

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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| Line No. | Materials, parts, and supplies   | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company |  |      |       |
|----------|--|----------------------|--------------------------------|--|--|------|-------|
|          |  |                      |                                | Quantity   | Cost, including delivery cost (freight-in) |      |       |
|          |  |                      |                                |  | \$ Bil.                                    | Mil. | Thou. |
| 0634     |  | 0630                 | 0636                           | 0632   | 0631                                       |      |       |
| <b>1</b> | Artificial sweeteners (solids) . . . . .   | 325998 57            | ↑<br>1000 lb<br>↓              |  |  |      |       |
| <b>2</b> | High fructose corn syrup (HFCS) (in terms of solids) . . . . .                                     | 311221 03            |                                |  |  |      |       |
| <b>3</b> | Glucose syrup (corn syrup) . . . . .   | 311221 06            |                                |  |  |      |       |
| <b>4</b> | Chocolate (compounds, cocoa, chocolate liquor, coatings, chocolate flavoring, etc.)                | 311320 01            |                                |  |  |      |       |
| <b>5</b> | Frozen fruits . . . . .  | 311411 07            | ↑<br>1000 lb<br>↓              |  |  |      |       |
| <b>6</b> | Fruits and nuts, dried (including raisins)   | 311423 00            |                                |  |  |      |       |
| <b>7</b> | Jams, jellies, and preserves (including fruit-butter and maraschino cherries) . .                  | 311421 01            |                                |  |  |      |       |
| <b>8</b> | Glaze, candied and crystallized fruits, fruit peel, nuts, and other vegetable substances . . . . . | 311340 00            |                                |  |  |      |       |

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No. | Materials, parts, and supplies   | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company |  |      |       |  |
|----------|--|----------------------|--------------------------------|--|--|------|-------|--|
|          |  |                      |                                | Quantity   | Cost, including delivery cost (freight-in) |      |       |  |
|          |  |                      |                                |  | \$ Bil.                                    | Mil. | Thou. |  |
| 0634     |  | 0630                 | 0636                           | 0632   | 0631                                       |      |       |  |
| 9        | Other natural sweeteners (including dextrose, honey, molasses, and blends of corn sweeteners and sugar) (solids) . . . | 311000 02            | 1000 lb                        |  |  |      |       |  |
|          | Prepared mixes   |                      |                                |  |  |      |       |  |
| 10       | Cake . . . . .   | 311000 08            |                                |  |  |      |       |  |
| 11       | Doughnut (cake and yeast types) . . . . .  | 311000 04            |                                |  |  |      |       |  |
| 12       | Bread (including franchise mixes) . . . . .  | 311000 06            |                                |  |  |      |       |  |
| 13       | Other (including sweet goods) . . . . .  | 311000 10            |                                |  |  |      |       |  |
| 14       | Shortening, vegetable (100 percent) . . . . .  | 311200 01            |                                |  |  |      |       |  |
| 15       | All other fats and oils . . . . .  | 311000 22            |                                |  |  |      |       |  |
|          | Wheat flour  |                      |                                |  |  |      |       |  |
| 16       | Cake-type . . . . .  | 311211 02            |                                |  |  |      |       |  |
| 17       | White bread-type . . . . .   | 311211 04            |                                |  |  |      |       |  |
| 18       | Cookie and cracker-type . . . . .  | 311211 18            |                                |  |  |      |       |  |
| 19       | Other (including whole wheat, and clear flour) . . . . .   | 311211 06            |                                |  |  |      |       |  |
| 20       | Wheat gluten . . . . .   | 311221 12            |                                |  |  |      |       |  |
| 21       | Sugar, cane and beet (in terms of sugar solids) . . . . .  | 311310 01            | short tons                     |  |  |      |       |  |
| 22       | Cheese, process . . . . .  | 311513 05            | 1000 lb                        |  |  |      |       |  |
| 23       | Milk and milk replacers (including dry milk, dry whey, blends, soy whey, and others) . . . . .                         | 311514 05            |                                |  |  |      |       |  |
| 24       | Liquid, dried, and frozen eggs (in terms of dry weight equivalent) . . . . .   | 311999 01            |                                |  |  |      |       |  |

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No. | Materials, parts, and supplies  | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company |  |      |       |  |
|----------|---|----------------------|--------------------------------|--|--|------|-------|--|
|          |   |                      |                                | Quantity   | Cost, including delivery cost (freight-in) |      |       |  |
|          |   |                      |                                |  | \$ Bil.                                    | Mil. | Thou. |  |
| 0634     |   | 0630                 | 0636                           | 0632   | 0631                                       |      |       |  |
| 25       | Compressed yeast . . . . .  | 311999 03            |                                |  |  |      |       |  |
| 26       | Packaging paper and plastics film (coated and laminated) . . . . .  | 001900 84            |                                |  |  |      |       |  |
| 27       | Bags (plastics, foil, and coated paper) . . . . .   | 001900 81            |                                |  |  |      |       |  |
| 28       | Bags (uncoated paper and multiwall) . . . . .   | 322224 01            |                                |  |  |      |       |  |
| 29       | Paperboard containers, boxes, and corrugated paperboard . . . . .   | 322210 01            |                                |  |  |      |       |  |
| 30       | Aluminum foil packaging products, (converted or rolls and sheets) . . . . .   | 331315 21            |                                |  |  |      |       |  |
| 31       | Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴ | 009700 99            |                                |  |  |      |       |  |
| 32       | <b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .   | 771000 00            |                                |  |  |      |       |  |

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**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

| Line No. | Products and services  | Census product code | Unit of measure for quantities | Products shipped and other receipts |                     |      |       |  |
|----------|--|---------------------|--------------------------------|-------------------------------------|---------------------|------|-------|--|
|          |  |                     |                                | Quantity                            | Value, f.o.b. plant |      |       |  |
|          |  |                     |                                |                                     | \$ Bil.             | Mil. | Thou. |  |
| 0734     |  | 0730                | 0736                           | 0732                                | 0731                |      |       |  |
|          | Bread and bread-type rolls (including frozen)  |                     | ↑<br>↓                         |                                     |                     |      |       |  |
| 1        | White pan bread . . . . .  | 311812 1131         |                                |                                     |                     |      |       |  |
| 2        | White hearth bread (French, Italian, etc.) . . . . .   | 311812 1211         |                                |                                     |                     |      |       |  |
| 3        | Dark wheat breads (whole wheat, cracked wheat, multigrain, etc.) . . . . .   | 311812 1311         |                                |                                     |                     |      |       |  |
| 4        | Other variety breads (rye, unleavened, muffins, bagels, and croissants) . . . . .  | 311812 1411         |                                |                                     |                     |      |       |  |
| 5        | Rolls (hamburger and wiener) . . . . .   | 311812 5131         | 1000 lb                        |                                     |                     |      |       |  |
| 6        | All other rolls, bread-type (including muffins, bagels, and croissants) . . . . .  | 311812 5211         |                                |                                     |                     |      |       |  |
| 7        | Soft cakes (snack, fruit, pound, layer, cheese, etc.) (excluding frozen) . . . . .   | 311812 7100         |                                |                                     |                     |      |       |  |
| 8        | Pies (fruit, cream, and custard) (excluding frozen) . . . . .  | 311812 A100         |                                |                                     |                     |      |       |  |
| 9        | Other sweet goods (doughnuts, pastries, coffee cakes, etc.) (excluding frozen) . . . . .   | 311812 D100         |                                |                                     |                     |      |       |  |
| 10       | Frozen cakes, pies, and other pastries . . . . .   | 311813 0400         |                                |                                     |                     |      |       |  |
| 11       | Saltines and all other crackers, cracker meal and crumbs, biscuits, and related products . . . . .   | 311821 2501         |                                |                                     |                     |      |       |  |
| 12       | Cookies, wafers, and ice cream cones and cups (excluding frozen) . . . . .   | 311821 4400         |                                |                                     |                     |      |       |  |
| 13       | Doughs and batters made from purchased flour<br>Refrigerated (cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.) . . . . . | 311822 0261         |                                |                                     |                     |      |       |  |
| 14       | Frozen (cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.) . . . . .   | 311822 0271         |                                |                                     |                     |      |       |  |

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services   | Census product code | Unit of measure for quantities | Products shipped and other receipts |                     |      |       |  |
|----------|---|---------------------|--------------------------------|-------------------------------------|---------------------|------|-------|--|
|          |   |                     |                                | Quantity                            | Value, f.o.b. plant |      |       |  |
|          |   |                     |                                |                                     | \$ Bil.             | Mil. | Thou. |  |
| 0734     |   | 0730                | 0736                           | 0732                                | 0731                |      |       |  |
| 15       | Other prepared flour mixes (including cookie, piecrust, doughnut, and other sweet yeast goods mixes), made from purchased flour . . . . . | 311822 0241         |                                |                                     |                     |      |       |  |
| 16       | Chocolate and chocolate-type confectionery products, made from purchased chocolate, not retailed at manufacturing establishment           |                     | 1000 lb                        |                                     |                     |      |       |  |
| 16       | Solid . . . . .   | 311330 1101         |                                |                                     |                     |      |       |  |
| 17       | Solid with inclusions . . . . .   | 311330 1104         |                                |                                     |                     |      |       |  |
| 18       | Enrobed or molded with candy, fruit, nut, or granola center . . . . .   | 311330 1107         |                                |                                     |                     |      |       |  |
| 19       | Enrobed or molded with a bakery product center . . . . .  | 311330 1115         |                                |                                     |                     |      |       |  |
| 20       | Panned . . . . .  | 311330 1121         |                                |                                     |                     |      |       |  |
| 21       | Assortments and all other chocolate and chocolate-type confectionery products . . . . .   | 311330 1126         |                                |                                     |                     |      |       |  |
| 22       | Nonchocolate-type confectionery products, made and packaged for shipment, not retailed at manufacturing establishment                     |                     | 1000 lb                        |                                     |                     |      |       |  |
| 22       | Hard candy . . . . .  | 311340 1101         |                                |                                     |                     |      |       |  |
| 23       | Chewy candy (including granola bars)  | 311340 1104         |                                |                                     |                     |      |       |  |
| 24       | Soft candy . . . . .  | 311340 1107         |                                |                                     |                     |      |       |  |
| 25       | Iced/coated . . . . .   | 311340 1115         |                                |                                     |                     |      |       |  |
| 26       | Panned . . . . .  | 311340 1121         |                                |                                     |                     |      |       |  |
| 27       | Licorice and licorice type . . . . .  | 311340 1126         |                                |                                     |                     |      |       |  |

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services  | Census product code | Unit of measure for quantities | Products shipped and other receipts |                     |      |       |  |
|----------|--|---------------------|--------------------------------|-------------------------------------|---------------------|------|-------|--|
|          |  |                     |                                | Quantity                            | Value, f.o.b. plant |      |       |  |
|          |  |                     |                                |                                     | \$ Bil.             | Mil. | Thou. |  |
| 0734     |  | 0730                | 0736                           | 0732                                | 0731                |      |       |  |
|          | All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> ) |                     |                                |                                     |                     |      |       |  |
| 28       |  | 18                  |                                |                                     |                     |      |       |  |
| 29       |  | 26                  |                                |                                     |                     |      |       |  |
| 30       |  |                     |                                |                                     |                     |      |       |  |
| 31       |  |                     |                                |                                     |                     |      |       |  |
| 32       |  | 59                  |                                |                                     |                     |      |       |  |
| 33       |  | 67                  |                                |                                     |                     |      |       |  |
| 34       | Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work</i> )  |                     |                                |                                     |                     |      |       |  |
|          |  | 999899 2000         |                                |                                     |                     |      |       |  |
| 35       | Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> )  |                     |                                |                                     |                     |      |       |  |
|          |  | 999899 1000         |                                |                                     |                     |      |       |  |
| 36       | Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)   |                     |                                |                                     |                     |      |       |  |
|          |  | 999899 9000         |                                |                                     |                     |      |       |  |
| 37       | <b>TOTAL</b> ( <i>Should equal total reported in 5</i> )   | 770000 0000         |                                |                                     |                     |      |       |  |

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**23-25** Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

| 2012    |      |       |
|---------|------|-------|
| \$ Bil. | Mil. | Thou. |
|         |      |       |

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

| 2012    |      |       |
|---------|------|-------|
| \$ Bil. | Mil. | Thou. |
|         |      |       |

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

| 2012    |      |       |
|---------|------|-------|
| \$ Bil. | Mil. | Thou. |
|         |      |       |

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

|      |                      |                      |    |                      |                      |
|------|----------------------|----------------------|----|----------------------|----------------------|
| FROM | Month                | Year                 | TO | Month                | Year                 |
|      | <input type="text"/> | <input type="text"/> |    | <input type="text"/> | <input type="text"/> |

Name of person to contact regarding this report

Title

|                      |                      |                      |
|----------------------|----------------------|----------------------|
| Area code            | Number               | Extension            |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |

|                      |                      |                      |
|----------------------|----------------------|----------------------|
| Fax                  | Area code            | Number               |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |

E-mail address

|                |                      |                      |                      |
|----------------|----------------------|----------------------|----------------------|
| Date completed | Month                | Day                  | Year                 |
|                | <input type="text"/> | <input type="text"/> | <input type="text"/> |

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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