

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
	Sweeteners		↑ 1000 lb ↓				
1	Artificial sweeteners (solids)	325998 57					
2	Sugar in terms of sugar solids (cane and beet)	311310 01	short tons				
3	High fructose corn syrup (in terms of solids) (HFCS)	311221 03	↑ 1000 lb ↓				
4	Glucose syrup (corn syrup)	311221 06					
5	Other natural sweeteners (including dextrose, honey, molasses, and blends of corn sweeteners and sugar) (solids)	311000 02					
6	Glaze, candied and crystallized fruits, fruit peel, nuts, and other vegetable substances	311340 00					
7	Frozen fruits	311411 07					
8	Jams, jellies, and preserves (including fruit-butter and maraschino cherries) . .	311421 01					

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
9	Fruits and nuts, dried (including raisins)	311423 00						
10	Fresh fruits	111300 01						
11	Dried vegetables (excluding potatoes and corn)	311423 09						
12	White potatoes	111211 00	short tons					
13	All other fresh vegetables (excluding cucumbers, corn, and white potatoes)	111210 03						
14	Grains Corn flour, grits, meal, and flakes	311211 16	hundred-weight					
15	Wheat flour Cookie and cracker-type	311211 18	1000 lb					
16	White bread-type	311211 04						
17	Cake-type	311211 02						
18	Other wheat flour (including whole wheat, and clear flour)	311211 06						
19	Wheat gluten	311221 12						
20	Other grains (excluding wheat, oats, corn, barley, and rice (rough))	111100 06	1000 bushels					
21	Shortening, vegetable (100 percent)	311200 01	1000 lb					
22	All other fats and oils	311000 22						
23	Prepared mixes Cake	311000 08						
24	Doughnut (cake and yeast types)	311000 04						

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company					
				Quantity	Cost, including delivery cost (freight-in)				
					\$ Bil.	Mil.	Thou.		
0634		0630	0636	0632	0631				
Prepared mixes - Continued									
25	Bread (including franchise mixes) . . .	311000 06	1000 lb						
26	Other (including sweet goods)	311000 10							
27	Compressed yeast	311997 03							
28	Liquid, dried, and frozen egg (in terms of dry weight equivalent)	311999 01							
29	Cheese, process	311513 05	1000 lb						
30	Milk and milk replacers (including dry milk, dry whey, blends, soy whey, and others)	311514 05							
31	Chocolate (compounds, cocoa, chocolate liquor, coatings, chocolate flavoring, etc.)	311320 01							
32	Paperboard containers, boxes, and corrugated paperboard	322210 01							
33	Bags (uncoated paper and multiwall) . .	322224 01							
34	Bags (plastics, foil, and coated paper) . .	001900 81							
35	Glass containers	327213 01							
36	Aluminum foil packaging products, converted or rolls and sheets	331315 21							
37	Packaging paper and plastics film (coated and laminated)	001900 84							

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
38	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
39	TOTAL (Should equal total reported in 16, line A1)	771000 00						

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18 Not Applicable.

19 TYPE OF OPERATION

Did you manufacture flour mixes (cake mixes, pancake mixes, etc.) in this establishment during 2012 ?

0620 725 Yes

726 No

If "Yes," mark the ONE that best describes the source of flour for your flour mixes.

116 Made chiefly from flour manufactured in this establishment

117 Made chiefly from flour purchased from other companies or received from other establishments of this company

20 and 21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	Cookies and crackers						
1	Cracker sandwiches, made from crackers produced in same plant . . .	311821 2221					
2	Saltines and all other crackers, cracker meal and crumbs, biscuits, and related products	311821 2501					
3	Cookies, wafers, and ice cream cones and cups (excluding frozen)	311821 4400					
	Flours and doughs, made from purchased flour						
4	Biscuit mixes	311822 0231					
5	Pancake and waffle mixes	311822 0211					
6	Cake mixes (including gingerbread)	311822 0121					
7	Bread and bread-type roll mixes	311822 0251					
8	Other prepared flour mixes (including cookie, piecrust, doughnut, and other sweet yeast goods mixes)	311822 0241					
9	Refrigerated doughs and batters (cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.)	311822 0261					
10	Frozen doughs and batters (cookie, biscuit, bread and bread-type roll, pasta, pizza, coffeecake, pancake, etc.)	311822 0271					
	Bread and bread-type rolls (including frozen)						
11	White pan bread	311812 1131	 1000 lb				
12	White hearth bread (French, Italian, etc.)	311812 1211					
13	Dark wheat breads (whole wheat, cracked wheat, multigrain, etc.)	311812 1311					
14	Other variety breads (rye, unleavened, muffins, bagels, and croissants)	311812 1411					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	Bread and bread-type rolls (including frozen) - Continued		↑ 1000 lb ↓				
15	Rolls (hamburger and wiener)	311812 5131					
16	All other rolls, bread-type (including muffins, bagels, and croissants) . . .	311812 5211					
	Sweet goods						
17	Frozen cakes, pies, and other pastries	311812 0400					
18	Soft cakes (snack, fruit, pound, layer, cheese, etc.) (excluding frozen)	311812 7100					
19	Pies (fruit, cream, and custard) (excluding frozen)	311812 A100					
20	Other sweet goods (doughnuts, pastries, coffee cakes, etc.) (excluding frozen)	311812 D100					
	Commercial bakery products (<i>Specify kind</i>) ↴						
21		311812 WYWW					
	Chocolate and chocolate-type confectionery products, made from purchased chocolate, not retailed at manufacturing establishment		↑ 1000 lb ↓				
22	Solid	311330 1101					
23	Solid with inclusions	311330 1104					
24	Enrobed or molded with candy, fruit, nut, or granola center	311330 1107					
25	Enrobed or molded with a bakery product center	311330 1115					
26	Panned	311330 1121					
27	Assortments and all other chocolate and chocolate-type confectionery products	311330 1126					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	Nonchocolate-type confectionery products, made and packaged for shipment, not retailed at manufacturing establishment						
28	Hard candy	311340 1101	↑ 1000 lb ↓				
29	Chewy candy (including granola bars)	311340 1104					
30	Soft candy	311340 1110					
31	Iced/coated	311340 1115					
32	Panned	311340 1121					
33	Licorice and licorice type	311340 1126					
	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)						
34		18					
35		26					
36		34					
37		42					
38		59					
39		67					
	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work) ↘						
40		999899 2000					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts, including interplant transfers				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
	0734	0730	0736	0732	0731			
41	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999899 1000						
42	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999899 9000						
43	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000						

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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