

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Coated paper	322220 00			
2	Uncoated paper	322121 19			
3	Carbonless paper (paper which, when assembled in manifold style and inscribed on the first part, will produce copies on the original sheet, or on other parts, without the use of interleaved carbons)	322120 21			
4	Printing inks	325910 02			
5	Paperboard containers, boxes, and corrugated paperboard	322210 01			
6	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99			
7	TOTAL (Should equal total reported in 16 , line A1)	771000 00			

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18 Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

19 TYPE OF OPERATION
(Mark "X" ALL that apply.)

Operations performed

- 0620 294 Publishing
- 300 Printing
- 318 Prepress services
- 299 Postpress services, including binding
- 301 Print brokering

Equipment used

- 309 Lithographic (offset)
- 312 Gravure
- 306 Flexographic
- 302 Screen process
- 328 Quick printing
- 330 Digital printing
- 314 Engraving (printing)
- 304 Letterpress
- 316 Photocopying
- 362 Blueprinting

20 and 21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **2**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Special Reporting Instructions and Definitions -

Stock forms - Standardized products usually manufactured in large quantities and carried in inventory, delivered to end user without customer specified printing and/or other manufacturing features.

Custom forms - Manufactured to customers' specifications.

Label/Form Combination - Any form that incorporates a label into its construction.

Unit Set Forms, Loose or Bound - All carbonless, carbonized, or carbon interleaved forms with an original and one or more copies, with or without stub.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Tabulating Card Set - Any combination of one or more cards assembled and joined with any number of sheets, with or without carbon, held together by a common perforated stub, not in continuous style.

Manifold Book - A bound set of forms intended for manual writing with hand-inserted, reusable carbon.

Pegboard Accounting System - A board with a row or rows of pins and associated pegboard forms that fit onto the board.

Continuous Forms - Single or multiple copy forms, with or without carbon, manufactured from a continuous web and not cut into units prior to execution; ziz-zag folded (flat pack) or nonfolded (roll).

Jumbo Roll-Feed Forms - Continuous forms intended for use in high-speed nonimpact printers. The forms go to the end user in a roll.

Self-Mailer Form - A continuous form integrated into a continuous envelope, manufactured so that the outside address and inside product can be printed simultaneously (includes peel-back and insert mailers).

Preprinted Cut Sheets - Single ply, noncontinuous sheets of paper formatted for the collection and/or dissemination of information. These should be reported under the appropriate Commercial Printing category(ies) in **22**.

Commercial Printing - This list of printed products is categorized by kind of printing press used. Report receipts for any commercial printing done in this establishment in the section following manifold business forms and checkbooks, beginning on line 6.

Photocopying - Report receipts on line 44.

Blueprinting - Report receipts on line 45.

Print Brokering - Report receipts on line 46.

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
1	Manifold business forms Unit set business forms, loose or bound, including label/form combination, tabulating card sets, and other types	323116 1500			
2	Manifold books and pegboard accounting systems, including manifold sales books	323116 3100			
3	Custom continuous business forms, including label/form combination, jumbo roll-feed, self-mailer, and other types	323116 5700			
4	Stock continuous business forms, including jumbo roll-feed and other types	323116 7100			
5	Checkbooks, including inserts and refills (excluding those in continuous form and die-cut)	323116 9100			
6	Commercial printing (excluding checkbook and manifold business form printing) Quick printing (<i>Report photocopying on line 44.</i>)	323114 0100			
7	Digital printing	323115 0100			
8	Lithographic (offset) printing Label and wrapper printing Label printing	323110 3125			
9	Printed rolls and sheets for packaging purposes (printing only) . .	323110 3145			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
10	Commercial printing (excluding checkbook and manifold business form printing) - Continued Lithographic (offset) printing - Continued Financial and legal printing Annual report, SEC filing, prospectus, and other corporate financial printing	323110 7125			
11	Bank and bank form printing, including debit-credit slips, ledger and statement sheets, installment-loan coupons, etc. (excluding checkbooks)	323110 7155			
12	Other financial and legal printing (excluding checkbooks), including insurance forms, briefs, etc. (Specify financial and legal products printed.) ↴ 	323110 7165			
13	Catalog and directory printing, including direct mail catalogs, business reference services directories, and all other catalogs and directories	323110 5100			
14	Advertising printing Direct mail advertising printing, including circulars, letters, pamphlets, cards, etc. (excluding catalogs)	323110 9115			
15	Display advertising printing, including posters, and counter, floor display, point-of-purchase, and other advertising display material	323110 9225			
16	Preprinted newspaper advertising insert printing (advertising supplements not regularly issued)	323110 9235			
17	Other advertising printing, including brochures, pamphlets, magazine inserts, shopping news, etc. (Specify advertising products printed.) ↴ 	323110 9255			
18	Other commercial and general job printing Business forms (excluding manifold, financial and legal forms, blankbooks, and looseleaf forms) and customized stationery and business card printing	323110 B195			
19	All other general commercial lithographic (offset) printing (Specify products printed.) ↴ 	323110 BYWV			
20	Flexographic printing Label and wrapper printing Label printing	323112 1A15			
21	Printed rolls and sheets for packaging purposes (printing only)	323112 1C25			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
22	Commercial printing (excluding checkbook and manifold business form printing) - Continued Flexographic printing - Continued Other commercial and general job printing Financial and legal printing, including annual corporate reports, bank printing, etc.	323112 3321			
23	Advertising printing, including direct mail, display, preprinted newspaper inserts, etc.	323112 3326			
24	All other general commercial flexographic printing, including customized stationery and business cards (<i>Specify products printed.</i>) ↴ 	323112 3392			
25	Letterpress printing Label and wrapper printing Label printing	323119 3125			
26	Printed rolls and sheets for packaging purposes (printing only) . .	323119 3139			
27	All other general commercial letterpress job printing (<i>Specify products printed.</i>) ↴ 	323119 CYWV			
28	Gravure printing Label and wrapper printing Label printing	323111 3125			
29	Printed rolls and sheets for packaging purposes (printing only) . .	323111 3235			
30	Advertising printing Direct mail advertising printing, including circulars, letters, pamphlets, cards, and printed envelopes (excluding catalogs) . . .	323111 7111			
31	Newspaper advertising inserts, advertising display materials, brochures, pamphlets, magazine inserts, etc. (excluding catalogs and direct mail)	323111 7125			
32	All other general commercial gravure printing (<i>Specify products printed.</i>) ↴ 	323111 WYWW			
33	Engraving printing, including security, social, and commercial (<i>Specify products printed.</i>) ↴ 	323119 EYWV			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
34	Commercial printing (excluding checkbook and manifold business form printing) - Continued Screen printing, including labels, apparel, and other products (Specify products printed.) ↴	323113 WYWW			
35	Pad printing (Specify products printed.) ↴	323119 J102			
36	Commercial printing using a process not already listed above (Report receipts for photocopying, blueprinting, and print brokering on lines 44 through 46.) (Specify and describe the process used and products printed.) ↴	323119 J104			
37	Miscellaneous binding and postpress work, including collating, perforating, folding, gluing, die-cutting, gold or foil stamping, etc. (Specify kinds of postpress work.) ↴	323121 7100			
38	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18			
39		26			
40		34			
41		42			
42		59			
43		67			
44	Receipts for photocopying and duplicating	973340 0000			
45	Receipts for blueprinting services	973340 1000			
46	Receipts for services as print broker	973890 0000			
47	Sales of scrap and refuse	999801 3000			
48	Other miscellaneous receipts (including receipts for repair work, etc.)	999809 8000			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
49	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999890 0000			
50	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000			

23-25 Not Applicable.

26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (*Mark "X" only ONE box.*)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - *Specify* ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

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