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### 2017 Economic Census

Location Information	
DEFINITION OF ESTABLISHMENT	
The reporting unit for this questionnaire or industrial operations are performed.	e is an <b>establishment</b> . An establishment is generally a single physical location where business is conducted or where services
MAILING ADDRESS	
ATTN	
Name 1	
Store/Plant	
Name 2	
Number and Street	
City, town, village, etc.	State ZIP Code
	Select State or Territory 99999-9999
PHYSICAL LOCATION	
Please update the physical location if ne (P.O. Box and rural route addresses are	eded. e not physical locations.)
Number and Street	
City, town, village, etc.	State  Select State or Territory  ZIP Code  99999-9999
For Census Bureau Use Only	
CFN	



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### 2017 Economic Census

EIN: Store / Plant: CFN:
CITY.
LEGAL BOUNDARY AND MUNICIPALITY
Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
○ Yes
○ No
No legal boundaries
O Do not know
In what type of municipality is this establishment physically located?
City, village, or borough
○ Town or township
Other
O Do not know



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### 2017 Economic Census

Item 1: Employer Identification Number
EIN: Store / Plant: CFN:
ITEM 1: EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?
○ Yes
○ No



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### 2017 Economic Census

MC-32225 - Sanitary Paper Product Manufacturing

Item 1: Employer Identification Number - Enter/Update EIN

EIN:

Store / Plant:

CFN:

### ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

E	IN	

99-9999999



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On Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 2: Ownership or Control
EIN: Store / Plant
CFN:  ITEM 2: OWNERSHIP OR CONTROL
Is your company owned or controlled by another domestic company?
○ Yes
○ No



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### 2017 Economic Census

Item 2: Ownership or Control - Voting Stock Validation	
EIN: Store / Plant: CFN:	
ITEM 2: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION	
Does another domestic company own more than 50 percent of the voting stock of your company?	
○ Yes	
○ No	



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### **2017 Economic Census**

Item 2: Ownership or Control - Management and Policy
EIN: Store / Plant: CFN:
ITEM 2: OWNERSHIP OR CONTROL - MANAGEMENT AND POLICY  Does another domestic company have the power to control the management and policies of your company?
bes another domeste company have the power to contain the management and pondes or your company.
○ Yes



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### 2017 Economic Census

Item 2: Ownership or Control - Percent of Voting Stock Held
EIN: Store / Plant: CFN:
ITEM 2: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD
What percent of voting stock was held by the owning or controlling company?



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OMB No.: 0607-0998

### 2017 Economic Census

Item 2: Ownership or Control - Co	impany Information
EIN: Store / Plant: CFN:	
ITEM 2: OWNERSHIP OR CONTROL	COMPANY INFORMATION
What is the name, address, and 9-c	ligit Employer Identification Number (EIN) of the owning or controlling company?
Name of owning or controlling co	ompany
Home office address (Number ar	nd street)
City, town, village, etc.	State Select State or Territory  ZIP Code 99999-9999
99-9999999	



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## 2017 Economic Census

Item 3: Operational Status				
EIN: Store / Plant: CFN:				
ITEM 3: OPERATIONAL STATUS				
Which of the following best describes this	establishment's operational status at the end of 2	2017?		
In operation				
O Under construction, developmen	t, or exploration			
<ul> <li>Temporarily or seasonally inacti</li> </ul>	ve			
Ceased operation				
<ul> <li>Sold or leased to another operate</li> </ul>	or			
CEASED OPERATION OR SOLD OR LEASE	DINFORMATION			
If this establishment ceased operation or	was sold or leased to another operator, what was	s the date?		
MMDDYYYY				
If this establishment was sold or leased to owner or operator?  Name of new owner/operator	o another operator, what is the name, address, a	nd 9-digit Employer Identific	cation Number (EIN) of this establi:	shment's new
Mailing Address (Number and Street, F Box, etc.)	<sup>2</sup> .O.			
City, town, village, etc.	State Select State or Territory	ZIP Co	ode 999-9999	
99-9999999				



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 4: Months in Operation	
EIN: Store / Plant: CFN: ITEM 4: MONTHS IN OPERATION	
TIEM 4. MONTHS IN OFENTION	
What was the number of months in operation during 2017?	Check if None 2017



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### 2017 Economic Census

MC-32225 - Sanitary Paper Product Manufacturing

Consolidating Data for Multiple Locations

EIN:

Store / Plant:

CFN:

### CONSOLIDATING DATA FOR MULTIPLE LOCATIONS

If multiple physical locations (establishments) operate under EIN, report on a consolidated basis (sum the total of each location and combine) for:

- Item 5: Sales, Shipments, Receipts, or Revenue
- Item 7: Employment, Annual Payroll, and First Quarter Payroll
- Item 22: Detail of Sales, Shipments, Receipts, or Revenue

Other Item Questions should be reported individually for just this location.

- At the end of the Survey, after Remarks, Item 32: Number of Establishments will ask for the number of locations operated under this EIN. Please provide information for **each** establishment **individually**.
  - Name, Store/Plant, Address, Kind of Business
  - Number of Employees; Annual Payroll; First Quarter Payroll; Sales, Shipments, Receipts, or Revenue



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

General Reporting Guidelines		
EIN: Store / Plant: CFN:		
GENERAL REPORTING GUIDELINES		
Reporting Period  Responses should cover calendar year 2017.  If your fiscal year covers at least 10 months of calendar year 2017, you may report by fiscal year on all  Calendar year figures for payroll may be available from:  IRS Form 941 (Employer's Quarterly Federal Tax Return)  IRS Form 944 (Employer's Annual Federal Tax Return)  If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certification screen		roll.
Providing Estimates  If book figures are not available, estimates are acceptable.		
How to Report Dollar Figures:  Dollar figures should be rounded to thousands of dollars.		
EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:	Check if None	2017 \$ 2036 ,000.00
EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box:	Check if None	\$ ,000.00
How to Report Percents:  Percents should be rounded to whole percents.		
EXAMPLE - if figure is 38.76% of total sales, report 39:		2017



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### 2017 Economic Census

Item 5: Sales, Shipments, Receipts, or Revenue Additional Information		
EIN: Store / Plant: CFN: ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE		
A. What was the total value of products shipped and other receipts for this establishment?		
(Report detail in Item 22.)		
<ul><li>Include:</li><li>All products physically shipped from this establishment during 2017</li></ul>	Check	
Exclude:     Freight charges     Excise taxes	if None	\$ ,000.00
<b>B.</b> What was the value of products shipped for export? (This is a breakout of the \$,000.00 reported in <b>Item 5</b> , line A.)		
<ul> <li>Include:         <ul> <li>Products sold to the U.S. government to be shipped to foreign governments under military and economic assistance programs</li> <li>Products shipped to exporters or other wholesalers for export</li> <li>Products shipped to foreign subsidiaries or foreign divisions of your company and their affiliates</li> </ul> </li> <li>Exclude:         <ul> <li>Products shipped for further manufacture, assembly, or fabrication in the United States</li> <li>Freight charges</li> <li>Excise taxes</li> </ul> </li> </ul>		
<ul> <li>Overseas sales to the U.S. government</li> <li>Shipments of bunker fuels and other supplies and equipment for U.S. vessels and planes engaged in foreign trade</li> </ul>		,000.00
C. What was the market value of products shipped to other domestic plants of your company for further assembly, fabrication, or manufacture?  (This is a breakout of the \$,000.00 reported in Item 5, line A.)  Include:  A reasonable portion of other costs (company overhead)  A reasonable portion of profits		
<ul> <li>Products that are shipped to or on order from your company's sales or wholesale offices and sold to customers outside your company</li> </ul>		\$ ,000.00
<ul> <li>D. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.)</li> <li>E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online system. Payment may or may not be made online.</li> <li>Include:         <ul> <li>Electronic Data Interchange (EDI)</li> </ul> </li> </ul>		
<ul> <li>E-mail</li> <li>Internet</li> <li>Extranet</li> <li>Other online systems</li> </ul>		%



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### 2017 Economic Census

Item 7: Employment and Payroll Additional Information		
EIN: Store / Plant: CFN: ITEM 7: EMPLOYMENT AND PAYROLL		
<ul> <li>Full- and part-time employees working at this establishment whose payroll was reported on Internal Rev Federal Tax Return, and filed under the Employer Identification Number (EIN)</li> <li>All persons on paid sick leave, paid holidays, and paid vacation during the year at this establishment</li> </ul>	enue Service F	form 941, Employer's Quarterly
<ul> <li>Exclude:</li> <li>Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN</li> <li>Temporary staffing obtained from a staffing service (Report values in Item 16, line D1.)</li> <li>Purchased professional and technical services (Report values in Item 16, line D9.)</li> <li>Subcontractors and their employees (Report cost of contract work in Item 16, line A3.)</li> <li>Fishermen, agricultural employees, members of the Armed Forces, and pensioners carried on your active</li> </ul>		in <b>Item 16,</b> line D1.)
A What was the number of <b>production</b> workers at this establishment (direct labor including first-line supervisor	rs) for the pay p	period including:
<ul> <li>Workers engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, janitorial, guard services, product development, auxiliary production for plant's own use (e.g., power process) (including truck drivers delivering ready-mixed concrete)</li> </ul>		
<b>1.</b> March 12 (Q1)?	Check if None	2017 Number
2. June 12 (Q2)?		
<b>3.</b> September 12 (Q3)?		
<b>4.</b> December 12 (Q4)?		
<b>TOTAL Production</b> workers at this establishment (direct labor including first-line supervisors) (Add lines A1 through A4.)		
B. Average number of annual production workers at this establishment (direct labor including first-line supervisors)? (Divide TOTAL Production workers by 4 and round to the nearest whole number.)		



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OMB No.: 0607-0998

### 2017 Economic Census

MC-32225 - Sanitary Paper Product Manufacturing

<ul> <li>C. What was the number of all other (non production) employees at this establishment for the first quarter (January - March 2017)?</li> <li>Include:         <ul> <li>Officers at this establishment, if a corporation</li> <li>Supervision above line-supervisor level</li> <li>Sales employees, including delivery (truck driver and helpers)</li> <li>Advertising, clerical, credit, collection, purchasing, finance, legal, executive, and technical employees</li> <li>Employees installing and servicing this establishment's products</li> </ul> </li> </ul>		
<ul> <li>Exclude:</li> <li>Proprietors and partners, if an unincorporated concern</li> <li>Temporary staff and leased employees (Report values in Item 16, line D1.)</li> </ul>		
TOTAL (Add lines B and C.)		
D. HOURS WORKED:		
What was the <b>annual</b> number of hours worked by the <b>production</b> workers at this establishment ( <b>direct labor including first-line supervisors</b> ) reported in line B?		
Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours.	0	2017 Hours ,000
E. PAYROLL What was the annual payroll at this establishment before deductions for:		
Exclude:  • Employer-paid annual cost for fringe benefits reported in lines F1 through F3		
1. Production workers reported in line B?		\$ ,000.00
2. All other employees reported in line C?		\$ ,000.00
TOTAL (Add lines E1 and E2.)		\$ ,000.00
What was the <b>first quarter</b> payroll at this establishment before deductions (January - March 2017)?		\$ ,000.00
F. EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS		

(This is the employer's annual cost at this establishment for legally required programs and programs not required by law. If any of the items here are maintained in your records only at the company level, allocate their costs to the manufacturing establishment. You may distribute the total on the basis of the ratio of the payroll of each manufacturing establishment to the total company payroll unless you have developed your own method of making such allocations. Specify the method used and the approximate portion that has been allocated in the Item 31: REMARKS section at the end of the instrument.)

#### Include:

- Premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs)
- Spread on stock options that are taxable to employees at this establishment as wages

#### Exclude:

- Employee contributions
- Disbursements from trusts or funds to satisfy health insurance claims

What were the  $\mbox{\it employer's}$  annual  $\mbox{\it costs}$  at this establishment for:



Approval Expires: 05/31/2020

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## 2017 Economic Census

1. Health Insurance? - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans	\$	,000.00
2. Retirement Plans?		
a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.	\$	,000.00
b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.		
<ul> <li>Examples:</li> <li>Profit sharing plans</li> <li>Money purchases (e.g., 401k, 403b)</li> <li>Stock bonus plans (e.g., ESOPs)</li> </ul>	\$	,000.00
3. Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits?		
<ul> <li>Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare)</li> <li>Life insurance benefits</li> <li>"Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.)</li> <li>Employer contributions to pre-tax benefit accounts (e.g., health savings account)</li> <li>Education assistance</li> <li>Stock options</li> <li>Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.)</li> </ul>		
<ul> <li>Exclude:</li> <li>Disbursements from trusts or funds to satisfy health insurance claims</li> </ul>	\$	,000.00
4. TOTAL (Add lines F1 through F3.)	\$	,000.00



Approval Expires: 05/31/2020

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## 2017 Economic Census

Item 9: Value of Inventories Additional Information						
EIN: Store / Plant: CFN:						
Report inventories at cost or market using generally accessiventories are held. If this establishment is part of a must responsible for as if it owned them.  What was the value of inventories owned by this establishment.	, Iltiple-establishn	nent company, assign	to each establ	ishment those inv	ventories that the est	
A Finished goods (final output of this establishment, but still within ownership)?	Check if None	2017	,000.00	Check if None	2016	,000.00
<b>B.</b> Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output of the establishment)?		\$	,000.00		\$	,000.00
C. Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce this establishment's output?		\$	,000.00		\$	,000.00
TOTAL (Add lines A through C.)		\$	,000.00		\$	,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 10: Inventories by Valuation Method Additional Information						
EIN: Store / Plant: CFN:						
ITEM 10: INVENTORIES BY VALUATION METHOD						
Of the \$,000.00 reported in <b>Item 9</b> as the total value of itotal value of inventories <b>owned by this establishment</b> a						ted in <b>Item 9</b> as the
A Non-LIFO (Last-In, First-Out) valuation methods						
1. First-In, First-Out (FIFO)?	Check if None	2017	,000.00	Check if None	2016	,000.00
2. Average Cost?		\$	,000.00		\$	,000.00
3. Standard Cost?		\$	,000.00		\$	,000.00
<b>4.</b> Other non-LIFO valuation method(s)?  Describe		\$	,000.00		\$	,000.00
TOTAL (Add lines A1 through A4.)		\$	,000.00		\$	,000.00
B. LIFO Valuation Method (gross LIFO amount)?		\$	,000.00		\$	,000.00
<b>TOTAL</b> Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.)		\$	,000.00		\$	,000.00
C What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)		\$	,000.00		\$	,000.00



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### 2017 Economic Census

MC-32225 - Sanitary Paper Product Manufacturing

Item 11: Inventories Outside of the United States

EIN:

Store / Plant:

CFN:

### ITEM 11: INVENTORIES OUTSIDE OF THE UNITED STATES

Of the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2017, and the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2016, what was the value of inventories stored or en route OUTSIDE the 50 U.S. states and the District of Columbia?

#### Exclude:

• Inventory held in Foreign Trade Zones or in bonded warehouses in the U.S

For more detailed definitions, please see:

http://enforcement.trade.gov/ftzpage/info/ftzstart.html

Check			Check		
None	2017		None	2016	
	\$	,000.00		\$	,000.00



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### 2017 Economic Census

Item 13: Assets, Capital Expenditures, and Retirements Additional Information			
EIN: Store / Plant: CFN:			
ITEM 13: ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS			
<ul> <li>Include:</li> <li>Dollar value of assets, capital expenditures, and retirements</li> <li>Buildings, structures, and equipment used directly or indirectly by this establishment to produce the goo</li> </ul>	ds and services	reported in <b>Item 5</b> , lii	ne A and <b>Item 22</b>
What was the gross value of depreciable assets (acquisition costs) at the beginning of the year?	Check if None	\$ 2017	,000.00
B. What were the capital expenditures for new and used depreciable assets in 2017 for:			
New and used buildings and other structures?			
Exclude:  • The value of land on which structures stand		\$	,000.00
2. New and used machinery and equipment?			
a. Automobiles, trucks, etc. for highway use?		\$	,000.00
<b>b.</b> Computers and peripheral data processing equipment?		\$	,000.00
<b>c.</b> All other expenditures for machinery and equipment?		\$	,000.00
TOTAL (Add lines B1 and B2a through B2c.)		\$	,000.00
C. What was the gross value of depreciable assets sold, retired, scrapped, destroyed, etc.?		\$	,000.00
D. What was the value of depreciable assets at the end of the year? (Add lines A, B1, B2a through B2c and subtract line C.)		\$	,000.00



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### 2017 Economic Census

Item 14: Rental Payments Additional Information		
EIN: Store / Plant: CFN:		
Include:  • Operating leases  Exclude:  • Capital leases (leases with a contract to own at the end of the lease)		
At this establishment, what were the payments for:		
<ul> <li>A. Rental or lease of buildings and other structures?</li> <li>Indude: <ul> <li>Job-site trailers</li> <li>Land on which the buildings and other structures stand</li> </ul> </li> </ul>	Check if None	\$ ,000.00
<ul> <li>B. Rental or lease of machinery and equipment?</li> <li>Include: <ul> <li>Production, loading, and transportation machinery and equipment</li> <li>Construction equipment</li> <li>Tools</li> <li>Office equipment</li> <li>Furniture</li> <li>Vehicles</li> </ul> </li> </ul>		
<ul> <li>Exclude:</li> <li>Computer time-sharing charges for machinery and equipment rentals from computer service companies where the computer is not on site at the establishment</li> </ul>		\$ ,000.00
TOTAL (Add lines A and B.)		\$ ,000.00



Approval Expires: 05/31/2020

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2017 Economic Census

Item 16: Selected Expenses Additional Information		
EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES		
A For this establishment, what were the production-related costs in 2017 for:		
<ul> <li>1. Materials, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, services for others, or other operating supplies? (Report detail in Item 18.)</li> <li>Include:         <ul> <li>Cost of production-related materials purchased by this establishment for other companies (contractors).</li> </ul> </li> <li>Exclude:         <ul> <li>Non-production-related expenses that were paid to other companies (contractors) by this</li> </ul> </li> </ul>	Check if None	2017
establishment. (Report these expenses on the next screen in <b>Item 16</b> , line D.)		,000.00
<ol> <li>Products bought and sold without further processing? (Report sales in Item 5, line A and in Wholesaling Services product codes in Item 22.)</li> </ol>		,000.00
<ol> <li>Work done for you by others on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)</li> </ol>		\$ ,000.00
4. Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).)		,000.00
5. Purchased electricity? (Report comparable quantity on line B1.)		,000.00
TOTAL (Add lines A1 through A5.)		,000.00
B. For this establishment, what was the quantity of:		
1. Purchased electricity? (Quantity comparable to cost reported in line A5)		2017 Kilowatt Hours ,000
2. Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line A4)		,000
<b>3.</b> Electricity sold or transferred to other establishments? (Also include quantity on lines B1 and/or B2.)		,000
C. For this establishment, what were the depreciation/amortization charges for the current year obtained from your income statement? (Include depreciation on all assets reported in Item 13.)		\$ ,000.00



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### 2017 Economic Census

Item 16: Selected Expenses - Continued		
EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES		
<b>D.</b> What were the other operating expenses paid by this establishment in 2017 for:		
<ul> <li>Include:</li> <li>Expenses normally considered as non-production-related costs purchased from other companies</li> </ul>		
<ol> <li>Temporary staff and leased employees? (Professional Employer Organizations and staffing agencies for personnel)</li> <li>Include:         <ul> <li>All charges for payroll, benefits, and services</li> </ul> </li> </ol>	Check if None	2017 \$ ,000.00
<ul> <li>2. Expensed equipment? (Expensed computer hardware and other equipment)</li> <li>Indude: <ul> <li>Copiers</li> <li>Fax machines</li> <li>Telephones</li> <li>Shop and lab equipment</li> <li>CPUs</li> <li>Monitors</li> </ul> </li> <li>Exdude: <ul> <li>Packaged software (Report on line D3.)</li> <li>Leased and rented equipment (Report in Item 14, line B.)</li> </ul> </li> </ul>		\$ ,000.00
<ul> <li>3. Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software)</li> <li>Include:         <ul> <li>Software developed or customized by others</li> <li>Web-design services and purchases</li> <li>Licensing agreements</li> <li>Upgrades of software</li> <li>Maintenance fees related to software upgrades and alterations</li> </ul> </li> </ul>		\$ ,000.00
4. Purchased communication services?		
<ul> <li>Include:</li> <li>Telephone, cellular, and fax services</li> <li>Computer-related communications (e.g., Internet, connectivity, online)</li> <li>Other wired and wireless communication services</li> <li>Credit card transaction fees</li> </ul>		\$ ,000.00



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### 2017 Economic Census

\$ ,000.00
\$ ,000.00
\$ ,000.00
\$ ,000.00
\$ ,000.00



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

9. Purchased professional and technical services?	
Include:  Management consulting Accounting Auditing Bookkeeping Legal Actuarial Payroll processing Architectural Engineering	
<ul> <li>Other professional services (i.e. janitorial, security, or landscape services)</li> <li>Exclude:</li> <li>Salaries paid to your own employees for these services (Report in Item 7.)</li> </ul>	\$ ,000.00
<ul> <li>10. Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses)</li> <li>Indude: <ul> <li>Business and property taxes</li> </ul> </li> <li>Exclude: <ul> <li>Income taxes</li> </ul> </li> </ul>	\$ ,000.00
<ul> <li>11. All other operating expenses not reported elsewhere?</li> <li>Exclude: <ul> <li>Purchases of merchandise for resale</li> <li>Non-operating expenses</li> </ul> </li> <li>Describe</li> </ul>	\$ ,000.00
TOTAL (Add lines 1 through 11.)	\$ ,000.00



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# 2017 Economic Census

OMB No.: 0607-0998

MC-32225 - Sanitary Paper Product Manufacturing

Item 17A: Principa	I Business or Activity
--------------------	------------------------

EIN: Store / Plant: CFN:

### ITEM 17A: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017? If none of the provided selections seem appropriate, provide a specific description of the primary business activity. *Select only ONE.* 

322291 001	Sanitary Paper Product Manufacturing
322220 001	Paper Bag and Coated and Treated Paper Manufacturing
322230 001	Stationery Product Manufacturing
322299 001	All Other Converted Paper Product Manufacturing
322211 001	Corrugated and Solid Fiber Box Manufacturing
322212 001	Folding Paperboard Box Manufacturing
322219 001	Other Paperboard Container Manufacturing
322121 001	Paper (except Newsprint) Mills
773000 001	Other principal business or activity - Describe
	Describe



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Ite	m 17B: Type of O	peration
CFN:	e / Plant: EM 17B: TYPE OF	OPERATION
		and operations performed in this establishment during 2017 each operation performed. Select "No" for all others.)
	Pulp mill	
	767	○ Yes
	768	○ No
	Paper or paperbo	oard mill
	769	○ Yes
	770	○ No
	Converting or see	condary operations
	771	○ Yes
	772	○ No
	Performing other	r operations
	901	Yes (Specify kind)  Describe
	902	○ No
		"YES" to any of the above questions, select the ONE that best describes the operation performed at this establishment during 2017.
	269	Manufacturing paper products from purchased paper stock or wadding
	271	Manufacturing paper products from paper stock or wadding manufactured in this facility
	2,1	O 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1



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### 2017 Economic Census

MC-32225 - Sanitary Paper Product Manufacturing

Item 18: Detailed Cost of Materials, Parts, and Supplies

EIN:

Store / Plant:

CFN:

#### ITEM 18: DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

Of the \$,000.00 of materials, parts, and supplies in 2017, reported on Item 16, line A1, how much was for the following specified materials?

**General** - The sum of the costs of the itemized materials in this section should equal the figure reported on **Item 16**, line A1 (*Cost of materials, parts, containers, packaging, etc. used*). The following is a breakout of the \$,000.00 currently reported there. The materials, parts, and supplies listed below are commonly consumed in the manufacture, processing, or assembly of the products listed in **Item 22**.

- Please review the entire list and report separately each item consumed.
- Leave a material blank if you did not consume the item.
- Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
- If the information as requested cannot be taken directly from your book records, reasonable estimates are acceptable.

**Valuation of Materials Consumed** - The value of the materials, parts, and supplies consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts, and including freight and other direct charges incurred in acquiring the materials.

- Materials transferred from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
- If purchases or transfers do not differ significantly from the amounts actually consumed, you may report the cost of purchases or transfers. However, if
  consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies
  inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory, reported on Item 9.

Contract Manufacturing - The value of materials used for products produced under contract by other companies.

#### Include:

• Materials purchased by this establishment to be consumed by companies that are manufacturing products for this establishment under contract.

#### Exclude

- Amounts paid to companies that are manufacturing products for this establishment under contract. Report these amounts on Item 16, line A3 (Cost of work
  done for you by others on your materials).
- Materials owned by other companies but used by this establishment to make products under contract or for a commission.

Wholesaling Activities (previously Resales) - The costs of imported or domestic products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should not be reported here.

- The cost of these wholesale products should be reported on Item 16, line A2 (Cost of products bought and sold without further processing).
- The value of these wholesale products shipped by this establishment should be reported in **Item 22** on the line appropriate for the type of Wholesaling activity being reported.

Description	Value	Census Material Code
Paper and paperboard products	\$ ,000.	32200000
2. Wood pulp	\$ ,000.	32211000
3. Nonwoven textile fabrics, including knits, felts, etc.	\$ ,000.	31320020
<ol><li>Plastics products (including packaging, foam products, film, sheet, rod, tube, fabricated shapes, bottles, etc.), excluding containers, hoses, belting, and gaskets</li></ol>	\$ ,000.	32610001
5. Thermoplastic and thermosetting resins and plastics materials	\$ ,000.	32521100
6. Adhesives and glues	\$ ,000.	32552000



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

<b>7.</b> C	ost of all other materials and components, parts, containers, ar	nd supplies consumed	\$	,000.00	00970099
l	Describe	,			
TOTAL			\$	,000.00	77100000



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### 2017 Economic Census

MC-32225 - Sanitary Paper Product Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what products and services were included? **Select ALL that apply.** 

General - Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

The manufactured products and services listed below are generally made in your industry. Select the items that apply to your establishment. If you make products or have revenue from other sources not listed, you will have the opportunity to report them later.

Manufacturing of Products Section - Includes products shipped and services performed

#### Include:

- Products made elsewhere by others from materials supplied by this establishment.
- Products transferred to other establishments within your company.

#### Exclude

- Wholesaling products (previously Resales) Products that are bought from other establishments or transferred from other establishments of your company
  and then sold without further manufacture, processing, or assembly by this establishment. If you make products or have revenue from other sources not
  listed, you will have the opportunity to report them later.
- Products made from materials owned by others (i.e. the customer). If you make products or have revenue from other sources not listed, you will have the
  opportunity to report them later.

Wholesaling Products Section – Includes product lines sold by this establishment. These product lines were previously grouped together in one product code - Resales

#### Include:

- Products that are bought from other establishments or transferred from other establishments of your company and then sold without further manufacture,
  processing, or assembly by this establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  establishment.

#### Exclude

Receipts for construction, delivery, installation, and service contracts from the commodity sales.

Description	Select	Product Code
Manufacturing of:		
Paper towels, retail packages (rolled, folded, and interfolded)		2008125000
2. Paper towels, industrial packages (rolled, folded, and interfolded)		2008150000
3. Other paper products for cleaning, including paper wipers (excluding nonwoven)		2008175000
<b>4.</b> Paper table napkins, industrial and retail packages, bulk and dispenser types		2008475000
5. Disposable diapers and other sanitary paper products		2010700000
<ul> <li>a. Disposable diapers and similar disposable products (including sanitary napkins, tampons, training pants, and incontinent pads)</li> </ul>		2010700003



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### 2017 Economic Census

b. Other sanitary paper products (excluding industrial packaged toilet tissue), paper wipers (excluding nonwoven), absorbent pads, etc.	2010700006
<b>6.</b> Facial tissues and handkerchiefs, including sputum wipes	2010725000
7. Toilet tissue	2010750000
a. Toilet tissue, retail packages, rolls and ovals	2010750003
<b>b.</b> Industrial packaged toilet tissue (all types)	2010750012
8. All other paper and paperboard products, including cellulose insulation, wrapping products, filters, crepe paper (excluding fine crepe paper), etc.	2049075000
All other sales, shipments, receipts, or revenue from this establishment	
<ol> <li>Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar</li> </ol>	4001625000



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### 2017 Economic Census

MC-32225 - Sanitary Paper Product Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

EIN:

Store / Plant:

CFN:

### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service? **General – Please do not combine product lines.** If the information is not directly available from your records, **reasonable estimates are acceptable**.

If quantities are requested, please use the unit of measure specified.

Below are the products and services you previously selected. If you make products or have revenue from sources not listed, describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.

Manufacturing of Products Section – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

#### Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

#### Exclude:

- Wholesaling products (previously **Resales**), which include products that are bought from other establishments or transferred from other establishments of your company and then **sold without further manufacture**, **processing**, **or assembly** by this establishment. Report these products in the appropriate Wholesaling products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Products made from materials owned by others (i.e. the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Freight charged
- Excise taxes

Wholesaling Products Section – Report sales for each product line sold by this establishment. In prior Censuses, these product lines were grouped together in one product code for Resales.

#### Include:

- Products bought from other establishments or transferred from other establishments of your company and then sold without further manufacture, processing, or assembly by this domestic establishment.
- Imported products, including products made by your foreign affiliates, which are sold without further manufacture, processing, or assembly by this
  domestic establishment.

### Exclude:

Receipts for construction, delivery, installation, and service contracts from the commodity sales. Report these products in the appropriate products line(s)
you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this
question.

Description	Value	Product Code
Manufacturing of:		
Paper towels, retail packages (rolled, folded, and interfolded)	\$ ,000.0	0 2008125000
2. Paper towels, industrial packages (rolled, folded, and interfolded)	\$ ,000.0	0 2008150000
3. Other paper products for cleaning, including paper wipers (excluding nonwoven)	\$ ,000.0	0 2008175000



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### 2017 Economic Census

4. Paper table napkins, industrial and retail packages, bulk and dispenser types	\$	,000.00	2008475000
5. Disposable diapers and other sanitary paper products			
<ul> <li>a. Disposable diapers and similar disposable products (including sanitary napkins, tampons, training pants, and incontinent pads)</li> </ul>	\$	,000.00	2010700003
<ul> <li>Other sanitary paper products (excluding industrial packaged toilet tissue), paper wipers (excluding nonwoven), absorbent pads, etc.</li> </ul>	\$	,000.00	2010700006
Subtotal	\$	,000.00	2010700000
6. Facial tissues and handkerchiefs, including sputum wipes	\$	,000.00	2010725000
7. Toilet tissue			
a. Toilet tissue, retail packages, rolls and ovals	\$	,000.00	2010750003
<b>b.</b> Industrial packaged toilet tissue (all types)	\$	,000.00	2010750012
Subtotal	\$	,000.00	2010750000
8. All other paper and paperboard products, including cellulose insulation, wrapping products, filters, crepe paper (excluding fine crepe paper), etc.	\$	,000.00	2049075000
All other sales, shipments, receipts, or revenue from this establishment			
<ul> <li>All other sales, shipments, receipts, or revenue from this establishment</li> <li>9. Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar</li> </ul>	\$	,000.00	4001625000
9. Wholesaling services for personal care paper products, including disposable diapers, feminine	\$	,000.00	4001625000
9. Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar	\$	,000.00	4001625000
9. Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar  10. Other manufacturing revenue, not elsewhere classified  a. Other manufacturing revenue, not elsewhere classified - write-in #1			
9. Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar  10. Other manufacturing revenue, not elsewhere classified  a. Other manufacturing revenue, not elsewhere classified - write-in #1  Describe  b. Other manufacturing revenue, not elsewhere classified - write-in #2	\$	,000.00	2054100003
9. Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar  10. Other manufacturing revenue, not elsewhere classified  a. Other manufacturing revenue, not elsewhere classified - write-in #1  Describe  b. Other manufacturing revenue, not elsewhere classified - write-in #2  Describe  c. Other manufacturing revenue, not elsewhere classified - write-in #3	\$	,000.00	2054100003
9. Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar  10. Other manufacturing revenue, not elsewhere classified  a. Other manufacturing revenue, not elsewhere classified - write-in #1  Describe  b. Other manufacturing revenue, not elsewhere classified - write-in #2  Describe  c. Other manufacturing revenue, not elsewhere classified - write-in #3  Describe	\$	,000.00	2054100003
<ul> <li>9. Wholesaling services for personal care paper products, including disposable diapers, feminine hygiene products, and similar</li> <li>10. Other manufacturing revenue, not elsewhere classified</li> <li>a. Other manufacturing revenue, not elsewhere classified - write-in #1  Describe  b. Other manufacturing revenue, not elsewhere classified - write-in #2  Describe  c. Other manufacturing revenue, not elsewhere classified - write-in #3  Describe  11. Wholesaling services for other goods, not elsewhere classified - write-in #1</li> </ul>	\$ \$	,000.00	2054100003 2054100006 2054100009



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OMB No.: 0607-0998

### 2017 Economic Census

a. Other contract manufac	turing services - write-in #1		
Describe		\$ ,000.00	2054080003
<b>b.</b> Other contract manufac	turing services - write-in #2		
Describe		\$ ,000.00	2054080006
c. Other contract manufac	turing services - write-in #3		
Describe		\$ ,000.00	2054080009
<b>13.</b> All other products and se	ervices, not elsewhere classified		
a. All other products and s	ervices, not elsewhere classified - write-in #1		
Pick one	Describe	\$ ,000.00	900000003
<b>b.</b> All other products and s	ervices, not elsewhere classified - write-in #2		
Pick one	Describe	\$ ,000.00	9000000006
c. All other products and s	ervices, not elsewhere classified - write-in #3		
Pick one	Describe	\$ ,000.00	900000009
Add Additional Produ	ucts		
TAL - Sum of lines should eq	ual total Sales, Shipments, Receipts, or Revenue reported in Item 5	\$ ,000.00	9900000000



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### 2017 Economic Census

Item 26: Business Cooperative
EIN: Store / Plant: CFN:
ITEM 26: BUSINESS COOPERATIVE
A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as userowners) can be individuals or organizations, and benefit from the use of services, products, and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc.
Is this establishment a cooperative?
○ Yes
○ No



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OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing at This Location		
EIN:		
Store / Plant: CFN:		
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION		
In 2017, did this establishment manufacture any products or produce any goods at this location?		
In 2017, did this establishment manufacture any products or produce any goods at this location?  Yes		



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing by Affiliated Companies Inside the U.S.	
EIN: Store / Plant:	
CFN:	
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S.	
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S.  In 2017, did this establishment have any manufacturing done on its behalf by any affiliated companies inside the U.S.?	
In 2017, did this establishment have any manufacturing done on its behalf by any <b>affiliated</b> companies <b>inside the U.S.</b> ?	



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### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing by Unaffiliated Companies Inside the U.S.	
EIN: Store / Plant: CFN:	
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY UNAFFILIATED COMPANIES INSIDE THE U.S.	
In 2017, did this establishment have any manufacturing done on its behalf by any unaffiliated companies inside the U.S.?	
○ Yes	
○ No	



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### 2017 Economic Census

Item 27: Manufacturing Activities - Manufacturing Done Outside the U.S.		
EIN: Store / Plant: CFN:		
ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING DONE OUTSIDE THE U.S.		
In 2017, did this establishment have any manufacturing done on its behalf <b>outside the U.S.</b> ?		
Include manufacturing done outside the U.S. by both affiliated and unaffiliated companies.		
○ Yes		
○ No		



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### **2017 Economic Census**

Item 27: Manufacturing Activities - Design or Specification for Products Manufactured on Its Behalf		
EIN: Store / Plant: CFN:		
ITEM 27: MANUFACTURING ACTIVITIES - DESIGN OR SPECIFICATION FOR PRODUCTS MANUFACTURED ON ITS BEHALF		
In 2017, did this establishment determine the design or specifications for any of the products that were manufactured on its behalf?		
"Design or specifications" refers to the function of the product, not just the appearance or its packaging.		
○ Yes		
○ No		



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### 2017 Economic Census

Item 27: Manufacturing Activities - Percentage of Revenue for Products Manufactured on Its Behalf
EIN: Store / Plant: CFN:
ITEM 27: MANUFACTURING ACTIVITIES - PERCENTAGE OF REVENUE FOR PRODUCTS MANUFACTURED ON ITS BEHALF
What percentage of this establishment's total revenue in 2017 was from the sale of products that were manufactured on its behalf, per this establishment's design or specifications?
Estimates are acceptable.
O%
○ 1-25%
<u>26-50%</u>
○ 76-99%
<u> </u>



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### 2017 Economic Census

ltem 31: Remarks		
EIN:		
Store / Plant: CFN:		
ITEM 31: REMARKS		
Please use this space for any explanations that may be essential in understanding your reported data. (Maximum length is 1,000 ch	naracters.)	
		4
You have	1000 c	haracters remaining



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 32: Number of Establishments	
EIN: Store / Plant: CFN: ITEM 32: NUMBER OF ESTABLISHMENTS	
How many establishments operated under EIN at the end of 2017?	



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Approval Expires: 05/31/2020

OMB No.: 0607-0998

### 2017 Economic Census

Item 32: Number of Establishme	nts - Establishment Information			
EIN: Store / Plant: CFN: ITEM 32: NUMBER OF ESTABLISHM	MENTS - ESTABLISHMENT INFORMATION			
Name				
Secondary Name	Store/Plant			
Number and Street				
City, town, village, etc.	State Select State or Territory  ZIP Code 99999-9999			
Describe kind of business at this location				
For employees that worked at more working time.	re than one location, report the employment and payroll data for employees at the ONE location where they spent most of their			
What was the number of employee	es for pay period including March 12?			
What was the annual payroll?	2017 \$ ,000.00			
What was the first quarter payroll (	January - March 2017)? \$ ,000.00			
What were the sales, shipments, re	ceipts, or revenue?			

