

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Paper and paperboard, excluding boxes and containers	322100 05					
2	Paperboard containers, boxes, and corrugated paperboard	322210 01					
3	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes	326100 13					
4	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05					
5	Unsupported plastic packaging film in roll form Polypropylene	326112 03					
6	Polyethylene	326112 01					
7	Polyester	001900 62					
8	Coated and laminated fabrics, including vinyl coated	313320 06					

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
9	Aluminum and aluminum-base alloy sheet, plate, foil, and welded tubing . . .	331315 00						
10	Converted aluminum foil	322222 02						
11	Glues and adhesives	325520 03	1000 b					
12	Printing inks	325910 02						
13	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↘	009700 99						
14	TOTAL (Should equal total reported in 16 , line A1)	771000 00						

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 200.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

Special Reporting Instructions and Definitions -

WALLCOVERINGS - Includes conventional wallpaper and other types of wallcoverings, including fabrics-backed papers and vinyls (coated, laminated, or extruded), scenic and mural panel decorations, burlap, linen, etc. Also includes wall border decorations that meet the same content provisions. Report these products on lines through . Exclude rigid panels or tile form wallcoverings. Report these excluded types of wallcoverings in the "all other products" write-in box. Report wallcovering sample books on line 17.

GIFT WRAP - Generally defined as retail items and includes complete put-up, boxed, or otherwise packaged wrap sold to jobbers or other distributors, retailers, consumers, or other manufacturers for use as resales or as premium or promotional items. Include all types (except unmounted foil) and weights of gift wrap, whether plain, printed (by any process), coated, laminated, or decorated (including glitter, sequins, etc.). Include gift wrap materials shipped to other manufacturing plants of your company for further processing in their process of preparing a complete put-up package. Report these products on lines through . Report laminated aluminum foil gift wrap on line . Report converted unmounted foil gift wrap on line . Report resales of gift wrap (without further processing) on line .

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Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
		0730	0736	0732	0731			
1	Printing paper, coated one and two sides at establishments other than where paper was produced	322222 1500						
2	Pasted, lined, laminated, or surface-coated paperboard	322226 0100	short tons					
3	Laminated aluminum foil rolls and sheets for flexible packaging uses (converting and printing or converting only)	322225 0101						
	Film/foil (without paper) multiweb combinations							
4	Foil/paper	322225 0206	1000 lb					
	Extrusion laminated aluminum foil/paper combinations							
5	Adhesive or wax laminated aluminum foil/paper combinations	322225 0311						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
6	Laminated aluminum foil gift wrap and other paper gift wrap (counter rolls and flat sheets for stores' own use, and paper gift wrap materials shipped to other manufacturers for further processing) . . .	322222 A133					
7	Other laminated aluminum foils and laminated aluminum paper/poly and foil/poly combinations, including foil/foil, rolls and sheets for flexible packaging uses	322225 0516					
8	Coated and processed papers, excluding for packaging uses, including carbonless oiled, soap impregnated, treated, etc., but excluding sensitized paper	322222 9118					
9	Waxed and wax-laminated paper for nonpackaging uses, including household	322222 9121					
10	Converted foil, unmounted or coated, plain or printed, including composition for nonpackaging applications	322222 8400	1000 lb				
11	All other coated and processed papers, excluding for packaging uses (<i>Specify kind</i>) ↴ 	322222 9117					
12	All other gift wrap paper, retail counter items, all types and weights (<i>Specify kind</i>) ↴ 	322222 A114					
13	Gummed sealing tape, paper base and reinforced base, used for sealing and securing, including other gummed paper products	322222 3600					
14	All pressure-sensitive products (single and double faced), including pressure-sensitive base stock for labels, and other non-label products	322222 5800					
15	Wallcoverings, paper coated, fabric coated or laminated, including scenic and panel decorations	322222 6700					
16	Die-cut paper and paperboard office supplies (<i>Specify Kind</i>) ↴ 	322231 WYWW					
17	Sample books, swatches, and cards (color, carpet, upholstery, drapery, etc.), including sample mounting	323121 5531					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
18	Stationery (Specify kind) ↴ 	322233 1YWV						
19	Miscellaneous converted paper and paperboard products (Specify kind) ↴ 	322239 1YWV						
20	Label printing (flexographic)	322112 1Y1						
21	Photographic film, paper, plate, and chemical manufacturing (Specify kind) ↴ 	325992 WYWW						
22	Unlaminated plastics film and sheet, excluding packaging (Specify kind) ↴ 	326113 0YWW						
23	Surgical appliances and supplies, including orthopedic, prosthetic, and therapeutic (Specify kind) ↴ 	339113 2YVV						
24	Single-web paper, rolls and sheets, including waxed, for flexible packaging uses		↑ short tons ↓					
	Plastics-coated	322221 1111						
25	Other single-web paper, rolls and sheets (Specify kind) ↴ 							
		322221 1121						
26	Multiweb laminated rolls and sheets for flexible packaging uses, excluding foil							
	Paper/paper multiweb laminations . .	322221 3111						
27	Film/paper multiweb laminations . . .	322221 3221	short tons					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
28	Bags, coated paper, plastics, and foil, including laminations	322223 1100	↑ short tons ↓					
	Single-web paper, coated bags, pouches, and liners							
29	Multiweb combinations, specialty bags, pouches, and liners, including foil	322223 3111	↑ short tons ↓					
	Paper/film combinations							
30	Foil and all paper or film combinations with foil	322223 3121						
31	Other multiweb combinations, including paper/paper (Specify kind) ↘	322223 3131	↑ short tons ↓					
32	Bags, uncoated paper and multiwall, including shipping sacks	322224 1111	↑ short tons ↓					
	Bags, pouches, and sacks, uncoated paper, single-web							
33	Grocers' bags and sacks	322224 1221						
34	Variety bags and pouches (merchandise)	322224 1231	↑ short tons ↓					
	Shopping bags							
35	All other uncoated paper bags and pouches, including mothproof bags, specialty bags, etc. (Specify kind) ↘	322224 1341	↑ short tons ↓					
36	Shipping sacks and multiwall bags, all materials, excluding textiles	322224 3111	↑ short tons ↓					
	Single and double wall							
37	Multiwall (three-ply or more) . . .	322224 3221	short tons					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)							
38		18						
39		26						
40		34						
41		42						
42		59						
43		67						
44	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴							
		999899 2000						
45	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)							
		999899 1000						
46	Miscellaneous receipts							
	Sales of scrap and refuse	999899 9003						
47	Other miscellaneous receipts, including receipts for repair work, etc. (Specify kind) ↴							
		999899 9090						
48	TOTAL (Should equal total reported in 5)	770000 0000						

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23-25 Not Applicable.

26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchases in 2012. 1013

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) 1019

2012		
\$ Bil.	Mil.	Thou.
[] [] []	[] [] [] [] []	[] [] [] []

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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