

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17** below. The value of these products shipped by this establishment should be reported in **22** under Census product codes 999899 1015, 999899 1020, 999899 1025, 999899 1030, 999899 1035, and/or 999899 1090.

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
<b>1</b>	Sugar, cane and beet (sugar solids) . . .	311310 01	short tons				
	Sweeteners		↑ 1000 lb ↓				
	High fructose corn syrup in terms of solids						
<b>2</b>	Up to 50 percent fructose . . . . .	311221 05					
<b>3</b>	50 percent or more fructose . . . . .	311221 07					
<b>4</b>	Other natural sweeteners, including dextrose, honey, molasses, and blends of corn sweeteners and sugar, etc., in terms of solids . . . . .	311000 02					
<b>5</b>	Artificial sweeteners (in terms of solids) . . . . .	325998 57					
<b>6</b>	Concentrated fruit juices . . . . .	311421 03	1000 gal				

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
7	Liquid beverage bases (finished drink basis)							
	Concentrates with some juice content	311930 01	1000 cases (192 oz case equiv)					
8	Other concentrates . . . . .	311930 03						
9	Syrups . . . . .	311930 05						
10	Metal cans, can lids, and ends . . . . .	332431 01						
11	Glass containers, refillable, with or without paperboard wrapping . . . . .	327213 09						
12	Glass containers, nonrefillable, with or without paperboard wrapping or plastics shielding . . . . .	327213 11						
13	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01						
14	Plastics bottles and cans . . . . .	326100 27						
15	Plastics wrappings, trays, carriers, etc., including preforms . . . . .	001900 50						
16	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99						
17	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00						

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**18-21** Not Applicable.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2100.

**Resales** - Do not report on the specific product lines those PRODUCTS SOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report values under Census codes 999899 1015, 999899 1020, 999899 1025, 999899 1030, 999899 1035, and/or 999899 1090.

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Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Soft drinks							
	Carbonated							
	Glass bottles and cans, regular and diet . . . . .	312111 2311						
2	Plastic bottles, regular and diet . . . . .	312111 2321						
3	Non-carbonated							
	Iced tea . . . . .	312111 A321						
4	Fruit drinks . . . . .	312111 A411						
5	All other types, non-carbonated, fruit drinks, cocktails and ades, with or without some real juice or concentrates ( <i>Specify kind</i> ) ↴		1000 gal ↑ ↓					
		312111 A311						
6	Soft drink flavoring syrup, sold in bulk . . . . .	311930 5100						
7	Bottled water, non-carbonated, processed or pasteurized, excluding artificially carbonated and sterile . . . . .	312112 0100						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )						
<b>8</b>		18					
<b>9</b>		26					
<b>10</b>		24					
<b>11</b>		2					
<b>12</b>		59					
<b>13</b>		67					
	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘						
<b>14</b>		999899 2000					
	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> )						
<b>15</b>	Sales of carbonated soft drinks without further processing . . . . .	999899 1015					
<b>16</b>	Sales of soft drink syrup without further processing . . . . .	999899 1020					
<b>17</b>	Sales of aseptic drinks without further processing . . . . .	999899 1025					
<b>18</b>	Sales of sparkling bottled waters without further processing . . . . .	999899 1030					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
19	Resales - Sales of products bought and sold without further manufacture, processing, or assembly - Continued							
	Sales of other bottled waters without further processing . . . . .	999899 1035						
20	Other sales of products bought and sold without further manufacture, processing, or assembly ( <i>Specify kind</i> ) ↴							
		999899 1035						
21	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc. . . . .	999899 9000						
22	<b>TOTAL</b> (Should equal total reported in 5) . . . . .	770000 0000						

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**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.

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26 SPECIAL INQUIRIES - Continued

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment provide contract manufacturing services to others in 2012 (regardless of materials ownership)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to C

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2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (regardless of materials ownership and based on specifications provided by the contracting company) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.
<input type="text"/>	<input type="text"/>	<input type="text"/>

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

C. FRANCHISE

1. Was this establishment operating under any trademark(s) authorized by a franchisor in 2012? (Mark "X" only ONE box.)

0237  Yes - franchisee-owned establishment

0238  Yes - franchisor-owned establishment

0239  No

2. If yes, provide the trademark(s) below. ↴

0235

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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