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OMB No.: 0607-0998

2017 Economic Census

Location Information		
DEFINITION OF ESTABLISHMENT		
The reporting unit for this questionnaire or industrial operations are performed.	is an establishment . An establishment is generally a single physica	l location where business is conducted or where services
MAILING ADDRESS		
ATTN		
Name 1		
Store/Plant		
Name 2		
Number and Street		
City, town, village, etc.	State Select State or Territory	ZIP Code 99999-9999
PHYSICAL LOCATION Please update the physical location if ne	eded.	
(P.O. Box and rural route addresses are Number and Street	not physical locations.)	
City, town, village, etc.	State Select State or Territory	ZIP Code 99999-9999
For Census Bureau Use Only		
CFN		



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2017 Economic Census

Legal Boundary and Municipality	
EIN: Store / Plant: CFN:	
LEGAL BOUNDARY AND MUNICIPALITY	
Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?	
○ Yes	
○ No	
○ No legal boundaries	
O Do not know	
In what type of municipality is this establishment physically located?	
City, village, or borough	
O Town or township	
Other	
O Do not know	



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2017 Economic Census

Item 1: Employer Identification Number
EIN: Store / Plant: CFN:
ITEM 1: EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?
○ Yes
○ No



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2017 Economic Census

MC-31153 - Dry, Condensed, and Evaporated Dairy Product Manufacturing

Item 1: Employer Identification Number - Enter/Update EIN

EIN:

Store / Plant:

CFN:

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

E	I	Ν	I

99-9999999



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2017 Economic Census

Item 2: Ownership or Control
EIN: Store / Plant: CFN:
TTILLO CHATTONIO OS CONTROL
ITEM 2: OWNERSHIP OR CONTROL
Is your company owned or controlled by another domestic company?
Is your company owned or controlled by another domestic company?



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2017 Economic Census

Item 2: Ownership or Control - Voting Stock Validation
EIN: Store / Plant: CFN:
ITEM 2: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION
Does another domestic company own more than 50 percent of the voting stock of your company? — Yes



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2017 Economic Census

Item 2: Ownership or Control - Management and Policy
EIN: Store / Plant: CFN:
ITEM 2: OWNERSHIP OR CONTROL - MANAGEMENT AND POLICY Does another domestic company have the power to control the management and policies of your company?
Yes
○ No



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2017 Economic Census

Item 2: Ownership or Control - Percent of Voting Stock Held
EIN: Store / Plant: CFN:
ITEM 2: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD
TEM 2. OWNERS IN GROWING PERCENT OF VOTING STOCKTIED
What percent of voting stock was held by the owning or controlling company?



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2017 Economic Census

Item 2: Ownership or Control - Compa	any Information		
EIN: Store / Plant: CFN: ITEM 2: OWNERSHIP OR CONTROL - COI			
What is the name, address, and 9-digit Employer Identification Number (EIN) of the owning or controlling company? Name of owning or controlling company			
Name of owning of controlling comp	any		
Home office address (Number and st	reet)		
City, town, village, etc.	State	ZIP Code	
	Select State or Territory	99999-9999	
99-9999999			



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Item 3: Operational Status				
EIN: Store / Plant: CFN:				
ITEM 3: OPERATIONAL STATUS				
Which of the following best describes this	establishment's operational status at the	end of 2017?		
In operation				
Under construction, developmen	t, or exploration			
 Temporarily or seasonally inacti 	ve			
Ceased operation				
 Sold or leased to another operate 	or			
CEASED OPERATION OR SOLD OR LEASED	INFORMATION			
If this establishment ceased operation or	was sold or leased to another operator, v	what was the date?		
MMDDYYYY				
MMDDYYYY				
If this establishment was sold or leased to	another operator, what is the name, add	drass and 9-digit Employe	or Identification Number (FIN) of this astablishment's new
owner or operator?	oundater operator, what is the harme, ad-	aress, and 5 digit Employ c	ir identification (Valifice) (Env	y or this establishmenes new
Name of new owner/operator				
Mailing Address (Number and Street, F	10			
Box, etc.)	.0.			
City, town, village, etc.	State		ZIP Code	
	Select State or Territory		99999-9999	
99-9999999				
בבבבבב-בב				



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2017 Economic Census

Item 4: Months in Operation	
EIN: Store / Plant: CFN:	
ITEM 4: MONTHS IN OPERATION	
What was the number of months in operation during 2017?	Check if None 2017



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2017 Economic Census

MC-31153 - Dry, Condensed, and Evaporated Dairy Product Manufacturing

Consolidating Data for Multiple Locations

EIN:

Store / Plant:

CFN:

CONSOLIDATING DATA FOR MULTIPLE LOCATIONS

If multiple physical locations (establishments) operate under EIN, report on a consolidated basis (sum the total of each location and combine) for:

- Item 5: Sales, Shipments, Receipts, or Revenue
- Item 7: Employment, Annual Payroll, and First Quarter Payroll
- Item 22: Detail of Sales, Shipments, Receipts, or Revenue

Other Item Questions should be reported individually for just this location.

- At the end of the Survey, after Remarks, Item 32: Number of Establishments will ask for the number of locations operated under this EIN. Please provide information for **each** establishment **individually**.
 - Name, Store/Plant, Address, Kind of Business
 - Number of Employees; Annual Payroll; First Quarter Payroll; Sales, Shipments, Receipts, or Revenue



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2017 Economic Census

General Reporting Guidelines		
EIN: Store / Plant: CFN: GENERAL REPORTING GUIDELINES		
Reporting Period Responses should cover calendar year 2017. If your fiscal year covers at least 10 months of calendar year 2017, you may report by fiscal year on all Calendar year figures for payroll may be available from: IRS Form 941 (Employer's Quarterly Federal Tax Return) Response 944 (Employer's Annual Federal Tax Return) If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certification screen		roll.
Providing Estimates If book figures are not available, estimates are acceptable. How to Report Dollar Figures: Dollar figures should be rounded to thousands of dollars.		
EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:	Check if None	2017 \$ 2036 ,000.00
EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box: How to Report Percents:	Check if None	2017 \$,000.00
Percents should be rounded to whole percents. EXAMPLE - if figure is 38.76% of total sales, report 39:		39 %



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2017 Economic Census

Item 5: Sales, Shipments, Receipts, or Revenue Additional Information		
EIN: Store / Plant: CFN: ITEM 5- SALES SHIPMENTS DECEIDTS OF DEVENUE		
ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE		
A. What was the total value of products shipped and other receipts for this establishment? (Report detail in Item 22.)		
Include: • All products physically shipped from this establishment during 2017 Exclude: • Freight charges	Check if None	2017
Excise taxes	Ш	\$,000.00
B. What was the value of products shipped for export? (This is a breakout of the \$,000.00 reported in Item 5 , line A.)		
 Include: Products sold to the U.S. government to be shipped to foreign governments under military and economic assistance programs Products shipped to exporters or other wholesalers for export Products shipped to foreign subsidiaries or foreign divisions of your company and their affiliates Exclude: Products shipped for further manufacture, assembly, or fabrication in the United States Freight charges Excise taxes 		
 Overseas sales to the U.S. government Shipments of bunker fuels and other supplies and equipment for U.S. vessels and planes engaged in foreign trade 		\$,000.00
C. What was the market value of products shipped to other domestic plants of your company for further assembly, fabrication, or manufacture? (This is a breakout of the \$,000.00 reported in Item 5, line A.) Include: • A reasonable portion of other costs (company overhead) • A reasonable portion of profits		
Products that are shipped to or on order from your company's sales or wholesale offices and sold to customers outside your company Output Description:		\$,000.00
 D. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.) E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online system. Payment may or may not be made online. Include: • Electronic Data Interchange (EDI) 		
 E-mail Internet Extranet Other online systems 		96



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2017 Economic Census

	MC-31133 - Dry, Condensed, and Evaporated Dairy Product is	nanuracturing	
	Item 7: Employment and Payroll Additional Information		
S	N: ore / Plant: FN: EM 7: EMPLOYMENT AND PAYRO LL		
lr	 dude: Full- and part-time employees working at this establishment whose payroll was reported on Internal Refederal Tax Return, and filed under the Employer Identification Number (EIN) All persons on paid sick leave, paid holidays, and paid vacation during the year at this establishment 	evenue Service	Form 941, Employer's Quarterly
E	 Full- or part-time leased employees whose payroll was filed under an employee leasing company's Ell Temporary staffing obtained from a staffing service (Report values in Item 16, line D1.) Purchased professional and technical services (Report values in Item 16, line D9.) Subcontractors and their employees (Report cost of contract work in Item 16, line A3.) Fishermen, agricultural employees, members of the Armed Forces, and pensioners carried on your actions. 	·	s in Item 16, line D1.)
Α	What was the number of production workers at this establishment (direct labor including first-line supervisor	ors) for the pay	period including:
	 Workers engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing janitorial, guard services, product development, auxiliary production for plant's own use (e.g., power services (including truck drivers delivering ready-mixed concrete) 		
	1. March 12 (Q1)?	Check if None	2017 Number
	2. June 12 (Q2)?		
	3. September 12 (Q3)?		
	4. December 12 (Q4)?		
	TOTAL Production workers at this establishment (direct labor including first-line supervisors) (Add lines A1 through A4.)		
В	. Average number of annual production workers at this establishment (direct labor including first-line supervisors) ? (Divide TOTAL Production workers by 4 and round to the nearest whole number.)		



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2017 Economic Census

MC-31153 - Dry, Condensed, and Evaporated Dairy Product Manufacturing

C. What was the number of all other (non production) employees at this establishment for the first quarter (January - March 2017)? Include: Officers at this establishment, if a corporation Supervision above line-supervisor level Sales employees, including delivery (truck driver and helpers) Advertising, clerical, credit, collection, purchasing, finance, legal, executive, and technical employees Employees installing and servicing this establishment's products	
 Proprietors and partners, if an unincorporated concern Temporary staff and leased employees (Report values in Item 16, line D1.) 	
TOTAL (Add lines B and C.)	
 D. HOURS WORKED: What was the annual number of hours worked by the production workers at this establishment (direct 	
labor including first-line supervisors) reported in line B?	
 Exclude: Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours. 	2017 Hours ,000
E. PAYROLL What was the annual payroll at this establishment before deductions for:	
Employer-paid annual cost for fringe benefits reported in lines F1 through F3	
1. Production workers reported in line B?	\$,000.00
2. All other employees reported in line C?	\$,000.00
TOTAL (Add lines E1 and E2.)	\$,000.00
What was the first quarter payroll at this establishment before deductions (January - March 2017)?	\$,000.00

F. EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS

(This is the employer's annual cost at this establishment for legally required programs and programs not required by law. If any of the items here are maintained in your records only at the company level, allocate their costs to the manufacturing establishment. You may distribute the total on the basis of the ratio of the payroll of each manufacturing establishment to the total company payroll unless you have developed your own method of making such allocations. Specify the method used and the approximate portion that has been allocated in the Item 31: REMARKS section at the end of the instrument.)

Include:

- Premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs)
- Spread on stock options that are taxable to employees at this establishment as wages

Exclude:

- Employee contributions
- Disbursements from trusts or funds to satisfy health insurance claims

What were the $\mbox{\it employer's}$ annual $\mbox{\it costs}$ at this establishment for:



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1. Health Insurance? - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans	\$,000.0	0
2. Retirement Plans?		
a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.	\$,000.0	0
b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.		
 Examples: Profit sharing plans Money purchases (<i>e.g.</i>, 401k, 403b) Stock bonus plans (<i>e.g.</i>, ESOPs) 	\$,000.0	0
3. Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits?		
 Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare) Life insurance benefits "Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.) Employer contributions to pre-tax benefit accounts (e.g., health savings account) Education assistance Stock options Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.) 		
 Disbursements from trusts or funds to satisfy health insurance claims 	\$,000.0	0
4. TOTAL (Add lines F1 through F3.)	\$,000.0	0



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2017 Economic Census

Item 9: Value of Inventories Additional Information						
EIN: Store / Plant: CFN: ITEM 9: VALUE OF INVENTORIES						
Report inventories at cost or market using generally accinventories are held. If this establishment is part of a m responsible for as if it owned them. What was the value of inventories owned by this establish	ultiple-establishn	nent company, assigi	n to each estab	lishment those in	ventories that the es	
A Finished goods (final output of this establishment, but still within ownership)?	Check if None	2017	,000.00	Check if None	2016	,000.00
B. Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output of the establishment)?		\$,000.00		\$,000.00
C. Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce this establishment's output)?		\$,000.00		\$,000.00
TOTAL (Add lines A through C.)		\$,000.00		\$,000.00



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2017 Economic Census

Item 10: Inventories by Valuation Method Additional I	nformation					
EIN: Store / Plant: CFN: ITEM 10: INVENTORIES BY VALUATION METHOD						
Of the \$,000.00 reported in Item 9 as the total value of itotal value of inventories owned by this establishment a		•				ted in Item 9 as the
A Non-LIFO (Last-In, First-Out) valuation methods						
1. First-In, First-Out (FIFO)?	Check if None	2017 \$,000.00	Check if None	2016	,000.00
2. Average Cost?		\$,000.00		\$,000.00
3. Standard Cost?		\$,000.00		\$,000.00
4. Other non-LIFO valuation method(s)? Describe		\$,000.00		\$,000.00
TOTAL (Add lines A1 through A4.)		\$,000.00		\$,000.00
B. LIFO Valuation Method (gross LIFO amount)?		\$,000.00		\$,000.00
TOTAL Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.)		\$,000.00		\$,000.00
C. What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)		\$,000.00		\$,000.00



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2017 Economic Census

MC-31153 - Dry, Condensed, and Evaporated Dairy Product Manufacturing

Item 11: Inventories Outside of the United States

EIN:

Store / Plant:

CFN:

ITEM 11: INVENTORIES OUTSIDE OF THE UNITED STATES

Of the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2017, and the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2016, what was the value of inventories stored or en route OUTSIDE the 50 U.S. states and the District of Columbia?

Exclude:

• Inventory held in Foreign Trade Zones or in bonded warehouses in the U.S

For more detailed definitions, please see:

http://enforcement.trade.gov/ftzpage/info/ftzstart.html

Check if None	2017		Check if None	2	2016	
	\$,000.00		\$,000.00



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Item 13: Assets, Capital Expenditures, and Retirements Additional Information		
EIN: Store / Plant: CFN: ITEM 13: ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS		
 Include: Dollar value of assets, capital expenditures, and retirements Buildings, structures, and equipment used directly or indirectly by this establishment to produce the good 	ods and services	reported in Item 5 , line A and Item 22
A What was the gross value of depreciable assets (acquisition costs) at the beginning of the year?	Check if None	\$,000.00
B. What were the capital expenditures for new and used depreciable assets in 2017 for:		
New and used buildings and other structures?		
Exclude: • The value of land on which structures stand		,000.00
2. New and used machinery and equipment?		
a. Automobiles, trucks, etc. for highway use?		\$,000.00
b. Computers and peripheral data processing equipment?		,000.00
c. All other expenditures for machinery and equipment?		,000.00
TOTAL (Add lines B1 and B2a through B2c.)		,000.00
C. What was the gross value of depreciable assets sold, retired, scrapped, destroyed, etc.?		\$,000.00
D. What was the value of depreciable assets at the end of the year? (Add lines A, B1, B2a through B2c and subtract line C.)		\$,000.00



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Item 14: Rental Payments Additional Information		
EIN: Store / Plant: CFN: ITEM 14: RENTAL PAYMENTS		
Include:		
 A. Rental or lease of buildings and other structures? Include: Job-site trailers Land on which the buildings and other structures stand 	Check if None	\$,000.00
 B. Rental or lease of machinery and equipment? Include: Production, loading, and transportation machinery and equipment Construction equipment Tools Office equipment Furniture Vehicles Exclude: Computer time-sharing charges for machinery and equipment rentals from computer service 		
companies where the computer is not on site at the establishment		\$,000.00
TOTAL (Add lines A and B.)		\$,000.00



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Item 16: Selected Expenses Additional Information		
EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES		
A For this establishment, what were the production-related costs in 2017 for:		
 Materials, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, services for others, or other operating supplies? (Report detail in Item 18.) Include: Cost of production-related materials purchased by this establishment for other companies (contractors). Exclude: Non-production-related expenses that were paid to other companies (contractors) by this establishment. (Report these expenses on the next screen in Item 16, line D.) 	Check if None	2017 \$,000.00
 Products bought and sold without further processing? (Report sales in Item 5, line A and in Wholesaling Services product codes in Item 22.) 		,000.00
3. Work done for you by others on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)		\$,000.00
4. Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).)		,000.00
5. Purchased electricity? (Report comparable quantity on line B1.)		\$,000.00
TOTAL (Add lines A1 through A5.)		\$,000.00
B. For this establishment, what was the quantity of:		
1. Purchased electricity? (Quantity comparable to cost reported in line A5)		2017 Kilowatt Hours ,000
2. Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line A4)		,000
3. Electricity sold or transferred to other establishments? (Also include quantity on lines B1 and/or B2.)		,000
C. For this establishment, what were the depreciation/amortization charges for the current year obtained from your income statement? (Include depreciation on all assets reported in Item 13.)		\$,000.00



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2017 Economic Census

Item 16: Selected Expenses - Continued		
EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES D. What were the other operating expenses paid by this establishment in 2017 for: Include: • Expenses normally considered as non-production-related costs purchased from other companies		
 1. Temporary staff and leased employees? (Professional Employer Organizations and staffing agencies for personnel) Include: All charges for payroll, benefits, and services 	Check if None	\$,000.00
2. Expensed equipment? (Expensed computer hardware and other equipment) Include: Copiers Fax machines Telephones Shop and lab equipment CPUs Monitors Exclude: Packaged software (Report on line D3.) Leased and rented equipment (Report in Item 14, line B.)		\$,000.00
 3. Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software) Include: Software developed or customized by others Web-design services and purchases Licensing agreements Upgrades of software Maintenance fees related to software upgrades and alterations 		\$,000.00
 4. Purchased communication services? Include: Telephone, cellular, and fax services Computer-related communications (e.g., Internet, connectivity, online) Other wired and wireless communication services Credit card transaction fees 		\$,000.00



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5. Data processing and other purchased computer services?		
Include: Computer facilities management services Computer input preparation Data storage Computer time rental Optical scanning services Other computer-related advice and services, including training		
 Exclude: Services provided by other establishments of this company (such as a separate central data processing unit) Expensed integrated systems (Report in line D4.) Repair and maintenance of computer equipment (Report on line D6.) Payroll processing and credit card transaction fees (Report payroll processing fees on line D9 and credit card transaction fees on line D4.) Expenses for telecommunication services (e.g., Internet, connectivity, telephone) (Report on line D4.) 	\$,000.00	
6. Purchased repairs and maintenance to buildings and/or machinery and equipment?		
 Include: Repairs for painting, roof repairs, replacing parts, over-hauling of equipment, and other repairs chargeable as current operating costs Cost of repair and maintenance of any leased property if this establishment assumes the cost Exclude: Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13. Costs of materials, parts, and supplies directly incurred by this establishment using its own work force to perform repairs and maintenance 	\$,000.00	
 7. Water, sewer, refuse removal, and other non-electric utility payments? (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, report in Item 14, line A.) Include: Cost of hazardous waste removal or treatment Exclude: Cost of refuse removal services if included in rental payments Machinery or equipment reported as a capital expenditure in Item 13 Cost of salaries paid to employees of this establishment whose work involves refuse removal and/or hazardous waste removal or treatment 	\$,000.00	
8. Purchased advertising and promotional services?		
Include: • Marketing and public relations services Exclude: • Salaries paid to employees of this establishment for advertising work	\$,000.00]
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9. Purchased professional and technical services?		
Indude:		
Management consulting		
Accounting		
Auditing		
Bookkeeping		
• Legal		
Actuarial		
Payroll processing		
Architectural Traincasting		
 Engineering Other professional services (i.e. janitorial, security, or landscape services) 		
Exclude:		\$,000.00
• Salaries paid to your own employees for these services (Report in Item 7.)	_	7 7000.00
10. Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses) Include:		
Business and property taxes		
Exclude:		\$,000.00
Income taxes	_	,
11. All other operating expenses not reported elsewhere?		
Exclude:		
Purchases of merchandise for resale		
Non-operating expenses		\$,000.00
Describe		
TOTAL (Add lines 1 through 11.)	Ш	\$,000.00



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Item 17A: Principal Busir	ness or Activity
EIN: Store / Plant: CFN: ITEM 17A: PRINCIPAL BUSI	NESS OR ACTIVITY
	ing best describes this establishment's principal kind of business or activity in 2017? selections seem appropriate, provide a specific description of the primary business activity.
311514 001	Ory, Condensed, and Evaporated Dairy Product Manufacturing
311511 001	Fluid Milk Manufacturing
311512 001	Creamery Butter Manufacturing
311513 001	Cheese Manufacturing
311520 001	Ice Cream and Frozen Dessert Manufacturing
773000 001	Other principal business or activity - Describe Describe



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MC-31153 - Dry, Condensed, and Evaporated Dairy Product Manufacturing

Item 18: Detailed Cost of Materials, Parts, and Supplies

EIN:

Store / Plant:

CFN:

ITEM 18: DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

Of the \$,000.00 of materials, parts, and supplies in 2017, reported on Item 16, line A1, how much was for the following specified materials?

General - The sum of the costs of the itemized materials in this section should equal the figure reported on **Item 16**, line A1 (*Cost of materials, parts, containers, packaging, etc. used*). The following is a breakout of the \$,000.00 currently reported there. The materials, parts, and supplies listed below are commonly consumed in the manufacture, processing, or assembly of the products listed in **Item 22**.

- Please review the entire list and report separately each item consumed.
- Leave a material blank if you did not consume the item.
- Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
- If the information as requested cannot be taken directly from your book records, reasonable estimates are acceptable.

Valuation of Materials Consumed - The value of the materials, parts, and supplies consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts, and including freight and other direct charges incurred in acquiring the materials.

- Materials transferred from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
- If purchases or transfers do not differ significantly from the amounts actually consumed, you may report the cost of purchases or transfers. However, if
 consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies
 inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory, reported on Item 9.

Contract Manufacturing - The value of materials used for products produced under contract by other companies.

Include:

Materials purchased by this establishment to be consumed by companies that are manufacturing products for this establishment under contract.

Exclude

- Amounts paid to companies that are manufacturing products for this establishment under contract. Report these amounts on Item 16, line A3 (Cost of work
 done for you by others on your materials).
- Materials owned by other companies but used by this establishment to make products under contract or for a commission.

Wholesaling Activities (previously Resales) - The costs of imported or domestic products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should not be reported here.

- The cost of these wholesale products should be reported on Item 16, line A2 (Cost of products bought and sold without further processing).
- The value of these wholesale products shipped by this establishment should be reported in Item 22 on the line appropriate for the type of Wholesaling activity being reported.

Description	Value	Census Material Code
1. Whole milk	\$,000.0	11212000
2. Fluid milk products and dairy product substitutes	\$,000.0	31151100
3. Natural cheese, process cheese, and cheese substitutes	\$,000.0	31151300
4. Dry, condensed, and evaporated dairy products, including dry dairy product substitutes	\$,000.0	31151400
5. Flavorings (natural, imitation, etc.), excluding chocolate	\$,000.0	31194220
Chocolate confectionery products, including chocolate coatings; sweetened and unsweetened chocolate and cocoa powder; and cocoa butter, liquor, and syrup	\$,000.0	31135100



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7. Beet and cane sugar	\$,000.00 31131000
8. Wet corn milling products, including corn sweeteners, corn flour, corn meal and feed, and starch	\$,000.00 31122100
9. Fats and oils, all types	\$,000.00 31122010
10. Metal containers, cans, lids, ends, and parts	\$,000.00 33200030
11. Plastics containers (including bottles, jars, tubes, tubs, etc.)	\$,000.00 32610002
12. Plastics products (including packaging, foam products, film, sheet, rod, tube, fabricated shapes, bottles, etc.), excluding containers, hoses, belting, and gaskets	\$,000.00 32610001
13. Paper and paperboard products	\$,000.00 32200000
14. Aluminum and aluminum-base alloy sheet, plate, foil (including packaging products), and welded tubing	\$,000.00 33131501
15. Cost of all other materials and components, parts, containers, and supplies consumed Describe	\$,000.00 00970099
TOTAL	\$,000.00 77100000



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MC-31153 - Dry, Condensed, and Evaporated Dairy Product Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included? **Select ALL that apply.**

General - Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

The manufactured products and services listed below are generally made in your industry. Select the items that apply to your establishment. If you make products or have revenue from other sources not listed, you will have the opportunity to report them later.

Manufacturing of Products Section - Includes products shipped and services performed

Include:

- Products made elsewhere by others from materials supplied by this establishment.
- Products transferred to other establishments within your company.

Exclude

- Wholesaling products (previously Resales) Products that are bought from other establishments or transferred from other establishments of your company
 and then sold without further manufacture, processing, or assembly by this establishment. If you make products or have revenue from other sources not
 listed, you will have the opportunity to report them later.
- Products made from materials owned by others (i.e. the customer). If you make products or have revenue from other sources not listed, you will have the
 opportunity to report them later.

Services Section – Report receipts from providing services to customers or other establishments of your company; services include engineering, maintenance, repair, installation, etc.

Description	Select	Product Code
Manufacturing of:		
U.H.T., lactose-free, and flavored fluid milk, packaged		2000825000
2. Dry milk, nonfat, infants' formula, and other types (weight control products, whole milk powder, malted milk powder, etc.), shipped in consumer-type packages (3 lb or less)		2000675000
3. Dry milk (whole, nonfat, and other), food grade (bakeries, confectioners, meat packers, etc.), shipped in bulk (more than 3 lb)		2000700000
4. Dry milk products and mixtures (dry milk, dry buttermilk, dry whey, etc.), feed grade, shipped in bulk (more than 3 lb)		2000650000
5. Dry and/or canned dairy product substitutes, including dry coffee whitener, infants' formula, and sour cream, whipped topping, and canned liquid infants' formula, dietary supplements, and weight control products		2001300000
6. Dry and modified dry whey products (including dry lactose), food grade (bakeries, confectioners, meat packers, etc.), shipped in bulk (more than 3 lb)		2000625000
7. Canned milk products, including evaporated, condensed, milk-based infants' formula (liquid), whole milk, and other, shipped in consumer-type cans, excluding substitutes		2001150000
8. Concentrated milk products, shipped in bulk (barrels, drums, and tanks)		2001250000



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 a. Concentrated milk products, including concentrated whey and buttermilk, shipped in bulk (barrels, drums, and tanks), feed grade 	2001250003
 b. Concentrated milk products, whey (solids), shipped in bulk (barrels, drums, and tanks), food grade (excluding all types of ice cream mixes) 	2001250006
 Concentrated milk products, all other types, shipped in bulk (drums, barrels, and tanks), food grade (excluding ice cream and ice cream mixes) 	2001250009
9. Fluid milk and cream, bulk sales (including whole milk, 2% reduced fat, 1% lowfat, skim or fat-free milk, flavored milk, buttermilk, eggnog, etc.)	2000800000
10. Other fluid milk related products, (including heavy cream, light coffee cream, unflavored sour cream, half and half, and whipped topping with butterfat base), packaged	2001200000
11. Whole fluid milk, packaged, excluding U.H.T. and flavored	2000725000
12. 2% reduced fat milk, 1% lowfat milk, and 0.5% milk, packaged, excluding U.H.T. and flavored	2000750000
13. Fat-free or skim milk, packaged, excluding U.H.T. and flavored	2000775000
14. Other packaged milk products, including flavored sour cream dips, eggnog, buttermilk, acidophilus, reconstituted, reduced milk, etc.	2001175000
15. Creamery butter	2000875000
a. Creamery butter, shipped in commercial packages or in bulk	2000875003
b. Creamery butter, shipped in consumer packages	2000875006
c. Creamery butter, anhydrous milkfat (butteroil)	2000875009
16. Perishable dairy product substitutes, including soy milk, rice milk, almond milk, oat milk, flavored dip, whipped topping, coffee whitener, sour cream, flavored milk drink substitutes, etc.	2001275000
17. Natural cheese (cheddar, Swiss, Italian, brick, cream, grated, dried, etc.), excluding cottage cheese	2000900000
18. Raw liquid whey	2001000000
19. Process cheese, shipped in consumer packages or containers	2000925000
20. All other process cheese and related products	2000950000
a. Process cheese, shipped in commercial packages or containers, or in bulk	2000950003
b. Cheese food, cheese spread, and other related cheese products, including flavored cheese dips	2000950006
21. Cheese substitutes and imitations	2001325000
22. Ice cream, including custards (excluding lowfat and nonfat), shipped in bulk (containers 3 gallons or more)	2001025000



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23. Ice cream, including custards (excluding lowfat and nonfat), shipped in consumer sizes less than 3 gallons	2001050000
24. Ice cream, including custards (excluding lowfat and nonfat), novelty forms	2001075000
25. Ice cream, including custards, lowfat and nonfat	2001100000
26. Other frozen desserts (yogurt, sherbet, water ices, mellorine, frozen pudding, etc.)	2001125000
27. Ice cream mixes and related products, including lowfat and nonfat, sherbet, yogurt, milkshake, and other milk-based mixes	2001225000
28. Canned and fresh fruit juices, nectars, and concentrates	2004000000
29. Soft drinks, non-carbonated, fruit drinks, cocktails, and ades, with or without some real juice or concentrates	2003800000
30. Soft drinks, non-carbonated, iced tea and other types, excluding fruit drinks, cocktails, and ades	2003825000
a. Iced tea, with or without flavorings, canned or bottled	2003825003
b. Soft drinks, non-carbonated, other types, excluding iced tea, fruit drinks, cocktails, and ades	2003825006
31. Bottled water, non-carbonated, processed or pasteurized, excluding artificially carbonated and sterile	2003850000
All other sales, shipments, receipts, or revenue from this establishment	
32. Other food and beverage contract manufacturing services	2051560000



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MC-31153 - Dry, Condensed, and Evaporated Dairy Product Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

EIN:

Store / Plant:

CFN:

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value for each product or service?

General – Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

If quantities are requested, please use the unit of measure specified.

Below are the products and services you previously selected. If you make products or have revenue from sources not listed, describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.

Manufacturing of Products Section – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this
 establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Exclude:

- Wholesaling products (previously **Resales**), which include products that are bought from other establishments or transferred from other establishments of your company and then **sold without further manufacture**, **processing**, **or assembly** by this establishment. Report these products in the appropriate Wholesaling products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Products made from materials owned by others (i.e. the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Freight charged
- Excise taxes

Services Section – Report receipts from providing services to customers or other establishments of your company; services include engineering, maintenance, repair, installation, etc.

Description	Value	Product Code
Manufacturing of:		
U.H.T., lactose-free, and flavored fluid milk, packaged	\$,000.00	2000825000
2. Dry milk, nonfat, infants' formula, and other types (weight control products, whole milk powder, malted milk powder, etc.), shipped in consumer-type packages (3 lb or less)	\$,000.00	2000675000
3. Dry milk (whole, nonfat, and other), food grade (bakeries, confectioners, meat packers, etc.), shipped in bulk (more than 3 lb)	\$,000.00	2000700000
4. Dry milk products and mixtures (dry milk, dry buttermilk, dry whey, etc.), feed grade, shipped in bulk (more than 3 lb)	\$,000.00	2000650000
5. Dry and/or canned dairy product substitutes, including dry coffee whitener, infants' formula, and sour cream, whipped topping, and canned liquid infants' formula, dietary supplements, and weight control products	\$,000.00	2001300000



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6. Dry and modified dry whey products (including dry lactose), food grade (bakeries, confectioners, meat packers, etc.), shipped in bulk (more than 3 lb)	\$,000.00	2000625000
7. Canned milk products, including evaporated, condensed, milk-based infants' formula (liquid), whole milk, and other, shipped in consumer-type cans, excluding substitutes	\$,000.00	2001150000
8. Concentrated milk products, shipped in bulk (barrels, drums, and tanks)		
 a. Concentrated milk products, including concentrated whey and buttermilk, shipped in bulk (barrels, drums, and tanks), feed grade 	\$,000.00	2001250003
 b. Concentrated milk products, whey (solids), shipped in bulk (barrels, drums, and tanks), food grade (excluding all types of ice cream mixes) 	\$,000.00	2001250006
 Concentrated milk products, all other types, shipped in bulk (drums, barrels, and tanks), food grade (excluding ice cream and ice cream mixes) 	\$,000.00	2001250009
Subtotal	\$,000.00	2001250000
9. Fluid milk and cream, bulk sales (including whole milk, 2% reduced fat, 1% lowfat, skim or fat-free milk, flavored milk, buttermilk, eggnog, etc.)	\$,000.00	2000800000
10. Other fluid milk related products, (including heavy cream, light coffee cream, unflavored sour cream, half and half, and whipped topping with butterfat base), packaged	\$,000.00	2001200000
11. Whole fluid milk, packaged, excluding U.H.T. and flavored	\$,000.00	2000725000
12. 2% reduced fat milk, 1% lowfat milk, and 0.5% milk, packaged, excluding U.H.T. and flavored	\$,000.00	2000750000
13. Fat-free or skim milk, packaged, excluding U.H.T. and flavored	\$,000.00	2000775000
14. Other packaged milk products, including flavored sour cream dips, eggnog, buttermilk, acidophilus, reconstituted, reduced milk, etc.	\$,000.00	2001175000
15. Creamery butter		
a. Creamery butter, shipped in commercial packages or in bulk	\$,000.00	2000875003
b. Creamery butter, shipped in consumer packages	\$,000.00	2000875006
c. Creamery butter, anhydrous milkfat (butteroil)	\$,000.00	2000875009
Subtotal	\$,000.00	2000875000
16. Perishable dairy product substitutes, including soy milk, rice milk, almond milk, oat milk, flavored dip, whipped topping, coffee whitener, sour cream, flavored milk drink substitutes, etc.	\$,000.00	2001275000
17. Natural cheese (cheddar, Swiss, Italian, brick, cream, grated, dried, etc.), excluding cottage cheese	\$,000.00	2000900000
18. Raw liquid whey	\$,000.00	2001000000
19. Process cheese, shipped in consumer packages or containers	\$,000.00	2000925000
20. All other process cheese and related products		



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a. Process cheese, shipped in commercial packages or containers, or in bulk	\$,000.00	2000950003
b. Cheese food, cheese spread, and other related cheese products, including flavored cheese dips	\$,000.00	2000950006
Subtotal	\$,000.00	2000950000
21. Cheese substitutes and imitations	\$,000.00	2001325000
22. Ice cream, including custards (excluding lowfat and nonfat), shipped in bulk (containers 3 gallons or more)	\$,000.00	2001025000
23. Ice cream, including custards (excluding lowfat and nonfat), shipped in consumer sizes less than 3 gallons	\$,000.00	2001050000
24. Ice cream, including custards (excluding lowfat and nonfat), novelty forms	\$,000.00	2001075000
25. Ice cream, including custards, lowfat and nonfat	\$,000.00	2001100000
26. Other frozen desserts (yogurt, sherbet, water ices, mellorine, frozen pudding, etc.)	\$,000.00	2001125000
27. Ice cream mixes and related products, including lowfat and nonfat, sherbet, yogurt, milkshake, and other milk-based mixes	\$,000.00	2001225000
28. Canned and fresh fruit juices, nectars, and concentrates	\$,000.00	2004000000
29. Soft drinks, non-carbonated, fruit drinks, cocktails, and ades, with or without some real juice or concentrates	\$,000.00	2003800000
30. Soft drinks, non-carbonated, iced tea and other types, excluding fruit drinks, cocktails, and ades		
a. Iced tea, with or without flavorings, canned or bottled	\$,000.00	2003825003
b. Soft drinks, non-carbonated, other types, excluding iced tea, fruit drinks, cocktails, and ades	\$,000.00	2003825006
Subtotal	\$,000.00	2003825000
31. Bottled water, non-carbonated, processed or pasteurized, excluding artificially carbonated and sterile	\$,000.00	2003850000
All other sales, shipments, receipts, or revenue from this establishment		
32. Other food and beverage contract manufacturing services	\$,000.00	2051560000
33. Other manufacturing revenue, not elsewhere classified		
a. Other manufacturing revenue, not elsewhere classified - write-in #1 Describe	\$,000.00	2054100003
b. Other manufacturing revenue, not elsewhere classified - write-in #2 Describe	\$,000.00	2054100006



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c. Other manufacturing revenue, not elsewhere classified - write-in #3 Describe	\$,000.00 2054100009
34. Other contract manufacturing services, not elsewhere classified	
a. Other contract manufacturing services - write-in #1	
Describe	\$,000.00 2054080003
b. Other contract manufacturing services - write-in #2	
Describe	\$,000.00 2054080006
c. Other contract manufacturing services - write-in #3	
Describe	\$,000.00 2054080009
35. Wholesaling services for other goods, not elsewhere classified	
a. Wholesaling services for other goods, not elsewhere classified - write-in #1	
Describe	\$,000.00 4005500003
b. Wholesaling services for other goods, not elsewhere classified - write-in #2	
Describe	\$,000.00 4005500006
c. Wholesaling services for other goods, not elsewhere classified - write-in #3	
Describe	\$,000.00 4005500009
36. All other products and services, not elsewhere classified	
a. All other products and services, not elsewhere classified - write-in #1	
Pick one Describe	\$,000.00 900000003
b. All other products and services, not elsewhere classified - write-in #2	
Pick one Describe	\$,000.00 900000006
c. All other products and services, not elsewhere classified - write-in #3	
Pick one Describe	\$,000.00 900000009
Add Additional Products	
TOTAL - Sum of lines should equal total Sales, Shipments, Receipts, or Revenue reported in Item	\$,000.00 990000000



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Item 26: Business Cooperative
EIN: Store / Plant: CFN:
ITEM 26: BUSINESS COOPERATIVE
A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as userowners) can be individuals or organizations, and benefit from the use of services, products, and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc.
Is this establishment a cooperative?
○ Yes
○ No



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Item 27: Manufacturing Activities - Manufacturing at This Location				
EIN: Store / Plant: CFN:				
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION				
In 2017, did this establishment manufacture any products or produce any goods at this location?				
○ Yes				
○ Yes ○ No				



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Item 27: Manufacturing Activities - Manufacturing by Affiliated Companies Inside the U.S.				
EIN: Store / Plant: CFN:				
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S.				
In 2017, did this establishment have any manufacturing done on its behalf by any affiliated companies inside the U.S. ? Yes				



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Item 27: Manufacturing Activities - Manufacturing by Unaffiliated Companies Inside the U.S.				
EIN: Store / Plant: CFN:				
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY UNAFFILIATED COMPANIES INSIDE THE U.S.				
In 2017, did this establishment have any manufacturing done on its behalf by any unaffiliated companies inside the U.S. ?				
○ Yes				
○ No				



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Item 27: Manufacturing Activities - Design or Specification for Products Manufactured on Its Behalf				
EIN: Store / Plant: CFN:				
ITEM 27: MANUFACTURING ACTIVITIES - DESIGN OR SPECIFICATION FOR PRODUCTS MANUFACTURED ON ITS BEHALF				
In 2017, did this establishment determine the design or specifications for any of the products that were manufactured on its behalf?				
"Design or specifications" refers to the function of the product, not just the appearance or its packaging.				
○ Yes				
○ No				



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Item 27: Manufacturing Activities - Percentage of Revenue for Products Manufactured on Its Behalf					
EIN:					
Store / Plant: CFN:					
ITEM 27: MANUFACTURING ACTIVITIES - PERCENTAGE OF REVENUE FOR PRODUCTS MANUFACTURED ON ITS BEHALF					
What percentage of this establishment's total revenue in 2017 was from the sale of products that were manufactured on its behalf, per this establishment's design or specifications?					
Estimates are acceptable.					
O%					
O 1-25%					
O 26-50%					
○ 51-75%					
○ 76-99%					
O 100%					



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Item 31: Remarks		
EIN:		
Store / Plant:		
CFN:		
ITEM 31: REMARKS		
Please use this space for any explanations that may be essential in understanding your report	rtod data. (Maximum longth is 1,000 charactors)	
riease use uns space for any explanations tractinal be essential in understanding your repor	rted data. (Maximum lengums 1,000 characters.)	
	You have 1000	characters remaining



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Item 32: Number of Establishments	
EIN: Store / Plant: CFN: ITEM 32: NUMBER OF ESTABLISHMENTS	
How many establishments operated under EIN at the end of 2017?	2017



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Item 32: Number of Establishment	s - Establishment Information		
EIN: Store / Plant: CFN: ITEM 32: NUMBER OF ESTABLISHME	NTS - ESTABLISHMENT INFORMATION		
Name			
Secondary Name	Store/Plant		
Number and Street			
City, town, village, etc.	State Select State or Territory		ZIP Code 99999-9999
Describe kind of business at this lo	cation		
For employees that worked at more working time.	than one location, report the employment ar	nd payroll data for employ	rees at the ONE location where they spent most of their
What was the number of employees	for pay period including March 12?		2017
What was the annual payroll?			\$,000.00
What was the first quarter payroll (Ja	nuary - March 2017)?		2017 \$,000.00
What were the sales, shipments, rece	eipts, or revenue?		\$,000.00

