

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
<b>1</b>	Stumpage cost (cost of timber (excluding land) cut and consumed at the same establishment.) (If you purchased this stumpage prior to 2012, estimate present value or cost as if you had bought it in 2012.) . . . . .	113110 00					
<b>2</b>	Logs and bolts						
	Hardwood . . . . .	113310 15	↑ 1000 bd ft Int (1/4 in. scale)				
<b>3</b>	Softwood . . . . .	113310 17	↓				
<b>4</b>	Rough lumber						
	Hardwood . . . . .	321000 23	↑ 1000 bd ft				
<b>5</b>	Softwood . . . . .	321000 29	↓				

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>6</b>	Dressed lumber							
	Hardwood . . . . .	321000 27	1000 bd ft					
<b>7</b>	Softwood . . . . .	321000 33						
<b>8</b>	Glues and adhesives . . . . .	2122 03	1000 lb					
<b>9</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.)	009700 99						
<b>10</b>	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00						

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**18** Not Applicable.

**19** TYPE OF OPERATION  
(Mark "X" ALL that apply.)

**Operations performed in this establishment during 2012**

- 0620 256  Contract or custom sawing lumber from logs or bolts owned by others
- 259  Contract or custom planing, resawing, or dressing, etc., of lumber owned by others
- 260  Sawing lumber from logs or bolts
- 261  Sawing or planing lumber from purchased lumber
- 249  Manufacturing edgeworked lumber (tongued, rabbeted, etc.)
- 262  Manufacturing wood containers and pallets
- 266  Manufacturing cut stock, resawn lumber and planed lumber
- 268  Manufacturing hardwood dimension stock (rough, and semi- and completely-fabricated)
- 270  Millwork, including flooring, molding, and stair work
- 278  Manufacturing hardwood veneer/plywood

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**19** TYPE OF OPERATION - Continued

**Operations performed in this establishment during 2012 - Continued**

0620 280  Manufacturing softwood veneer/plywood

240  Performing other manufacturing operations (Specify kind) ↴

0621

**20 and 21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit or measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. If your 2012 operations included custom sawing, resawing or planing, or kiln drying of MATERIALS OWNED BY OTHERS, enter your receipts for these operations on lines 32, 34, and 41. Report the amount that you received for other "commission or contract receipts" on line 48 Census code 999899 2000. Do not report on the specific product lines for these products.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

**Special Reporting Instructions and Definitions -**

**LUMBER** - A wood product originally sawed lengthwise from a log or bolt which has at least two approximately parallel flat longitudinal sawed surfaces, and which may be rough, dressed, or edge worked, as set forth below:

**ROUGH LUMBER** - Lumber just as it comes from the saw, whether in the original sawed size, edge worked, resawn, crosscut, or trimmed to smaller sizes.

**DRESSED LUMBER** - Lumber that has been surfaced by planing or sanding on at least one edge or face.

**EDGE WORKED LUMBER** - Lumber that has been matched (provided with a tongued-and-grooved joint at the edges or ends), shiplapped (provided with a rabbeted or lapped joint at the edges), or patterned (shaped at the edges or on the faces to a patterned or molded form) on a matching machine, sticker, or molder.

**SOFTWOOD** - Wood from trees of coniferous species.

**HARDWOOD** - Wood from trees of nonconiferous species.

**WINDOW FRAME** - Consists of two side jambs, one head jamb, and one sill.

**DOOR FRAME** - Consists of two side jambs and one head jamb.

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Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
	0734	0730	0736	0732	0731			
<b>1</b>	Hardwood industrial cut stock, rough or surfaced, cut to size and semi and fully machined, ready for assembly . . . . .	321912 6411						
<b>2</b>	Hardwood furniture cut stock and dimension . . . . .	321912 6311						
<b>3</b>	Softwood furniture cut stock . . . . .	321912 8111						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
4	Softwood industrial cut stock . . . . .	321912 8121						
5	Softwood semimachined and fully machined furniture and industrial dimension . . . . .	321912 8132						
	Hardwood lumber, rough and dressed, not edge worked (not manufactured from purchased lumber). Hardwood rough lumber							
6	Beech . . . . .	321113 1111	1000 bd ft					
7	Oak . . . . .	321113 1121						
	Other hardwoods (Specify kind) ↘ [ ]							
8		321113 1131						
9	Hardwood dressed lumber . . . . .	321113 1141	↓					
	Hardwood lumber, rough and dressed, not edge worked (manufactured from purchased lumber) Hardwood rough lumber							
10	Beech . . . . .	321912 1111	1000 bd ft					
11	Oak . . . . .	321912 1121						
	Other hardwoods (Specify kind) ↘ [ ]							
12		321912 1131						
13	Hardwood dressed lumber . . . . .	321912 1141	↓					
14	Hardwood lumber, edge worked (tongued, grooved, rabbeted, etc.) . . . .	321912 1151	↓					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Softwood lumber, rough and dressed, not edge worked (not manufactured from purchased lumber).		1000 bd ft					
	Softwood rough lumber							
15	Boards, lumber less than 2 inches in nominal thickness . . . . .	321113 3111						
16	Two-inch lumber, 2-inch nominal thickness only . . . . .	321113 3121						
17	Lumber and timbers, more than 2 inches in nominal thickness . . . . .	321113 3131						
	Softwood dressed lumber							
18	Boards, lumber less than 2 inches in nominal thickness . . . . .	321113 3241						
19	Two-inch lumber, 2-inch nominal thickness only . . . . .	321113 3351						
20	Lumber and timbers, more than 2 inches in nominal thickness . . . . .	321113 3461						
	Softwood lumber, rough and dressed, not edge worked (manufactured from purchased lumber).			1000 bd ft				
	Softwood rough lumber							
21	Boards, lumber less than 2 inches in nominal thickness . . . . .	321912 3111						
22	Two-inch lumber, 2 inches nominal thickness only . . . . .	321912 3121						
23	Lumber and timbers, more than 2 inches in nominal thickness . . . . .	321912 3131						
	Softwood dressed lumber							
24	Boards, lumber less than 2 inches in nominal thickness . . . . .	321912 3141						
25	Two-inch lumber, 2 inches nominal thickness only . . . . .	321912 3151						
26	Lumber and timbers, more than 2 inches in nominal thickness . . . . .	321912 3161						
27	Softwood lumber, edge worked (tongued, grooved, rabbeted, etc.) . . . . .	321912 3171	short tons					
28	Wood chips (excluding field chips) . . . . .	321113 5500						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
29	Wood ties, siding, shingles, shakes and contract sawing of logs owned by others	321113 7111	1000 bd ft					
	Railway cross ties and mine ties (untreated) (Report switch ties and bridge ties as lumber.) . . . . .							
30	Woodsiding (weatherboards or clapboards) (including drilled or treated) (excluding treated with permanent wood preservatives) . . .	321113 7121						
31	Wood shingles and shakes . . . . .	321113 7121	S. Units					
32	Receipts for contract or cutting and sawing of logs owned by others . . . . .	321113 7144						
33	Sawn wood fence stock, wood lath and contract resawing and planing	321912 9121						
	Wood lath . . . . .							
34	Receipts for contract resawing and planing . . . . .	321912 9131						
35	Sawn wood fence pickets, posts, and rails not assembled into fence sections . . . . .	321912 9111						
36	Wood Trusses (including roof and floor trusses, metal plate connected), and all other wood trusses (Specify kind) ↴	321214 0100						
37	Softwood veneer (including veneer backed with paper, cloth, or other flexible material) . . . . .	321212 1100	1000 ft² (1 in. basis)					
38	Wood moldings . . . . .	321918 2100						
39	Other wood millwork products (including stairwork, exterior millwork, and softwood flooring) (Specify kind) ↴	321918 5100						
40	Kiln-dried lumber manufactured from purchased lumber . . . . .	321999 0193						
41	Receipts for contract kiln drying . . . . .	321999 0194						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	All other products made in this establishment ( <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i> )							
42		18						
43		26						
44		34						
45		42						
46		59						
47		67						
48	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘							
		999899 2000						
49	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . .							
		999899 1000						
50	Miscellaneous receipts							
	Bark . . . . .	999899 9006						
51	Sales of mill residues other than bark (including sawdust, shavings, slabs, cores, fuel wood, etc.) . . . . .							
		999899 9009						
52	Other miscellaneous receipts (including receipts for repair work, etc.) . . . . .							
		999899 9090						
53	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .							
		770000 0000						

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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		2012		
		\$ Bil.	Mil.	Thou.
2.	Report the costs incurred by this establishment for contract manufacturing purchases in 2012 . . . . .	1013		
3.	Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . .	1015		

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

		2012		
		\$ Bil.	Mil.	Thou.
2.	Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others ( <b>regardless of materials ownership and based on specifications provided by the contracting company</b> ) . . . . .	1019		

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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