

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Newsprint . . . . .	322122 03			
	Coated paper (excluding carbonless and photosensitive)				
<b>2</b>	Sheets . . . . .	322220 03			
<b>3</b>	Rolls . . . . .	322220 04			
	Uncoated paper (excluding newsprint)				
<b>4</b>	Sheets . . . . .	322121 10			
<b>5</b>	Rolls . . . . .	322121 12			
<b>6</b>	Carbonless paper . . . . .	322120 21			
<b>7</b>	Pressure-sensitive base stock, self-adhesive (including paper, film, foil, etc.) . . . . .	322222 00			

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**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>8</b>	Plastics film and sheet . . . . .	326100 01			
<b>9</b>	Printing inks . . . . .	325910 02			
<b>10</b>	Light sensitive films . . . . .	32 99 01			
<b>11</b>	Light sensitive papers (including photographic paper and diffusion transfer paper) . . . . .	2 992 13			
<b>12</b>	Color proofing materials . . . . .	333315 00			
<b>13</b>	Unexposed photosensitive printing plates . . . . .	325992 01			
<b>14</b>	Looseleaf components (including ring-type), metal and plastic . . .	323118 10			
<b>15</b>	Garments purchased to be printed and resold . . . . .	315000 00			
<b>16</b>	Paperboard (including news, chip, pasted, tablet, check, binders' board) (excluding for shipping) . . . . .	322130 01			
<b>17</b>	Paperboard containers, boxes, and corrugated paperboard . . . . .	322210 01			
<b>18</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99			
<b>19</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) . . . . .	771000 00			

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**18** Not Applicable.

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**19** TYPE OF OPERATION

**A. Operations performed (Mark "X" ALL that apply.)**

- 0620
- 294  Publishing
- 300  Printing
- 334  Typesetting/imagesetting
- 344  Platemaking and/or platemaking services
- 299  Postpress services, including binding
- 301  Print brokering
- 465  Embroidering

**B. Equipment used (Mark "X" ALL that apply.)**

- 309  Lithographic (offset)
- 312  Gravure
- 306  Flexographic
- 302  Screen process
- 328  Quick printing
- 330  Digital printing
- 314  Engraving (printing)
- 304  Letterpress
- 316  Photocopying
- 362  Blueprinting

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**20 and 21** Not Applicable.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

**Special Reporting Instructions and Definitions -**

**Commercial Printing** - The list of printed products is categorized by kind of printing press used. Report under whatever categories are appropriate for this establishment, beginning with quick printing on line 1, followed by (in this order): digital printing, lithographic (offset), gravure, flexographic, screen printing, engraving (printing), letterpress, pad, and "other."

**Print Brokering** - If your receipts are for arranging to have printing done for others and you do no printing yourself, report on line 99.

**Photocopying** - Report on line 97.

**Blueprinting** - Report receipts on line 98.

**Checkbooks (including refills)** - Report receipts on line 78.

**Labels** - Include set-up box labels; defined as being printed or bordered, generally affixed to the package or product (but not containing the product), primarily for identification and/or instructions. Labels incorporate any or all of the following characteristics: gummed or adhesive coated; die-cut or in rolls or sheets; varnished, waxed, embossed, laminated, or otherwise coated. Report unprinted labels on line 85 (if pressure-sensitive) or lines 90 through 95.

**Printed Rolls and Sheets for Packaging** - Paper, film, and foil items primarily for product protection, but may be formed into a container by end user. Report by type of press used if you are printing without any converting. Report coating, waxing, or laminating, whether or not printing, on lines 88 and 89.

**Book Manufacturing Activities** - Report books being both printed and bound at this location on lines 67 through 73. Report binding of books printed elsewhere and miscellaneous binding and postpress work done at this establishment on lines 81 through 84.

**Manifold Business Forms** - Report on lines 74 through 77. "Unit set forms" includes all carbonless, carbonized, or carbon interleaved forms with an original and one or more copies, with or without a stub. "Label/form combination" is any form which incorporates a label into its construction. "Jumbo roll-feed forms" are continuous forms intended for use in high-speed printers; they go to the end user in a roll.

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Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Quick printing (Report receipts for photocopying on line 97.) . . . . .	323114 0100			
2	Digital printing . . . . .	323115 0100			
3	Lithographic (offset) printing Magazine and periodical printing				
	Magazine and periodical printing (excluding magazines and comics for Sunday newspapers) . . . . .	323110 1115			
4	Magazine and comic printing for Sunday newspapers (excluding printing of newspaper advertising inserts) (Report newspaper advertising inserts on line 14.) . . . . .	323110 1121			

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
	0734	0730	0731			
	Lithographic (offset) printing - Continued					
	Label and wrapper printing					
<b>5</b>	Label printing . . . . .	323110 3125				
<b>6</b>	Printed rolls and sheets for packaging purposes (printing only) (Report converting and printing or converting without printing on lines 88 and 89.) . . . . .	323110 3145				
<b>7</b>	Catalog and directory printing (including direct mail catalogs, business reference services directories, and all other catalogs and directories) . . . . .	323110 5100				
	Financial and legal printing					
<b>8</b>	Annual report, SEC filing, prospectus, and other corporate financial printing . . . . .	323110 7125				
<b>9</b>	Bank and bank form printing (including debit-credit slips, ledger and statement sheets, installment-loan coupons, etc.) (excluding checkbooks) . . . . .	323110 7155				
	Other financial and legal printing (including insurance forms, briefs, etc.) (Report checkbooks on line 78.) (Specify products printed.) ↴					
<b>10</b>		323110 7165				
	Advertising printing					
<b>11</b>	Direct mail advertising printing (including circulars, letters, pamphlets, cards, etc.) (excluding catalogs) . . . . .	323110 9115				
<b>12</b>	Display advertising printing (including posters and counter, floor display, point-of-purchase, and other advertising display materials) . . . . .	323110 9225				
	Signs and displays made of wood, metal, plastics, etc. (Printing of material to be affixed to a sign or display should be reported on line 12.) (Specify primary material.) ↴					
<b>13</b>		339950 WYWW				
<b>14</b>	Preprinted newspaper advertising insert printing (advertising supplements not regularly issued) . . . . .	323110 9235				
	Other advertising printing (including brochures, pamphlets, magazine inserts, shopping news, etc.) (Specify products printed.) ↴					
<b>15</b>		323110 9255				

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**CONTINUE ON PAGE 16**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Lithographic (offset) printing - Continued					
	Other lithographic (offset) general job printing					
<b>16</b>	Newspapers . . . . .	323110 B111				
<b>17</b>	Scientific and technical recording chart and chart paper printing . . . . .	323110 B116				
<b>18</b>	Calendar, map, and atlas printing (including calendar pads and globe covers) . . . . .	323110 B125				
<b>19</b>	Playing cards, printed . . . . .	323110 B141				
<b>20</b>	Printed decalcomanias and pressure-sensitives (self-adhesive) (including bumper stickers, etc.) (excluding labels)	323110 B146				
<b>21</b>	Printing on metal (excluding signs and displays) . . . . .	323110 B151				
<b>22</b>	Art reproductions and picture prints . . . . .	323110 B176				
<b>23</b>	Greeting cards, printed for publication by others . . . . .	323110 B181				
<b>24</b>	Ticket, credit card, business stationery, and all other lithographic (offset) commercial and general job printing (Specify products printed.) ↴ <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	323110 B195				
	Gravure printing					
<b>25</b>	Magazine and periodical printing (including magazine and comic supplements for Sunday newspapers) (Report newspaper advertising inserts on line 30.) . . . . .	323111 1100				
	Label and wrapper printing					
<b>26</b>	Label printing . . . . .	323111 3125				
<b>27</b>	Printed rolls and sheets for packaging purposes (printing only) (Report converting and printing or converting without printing on lines 88 and 89.) . . . . .	323111 3235				
<b>28</b>	Catalog and directory printing (including direct mail catalogs, business reference services directories, and all other catalogs and directories) . . . . .	323111 5100				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>29</b>	Gravure printing - Continued Advertising printing Direct mail advertising printing (including circulars, letters, pamphlets, cards, and printed envelopes) (excluding catalogs) . . . . .	323111 7111				
	Advertising printing other than direct mail (including newspaper advertising inserts, advertising display materials, brochures, pamphlets, magazine inserts, etc.) (excluding catalogs) ( <i>Specify products printed.</i> )					
<b>30</b>		323111 7125				
<b>31</b>	Other general commercial gravure printing (including decalcomanias, pressure-sensitives (other than labels), bumper stickers, customized stationery, business cards, etc.) ( <i>Specify products printed.</i> )	323111 9100				
<b>32</b>	Flexographic printing Label and wrapper printing	323112 1A15				
	Label printing . . . . .					
<b>33</b>	Printed rolls and sheets for packaging purposes (printing only) ( <i>Report converting and printing or converting without printing on lines 88 and 89.</i> ) . . . . .	323112 1C25				
<b>34</b>	Financial and legal printing (including annual corporate reports, bank printing, etc.) ( <i>Report checkbooks on line 78.</i> ) . . . . .	323112 3321				
<b>35</b>	Advertising printing (including direct mail (other than catalogs), display, magazine and preprinted newspaper inserts, brochures, pamphlets, etc.) . . . . .	323112 3326				
<b>36</b>	All other commercial flexographic printing (including catalogs, decalcomanias, pressure-sensitives (other than labels), customized stationery, etc.) ( <i>Specify products printed.</i> )	323112 3392				
<b>37</b>	Screen printing	323113 2100				
	Label printing (including cloth labels) . . . . .					
<b>38</b>	Printing on garments, apparel accessories, and other fabric articles (excluding labels) . . . . .	323113 4100				

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**CONTINUE ON PAGE 18**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>39</b>	Screen printing - Continued					
	Advertising printing					
	Printed point-of-purchase, counter, window, and floor display materials and advertising posters, inserts, brochures, etc. . . . .	323113 6215				
<b>40</b>	Signs and displays (nonelectric) made of wood, plastics, metal, etc. (Printing of material to be affixed to a sign or display should be reported on line 39.) (Specify primary material.) ↴					
<b>41</b>	Printed decalcomanias and pressure sensitives (self adhesive) (including bumper stickers, etc., excluding labels) . . . . .	323113 6346				
<b>42</b>	Printing on metal (excluding signs) . . . . .	323113 6651				
<b>43</b>	Printing on glass or plastics containers for others . . . . .	323113 6656				
<b>44</b>	All other commercial and general screen printing (including customized stationery) (excluding on textiles) (Specify products printed.) ↴					
		323113 6691				
<b>45</b>	Engraving (printing)					
	Security . . . . .	323119 E111				
<b>46</b>	Social . . . . .	323119 E116				
<b>47</b>	Business stationery and other commercial engraving (printing) (Specify products printed.) ↴					
		323119 E125				
<b>48</b>	Letterpress printing					
	Magazine and periodical printing . . . . .	323119 C135				
<b>49</b>	Label and wrapper printing					
	Label printing . . . . .	323119 3125				
<b>50</b>	Printed rolls and sheets for packaging purposes (printing only) (Report converting and printing or converting without printing on lines 88 and 89.) . . . . .	323119 3139				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>51</b>	Letterpress printing - Continued Catalog and directory printing (including direct mail catalogs, business reference services directories, and all other catalogs and directories) . . . . .	323119 C155				
<b>52</b>	Advertising printing (including direct mail (other than catalogs), display advertising materials, newspaper and magazine inserts, brochures, circulars, etc.) . . . . .	323119 C100				
<b>53</b>	Financial and legal printing (Report checkbooks on line 78.) . . . . .	323119 C145				
<b>54</b>	Other letterpress general job printing Printed decalcomanias and pressure-sensitives (self-adhesive) (including bumper stickers, etc.) (excluding labels)	323119 C227				
<b>55</b>	Tag printing (including embossed) and business form printing (excluding manifold, financial, legal, and looseleaf forms) . . . . .	323119 C228				
<b>56</b>	Ticket, coupon, and food and beverage check printing (including transportation and amusement) . . . . .	323119 C233				
<b>57</b>	Calendars and calendar pads . . . . .	323119 C235				
<b>58</b>	Embossing or embossing and printing plastic cards (credit, ID, etc.) . . . . .	323119 C241				
<b>59</b>	All other general commercial letterpress printing (including customized stationery and business cards) (Specify products printed.) ↴  	323119 C292				
<b>60</b>	Pad printing (Specify products printed.) ↴  	323119 J102				
<b>61</b>	Commercial printing using a process not previously listed (Report receipts for photocopying, blueprinting, and print brokering on lines 97 through 99.) (Specify the process used and products printed.) ↴  	323119 J104				
<b>62</b>	Prepress services Typesetting, imagesetting, and other prepress services other than platemaking (including color separations and other filmwork for platemaking) . . . . .	323122 1100				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
	Prepress services - Continued					
	Printing plates and cylinders, prepared for printing (excluding blank plates and blank cylinders) <i>(Report blank plates or blank cylinders on lines 90 through 95.)</i>					
<b>63</b>	Lithographic . . . . .	323122 3106				
<b>64</b>	Flexographic . . . . .	323122 3117				
<b>65</b>	Gravure . . . . .	323122 3126				
	Other plates prepared for printing (excluding blank plates) <i>(Specify kind of plates.)</i>					
<b>66</b>		323122 3192				
	Book printing and binding					
	Textbooks, all grades (K through college and other post high school level), teachers' editions, workbooks, and standardized tests . . . . .	323117 1600				
<b>68</b>	Technical, scientific, and professional books . . . . .	323117 3100				
<b>69</b>	Religious books . . . . .	323117 5100				
<b>70</b>	General, book club, mail order, mass market, and other trade books for adults and juveniles (including toy and coloring books) . . . . .	323117 7800				
	Other book printing and binding (including reference (encyclopedias, dictionaries, etc.), university press, music, and all other books printed and bound) <i>(Specify kinds of books.)</i>					
<b>71</b>		323117 9100				
<b>72</b>	Books, printing only, not bound . . . . .	323117 A100				
<b>73</b>	Pamphlets, printing only or printing and binding (excluding advertising pamphlets) . . . . .	323117 C100				
	Manifold business forms					
<b>74</b>	Unit set business forms, loose or bound (including label/form combination, tabulating card sets, and other types) . . . . .	323116 1500				
<b>75</b>	Manifold books and pegboard accounting systems (including manifold sales books) . . . . .	323116 3100				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>76</b>	Manifold business forms - Continued Custom continuous business forms (including label/form combination, jumbo roll-feed, self-mailer, and other types) . . .	323116 5700			
<b>77</b>	Stock continuous business forms (including jumbo roll-feed and other types) . . . . .	323116 7100			
<b>78</b>	Checkbooks (including inserts and refills) (excluding those in continuous form and die-cut) . . . . .	323116 9100			
<b>79</b>	Blankbooks (including albums, time planners-organizers, ledger and account books, address books, etc. and refills) (excluding checkbooks and looseleaf types) . . . . .	323118 1100			
<b>80</b>	Looseleaf binders, devices, inserts, forms, and metals (including post binders, components, and products specifically for use in looseleaf binders) (excluding looseleaf filler paper) . . . . .	323118 3100			
<b>81</b>	Bookbinding and miscellaneous postpress work Edition, library, and other hardcover binding of books printed elsewhere ( <i>Specify kinds of books bound.</i> ) ↴	323121 1YVV			
<b>82</b>	Softcover, pamphlet, and other binding of books and materials printed elsewhere (excluding sample books) . . . . .	323121 5425			
<b>83</b>	Sample books, swatches, and cards (color, carpet, upholstery, drapery, etc.) (including sample mounting) . . . . .	323121 5531			
<b>84</b>	Miscellaneous binding and postpress work (including collating, perforating, folding, gluing, die-cutting, gold or foil stamping, etc.) ( <i>Specify kind of work.</i> ) ↴	323121 7100			
<b>85</b>	Pressure-sensitive products, unprinted . . . . .	322222 5800			
<b>86</b>	Embroideries (excluding Schiffler machine products) . . . . .	314999 6210			
<b>87</b>	Etching and engraving metal nameplates . . . . .	332812 0808			
<b>88</b>	Coated and laminated packaging paper and plastics film for flexible packaging uses: converting and printing or converting only (excluding foil and film-on-film laminations) ( <i>Specify kind of paper and plastics film and its use.</i> ) ↴	322221 WYVV			

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**CONTINUE ON PAGE 22**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
<b>89</b>	Plastics film rolls and sheets for flexible packaging uses: converting and printing or converting only (including plastics film-on-film and metalized film-on-film) (Specify kind of plastics film and its use.) ↴	326112 WYWW				
<b>90</b>	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18				
<b>91</b>		26				
<b>92</b>		34				
<b>93</b>		42				
<b>94</b>		59				
<b>95</b>		67				
<b>96</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in <b>16</b> , line A2.)	999899 1000				
<b>97</b>	Receipts for photocopying and duplicating	999899 9054				
<b>98</b>	Receipts for blueprinting services	999899 9057				
<b>99</b>	Receipts for services as print broker	999899 9060				
<b>100</b>	Sales of scrap and refuse	999899 9003				
<b>101</b>	Other miscellaneous receipts (including receipts for repair work, etc.)	999899 9090				
<b>102</b>	<b>TOTAL</b> (Should equal total reported in <b>5</b> )	770000 0000				

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**23-25** Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**26** SPECIAL INQUIRIES

**A. PURCHASE OF CONTRACT MANUFACTURING**

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

**Include:**

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

**Exclude:**

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011  Yes - Go to line 2

1012  No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 . . . . . 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 . . . . . 1015

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**B. RECEIPTS FROM CONTRACT MANUFACTURING**

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

**Include:**

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

**Exclude:**

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017  Yes - Go to line 2

1018  No - Go to **C**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (**regardless of materials ownership and based on specifications provided by the contracting company**) . . . . . 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

CONTINUE WITH **26** ON PAGE 24

CONTINUE ON PAGE 24

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**26** SPECIAL INQUIRIES - Continued

**C. FRANCHISE**

**1.** Was this establishment operating under any trademark(s) or brand name(s) authorized by a franchisor in 2012?  
(Mark "X" only ONE box.)

0237  Yes - franchisee-owned establishment

0238  Yes - franchisor-owned establishment

0239  No

**2.** If yes, provide the trademark(s) or brand name(s) below. ↴

0235

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes  No - Enter time period covered →

	Month	Year		Month	Year
FROM	□ □	□ □ □ □	TO	□ □	□ □ □ □

Name of person to contact regarding this report

Title

	Area code	Number	Extension
Telephone	□ □ □	- □ □ □ □ □ □ □ □	- □ □ □ □ □

	Area code	Number
Fax	□ □ □	- □ □ □ □ □ □ □ □

E-mail address

	Month	Day	Year
Date completed	□ □	□ □	□ □ □ □

**Thank you for completing your 2012 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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