, and	39999 81 8				
24		PRINTING EYEGLASS	Flexographic	39999 82 6				
25		FRAMES FOR THE TRADE	Gravure	39999 83 8				
26		MISCELLA- NEOUS FABRICATED PRODUCTS,	Lithographic	39999 84 0				
27			Screen	39999 85 9				
28			Other	39999 86 7				
			Made primarily of metal, such as combs and hair curlers – Specify product and type of material					
29			curiers - Specify product and type of material	39999 91 7				
		NOT ELSEWHERE CLASSIFIED	Made primarily of plastics, such as combs and hair curlers – Specify product and type of material	37777711		<u> </u>		
		CEASSII IED	curiers Specify product and type of material					
30			Made primarily of wood – Specify product and type of	39999 93 3				
			material					
31			Made primarily of fabrics – Specify product and type of	39999 94 1				
			material					
32			Made primarily of paper or managed and Constitution	39999 95 8		<u> </u>		
			Made primarily of paper or paperboard – Specify product and type of material					
33				39999 96 6				
			Made primarily of other material, including products made from a combination of materials – <i>Specify</i> product and type of material					
34				39999 97 4		 		
35	Ball point and ro	oller pens	39511 00 1					
36	Fine point and b	road tipped mark	39512 00 9		 			
	Other pens, mechanical pencils, refill cartridges for pens and markers, and parts							
	37 Other pens, mechanical pencils, refill cartridges for pens and markers, and parts 39513 00 7							

## **CONTINUE WITH ITEM 18B ON PAGE 8**

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued										
				Products shipped and other receipts						
Š.		Products and services	product code	Value, f	f.o.b. pl <b>(E)</b>	lant				
Line No.			581	584	Thou-					
	ALL OTHER	(A)  Describe and report separately each product with a sales value of	(B)	Millions	sands	Dollars				
	ALL OTHER PRODUCTS MADE IN THIS ESTABLISH- MENT	\$50,000 or more which cannot be assigned to one of the lines above.  Specify unit of measure for quantity. For all remaining products, write  "Other" and report a single total value.			       	 				
38			18	\$	1	 				
39			26							
			34							
40			42		 	 				
			59		1					
42			67		 					
43			75		1	<u> </u>				
44					 					
45	CONTRACT WORK	Receipts for work done for others on their own materials	93000 00 8		1					
		Describe sciew products worked on the kind of work.			i I	i I				
					1	 				
			-		 	 				
			-		1	 				
			_		 	 				
46	MISCELLA- NEOUS RECEIPTS	Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5							
	RESALES	Sales of products bought and sold without further manufacture,	33360 00 3		1					
47	,	processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6		 					
48		alue of shipments and other receipts nes 1–47, column (E)	77000 00 8	\$	 					
1	 tems 19_21 _	Not applicable to this report								
		se use this space for any explanations that may be essential in understan	dina vour ren	orted data						
"	EMAINO - 1 leas	se use this space for any explanations that may be essential in understain	ung your rep	orteu data.						
Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.										
_	lame of person to	o contact regarding this report (Print or type)  Telephone 2	ode Numbe	r	Exten	sion				
	/   1   lame of company		eet, city, State	, ZIP Code)	1					
		FROM: Month Day Year TO: Month	Day	y :	Year					
	Period covered signature of author	666 1		Date						
ı ~		7.1200 poroon		Date						