## DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in ${ }^{22}$. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials..." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . " Census material code 00970099.
Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.
Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in (16, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 16, line A2, not in $1 \mathbf{1}$. The value of these products shipped by this establishment should be reported in 22 under Census product code 999890 0000, "Resales."


## If not shown, please enter your 11-digit Census File

 Number (CFN) from the mailing address.Not Applicable.
DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 9300000000.
Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

## Special Reporting Instructions and Definitions -

STATIONERY - Stationery reported on lines 4, 5 , and 6 should be noncommercial (i.e., packaged for retail sale). Commercial paper (wrapped ream paper) should be reported on line 11.
ENVELOPES - Report all commercial envelopes, regardless of type or material, on line 3. Report noncommercial envelopes on line 6.
TABLETS AND PADS - Consist of sheets of plain or ruled paper bound on one edge (usually with glue and/or plastics) with the sheets being readily removable. Tablets and pads usually have a front and/or back cover. Report tablets and pads on lines 7 and 8 .
NOTEBOOKS - Consist of a collection of sheets of plain or ruled paper, between front and back covers, which are bound with wire, staples, glue, thread, or plastics in such a manner that sheets are not intended to be removed. Includes stenographic books, composition books, theme books, and memoranda books. Report notebooks on line 9.
LOOSELEAF FILLER - Sheets of plain or ruled paper, with holes for insertion in a binder (excluding commercial forms). Report looseleaf fillers on line 10.
WRAPPED REAM PAPER - Any paper which is paper-wrapped in reams of 500 or 1,000 sheets, except looseleaf fillers (report on line 10), sensitized photographic and sensitized photocopy paper (report this in the "All other products" on lines 26-31), and paper for facsimile machines (report on line 2). Report wrapped ream paper on line 11.

| $\begin{aligned} & \stackrel{\circ}{\text { ¿ }} \\ & \stackrel{0}{\Xi} \end{aligned}$ |  | Census product code | Unit of measure for quantities | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Quantity | Value, f.o.b. plant |  |  |
|  |  |  |  |  | \$ Bil. | Mil. | Thou. |
|  |  | 0730 | 0736 | 0732 | 0731 |  |  |
| 1 | File folders, including hanging, expandable, wallets, jackets, pockets, and all other die-cut paper and paperboard office supplies <br> Paper supplies for business machines and other miscellaneous unprinted paper office supplies (including paper rolls for adding, photocopy, laser, safety, facsimile, etc.) (excluding sensitized paper) <br> Envelopes, commercial, all types and materials (Report noncommercial envelopes on line 6) | 3222311400 |  |  |  |  |  |
| 2 |  | 3222313100 |  |  |  |  |  |
| 3 |  | 3222320100 |  |  |  |  |  |

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued


## Not Applicable.

## SPECIAL INQUIRIES

## OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?
$0318 \quad \square$ Yes
$0319 \quad \square$ No
2. Which of the following best describes this establishment's primary activity? (Mark " $X$ " only ONE box.)
$0362 \quad$ Providing contract manufacturing services for others
$0363 \quad \square \quad$ Transforming raw materials or components into new products that this establishment owns or controls
$0364 \quad \square \quad$ Reselling goods manufactured by others (with or without minor final assembly)
$0365 \square$ Other - Specify

0366 $\qquad$
3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498No

Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.


