

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
<b>1</b>	Glues and adhesives . . . . .	325520 03	1000 lb				
	Plywood		↑				
<b>2</b>	Softwood . . . . .	321212 01	1000 ft <sup>2</sup> sm				
<b>3</b>	Hardwood . . . . .	321211 01	↓				
	Dressed lumber		↑				
<b>4</b>	Softwood . . . . .	321000 33	1000 bd ft				
<b>5</b>	Hardwood . . . . .	321000 27	↓				
	Rough lumber						
<b>6</b>	Softwood . . . . .	321000 28					
<b>7</b>	Hardwood . . . . .	321000 23	1000 bd ft				

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>8</b>	Logs and bolts							
	Softwood . . . . .	113310 16						
<b>9</b>	Hardwood . . . . .	113310 14						
<b>10</b>	Hardwood veneer . . . . .	32111 04						
<b>11</b>	Particleboard, wood . . . . .	311319 02						
<b>12</b>	Medium density fiberboard, MDF . . . . .	321219 06						
<b>13</b>	Hardboard, wood fiberboard . . . . .	321219 09						
<b>14</b>	Miscellaneous wood products . . . . .	321900 08						
<b>15</b>	Softwood cut stock . . . . .	321912 01						
<b>16</b>	Hardwood cut stock and dimension (excluding furniture frames) . . . . .	321912 03						
<b>17</b>	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01						
<b>18</b>	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes . . . . .	326100 13						
<b>19</b>	Flat glass (float, plate, and sheet) . . . . .	327211 03						
<b>20</b>	Builders' hardware (including door locks, locksets, lock trim, miscellaneous sash, screen, and shelf hardware; hinges and butts, hangers, tracks, and related items; cabinet hardware, and all other builders' hardware) . . . . .	332510 09						

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>21</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99						
<b>22</b>	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00						

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**18** Not Applicable.

**19** TYPE OF OPERATION  
(Mark "X" ALL that apply.)

**Operations performed in this establishment during 2012**

- 0620 260  Sawing lumber from logs or bolts
- 266  Manufacturing cut stock, resawn lumber and planed lumber
- 268  Manufacturing hardwood dimension stock (rough, and semi- and completely-fabricated)
- 278  Manufacturing hardwood veneer/plywood
- 280  Manufacturing softwood veneer/plywood
- 240  Performing other manufacturing operations (Specify kind) ↴

0621

**20 and 21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

**Special Reporting Instructions and Definitions -**

WINDOW FRAME - Consists of two side jambs, one head jamb, and one sill.

DOOR FRAME - Consists of two side jambs and one head jamb.

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts							
				Quantity	Value, f.o.b. plant						
					\$ Bil.	Mil.	Thou.				
				0734	0730	0736	0732	0731			
<b>1</b>	Window units, wood (including wood window units covered with metal, plastics, etc.) Double hung Cladded . . . . .	321911 1111	number								
	Other double hung non-cladded (Specify kind) ↘										
<b>2</b>		321911 1121	number								
<b>3</b>	Casement Cladded . . . . .	321911 1231	number								
	Other casement non-cladded (Specify kind) ↘										
<b>4</b>		321911 1241	number								
<b>5</b>	Horizontal sliding Cladded . . . . .	321911 1351	number								
	Other horizontal sliding non-cladded (Specify kind) ↘										
<b>6</b>		321911 1361	number								
<b>7</b>	All other wood window units (including awning and single hung) (Specify kind) ↘	321911 1391	number								

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
8	Wood sash (including wood sash covered with metal, plastics, etc.) (excluding window units) (Report sash shipped as window units on lines 1 through 7.) Knockdown (K.D.) and open . . . . .	321911 3111					
9	Glazed . . . . .	321911 3121	number				
10	Wood window and door frames (including wood covered with metal, plastics, etc.) (Report window frames shipped in window units on lines 1 through 7.) Window frames, wood (excluding window frames shipped in window units) . . . . .	321911 5111					
11	Door frames, wood (including door frames shipped in door units) . . . . .	321911 5121					
12	Wood doors, panel, flush, and molded face, interior and exterior (including doors with glazed sections, doors shipped in door units, and wood doors covered with metal, plastics, etc.) Panel Douglas fir . . . . .	321911 7111	number				
13	Western pines . . . . .	321911 7115					
14	Other species (Specify kind) ↴ [ ]	321911 7121					
15	Flush, hollow core Softwood faces . . . . .	321911 7131					
16	Hardwood faces (including lauan, birch, oak, etc.) . . . . .	321911 7135					
17	Hardboard faces . . . . .	321911 7141	number				
18	Other faces (Specify material on both faces) ↴ [ ]	321911 7145					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Wood doors, panel, flush, and molded face, interior and exterior (including doors with glazed sections, doors shipped in door units, and wood doors covered with metal, plastics, etc.) - Continued							
	Flush, solid core							
	Hardwood faces (including lauan, birch, oak, etc.)							
19	Solid wood stave core . . . . .	321911 7151						
20	Solid composition core . . . . .	321911 7155						
	Softwood and other faces (Specify material on both faces) ↴							
			number					
21		321911 7161						
22	Molded face . . . . .	321911 7171						
	Other wood doors (including garage, patio, bifold, cabinet, screen, storm, louver, and wood doors covered with metal, plastics, etc.)							
23	Garage doors . . . . .	321911 9111						
24	Bifold doors . . . . .	321911 9121						
	Patio doors							
25	Sliding . . . . .	321911 9131						
26	Swinging . . . . .	321911 9141						
27	Cabinet doors, wood . . . . .	321911 9151						
	Other wood doors (including screen, storm, and louver) (Specify kind) ↴							
28		321911 9191						
29	Wood moldings . . . . .	321918 2100						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
30	Other wood millwork products (including stairwork, exterior millwork, and softwood flooring) (Specify kind) ↴	321918 5100						
31	Hardwood flooring		1000 bd ft					
	Glued laminated truck trailer flooring and railroad car decking	32 918 7511						
32	Oak and Maple hardwood flooring	32 918 7511						
33	Plastics doors, partitions, moldings, windows and frames, and decorative trim (excluding foam, hardware, and reinforced plastics)	326199 8131						
34	Overhead, swing and all other industrial iron and steel doors (including sliding)	332321 1340						
35	Residential iron and steel garage doors	332321 1837						
36	Wood kitchen cabinets and related cabinetwork, stock line, for permanent installation	337110 1100						
37	Custom architectural woodwork, millwork, and wood fixtures (including custom wood and plastics laminated fixture tops) (excluding kitchen counters and cabinets and bathroom vanities and vanity tops)	337212 0100						
38	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18						
39		26						
40		34						
41		42						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>42</b>		59						
<b>43</b>		67						
<b>44</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘							
		999899 2000						
<b>45</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in line A2.</i> ) . . . . .	999899 1000						
<b>46</b>	Miscellaneous receipts Sales of scrap and refuse . . . . .	999899 9003						
<b>47</b>	Other miscellaneous receipts (including receipts for repair work, etc.) . . . . .	999899 9090						
<b>48</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .	770000 0000						

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**23-25** Not Applicable.

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**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.
[ ] [ ] [ ]	[ ] [ ] [ ] [ ] [ ]	[ ] [ ] [ ] [ ]

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.  
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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