

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>1</b>	Whole milk . . . . .	112120 00	hundred-weight ↑ ↓					
<b>2</b>	Fluid skim milk . . . . .	311511 01						
<b>3</b>	Cream . . . . .	311510 01						
<b>4</b>	Butter . . . . .	311512 01						
<b>5</b>	Condensed and evaporated milk . . . . .	311514 01		1000 lb ↑ ↓				
<b>6</b>	Dry milk . . . . .	311514 07						
<b>7</b>	Natural cheese, other than cottage cheese . . . . .	311513 01		↓				
<b>8</b>	Dairy product mixes		1000 gal ↑ ↓					
	Ice cream mix (excluding lowfat and nonfat) . . . . .	311520 01						
<b>9</b>	Fats and oils, all types, purchased . . . . .	311000 12	1000 lb ↑ ↓					
<b>10</b>	Sweeteners							
	High fructose corn syrup (HFCS) in terms of solids . . . . .	311221 03						
<b>11</b>	Crystalline fructose (dry fructose) . . . . .	311221 17	↓					

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
<b>12</b>	Sweeteners - Continued Dextrose and corn syrup including corn syrup solids (dry weight) . . . . .	311221 19	1000 lb				
<b>13</b>	Sugar in terms of sugar solids (cane and beet) . . . . .	311310 01	short tons				
<b>14</b>	Whey, liquid, concentrated, dried, and modified whey products in terms of solids . . . . .	311514 03	1000 lb ↑ ↓				
<b>15</b>	Casein and caseinates . . . . .	001900 35					
<b>16</b>	Chocolate (compounds, cocoa, chocolate liquor, coatings, chocolate flavoring, etc.) . . . . .	311320 01					
<b>17</b>	Flavorings, excluding chocolate (natural, artificial, imitation, etc.) . . . . .	001900 36					
<b>18</b>	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and other shapes . . . . .	325211 05					
<b>19</b>	Packaging paper and plastics film, coated and laminated . . . . .	001900 84					
<b>20</b>	Plastics products consumed in the form of sheets, rods, tubes, and other shapes . . . . .	326100 13					
<b>21</b>	Containers Glass containers . . . . .	327213 01					
<b>22</b>	Plastics containers (excluding bags) . . . . .	326199 28					
<b>23</b>	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01					
<b>24</b>	Metal cans, lids, ends, and parts . . . . .	332431 02					
<b>25</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99					
<b>26</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1)	771000 00					

**18-21** Not Applicable.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

**Receiving Stations** - Establishments that do not have bottling or pasteurizing operations but receive fluid milk in bulk and ship it, without processing to bottling or other manufacturing plants of the same company, should report on 2007 Economic Census Form TW-48459 "Trucking and Warehousing (Enterprise Support)." Establishments which are engaged in the business of buying bulk fluid milk and selling it at wholesale, without processing or bottling, should report on 2007 Economic Census Form WH-42213, "Dairy Products."

**Distribution Points (Relay Stations)** - Some plants maintain outlying distribution points (relay stations) to facilitate house-to-house delivery in nearby cities. Such locations should be considered as part of this establishment in preparing this report, provided their primary activity is the distribution of goods to household consumers. Any such locations distributing primarily at wholesale (to retail stores, etc.) should be regarded as manufacturer's sales branches and listed separately on 2007 Economic Census Form WH-42213, "Dairy Products."

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734	0730	0736	0732	0731			
1	Butter, churned in this plant ( <i>Report butter churned elsewhere and repackaged in this plant as a resale on line 49.</i> ) Shipped in consumer packages or containers of more than 3 pounds or in bulk . . . . .	311512 0111	1000 lb				
2	Shipped in consumer packages or containers (3 pounds or less) . . . . .	311512 0121					
3	Anhydrous milkfat (butteroil) . . . . .	311512 0131					
4	Margarine, butter blends and butter substitutes ( <i>Corresponds to quantity of production on CIR M311N, Fats and Oils: Production, Consumption, and Stocks, 2007</i> )* . . . . .	311225 4100					
5	Natural cheese, including cheddar, Swiss, Italian, brick, cream, grated, dried, etc., (excluding cottage cheese) ( <i>Report cheese manufactured elsewhere and repackaged in this plant as resale on line 49.</i> ) Natural cheese (excluding lowfat natural cheese) Shipped in consumer packages or containers (3 pounds or less) . . . . .	311513 1111					
6	Shipped in consumer packages or containers of more than 3 pounds or in bulk . . . . .	311513 1121					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
7	Natural cheese, including cheddar, Swiss, Italian, brick, cream, grated, dried, etc., (excluding cottage cheese) (Report cheese manufactured elsewhere and repackaged in this plant as resale on line 49.) - Continued	311513 1131	1000 lb					
	Lowfat natural cheese							
8	Shipped in consumer packages or containers (3 pounds or less) . . . . .	311513 1141						
	Shipped in packages or containers of more than 3 pounds or in bulk . . . . .							
9	Process cheese and related products (pasteurized and blended)	311513 4111						
	Process cheese							
10	Shipped in consumer packages or containers (3 pounds or less) . . . . .	311513 4221						
	Shipped in consumer packages or containers of more than 3 pounds or in bulk . . . . .							
11	Cheese food, cheese spread and other related cheese products (including flavored cheese dips) . . . . .	311513 4261						
	Cheese substitutes and imitations							
12	Products substituting for natural cheese . . . . .	311513 7111						
	Products substituting for processed cheese or related products . . . . .							
13	Raw liquid whey . . . . .	311513 7121						
14		311513 A100						
15	Dry milk products and mixtures	311514 1911						
	Dry milk, nonfat, infants' formula, and other types (including instant chocolate milk, weight control products, whole milk powder, malted milk powder, etc.) shipped in consumer type packages (3 lb or less) . . . . .							
16	Dry milk, whole, nonfat, and other, food grade (including bakeries, confectioners, meat packers, etc.) shipped in bulk (more than 3 lb) . . . . .	311514 1A11						
17	Dry and modified dry whey products (including whey protein concentrates and dry lactose), food grade (including bakeries, confectioners, meat packers, etc.) shipped in bulk (more than 3 lb) . . . . .	311514 1691						
18	Dry milk products and mixtures, feed grade (dry milk, dry buttermilk, dry whey, etc.) shipped in bulk (more than 3 lb) . . . . .	311514 18A1						
19	Milk products, including evaporated, condensed, milk-based infants' liquid formula, whole milk, U.H.T. fluid milk, and other, shipped in consumer-type cans, (excluding substitutes) . . . . .	311514 5500						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>20</b>	Concentrated milk products shipped in bulk (including barrels, drums, and tanks) Feed grade (including concentrated whey and buttermilk)	311514 7111	1000 lb					
<b>21</b>	Food grade (excluding all types of ice cream mixes) Concentrated whey in terms of solids	311514 7121						
<b>22</b>	Other food grade concentrated milk products	311514 7131						
<b>23</b>	Dairy product substitutes (including dry coffee whitener, infants' formula, and sour cream, whipped topping, and canned liquid infants' formula, dietary supplements, and weight control products)	311514 D100						
<b>24</b>	Ice cream mixes and related products (including lowfat and nonfat, sherbet, yogurt, milkshake, and other milk-based mixes)	311514 A300	1000 gal					
<b>25</b>	Perishable dairy product substitutes (including soy milk, rice milk, almond milk, oat milk, flavored dip, whipped topping, coffee whitener, sour cream, flavored milk drink substitutes, etc.)	311511 D100						
<b>26</b>	Ice cream and ices (including custards) Ice cream, excluding lowfat and nonfat Shipped in bulk (containers 3 gallons or more)	311520 0111	1000 gal					
<b>27</b>	Shipped in container sizes (less than 3 gallons)	311520 0221						
<b>28</b>	Novelty forms	311520 0331						
<b>29</b>	Ice cream, lowfat and nonfat	311520 04A1						
<b>30</b>	Other frozen desserts (including yogurt, sherbet, water ices, mellorine, frozen pudding, etc.)	311520 05J1						
<b>31</b>	Fluid milk and cream, bulk sales (including whole milk, 2% reduced fat, 1% lowfat, skim or fat free milk, flavored milk, buttermilk, eggnog, etc.)	311511 1300	1000 lb					
<b>32</b>	Packaged fluid milk and related products (including cartons, bottles, cans, and dispenser cans) Fluid whole milk (excluding U.H.T.)	311511 5111	1000 qt					
<b>33</b>	Lowfat milk (excluding U.H.T.)	311511 5211						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
34	Packaged fluid milk and related products (including cartons, bottles, cans, and dispenser cans) - Continued  Skim milk (excluding U.H.T.) . . . . .	311511 5311	↑ 1000 qt ↓					
35	Other fluid milk-related products, (including heavy cream, light coffee cream, unflavored sour cream, half and half, and whipped topping with butterfat base), packaged ↴	311511 5491	↓					
36	Cottage cheese (including bakers', pot, and farmers' cheese) . . . . .	311511 7100	↑ 1000 lb ↓					
37	Yogurt (excluding frozen) . . . . .	311511 A100	↓					
38	Other packaged milk products, including flavored sour cream dips, flavored milks (any fat content, except sold bulk), eggnog, buttermilk, acidophilus, reconstituted, reduced or lactose free milk, etc. ↴	311511 G100	1000 qt					
39	Canned juice (fresh fruit, nectars, and concentrates) . . . . .	311421 K100						
40	Soft Drinks Non-Carbonated  Fruit drinks . . . . .	312111 A411	↑ 1000 gal ↓					
41	All other types (Specify kind) ↴	312111 A311	↓					
42	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18						
43		26						
44		34						
45		42						
46		59						
47		67						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>48</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	930000 0000						
<b>49</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.) . . . . .	999890 0000						
<b>50</b>	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) . . . . .	999800 0000						
<b>51</b>	<b>TOTAL</b> (Should equal total reported in 5) . . . . .	770000 0000						

**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

**1.** Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

**2.** Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

**3.** Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number		Extension	Fax	Area code	Number	
			-					-

Internet e-mail address	Date completed	Month	Day	Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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