

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Heating equipment and air-conditioners (including heat pumps) . . .	001900 00			
<b>2</b>	Household appliances (including refrigerators, cooking equipment, and other household appliances) (excluding air conditioners) . . .	335000 41			
	Siding				
<b>3</b>	Steel . . . . .	332322 03			
<b>4</b>	Aluminum . . . . .	332322 05			
<b>5</b>	Vinyl . . . . .	326199 03			
<b>6</b>	Metal mill shapes and forms (including castings) . . . . .	331000 01			
<b>7</b>	Metal plumbing fixtures, fittings, and trim (including enameled) . . . . .	332913 00			
<b>8</b>	Metal doors and door units, windows and window units . . . . .	332321 01			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
<b>9</b>	Metal bolts, nuts, screws, washers, rivets, and other screw machine products . . . . .	332722 03				
<b>10</b>	Metal vehicular parts (axels, wheels, brakes, undercarriages, etc.)	336000 03				
<b>11</b>	Plastics fabricated pipe and pipe fittings . . . . .	321210 00				
<b>12</b>	Plywood, hardwood and softwood . . . . .	32000 91				
<b>13</b>	Lumber, dressed . . . . .	321000 20				
<b>14</b>	Particleboard, wood . . . . .	321219 02				
<b>15</b>	Oriented strandboard and waferboard (OSB) . . . . .	321219 05				
<b>16</b>	Gypsum building board 5/16 inch thick . . . . .	327420 01				
<b>17</b>	Greater than 5/16 inch thick . . . . .	327420 03				
<b>18</b>	Wood millwork (including molding, doors, and windows) . . . . .	321910 03				
<b>19</b>	Wood kitchen cabinets . . . . .	337110 00				
<b>20</b>	Builders' hardware (including door locks, locksets, lock trim, miscellaneous sash, screen, and shelf hardware; hinges and butts, hangers, tracks, and related items; cabinet hardware, and all other builders' hardware) . . . . .	332510 09				
<b>21</b>	Lubricating oils and greases (including hydraulic oils) . . . . .	324100 18				
<b>22</b>	Floor coverings, textile . . . . .	314110 01				
<b>23</b>	Linoleum and other hard-surfaced floor covering . . . . .	326192 00				
<b>24</b>	Loose fill insulating materials (mineral fiber, cellulose fiber, etc.) . . . . .	001900 46				
<b>25</b>	Mineral fiber blankets, batts, and boards . . . . .	327993 03				

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company			
			Cost, including delivery cost (freight-in)			
			\$ Bil.	Mil.	Thou.	
0634		0630	0631			
<b>26</b>	Current-carrying wiring devices (switches, connectors, lampholders, etc.)	330000 64				
<b>27</b>	Household-type furniture (including tables, sofas, beds, mattresses, etc.)	337000 03				
<b>28</b>	Pneumatic tires and inner tubes	322100 03				
<b>29</b>	Cost of all other materials and components, parts, components, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99				
<b>30</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1)	771000 00				

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**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>1</b>	Manufactured homes (mobile homes), all width sizes (including multisection) . . .	321991 1600						
<b>2</b>	Nonresidential mobile buildings Office and other commercial (Specify kind) ↴	321991 5111	↑ units ↓					
<b>3</b>	Other nonresidential mobile buildings (including classroom and industrial) (Specify kind) ↴	321991 5121						
<b>4</b>	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18						
<b>5</b>		26						
<b>6</b>		34						
<b>7</b>		42						
<b>8</b>		59						
<b>9</b>		67						
<b>10</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	999899 2000						
<b>11</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.) . . . . .	999899 1000						

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>12</b>	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) . . . . .	999899 9000						
<b>13</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> ) . . . . .	770000 0000						

**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

**1.** Did this establishment purchase contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

**2.** Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

**3.** Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

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**26** SPECIAL INQUIRIES - Continued

**B. RECEIPTS FROM CONTRACT MANUFACTURING**

**1.** Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **30**

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**2.** Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

**27-29** Not Applicable.

REMARKS (*Please use this space for any explanations that may be essential in understanding your reported data.*)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes  No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Area code	Number	Extension

Tele-  
phone

Fax

Area code	Number

E-mail address

Date completed

Month	Day	Year

**Thank you for completing your 2012 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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