

17 and 18 Not Applicable.

19 TYPE OF OPERATION
(Mark "X" ALL that apply.)

Operations performed in this establishment during 2012

- 0620 256 Contract or custom sawing lumber from logs or bolts owned by others
- 259 Contract or custom planing, resawing, or dressing, etc., of lumber owned by others
- 260 Sawing lumber from logs or bolts
- 261 Sawing or planing lumber from purchased lumber
- 249 Manufacturing edgeworked lumber (tongued, rabbeted, etc.)
- 262 Manufacturing wood containers and pallets
- 266 Manufacturing cut stock, resawn lumber, and planed lumber
- 268 Manufacturing hard wood dimension stock (rough, and semi- and completely-fabricated)
- 270 Millwork, including flooring, molding, and stair work
- 278 Manufacturing hardwood veneer/plywood
- 280 Manufacturing softwood veneer/plywood
- 240 Performing other manufacturing operations (Specify kind) ↴

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0621

20 and 21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. If your 2012 operations included custom sawing, resawing or planing, or kiln drying of MATERIALS OWNED BY OTHERS, enter your receipts for these operations on lines 32, 34, and 41. Report the amount that you received for other "commission or contract receipts" on line 48 Census code 999899 2000. Do not report on the specific product lines for these products.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Special Reporting Instructions and Definitions -

LUMBER - A wood product originally sawed lengthwise from a log or bolt which has at least two approximately parallel flat longitudinal sawed surfaces, and which may be rough, dressed, or edge worked, as set forth below:

ROUGH LUMBER - Lumber just as it comes from the saw, whether in the original sawed size, edge worked, resawn, crosscut, or trimmed to smaller sizes.

DRESSED LUMBER - Lumber that has been surfaced by planing or sanding on at least one edge or face.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

EDGE WORKED LUMBER - Lumber that has been matched (provided with a tongued-and-grooved joint at the edges or ends), shiplapped (provided with a rabbeted or lapped joint at the edges), or patterned (shaped at the edges or on the faces to a patterned or molded form) on a matching machine, sticker, or molder.

SOFTWOOD - Wood from trees of coniferous species.

HARDWOOD - Wood from trees of nonconiferous species.

WINDOW FRAME - Consists of two side jambs, one head jamb, and one sill.

DOOR FRAME - Consists of two side jambs and one head jamb.

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
		0730	0736	0732	0731			
1	Hardwood industrial cut stock, rough or surfaced, cut to size and semi and fully machined, ready for assembly	32112 6 11						
2	Hardwood furniture cut stock and dimension	32192 6 11						
3	Softwood furniture cut stock	321912 8111						
4	Softwood industrial cut stock	321912 8121						
5	Softwood semimachined and fully machined furniture and industrial dimension	321912 8132						
6	Hardwood lumber, rough and dressed, not edge worked (not manufactured from purchased lumber) Hardwood rough lumber Beech	321113 1111	1000 bd ft					
7	Oak	321113 1121						
8	Other hardwoods (Specify kind) <input type="text"/>	321113 1131						
9	Hardwood dressed lumber	321113 1141						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Hardwood lumber, rough and dressed, not edge worked (manufactured from purchased lumber) Hardwood rough lumber							
10	Beech	321912 1111	1000 bd ft					
11	Oak	321912 1121						
12	Other hardwoods (Specify kind) ↴ [Redacted]	321912 1131						
13	Hardwood dressed lumber	321912 1141						
14	Hardwood lumber, edge worked (tongued, grooved, rabbeted, etc.)	321912 1151						
	Softwood lumber, rough and dressed, not edge worked (not manufactured from purchased lumber) Softwood rough lumber							
15	Boards, lumber less than 2 inches in nominal thickness	321113 3111						
16	Two-inch lumber, 2-inch nominal thickness only	321113 3121						
17	Lumber and timbers, more than 2 inches in nominal thickness	321113 3131						
	Softwood dressed lumber							
18	Boards, lumber less than 2 inches in nominal thickness	321113 3241						
19	Two-inch lumber, 2-inch nominal thickness only	321113 3351						
20	Lumber and timbers, more than 2 inches in nominal thickness	321113 3461						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Softwood lumber, rough and dressed, not edge worked (manufactured from purchased lumber). Softwood rough lumber							
21	Boards, lumber less than 2 inches in nominal thickness	321912 3111						
22	Two-inch lumber, 2 inches nominal thickness only	321912 3121						
23	Lumber and timbers, more than 2 inches in nominal thickness	321912 3131						
	Softwood dressed lumber							
24	Boards, lumber less than 2 inches in nominal thickness	321912 3141	1000 bd ft					
25	Two-inch lumber, 2 inches nominal thickness only	321912 3151						
26	Lumber and timbers, more than 2 inches in nominal thickness	321912 3161						
27	Softwood lumber, edge worked (tongued, grooved, rabbeted, etc.)	321912 3171	short tons					
28	Wood chips (excluding field chips)	321113 5500						
	Wood ties, siding, shingles, shakes and contract sawing of logs owned by others							
29	Railway cross ties and mine ties (untreated) (Report switch ties and bridge ties as lumber.)	321113 7111	1000 bd ft					
30	Woodsiding (weatherboards or clapboards) (including drilled or treated) (excluding treated with permanent wood preservatives)	321113 7121						
31	Wood shingles and shakes	321113 7131	squares					
32	Receipts for contract or custom sawing of logs owned by others	321113 7141						
	Sawn wood fence stock, wood lath, and contract resawing and planing							
33	Wood lath	321912 9121						
34	Receipts for contract resawing and planing	321912 9131						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
35	Sawn wood fence pickets, posts, and rails not assembled into fence sections	321912 9111					
36	Wood Trusses (including roof and floor trusses, metal plate connected), and all other wood trusses (Specify kind) ↴ 	321214 0100					
37	Softwood veneer (including veneer backed with paper, cloth, or other flexible material)	321121 1000	1000 (sq ft in basis)				
38	Wood moldings	321918 2100					
39	Other wood millwork product (including stairwork, exterior millwork, and softwood flooring) (Specify kind) ↴ 	321918 5100					
40	Kiln-dried lumber manufactured from purchased lumber	321999 0193					
41	Receipts for contract kiln drying	321999 0194					
42	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.) 	18					
43		26					
44		34					
45		42					
46		59					
47		67					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
48	Contract work - Receipts for work done for others on their materials <i>(Specify products worked on and kind of work.)</i>	999899 2000						
49	Resales - Sales of products bought and sold without further manufacture, processing, or assembly <i>(The cost of such items should be reported in 16.)</i>	999899 7000						
50	Miscellaneous receipts Bark	999899 9006						
51	Sales of mill residues other than bark (including sawdust, shavings, slabs, cores, fuel wood, etc.)	999899 9009						
52	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090						
53	TOTAL <i>(Should equal total reported in 5)</i>	770000 0000						

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23-29 Not Applicable.

REMARKS *(Please use this space for any explanations that may be essential in understanding your reported data.)*

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

 Yes

 No

- Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone	Area code	Number	Extension

Fax	Area code	Number

E-mail address

Date completed	Month	Day	Year

Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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