

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers; however, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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| Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company | | |
|----------|--|----------------------|--|------|-------|
| | | | Cost, including delivery cost (freight-in) | | |
| | | | \$ Bil. | Mil. | Thou. |
| 0634 | | 0630 | 0631 | | |
| 1 | Yarn, all fibers | 313110 03 | | | |
| | Woven fabrics | | | | |
| 2 | Broadwoven (over 12 inches in width) | 313210 17 | | | |
| 3 | Narrow (12 inches or less in width) (including braided, elastic, and nonelastic) | 313221 03 | | | |
| 4 | Knit fabrics | 313240 00 | | | |
| 5 | Plastics coated, impregnated, or laminated fabrics | 313320 01 | | | |
| 6 | Wool felt | 313230 03 | | | |
| 7 | Hat bodies | 315991 00 | | | |
| 8 | Trim and findings (linings, fusibles, elastic, waistbanding, pockets, etc.) | 310000 41 | | | |

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CONTINUE WITH **17** ON PAGE 12

CONTINUE ON PAGE 12

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company | | | |
|-----------|---|----------------------|--|------|-------|--|
| | | | Cost, including delivery cost (freight-in) | | | |
| | | | \$ Bil. | Mil. | Thou. | |
| 0634 | | 0630 | 0631 | | | |
| 9 | Dyes, pigments, lakes and toners (organic and inorganic) | 325130 07 | | | | |
| 10 | Buttons, zippers, and slide fasteners | 339993 01 | | | | |
| 11 | Skins and furs | 31 61 1 | | | | |
| | Leather | | | | | |
| 12 | Finished | 316110 01 | | | | |
| | All other (Specify kind) ↴ | | | | | |
| 13 | | 316110 03 | | | | |
| 14 | Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴ | 009700 99 | | | | |
| 15 | TOTAL (Should equal total reported in 16 , line A1) | 771000 00 | | | | |

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18 Not Applicable.

19 TYPE OF OPERATION

A. Type of business (Mark "X" ALL that apply.)

Manufacturer

- 0620 136 Knitting apparel and/or apparel accessories from yarn that you own
- 140 Making apparel and/or apparel accessories from purchased fabrics that you own

Apparel jobber employing outside contractors

- 148 Knitting apparel and/or apparel accessories from yarns that you supply
- 152 Making apparel and/or apparel accessories from fabrics that you supply
- 154 Sewing garments in United States from fabrics that you supply that are cut in United States

CONTINUE WITH **19** ON PAGE 13

CONTINUE ON PAGE 13

31507122



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19 TYPE OF OPERATION - Continued

Apparel jobber employing outside contractors - Continued

- 0620 156 Sewing garments offshore from fabrics that you supply that are cut in United States
- 180 Sewing garments offshore from fabrics that you supply that are cut offshore

Commission knitter or contractor

- 160 Knitting apparel and/or apparel accessories from yarns owned by others
- 172 Making apparel and/or apparel accessories from fabrics supplied to you by other companies
- 174 Making apparel and/or apparel accessories from fabrics supplied by other establishments of your company

Wholesaler or dealer

- 176 Buying, selling, or importing products without arranging for further processing, or doing any knitting, cutting, or sewing

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B. Operations performed (Mark "X" ALL that apply.)

- 198 Cutting
- 204 Knitting
- 210 Stitching
- 216 Dyeing, printing, or other finishing
- 530 Performing other operations (Specify kind) ↴

0621

20 and 21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 9998992000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

CONTINUE WITH **22** ON PAGE 14

31507130



22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services | Census product code | Products shipped and other receipts, including interplant transfers | | | |
|-----------|--|---------------------|---|------|-------|--|
| | | | Value, f.o.b. plant | | | |
| | | | \$ Bil. | Mil. | Thou. | |
| 0734 | | 0730 | 0731 | | | |
| 1 | Hat bodies and fabric caps (excluding hat bodies finished into hats in the same establishment) | 315991 6300 | | | | |
| 2 | Hats and caps (fabric, straw, and felt) Men's and boys' | 315991 2400 | | | | |
| 3 | Women's, girls', and infants' | 315991 5400 | | | | |
| 4 | Hats, mufflers, and scarves made in knitting mills | 315191 H100 | | | | |
| 5 | Gloves and mittens All fabric, made from purchased woven or knit fabrics | 315992 0711 | | | | |
| 6 | Leather-and-fabric combinations, made from purchased leather and fabrics | 315992 0712 | | | | |
| 7 | All leather, made from purchased leather | 315992 0713 | | | | |
| 8 | Neckwear, made from purchased materials Men's and boys' | 315993 0300 | | | | |
| 9 | Women's and girls' (scarves, dickies, etc.) | 315999 1100 | | | | |
| 10 | Belts, manufactured from purchased materials Leather Men's and boys' Made for sale to apparel companies | 315999 5131 | | | | |
| 11 | Made for sale separately | 315999 5141 | | | | |
| 12 | Women's and girls' Made for sale to apparel companies | 315999 5111 | | | | |
| 13 | Made for sale separately | 315999 5121 | | | | |

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CONTINUE WITH **22** ON PAGE 15

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services | Census product code | Products shipped and other receipts, including interplant transfers | | | |
|----------|---|---------------------|---|------|-------|--|
| | | | Value, f.o.b. plant | | | |
| | | | \$ Bil. | Mil. | Thou. | |
| 0734 | | 0730 | 0731 | | | |
| 14 | Belts, manufactured from purchased materials - Continued Other than leather | | | | | |
| | Men's and boys' belts | 315999 E135 | | | | |
| 15 | Women's and girl's belts | 315999 E125 | | | | |
| 16 | Apparel accessories, 50 percent or greater plastics or rubber (including aprons, bibs, rainhats, and shower and bathing caps), made from purchased materials. (Only report accessories. Do not report garments.) | 315999 9100 | | | | |
| 17 | Hose supporters, arm bands, suspenders, and handkerchiefs, manufactured from purchased materials | 315999 E155 | | | | |
| 18 | All other manufactured apparel accessories (including apparel findings, trimmings, hat bands and linings, cap fronts, tip printing and stamping on fabric articles, sweatbands, etc.), made from purchased materials (Specify products) ↴ | 315999 E165 | | | | |
| 19 | All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) | 18 | | | | |
| 20 | | 26 | | | | |
| 21 | | 34 | | | | |
| 22 | | 42 | | | | |
| 23 | | 59 | | | | |
| 24 | | 67 | | | | |
| 25 | Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴ | 999899 2000 | | | | |

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CONTINUE WITH **22** ON PAGE 16

CONTINUE ON PAGE 16

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services | Census product code | Products shipped and other receipts, including interplant transfers | | |
|-----------|---|---------------------|---|------|-------|
| | | | Value, f.o.b. plant | | |
| | | | \$ Bil. | Mil. | Thou. |
| 0734 | | 0730 | 0731 | | |
| 26 | Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>) | 999899 1000 | | | |
| 27 | Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) | 999899 9000 | | | |
| 28 | TOTAL (<i>Should equal total reported in 5</i>) | 770 00 0000 | | | |

23-25 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

| 2012 | | |
|-------------|---------------------|-----------------|
| \$ Bil. | Mil. | Thou. |
| [] [] [] | [] [] [] [] [] | [] [] [] [] |

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

| 2012 | | |
|-------------|---------------------|-----------------|
| \$ Bil. | Mil. | Thou. |
| [] [] [] | [] [] [] [] [] | [] [] [] [] |

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) 1019

| 2012 | | |
|-------------|---------------------|-----------------|
| \$ Bil. | Mil. | Thou. |
| [] [] [] | [] [] [] [] [] | [] [] [] [] |

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

| | | | | | |
|------|----------------------|----------------------|----|----------------------|----------------------|
| FROM | Month | Year | TO | Month | Year |
| | <input type="text"/> | <input type="text"/> | | <input type="text"/> | <input type="text"/> |

Name of person to contact regarding this report

Title

Tele-
phone

| | | |
|----------------------|----------------------|----------------------|
| Area code | Number | Extension |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |

Fax

| | |
|----------------------|----------------------|
| Area code | Number |
| <input type="text"/> | <input type="text"/> |

E-mail address

Date completed

| | | |
|----------------------|----------------------|----------------------|
| Month | Day | Year |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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