## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 9300000000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value in under Census code 0009998900, "Resales."

These products would include any gases purchased by or transferred to this establishment in bulk for repackaging in cylinders. Report the cost of these bulk gases on line B and the cylinders on line A in (15.

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

| $\begin{aligned} & \dot{\circ} \mathrm{Z} \\ & \stackrel{\otimes}{\Xi} \end{aligned}$ | Products and services <br> *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Value, f.o.b. plant |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. |
|  |  | 0730 | 0731 |  |  |
|  | Industrial gases <br> Acetylene <br> INFORMATION COPM <br> Carbon dioxide .....NOT USE TO REPOR <br> Nitrogen DO. <br> Oxygen <br> Argon and hydrogen <br> Fluorocarbon gases |  |  |  |  |
| 1 |  | 3251201100 |  |  |  |
| 2 |  | 3251204100 |  |  |  |
| 3 |  | 3251207100 |  |  |  |
| 4 |  | 325120 A100 |  |  |  |
| 5 |  | 325120 C 100 |  |  |  |
| 6 |  | 325120 G100 |  |  |  |
| 7 |  | 325120 U100 |  |  |  |
|  | End-use chemicals and chemical products (excluding urea) and other industrial organic chemicals (Specify kind) $\nabla$ |  |  |  |  |
| 8 |  | 325199 T100 |  |  |  |
| 9 | Inorganic acids, except nitric, sulfuric, and phosphoric (Corresponds to value of shipments on CIR MQ325A, Inorganic Chemicals, 2007)* . . . . . . . . . <br> Cyclic (coal tar) intermediates . | 3251884100 |  |  |  |
| 10 |  | 3251921100 |  |  |  |


| If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued |  |  |  |  |  |
|  | Products and services <br> *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Products shipped and other receipts |  |  |
|  |  |  | Value, f.o.b. plant |  |  |
|  |  |  | \$ Bil. | Mil. | Thou. |
|  |  | 0730 | 0731 |  |  |
| 11 | All other products made in this establishment - Specify and report each product with sales value of $\$ 50,000$ or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value. |  |  |  |  |
|  |  | 18 |  |  |  |
| 12 |  | 26 |  |  |  |
| 13 |  | 34 |  |  |  |
| 14 |  | 42 |  |  |  |
| 15 |  | 59 |  |  |  |
| 16 | Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ק | 67 |  |  |  |
| 17 |  | 9300000000 |  |  |  |
| 18 | Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in (16), line A2.) <br> Miscellaneous receipts (including receipts for repair work, sales of scrap and | 9998900000 |  |  |  |
| 19 |  | 9998000000 |  |  |  |
| 20 | Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) <br> TOTAL (Should equal total reported in 5 ) | 7700000000 |  |  |  |
| 23-25) Not Applicable. |  |  |  |  |  |

## SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?
$0318 \square$ Yes
$0319 \quad \square$ No
2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.) $0362 \quad \square \quad$ Providing contract manufacturing services for others
$0363 \quad \square \quad$ Transforming raw materials or components into new products that this establishment owns or controls

0364Reselling goods manufactured by others (with or without minor final assembly)

0365Other - Specify

0366
3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia 0498No

Not Applicable.
REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

