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### 2017 Economic Census

| Location Information                                                              |                                                                            |                                                           |
|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------|
| DEFINITION OF ESTABLISHMENT                                                       |                                                                            |                                                           |
| The reporting unit for this questionnaire or industrial operations are performed. | is an <b>establishment</b> . An establishment is generally a single physic | al location where business is conducted or where services |
| MAILING ADDRESS                                                                   |                                                                            |                                                           |
| ATTN                                                                              |                                                                            |                                                           |
| Name 1                                                                            |                                                                            |                                                           |
| Store/Plant                                                                       |                                                                            |                                                           |
| Name 2                                                                            |                                                                            |                                                           |
| Number and Street                                                                 |                                                                            |                                                           |
| City, town, village, etc.                                                         | State Select State or Territory                                            | <b>ZIP Code</b><br>99999-9999                             |
| PHYSICAL LOCATION  Please update the physical location if nee                     | eded.                                                                      |                                                           |
| (P.O. Box and rural route addresses are                                           | not physical locations.)                                                   |                                                           |
| Number and Street                                                                 |                                                                            |                                                           |
| City, town, village, etc.                                                         | State Select State or Territory                                            | <b>ZIP Code</b> 99999-9999                                |
| For Census Bureau Use Only                                                        |                                                                            |                                                           |
| CFN                                                                               |                                                                            |                                                           |



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OMB No.: 0607-0998

### 2017 Economic Census

| Legal Boundary and Municipality                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------|
| EIN:<br>Store / Plant:<br>CFN:                                                                                                          |
| LEGAL BOUNDARY AND MUNICIPALITY                                                                                                         |
| Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?                                  |
| ○ Yes                                                                                                                                   |
| ○ No                                                                                                                                    |
| ○ No legal boundaries                                                                                                                   |
| O Do not know                                                                                                                           |
| In what type of municipality is this establishment physically located?                                                                  |
| City, village, or borough                                                                                                               |
| ○ Town or township                                                                                                                      |
| Other                                                                                                                                   |
| O Do not know                                                                                                                           |
|                                                                                                                                         |
| Do not know  In what type of municipality is this establishment physically located?  City, village, or borough  Town or township  Other |



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### 2017 Economic Census

| Item 1: Employer Identification Number                                                                                                                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EIN: Store / Plant: CFN:                                                                                                                                         |
| ITEM 1: EMPLOYER IDENTIFICATION NUMBER                                                                                                                           |
| Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return? |
| ○ Yes                                                                                                                                                            |
| ○ No                                                                                                                                                             |



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#### 2017 Economic Census

MC-32110 - Sawmills

Item 1: Employer Identification Number - Enter/Update EIN

EIN:

Store / Plant:

CFN:

#### ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

| E | IN |  |
|---|----|--|
|   |    |  |

99-9999999



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

| Item 2: Ownership or Control                                                                   |
|------------------------------------------------------------------------------------------------|
| EIN:<br>Store / Plant:                                                                         |
| CFN:                                                                                           |
| ITEM 2: OWNERSHIP OR CONTROL                                                                   |
| ITEM 2: OWNERSHIP OR CONTROL  Is your company owned or controlled by another domestic company? |
|                                                                                                |



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OMB No.: 0607-0998

### 2017 Economic Census

| Item 2: Ownership or Control - Voting Stock Validation                                           |
|--------------------------------------------------------------------------------------------------|
|                                                                                                  |
| EIN: Store / Plant: CFN:                                                                         |
| ITEM 2: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION                                           |
|                                                                                                  |
| Does another domestic company own more than 50 percent of the voting stock of your company?      |
| Does another domestic company own more than 50 percent of the voting stock of your company?  Yes |
|                                                                                                  |



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### 2017 Economic Census

| Item 2: Ownership or Control - Management and Policy                                                                                                       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EIN:                                                                                                                                                       |
| Store / Plant: CFN:                                                                                                                                        |
|                                                                                                                                                            |
| TIEM 2: OWNERSHIP OR CONTROL - MANAGEMENT AND POLICY  Does another domestic company have the power to control the management and policies of your company? |
|                                                                                                                                                            |



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### 2017 Economic Census

| Item 2: Ownership or Control - Percent of Voting Stock Held                 |
|-----------------------------------------------------------------------------|
| EIN: Store / Plant: CFN:                                                    |
|                                                                             |
| ITEM 2: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD                 |
| What percent of voting stock was held by the owning or controlling company? |
|                                                                             |
| What percent of voting stock was held by the owning or controlling company? |



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### 2017 Economic Census

| Item 2: Ownership or Control - Co   | mpany Information                                                        |                               |
|-------------------------------------|--------------------------------------------------------------------------|-------------------------------|
| EIN:<br>Store / Plant:<br>CFN:      |                                                                          |                               |
| ITEM 2: OWNERSHIP OR CONTROL -      | COMPANY INFORMATION                                                      |                               |
| What is the name, address, and 9-di | git Employer Identification Number (EIN) of the owning or controlling co | ompany?                       |
| Name of owning or controlling co    | mpany                                                                    |                               |
| Home office address (Number an      | d street)                                                                |                               |
| City, town, village, etc.           | State Select State or Territory                                          | <b>ZIP Code</b><br>99999-9999 |
| <b>EIN</b> 99-9999999               |                                                                          |                               |



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### 2017 Economic Census

| Item 3: Operational Status                                       |                                                              |                                                                |
|------------------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------------|
| EIN:<br>Store / Plant:<br>CFN:                                   |                                                              |                                                                |
| ITEM 3: OPERATIONAL STATUS                                       |                                                              |                                                                |
| Which of the following best describes this es                    | stablishment's operational status at the end of 2017?        |                                                                |
| In operation                                                     |                                                              |                                                                |
| Under construction, development, o                               | or exploration                                               |                                                                |
| <ul> <li>Temporarily or seasonally inactive</li> </ul>           |                                                              |                                                                |
| <ul> <li>Ceased operation</li> </ul>                             |                                                              |                                                                |
| <ul> <li>Sold or leased to another operator</li> </ul>           |                                                              |                                                                |
| CEASED OPERATION OR SOLD OR LEASED II                            | NFORMATION                                                   |                                                                |
|                                                                  |                                                              |                                                                |
| If this establishment ceased operation or wa                     | as sold or leased to another operator, what was the date?    |                                                                |
| MMDDYYYY                                                         |                                                              |                                                                |
| MMDDYYYY                                                         |                                                              |                                                                |
| If this establishment was sold or leased to a owner or operator? | another operator, what is the name, address, and 9-digit Emp | ployer Identification Number (EIN) of this establishment's nev |
| Name of new owner/operator                                       |                                                              |                                                                |
| Mailing Address (Number and Street, P.C<br>Box, etc.)            | ).                                                           |                                                                |
| 31 . 31                                                          | State Select State or Territory                              | <b>ZIP Code</b><br>99999-9999                                  |
| <b>EIN</b> 99-9999999                                            |                                                              |                                                                |



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OMB No.: 0607-0998

### 2017 Economic Census

| Item 4: Months in Operation                             |                    |
|---------------------------------------------------------|--------------------|
| EIN: Store / Plant: CFN: ITEM 4: MONTHS IN OPERATION    |                    |
| TIEM 4. MONTHS IN OFENTION                              |                    |
| What was the number of months in operation during 2017? | Check if None 2017 |



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#### 2017 Economic Census

MC-32110 - Sawmills

Consolidating Data for Multiple Locations

EIN:

Store / Plant:

CFN:

#### CONSOLIDATING DATA FOR MULTIPLE LOCATIONS

If multiple physical locations (establishments) operate under EIN, report on a consolidated basis (sum the total of each location and combine) for:

- Item 5: Sales, Shipments, Receipts, or Revenue
- Item 7: Employment, Annual Payroll, and First Quarter Payroll
- Item 22: Detail of Sales, Shipments, Receipts, or Revenue

Other Item Questions should be reported individually for just this location.

- At the end of the Survey, after Remarks, Item 32: Number of Establishments will ask for the number of locations operated under this EIN. Please provide information for **each** establishment **individually.** 
  - Name, Store/Plant, Address, Kind of Business
  - Number of Employees; Annual Payroll; First Quarter Payroll; Sales, Shipments, Receipts, or Revenue



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### 2017 Economic Census

| General Reporting Guidelines                                                                                                                                                                                                                                                                                                                                                                                                                                   |               |                         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------------------|
| EIN:<br>Store / Plant:<br>CFN:                                                                                                                                                                                                                                                                                                                                                                                                                                 |               |                         |
| GENERAL REPORTING GUIDELINES                                                                                                                                                                                                                                                                                                                                                                                                                                   |               |                         |
| Reporting Period Responses should cover calendar year 2017.  If your fiscal year covers at least 10 months of calendar year 2017, you may report by fiscal year on all Calendar year figures for payroll may be available from:  IRS Form 941 (Employer's Quarterly Federal Tax Return)  IRS Form 944 (Employer's Annual Federal Tax Return)  If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certification screen |               | yroll.                  |
| <b>Providing Estimates</b> If book figures are not available, estimates are acceptable.                                                                                                                                                                                                                                                                                                                                                                        |               |                         |
| <b>How to Report Dollar Figures:</b> Dollar figures should be <b>rounded</b> to <b>thousands</b> of dollars.                                                                                                                                                                                                                                                                                                                                                   |               |                         |
| EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:                                                                                                                                                                                                                                                                                                                                                                                                   | Check if None | 2017<br>\$ 2036 ,000.00 |
| EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box:                                                                                                                                                                                                                                                                                                                                                                               | Check if None | 2017<br>\$ ,000.00      |
| How to Report Percents:  Percents should be rounded to whole percents.                                                                                                                                                                                                                                                                                                                                                                                         |               |                         |
| EXAMPLE - if figure is 38.76% of total sales, report 39:                                                                                                                                                                                                                                                                                                                                                                                                       |               | 39 %                    |



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### 2017 Economic Census

| Item 5: Sales, Shipments, Receipts, or Revenue Additional Information                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                     |            |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|------------|
| EIN: Store / Plant: CFN: ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                     |            |
| A. What was the total value of products shipped and other receipts for this establishment?<br>(Report detail in Item 22.) Include:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                     |            |
| <ul> <li>All products physically shipped from this establishment during 2017</li> <li>Exclude:</li> <li>Freight charges</li> <li>Excise taxes</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Check<br>if<br>None | \$ ,000.00 |
| <ul> <li>B. What was the value of products shipped for export? (This is a breakout of the \$,000.00 reported in Item 5, line A.)</li> <li>Include: <ul> <li>Products sold to the U.S. government to be shipped to foreign governments under military and economic assistance programs</li> <li>Products shipped to exporters or other wholesalers for export</li> <li>Products shipped to foreign subsidiaries or foreign divisions of your company and their affiliates</li> </ul> </li> <li>Exclude: <ul> <li>Products shipped for further manufacture, assembly, or fabrication in the United States</li> <li>Freight charges</li> <li>Excise taxes</li> <li>Overseas sales to the U.S. government</li> </ul> </li> </ul> |                     |            |
| <ul> <li>Shipments of bunker fuels and other supplies and equipment for U.S. vessels and planes engaged in foreign trade</li> <li>C. What was the market value of products shipped to other domestic plants of your company for further</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Ц                   | \$ ,000.00 |
| assembly, fabrication, or manufacture? (This is a breakout of the \$,000.00 reported in Item 5, line A.)  Include:  • A reasonable portion of other costs (company overhead)  • A reasonable portion of profits  Exclude:  • Products that are shipped to or on order from your company's sales or wholesale offices and sold to customers outside your company                                                                                                                                                                                                                                                                                                                                                              |                     | \$ ,000.00 |
| <ul> <li>D. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.)</li> <li>E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online system. Payment may or may not be made online.</li> <li>Include: <ul> <li>Electronic Data Interchange (EDI)</li> <li>E-mail</li> <li>Internet</li> </ul> </li> </ul>                                                  |                     |            |
| Extranet     Other online systems                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                     | %          |



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### 2017 Economic Census

| Item 7: Employment and Payroll Additional Information                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                   |                                |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|--------------------------------|
| EIN: Store / Plant: CFN: ITEM 7: EMPLOYMENT AND PAYROLL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                   |                                |
| <ul> <li>Include:         <ul> <li>Full- and part-time employees working at this establishment whose payroll was reported on Internal Rev. Federal Tax Return, and filed under the Employer Identification Number (EIN)</li> <li>All persons on paid sick leave, paid holidays, and paid vacation during the year at this establishment</li> </ul> </li> </ul>                                                                                                                                                                         | renue Service F   | form 941, Employer's Quarterly |
| <ul> <li>Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN</li> <li>Temporary staffing obtained from a staffing service (Report values in Item 16, line D1.)</li> <li>Purchased professional and technical services (Report values in Item 16, line D9.)</li> <li>Subcontractors and their employees (Report cost of contract work in Item 16, line A3.)</li> <li>Fishermen, agricultural employees, members of the Armed Forces, and pensioners carried on your actions.</li> </ul> | ·                 | in <b>item 16,</b> line D1.)   |
| A What was the number of production workers at this establishment (direct labor including first-line supervisor                                                                                                                                                                                                                                                                                                                                                                                                                        | rs) for the pay p | period including:              |
| <ul> <li>Workers engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, janitorial, guard services, product development, auxiliary production for plant's own use (e.g., power services (including truck drivers delivering ready-mixed concrete)</li> </ul>                                                                                                                                                                                                                                     |                   |                                |
| <b>1.</b> March 12 (Q1)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Check if None     | 2017 Number                    |
| 2. June 12 (Q2)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                   |                                |
| 3. September 12 (Q3)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                   |                                |
| <b>4.</b> December 12 (Q4)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                   |                                |
| <b>TOTAL Production</b> workers at this establishment (direct labor including first-line supervisors) (Add lines A1 through A4.)                                                                                                                                                                                                                                                                                                                                                                                                       |                   |                                |
| B. Average number of annual production workers at this establishment (direct labor including first-line supervisors)? (Divide TOTAL Production workers by 4 and round to the nearest whole number.)                                                                                                                                                                                                                                                                                                                                    |                   |                                |



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#### 2017 Economic Census

MC-32110 - Sawmills

| C. What was the number of all other (non production) employees at this establishment for the first quarter (January - March 2017)?  Include:  Officers at this establishment, if a corporation Supervision above line-supervisor level Sales employees, including delivery (truck driver and helpers) Advertising, clerical, credit, collection, purchasing, finance, legal, executive, and technical employees Employees installing and servicing this establishment's products  Exclude: |                 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| <ul> <li>Proprietors and partners, if an unincorporated concern</li> <li>Temporary staff and leased employees (Report values in Item 16, line D1.)</li> </ul>                                                                                                                                                                                                                                                                                                                              |                 |
| TOTAL (Add lines B and C.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                 |
| D. HOURS WORKED:                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                 |
| What was the <b>annual</b> number of hours worked by the <b>production</b> workers at this establishment ( <b>direct labor including first-line supervisors</b> ) reported in line B? <b>Exclude:</b> • Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours.            | 2017 Hours ,000 |
| <ul> <li>E. PAYROLL         What was the annual payroll at this establishment before deductions for:     </li> <li>Exclude:         <ul> <li>Employer-paid annual cost for fringe benefits reported in lines F1 through F3</li> </ul> </li> </ul>                                                                                                                                                                                                                                          |                 |
| 1. Production workers reported in line B?                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$ ,000.00      |
| 2. All other employees reported in line C?                                                                                                                                                                                                                                                                                                                                                                                                                                                 | ,000.00         |
| TOTAL (Add lines E1 and E2.)                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ ,000.00      |
| What was the <b>first quarter</b> payroll at this establishment before deductions (January - March 2017)?                                                                                                                                                                                                                                                                                                                                                                                  | \$ ,000.00      |

#### F. EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS

(This is the employer's annual cost at this establishment for legally required programs and programs not required by law. If any of the items here are maintained in your records only at the company level, allocate their costs to the manufacturing establishment. You may distribute the total on the basis of the ratio of the payroll of each manufacturing establishment to the total company payroll unless you have developed your own method of making such allocations. Specify the method used and the approximate portion that has been allocated in the Item 31: REMARKS section at the end of the instrument.)

#### Include:

- Premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs)
- Spread on stock options that are taxable to employees at this establishment as wages

#### Exclude:

- Employee contributions
- Disbursements from trusts or funds to satisfy health insurance claims

What were the **employer's annual costs** at this establishment for:



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### 2017 Economic Census

| <ol> <li>Health Insurance? - Insurance premiums on hospitals, medical plans, and single-service plans such as<br/>dental, vision, and prescription drug plans</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ | ,000.00 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|---------|
| 2. Retirement Plans?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |    |         |
| a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$ | ,000.00 |
| b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |    |         |
| <ul> <li>Examples:</li> <li>Profit sharing plans</li> <li>Money purchases (<i>e.g.</i>, 401k, 403b)</li> <li>Stock bonus plans (<i>e.g.</i>, ESOPs)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ | ,000.00 |
| 3. Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |    |         |
| <ul> <li>Include: <ul> <li>Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare)</li> <li>Life insurance benefits</li> <li>"Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.)</li> <li>Employer contributions to pre-tax benefit accounts (e.g., health savings account)</li> <li>Education assistance</li> <li>Stock options</li> <li>Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.)</li> </ul> </li> <li>Exclude: <ul> <li>Disbursements from trusts or funds to satisfy health insurance claims</li> </ul> </li> </ul> | \$ | ,000.00 |
| 4. TOTAL (Add lines F1 through F3.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$ | ,000.00 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |    |         |



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### 2017 Economic Census

|    | Item 9: Value of Inventories Additional Information                                                                                                                |                         |                    |                    |                   |              |         |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------|--------------------|-------------------|--------------|---------|
| S  | N:<br>core / Plant:<br>-N:                                                                                                                                         |                         |                    |                    |                   |              |         |
| П  | EM 9: VALUE OF INVENTORIES                                                                                                                                         |                         |                    |                    |                   |              |         |
| ir | eport inventories at cost or market using generally acco<br>eventories are held. If this establishment is part of a muses<br>esponsible for as if it owned them.   | , .                     | ,                  |                    | -                 |              |         |
| V  | hat was the value of inventories <b>owned by this establish</b>                                                                                                    | <b>nment</b> as of Dece | mber 31 before Las | t-In, First-Out (L | IFO) adjustment ( | if any) for: |         |
| A  | Finished goods (final output of this establishment, but still within ownership)?                                                                                   | Check if None           | 2017<br>\$         | ,000.00            | Check if None     | 2016         | ,000.00 |
| В  | . Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output of the establishment)?            |                         | \$                 | ,000.00            |                   | \$           | ,000.00 |
| C  | Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce this establishment's output? |                         | \$                 | ,000.00            |                   | \$           | ,000.00 |
| T  | <b>DTAL</b> (Add lines A through C.)                                                                                                                               |                         | \$                 | ,000.00            |                   | \$           | ,000.00 |



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OMB No.: 0607-0998

### 2017 Economic Census

| Item 10: Inventories by Valuation Method Additional                                                                              | Information   |      |         |                     |      |                             |
|----------------------------------------------------------------------------------------------------------------------------------|---------------|------|---------|---------------------|------|-----------------------------|
| EIN:<br>Store / Plant:<br>CFN:                                                                                                   |               |      |         |                     |      |                             |
| ITEM 10: INVENTORIES BY VALUATION METHOD                                                                                         |               |      |         |                     |      |                             |
| Of the \$,000.00 reported in <b>Item 9</b> as the total value of total value of inventories <b>owned by this establishment</b> a |               |      |         |                     |      | rted in <b>Item 9</b> as th |
| <b>A</b> Non-LIFO (Last-In, First-Out) valuation methods                                                                         |               |      |         |                     |      |                             |
| 1. First-In, First-Out (FIFO)?                                                                                                   | Check if None | 2017 | ,000.00 | Check<br>if<br>None | 2016 | ,000.00                     |
| 2. Average Cost?                                                                                                                 |               | \$   | ,000.00 |                     | \$   | ,000.00                     |
| 3. Standard Cost?                                                                                                                |               | \$   | ,000.00 |                     | \$   | ,000.00                     |
| <b>4.</b> Other non-LIFO valuation method(s)?  Describe                                                                          |               | \$   | ,000.00 |                     | \$   | ,000.00                     |
| TOTAL (Add lines A1 through A4.)                                                                                                 |               | \$   | ,000.00 |                     | \$   | ,000.00                     |
| B. LIFO Valuation Method (gross LIFO amount)?                                                                                    |               | \$   | ,000.00 |                     | \$   | ,000.00                     |
| <b>TOTAL</b> Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.)                                                 |               | \$   | ,000.00 |                     | \$   | ,000.00                     |
| C. What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)                                  |               | \$   | ,000.00 |                     | \$   | ,000.00                     |



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### 2017 Economic Census

MC-32110 - Sawmills

Item 11: Inventories Outside of the United States

EIN:

Store / Plant:

CFN:

#### ITEM 11: INVENTORIES OUTSIDE OF THE UNITED STATES

Of the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2017, and the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2016, what was the value of inventories stored or en route OUTSIDE the 50 U.S. states and the District of Columbia?

#### Exclude:

• Inventory held in Foreign Trade Zones or in bonded warehouses in the U.S

For more detailed definitions, please see:

http://enforcement.trade.gov/ftzpage/info/ftzstart.html

| Check<br>if<br>None | 2017 |         | Check<br>if<br>None | 2016 |         |
|---------------------|------|---------|---------------------|------|---------|
|                     | \$   | ,000.00 |                     | \$   | ,000.00 |



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

| Item 13: Assets, Capital Expenditures, and Retirements Additional Information                                                                                                                                           |                  |                                                         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------------------------------------------------|
| EIN: Store / Plant: CFN: ITEM 13: ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS                                                                                                                                         |                  |                                                         |
| <ul> <li>Include:</li> <li>Dollar value of assets, capital expenditures, and retirements</li> <li>Buildings, structures, and equipment used directly or indirectly by this establishment to produce the good</li> </ul> | ods and services | s reported in <b>Item 5</b> , line A and <b>Item 22</b> |
| <b>A.</b> What was the gross value of depreciable assets ( <b>acquisition costs</b> ) at the beginning of the year?                                                                                                     | Check if None    | 2017<br>\$ ,000.00                                      |
| <b>B.</b> What were the capital expenditures for new and used depreciable assets in 2017 for:                                                                                                                           |                  |                                                         |
| New and used buildings and other structures?                                                                                                                                                                            |                  |                                                         |
| Exclude:  • The value of land on which structures stand                                                                                                                                                                 |                  | ,000.00                                                 |
| 2. New and used machinery and equipment?                                                                                                                                                                                |                  |                                                         |
| a. Automobiles, trucks, etc. for highway use?                                                                                                                                                                           |                  | \$ ,000.00                                              |
| <b>b.</b> Computers and peripheral data processing equipment?                                                                                                                                                           |                  | \$ ,000.00                                              |
| c. All other expenditures for machinery and equipment?                                                                                                                                                                  |                  | \$ ,000.00                                              |
| TOTAL (Add lines B1 and B2a through B2c.)                                                                                                                                                                               |                  | ,000.00                                                 |
| C. What was the gross value of depreciable assets sold, retired, scrapped, destroyed, etc.?                                                                                                                             |                  | ,000.00                                                 |
| D. What was the value of depreciable assets at the end of the year? (Add lines A, B1, B2a through B2c and subtract line C.)                                                                                             |                  | ,000.00                                                 |
|                                                                                                                                                                                                                         |                  |                                                         |



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### 2017 Economic Census

| Item 14: Rental Payments Additional Information                                                                                                                                                                                                                                                                                                                                                                                                                                     |                     |            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|------------|
| EIN: Store / Plant: CFN: ITEM 14: RENTAL PAYMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                   |                     |            |
| Include:  Operating leases                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                     |            |
| <ul><li> Capital leases (leases with a contract to own at the end of the lease)</li></ul>                                                                                                                                                                                                                                                                                                                                                                                           |                     |            |
| At this establishment, what were the payments for:                                                                                                                                                                                                                                                                                                                                                                                                                                  |                     |            |
| <ul> <li>A. Rental or lease of buildings and other structures?</li> <li>Include: <ul> <li>Job-site trailers</li> <li>Land on which the buildings and other structures stand</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                  | Check<br>if<br>None | \$ ,000.00 |
| <ul> <li>Rental or lease of machinery and equipment?</li> <li>Indude: <ul> <li>Production, loading, and transportation machinery and equipment</li> <li>Construction equipment</li> <li>Tools</li> <li>Office equipment</li> <li>Furniture</li> <li>Vehicles</li> </ul> </li> <li>Exclude: <ul> <li>Computer time-sharing charges for machinery and equipment rentals from computer service companies where the computer is not on site at the establishment</li> </ul> </li> </ul> |                     | \$ ,000.00 |
| TOTAL (Add lines A and B.)                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                     | \$ ,000.00 |



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### 2017 Economic Census

| Item 16: Selected Expenses Additional Information                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                     |                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|
| EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                     |                     |
| <b>A</b> For this establishment, what were the production-related costs in 2017 for:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                     |                     |
| <ol> <li>Materials, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, services for others, or other operating supplies? (Report detail in Item 18.)</li> <li>Include:         <ul> <li>Cost of production-related materials purchased by this establishment for other companies (contractors).</li> </ul> </li> <li>Exclude:         <ul> <li>Non-production-related expenses that were paid to other companies (contractors) by this establishment. (Report these expenses on the next screen in Item 16, line D.)</li> </ul> </li> </ol> | Check<br>if<br>None | \$ ,000.00          |
| <ol> <li>Products bought and sold without further processing? (Report sales in Item 5, line A and in<br/>Wholesaling Services product codes in Item 22.)</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                              |                     | \$ ,000.00          |
| <b>3.</b> Work done for you by others on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)                                                                                                                                                                                                                                                                                                                                                             |                     | \$ ,000.00          |
| <b>4.</b> Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).)                                                                                                                                                                                                                                                                                                                                                                                             |                     | ,000.00             |
| <b>5.</b> Purchased electricity? (Report comparable quantity on line B1.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                     | ,000.00             |
| TOTAL (Add lines A1 through A5.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                     | ,000.00             |
| <b>B.</b> For this establishment, what was the quantity of:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                     |                     |
| Purchased electricity? (Quantity comparable to cost reported in line A5)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                     | 2017 Kilowatt Hours |
| 2. Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line A4)                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                     | ,000                |
| <b>3.</b> Electricity sold or transferred to other establishments? (Also include quantity on lines B1 and/or B2.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                     | ,000                |
| C. For this establishment, what were the depreciation/amortization charges for the current year obtained from your income statement? (Include depreciation on all assets reported in Item 13.)                                                                                                                                                                                                                                                                                                                                                                                   |                     | \$ ,000.00          |



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### 2017 Economic Census

| Item 16: Selected Expenses - Continued                                                                                                                                                                                                                                                                                                                                                                |               |                    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|--------------------|
| EIN: Store / Plant: CFN:  ITEM 16: SELECTED EXPENSES  D. What were the other operating expenses paid by this establishment in 2017 for:  Include:  • Expenses normally considered as non-production-related costs purchased from other companies                                                                                                                                                      |               |                    |
| 1. Temporary staff and leased employees? (Professional Employer Organizations and staffing agencies for personnel)  Include:  • All charges for payroll, benefits, and services                                                                                                                                                                                                                       | Check if None | 2017<br>\$ ,000.00 |
| 2. Expensed equipment? (Expensed computer hardware and other equipment)  Include:  Copiers Fax machines Telephones Shop and lab equipment CPUs Monitors  Exclude: Packaged software (Report on line D3.) Leased and rented equipment (Report in Item 14, line B.)                                                                                                                                     |               | \$ ,000.00         |
| <ul> <li>3. Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software)</li> <li>Include:         <ul> <li>Software developed or customized by others</li> <li>Web-design services and purchases</li> <li>Licensing agreements</li> <li>Upgrades of software</li> <li>Maintenance fees related to software upgrades and alterations</li> </ul> </li> </ul> |               | \$ ,000.00         |
| <ul> <li>4. Purchased communication services?</li> <li>Include: <ul> <li>Telephone, cellular, and fax services</li> <li>Computer-related communications (e.g., Internet, connectivity, online)</li> <li>Other wired and wireless communication services</li> <li>Credit card transaction fees</li> </ul> </li> </ul>                                                                                  |               | \$ ,000.00         |



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### 2017 Economic Census

| 5. Data processing and other purchased computer services?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |          |    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----|
| <ul> <li>Include: <ul> <li>Computer facilities management services</li> <li>Computer input preparation</li> <li>Data storage</li> <li>Computer time rental</li> <li>Optical scanning services</li> <li>Other computer-related advice and services, including training</li> </ul> </li> <li>Exclude: <ul> <li>Services provided by other establishments of this company (such as a separate central data processing unit)</li> <li>Expensed integrated systems (Report in line D4.)</li> <li>Repair and maintenance of computer equipment (Report on line D6.)</li> <li>Payroll processing and credit card transaction fees (Report payroll processing fees on line D9 and credit card transaction fees on line D4.)</li> <li>Expenses for telecommunication services (e.g., Internet, connectivity, telephone) (Report on line D4.)</li> </ul> </li> </ul> | \$ ,000. | 00 |
| 6. Purchased repairs and maintenance to buildings and/or machinery and equipment?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |          |    |
| <ul> <li>Include:</li> <li>Repairs for painting, roof repairs, replacing parts, over-hauling of equipment, and other repairs chargeable as current operating costs</li> <li>Cost of repair and maintenance of any leased property if this establishment assumes the cost</li> <li>Exclude:</li> <li>Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13.</li> <li>Costs of materials, parts, and supplies directly incurred by this establishment using its own work force to perform repairs and maintenance</li> </ul>                                                                                                                                                                                                                                                                           | \$ ,000. | 00 |
| <ul> <li>7. Water, sewer, refuse removal, and other non-electric utility payments?         (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, report in Item 14, line A.)     </li> <li>Include:         <ul> <li>Cost of hazardous waste removal or treatment</li> </ul> </li> <li>Exclude:         <ul> <li>Cost of refuse removal services if included in rental payments</li> <li>Machinery or equipment reported as a capital expenditure in Item 13</li> <li>Cost of salaries paid to employees of this establishment whose work involves refuse removal and/or hazardous waste removal or treatment</li> </ul> </li> </ul>                                                                                                                                                    | \$ ,000. | 00 |
| 8. Purchased advertising and promotional services?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |    |
| <ul> <li>Include: <ul> <li>Marketing and public relations services</li> </ul> </li> <li>Exclude: <ul> <li>Salaries paid to employees of this establishment for advertising work</li> </ul> </li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ ,000. | 00 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |    |



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### 2017 Economic Census

| <b>9.</b> Purchased professional and technical services?                                                                                                                                                                                       |            |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| Include:  Management consulting  Accounting  Auditing  Bookkeeping  Legal  Actuarial  Payroll processing  Architectural  Engineering                                                                                                           |            |
| <ul> <li>Other professional services (i.e. janitorial, security, or landscape services)</li> <li>Exclude:</li> <li>Salaries paid to your own employees for these services (<i>Report in Item 7.</i>)</li> </ul>                                | \$ ,000.00 |
| <ul> <li>10. Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses)</li> <li>Include: <ul> <li>Business and property taxes</li> </ul> </li> <li>Exclude: <ul> <li>Income taxes</li> </ul> </li> </ul> | \$ ,000.00 |
| <ul> <li>11. All other operating expenses not reported elsewhere?</li> <li>Exclude: <ul> <li>Purchases of merchandise for resale</li> <li>Non-operating expenses</li> </ul> </li> <li>Describe</li> </ul>                                      | \$ ,000.00 |
| TOTAL (Add lines 1 through 11.)                                                                                                                                                                                                                | \$ ,000.00 |



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### 2017 Economic Census

| Item 17A: Principal Busine | ess or Activity                                                                                                                                                                     |  |  |  |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| EIN:                       |                                                                                                                                                                                     |  |  |  |
| Store / Plant:<br>CFN:     |                                                                                                                                                                                     |  |  |  |
| ITEM 17A: PRINCIPAL BUSIN  | ITEM 17A: PRINCIPAL BUSINESS OR ACTIVITY                                                                                                                                            |  |  |  |
|                            | ng best describes this establishment's principal kind of business or activity in 2017? elections seem appropriate, provide a specific description of the primary business activity. |  |  |  |
| 321113 001                 | ○ Sawmills                                                                                                                                                                          |  |  |  |
| 321114 001                 | ○ Wood Preservation                                                                                                                                                                 |  |  |  |
| 321212 001                 | Softwood Veneer and Plywood Manufacturing                                                                                                                                           |  |  |  |
| 321912 001                 | Cut Stock, Resawing Lumber, and Planing                                                                                                                                             |  |  |  |
| 321920 001                 | Wood Container and Pallet Manufacturing                                                                                                                                             |  |  |  |
| 773000 001                 | Other principal business or activity - Describe                                                                                                                                     |  |  |  |
|                            | Describe                                                                                                                                                                            |  |  |  |
|                            |                                                                                                                                                                                     |  |  |  |



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| Item 17B: Type of Operation                                                                                                        |  |  |  |
|------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| EIN:<br>Store / Plant:<br>CFN:<br>ITEM 17B: TYPE OF OPERATION                                                                      |  |  |  |
| What operations were performed in this establishment during 2017? (Choose ALL that apply.)                                         |  |  |  |
| 256 Contract or custom sawing lumber from logs or bolts owned by others                                                            |  |  |  |
| 259 Contract or custom planing, resawing, or dressing, etc., of lumber owned by others                                             |  |  |  |
| 260 Sawing lumber from logs or bolts                                                                                               |  |  |  |
| 261 Sawing or planing lumber from purchased lumber                                                                                 |  |  |  |
| 249 Manufacturing edgeworked lumber (tongued, rabbeted, etc.)                                                                      |  |  |  |
| 262 Manufacturing wood containers and pallets                                                                                      |  |  |  |
| 266 Manufacturing cut stock, resawn lumber and planed lumber                                                                       |  |  |  |
| 268 Manufacturing hardwood dimension stock (rough, and semi- and completely-fabricated)                                            |  |  |  |
| 270 Millwork, including flooring, molding, and stair work                                                                          |  |  |  |
| 278 Manufacturing hardwood veneer/plywood                                                                                          |  |  |  |
| 280 Manufacturing softwood veneer/plywood                                                                                          |  |  |  |
| 240 Performing other manufacturing operations (Specify kind)  Describe                                                             |  |  |  |
| If you performed any of the above operations, select the ONE that best describes the operations at this establishment during 2017. |  |  |  |
| 264 Manufacturing lumber products from purchased lumber                                                                            |  |  |  |
| 267 Manufacturing lumber products from lumber made in this establishment                                                           |  |  |  |



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### 2017 Economic Census

MC-32110 - Sawmills

Item 18: Detailed Cost of Materials, Parts, and Supplies

EIN:

Store / Plant:

CFN:

#### ITEM 18: DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

Of the \$,000.00 of materials, parts, and supplies in 2017, reported on Item 16, line A1, how much was for the following specified materials?

**General** - The sum of the costs of the itemized materials in this section should equal the figure reported on **Item 16**, line A1 (*Cost of materials, parts, containers, packaging, etc. used*). The following is a breakout of the \$,000.00 currently reported there. The materials, parts, and supplies listed below are commonly consumed in the manufacture, processing, or assembly of the products listed in **Item 22**.

- Please review the entire list and report separately each item consumed.
- Leave a material blank if you did not consume the item.
- Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
- If the information as requested cannot be taken directly from your book records, reasonable estimates are acceptable.

**Valuation of Materials Consumed** - The value of the materials, parts, and supplies consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts, and including freight and other direct charges incurred in acquiring the materials.

- Materials transferred from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
- If purchases or transfers do not differ significantly from the amounts actually consumed, you may report the cost of purchases or transfers. However, if
  consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies
  inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory, reported on Item 9.

Contract Manufacturing - The value of materials used for products produced under contract by other companies.

#### Include:

• Materials purchased by this establishment to be consumed by companies that are manufacturing products for this establishment under contract.

#### Exclude

- Amounts paid to companies that are manufacturing products for this establishment under contract. Report these amounts on Item 16, line A3 (Cost of work
  done for you by others on your materials).
- Materials owned by other companies but used by this establishment to make products under contract or for a commission.

Wholesaling Activities (previously Resales) - The costs of imported or domestic products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should not be reported here.

- The cost of these wholesale products should be reported on Item 16, line A2 (Cost of products bought and sold without further processing).
- The value of these wholesale products shipped by this establishment should be reported in **Item 22** on the line appropriate for the type of Wholesaling activity being reported.

| Description                                                                                       | Value     | Census<br>Material<br>Code |
|---------------------------------------------------------------------------------------------------|-----------|----------------------------|
| Round or hewn wood products, including bolts and logs                                             | \$ ,000.0 | 00 11311020                |
| 2. Stumpage cost (cost of timber, excluding land, cut and consumed at same establishment)         | \$ ,000.0 | 00 11311010                |
| 3. Rough and dressed hardwood lumber                                                              | \$ ,000.0 | 32111310                   |
| 4. Rough and dressed softwood lumber                                                              | \$ ,000.0 | 32111320                   |
| 5. Cost of all other materials and components, parts, containers, and supplies consumed  Describe | \$ ,000.0 | 00 00970099                |
| OTAL .                                                                                            | \$ ,000.0 | 77100000                   |



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#### 2017 Economic Census

MC-32110 - Sawmills

Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what products and services were included? Select ALL that apply.

General - Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

The manufactured products and services listed below are generally made in your industry. Select the items that apply to your establishment. If you make products or have revenue from other sources not listed, you will have the opportunity to report them later.

Manufacturing of Products Section - Includes products shipped and services performed

#### Include:

- Products made elsewhere by others from materials supplied by this establishment.
- Products transferred to other establishments within your company.

#### Exclude

- Wholesaling products (previously Resales) Products that are bought from other establishments or transferred from other establishments of your company
  and then sold without further manufacture, processing, or assembly by this establishment. If you make products or have revenue from other sources not
  listed, you will have the opportunity to report them later.
- Products made from materials owned by others (i.e. the customer). If you make products or have revenue from other sources not listed, you will have the
  opportunity to report them later.

Wholesaling Products Section – Includes product lines sold by this establishment. These product lines were previously grouped together in one product code - Resales

#### Include:

- Products that are bought from other establishments or transferred from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  establishment.

#### Exclude

Receipts for construction, delivery, installation, and service contracts from the commodity sales.

| Description                                     | Select | Product Code |
|-------------------------------------------------|--------|--------------|
| Manufacturing of:                               |        |              |
| 1. Hardwood rough lumber                        |        | 2022225000   |
| a. Beech rough lumber, not edge worked          |        | 2022225003   |
| <b>b.</b> Oak rough lumber, not edge worked     |        | 2022225006   |
| c. Other hardwood rough lumber, not edge worked |        | 2022225009   |
| 2. Hardwood dressed lumber, not edge worked     |        | 2022425000   |
| Railway crossties and mine ties (untreated)     |        | 2035575000   |



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| 4. Wood chips, excluding field chips                                                                                                                 | 2022325000 |
|------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| 5. Softwood rough lumber                                                                                                                             | 2022300000 |
| a. Softwood rough lumber, less than 2 inches in nominal thickness, not edge worked                                                                   | 2022300003 |
| <b>b.</b> Softwood rough 2-inch lumber, 2 inches in nominal thickness only, not edge worked,                                                         | 2022300006 |
| c. Softwood rough lumber and timbers, more than 2 inches in nominal thickness, not edge worked                                                       | 2022300009 |
| <b>6.</b> Softwood dressed lumber, less than 2 inches in nominal thickness, not edge worked                                                          | 2035375000 |
| 7. Softwood dressed 2-inch lumber, 2 inches in nominal thickness only, not edge worked                                                               | 2035400000 |
| 8. Softwood dressed lumber and timbers, more than 2 inches in nominal thickness, not edge worked                                                     | 2035425000 |
| 9. Wood siding, shingles, and shakes                                                                                                                 | 2036375000 |
| <ul> <li>Wood siding (weatherboards or clapboards), including drilled or treated, excluding treated with permanent<br/>wood preservatives</li> </ul> | 2036375003 |
| <b>b.</b> Wood shingles and shakes                                                                                                                   | 2036375006 |
| 10. Contract or custom sawing of logs owned by others                                                                                                | 2052100000 |
| All other sales, shipments, receipts, or revenue from this establishment                                                                             |            |
| 11. Wholesaling services for rough, dressed, and finished dimensional lumber, plywood and panels                                                     | 4004725000 |



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### 2017 Economic Census

MC-32110 - Sawmills

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value for each product or service?

General – Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

If quantities are requested, please use the unit of measure specified.

Below are the products and services you previously selected. If you make products or have revenue from sources not listed, describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.

Manufacturing of Products Section – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

#### Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

#### Exclude:

- Wholesaling products (previously **Resales**), which include products that are bought from other establishments or transferred from other establishments of your company and then **sold without further manufacture**, **processing**, **or assembly** by this establishment. Report these products in the appropriate Wholesaling products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Products made from materials owned by others (i.e. the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Freight charged
- Excise taxes

Wholesaling Products Section – Report sales for each product line sold by this establishment. In prior Censuses, these product lines were grouped together in one product code for Resales.

#### Include:

- Products bought from other establishments or transferred from other establishments of your company and then sold without further manufacture, processing, or assembly by this establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  establishment

#### Exclude:

Receipts for construction, delivery, installation, and service contracts from the commodity sales. Report these products in the appropriate products line(s)
you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this
question.

| Description                                 | Value Product Code |            |
|---------------------------------------------|--------------------|------------|
| Manufacturing of:                           |                    |            |
| 1. Hardwood rough lumber                    |                    |            |
| a. Beech rough lumber, not edge worked      | \$ ,000.00         | 2022225003 |
| <b>b.</b> Oak rough lumber, not edge worked | \$ ,000.00         | 2022225006 |



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### 2017 Economic Census

| c. Other hardwood rough lumber, not edge worked                                                                                        | \$<br>,000.00 | 2022225009 |
|----------------------------------------------------------------------------------------------------------------------------------------|---------------|------------|
| Subtotal                                                                                                                               | \$<br>,000.00 | 2022225000 |
| 2. Hardwood dressed lumber, not edge worked                                                                                            | \$<br>,000.00 | 2022425000 |
| 3. Railway crossties and mine ties (untreated)                                                                                         | \$<br>,000.00 | 2035575000 |
| 1. Wood chips, excluding field chips                                                                                                   | \$<br>,000.00 | 2022325000 |
| 5. Softwood rough lumber                                                                                                               |               |            |
| a. Softwood rough lumber, less than 2 inches in nominal thickness, not edge worked                                                     | \$<br>,000.00 | 2022300003 |
| <b>b.</b> Softwood rough 2-inch lumber, 2 inches in nominal thickness only, not edge worked,                                           | \$<br>,000.00 | 2022300006 |
| c. Softwood rough lumber and timbers, more than 2 inches in nominal thickness, not edge worked                                         | \$<br>,000.00 | 2022300009 |
| Subtotal                                                                                                                               | \$<br>,000.00 | 2022300000 |
| 5. Softwood dressed lumber, less than 2 inches in nominal thickness, not edge worked                                                   | \$<br>,000.00 | 2035375000 |
| 7. Softwood dressed 2-inch lumber, 2 inches in nominal thickness only, not edge worked                                                 | \$<br>,000.00 | 2035400000 |
| 3. Softwood dressed lumber and timbers, more than 2 inches in nominal thickness, not edge worked                                       | \$<br>,000.00 | 2035425000 |
| D. Wood siding, shingles, and shakes                                                                                                   |               |            |
| <b>a.</b> Wood siding (weatherboards or clapboards), including drilled or treated, excluding treated with permanent wood preservatives | \$<br>,000.00 | 2036375003 |
| <b>b.</b> Wood shingles and shakes                                                                                                     | \$<br>,000.00 | 2036375006 |
| Subtotal                                                                                                                               | \$<br>,000.00 | 2036375000 |
| 10. Contract or custom sawing of logs owned by others                                                                                  | \$<br>,000.00 | 2052100000 |
| All other sales, shipments, receipts, or revenue from this establishment                                                               |               |            |
| 11. Wholesaling services for rough, dressed, and finished dimensional lumber, plywood and panels                                       | \$<br>,000.00 | 4004725000 |
| 12. Other manufacturing revenue, not elsewhere classified                                                                              |               |            |
| a. Other manufacturing revenue, not elsewhere classified - write-in #1  Describe                                                       | \$<br>,000.00 | 2054100003 |
| <b>b.</b> Other manufacturing revenue, not elsewhere classified - write-in #2                                                          | \$<br>,000.00 | 2054100006 |



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| c. Other manufacturing revenu            | ıe, not elsewhere classified - wı | rite-in #3        |               |            |
|------------------------------------------|-----------------------------------|-------------------|---------------|------------|
| Describe                                 |                                   |                   | \$<br>,000.00 | 2054100009 |
| 13. Wholesaling services for othe        | r goods, not elsewhere classific  | ed                |               |            |
| a. Wholesaling services for other        | er goods, not elsewhere classif   | îed - write-in #1 |               |            |
| Describe                                 |                                   |                   | \$<br>,000.00 | 4005500003 |
| <b>b.</b> Wholesaling services for other | er goods, not elsewhere classif   | îed - write-in #2 |               |            |
| Describe                                 |                                   |                   | \$<br>,000.00 | 4005500006 |
| c. Wholesaling services for other        | er goods, not elsewhere classif   | ned - write-in #3 |               |            |
| Describe                                 |                                   |                   | \$<br>,000.00 | 4005500009 |
| <b>14.</b> Other service revenue, not el | sewhere classified                |                   |               |            |
| a. Other service revenue, not e          | elsewhere classified - write-in # | 1                 |               |            |
| Describe                                 |                                   |                   | \$<br>,000.00 | 7017500003 |
| <b>b.</b> Other service revenue, not e   | elsewhere classified - write-in # | 2                 |               |            |
| Describe                                 |                                   |                   | \$<br>,000.00 | 7017500006 |
| c. Other service revenue, not e          | elsewhere classified - write-in # | :3                |               |            |
| Describe                                 |                                   |                   | \$<br>,000.00 | 7017500009 |
| 15. All other products and service       | es, not elsewhere classified      |                   |               |            |
| a. All other products and service        | es, not elsewhere classified - w  | rite-in #1        |               |            |
| Pick one                                 | Describe                          |                   | \$<br>,000.00 | 900000003  |
| <b>b.</b> All other products and servic  | es, not elsewhere classified - w  | rite-in #2        |               |            |
| Pick one                                 | Describe                          |                   | \$<br>,000.00 | 900000006  |
| <b>c.</b> All other products and service | es, not elsewhere classified - w  | rite-in #3        |               |            |
| Pick one                                 | Describe                          |                   | \$<br>,000.00 | 900000009  |
| Add Additional Products                  |                                   |                   |               |            |
|                                          |                                   |                   |               |            |



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### 2017 Economic Census

| Item 26: Business Cooperative                                                                                                                                                                                                                                                                                                                                                                                                                        |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EIN: Store / Plant: CFN:                                                                                                                                                                                                                                                                                                                                                                                                                             |
| ITEM 26: BUSINESS COOPERATIVE                                                                                                                                                                                                                                                                                                                                                                                                                        |
| A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as userowners) can be individuals or organizations, and benefit from the use of services, products, and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc. |
| Is this establishment a cooperative?                                                                                                                                                                                                                                                                                                                                                                                                                 |
| ○ Yes                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| ○ No                                                                                                                                                                                                                                                                                                                                                                                                                                                 |



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### 2017 Economic Census

| Item 27: Manufacturing Activities - Manufacturing at This Location                                                                                                  |  |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| EIN:<br>Store / Plant:<br>CFN:                                                                                                                                      |  |  |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION  In 2017, did this establishment manufacture any products or produce any goods at this location? |  |  |
| Yes  No                                                                                                                                                             |  |  |
|                                                                                                                                                                     |  |  |



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### 2017 Economic Census

| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S. |  |  |  |
|-------------------------------------------------------------------------------------------|--|--|--|
|                                                                                           |  |  |  |
|                                                                                           |  |  |  |
|                                                                                           |  |  |  |
|                                                                                           |  |  |  |
|                                                                                           |  |  |  |



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### 2017 Economic Census

| Item 27: Manufacturing Activities - Manufacturing by Unaffiliated Companies Inside the U.S.                                             |  |  |
|-----------------------------------------------------------------------------------------------------------------------------------------|--|--|
| EIN: Store / Plant: CFN:                                                                                                                |  |  |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY UNAFFILIATED COMPANIES INSIDE THE U.S.                                             |  |  |
| In 2017, did this establishment have any manufacturing done on its behalf by any <b>unaffiliated</b> companies <b>inside the U.S.</b> ? |  |  |
| ○ Yes                                                                                                                                   |  |  |
| ○ No                                                                                                                                    |  |  |



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### 2017 Economic Census

| Item 27: Manufacturing Activities - Manufacturing Done Outside the U.S.                             |  |  |
|-----------------------------------------------------------------------------------------------------|--|--|
| EIN:<br>Store / Plant:<br>CFN:                                                                      |  |  |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING DONE OUTSIDE THE U.S.                             |  |  |
| In 2017, did this establishment have any manufacturing done on its behalf <b>outside the U.S.</b> ? |  |  |
| Include manufacturing done outside the U.S. by both affiliated and unaffiliated companies.          |  |  |
| ○ Yes                                                                                               |  |  |
| ○ No                                                                                                |  |  |



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### 2017 Economic Census



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### 2017 Economic Census

| Item 27: Manufacturing Activities - Percentage of Revenue for Products Manufactured on Its Behalf                                                                                    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EIN: Store / Plant: CFN:                                                                                                                                                             |
| ITEM 27: MANUFACTURING ACTIVITIES - PERCENTAGE OF REVENUE FOR PRODUCTS MANUFACTURED ON ITS BEHALF                                                                                    |
| What percentage of this establishment's total revenue in 2017 was from the sale of products that were manufactured on its behalf, per this establishment's design or specifications? |
| Estimates are acceptable.                                                                                                                                                            |
| O%                                                                                                                                                                                   |
| O 1-25%                                                                                                                                                                              |
| <u>26-50%</u>                                                                                                                                                                        |
| ○ 51-75%                                                                                                                                                                             |
| ○ 76-99%                                                                                                                                                                             |
| ○ 100%                                                                                                                                                                               |



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### 2017 Economic Census

|                                        | Item 28: Special Inquiries - Water Use                                                                                                                                          |  |  |  |
|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| St                                     | N:<br>ore / Plant:<br>-N:                                                                                                                                                       |  |  |  |
| ITEM 28: SPECIAL INQUIRIES - WATER USE |                                                                                                                                                                                 |  |  |  |
| 1.                                     | What was this establishment's water intake in 2017, that is, the quantity of new water introduced into the establishment for the first time, regardless of source or quality?   |  |  |  |
|                                        | Include water used in the production process and auxiliary operations (such as cooling and condensing, boiler feed, sanitary and domestic use). Report to the nearest thousand. |  |  |  |
|                                        | ,000 gallons                                                                                                                                                                    |  |  |  |
| 2.                                     | Did this establishment recirculate or reuse any water during 2017?                                                                                                              |  |  |  |
|                                        | ○ Yes                                                                                                                                                                           |  |  |  |
|                                        | ○ No                                                                                                                                                                            |  |  |  |



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2017 Economic Census

MC-32110 - Sawmills

Item 28: Special Inquiries - Water Use - Continued

EIN:

Store / Plant:

CFN:

#### ITEM 28: SPECIAL INQUIRIES - WATER USE

What was this establishment's gross water use in 2017, that is, the quantity of water that would have been required if no water had been recirculated or reused?

For example, if total water intake was 500 million gallons and, of these 500 million gallons, 100 million gallons were used twice for cooling purposes and once for washing products or materials, the total water required would be 300 million gallons, plus the 400 million gallons not recirculated, for a total of 700 million gallons of gross water use (less consumption and evaporation loss). Report to the nearest thousand.

,000 gallons



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### 2017 Economic Census

| Item 28: Special Inquiries - Water Use - Continued                                                                                                                                                                                                                                                                                                                                                                                           |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| EIN:<br>Store / Plant:<br>CFN:                                                                                                                                                                                                                                                                                                                                                                                                               |
| ITEM 28: SPECIAL INQUIRIES - WATER USE                                                                                                                                                                                                                                                                                                                                                                                                       |
| What was this establishment's main source of new water in 2017? Select only ONE.                                                                                                                                                                                                                                                                                                                                                             |
| <u>Public water system</u> includes water supplied by a water utility (whether municipally- or privately-owned) whose primary purpose is the supply of water to the general public and/or industrial users. <u>Self-supplied water systems</u> include water obtained by this establishment through its own system of pumps, pipes, hoses, etc. Also include here water obtained from another company that is not primarily a water utility. |
| Public water system (municipally- or privately-owned utility)                                                                                                                                                                                                                                                                                                                                                                                |
| Self-supplied surface water system (rivers, streams, lakes)                                                                                                                                                                                                                                                                                                                                                                                  |
| Self-supplied ground water system (wells, deep springs)                                                                                                                                                                                                                                                                                                                                                                                      |
| Self-supplied tide water system (estuaries, bays, oceans)                                                                                                                                                                                                                                                                                                                                                                                    |
| Self-supplied mine water (underground mines, quarries, open pits, water produced with oil)                                                                                                                                                                                                                                                                                                                                                   |
| Other sources (e.g., rainwater, truck deliveries)                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                                                                                                                                                                                                                                                                                                                                                              |



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### 2017 Economic Census

| Item 28: Special Inquiries - Water Use - Continued                                                     |  |  |
|--------------------------------------------------------------------------------------------------------|--|--|
|                                                                                                        |  |  |
| EIN: Store / Plant: CFN:                                                                               |  |  |
| ITEM 28: SPECIAL INQUIRIES - WATER USE                                                                 |  |  |
| ITEM 28: SPECIAL INQUIRIES - WATER USE                                                                 |  |  |
| Which of the following types of water was mainly supplied by the public water system? Select only ONE. |  |  |
|                                                                                                        |  |  |



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### 2017 Economic Census

| Item 31: Remarks                                                                                                                  |            |     |  |
|-----------------------------------------------------------------------------------------------------------------------------------|------------|-----|--|
| EIN:<br>Store / Plant:<br>CFN:                                                                                                    |            |     |  |
| ITEM 31: REMARKS                                                                                                                  |            |     |  |
| Please use this space for any explanations that may be essential in understanding your reported data. (Maximum length is 1,000 ch | iai acters | 5.) |  |
|                                                                                                                                   |            |     |  |
|                                                                                                                                   |            |     |  |
|                                                                                                                                   |            |     |  |
|                                                                                                                                   |            |     |  |
|                                                                                                                                   |            |     |  |
|                                                                                                                                   |            |     |  |
|                                                                                                                                   |            |     |  |
|                                                                                                                                   |            | //  |  |
| You have                                                                                                                          | 1000       | 1   |  |



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### 2017 Economic Census

| Item 32: Number of Establishments                              |      |
|----------------------------------------------------------------|------|
| EIN: Store / Plant: CFN: ITEM 32: NUMBER OF ESTABLISHMENTS     |      |
| How many establishments operated under EIN at the end of 2017? | 2017 |



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OMB No.: 0607-0998

### 2017 Economic Census

| Item 32: Number of Establishments - Establishment Information                                                                                                              |                                       |                            |  |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|----------------------------|--|--|
| EIN:<br>Store / Plant:<br>CFN:<br>ITEM 32: NUMBER OF ESTABLISHM                                                                                                            | MENTS - ESTABLISHMENT INFORMATION     |                            |  |  |
| Name                                                                                                                                                                       |                                       |                            |  |  |
| Secondary Name                                                                                                                                                             | Store/Plant                           |                            |  |  |
| Number and Street                                                                                                                                                          |                                       |                            |  |  |
| City, town, village, etc.                                                                                                                                                  | State Select State or Territory       | <b>ZIP Code</b> 99999-9999 |  |  |
| Describe kind of business at this l                                                                                                                                        | location                              |                            |  |  |
| For employees that worked at more than one location, report the employment and payroll data for employees at the ONE location where they spent most of their working time. |                                       |                            |  |  |
| What was the number of employee                                                                                                                                            | es for pay period including March 12? | 2017                       |  |  |
| What was the annual payroll?                                                                                                                                               |                                       | \$ ,000.00                 |  |  |
| What was the first quarter payroll (J                                                                                                                                      | January - March 2017)?                | \$ ,000.00                 |  |  |
| What were the sales, shipments, red                                                                                                                                        | ceipts, or revenue?                   | \$ ,000.00                 |  |  |

