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2017 Economic Census

| Location Information | |
|---|---|
| DEFINITION OF ESTABLISHMENT | |
| The reporting unit for this questionnaire or industrial operations are performed. | e is an establishment . An establishment is generally a single physical location where business is conducted or where services |
| MAILING ADDRESS | |
| ATTN | |
| Name 1 | |
| Store/Plant | |
| Name 2 | |
| Number and Street | |
| City, town, village, etc. | State ZIP Code |
| | Select State or Territory 99999-9999 |
| PHYSICAL LOCATION | |
| Please update the physical location if ne (P.O. Box and rural route addresses are | eded. e not physical locations.) |
| Number and Street | |
| City, town, village, etc. | State Select State or Territory ZIP Code 99999-9999 |
| For Census Bureau Use Only | |
| CFN | |



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2017 Economic Census

| Legal Boundary and Municipality |
|--|
| EIN: Store / Plant: CFN: |
| LEGAL BOUNDARY AND MUNICIPALITY |
| Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? |
| ○ Yes |
| ○ No |
| No legal boundaries |
| O Do not know |
| In what type of municipality is this establishment physically located? |
| City, village, or borough |
| ○ Town or township |
| Other |
| O Do not know |
| |



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| Item 1: Employer Identification Number |
|--|
| EIN: Store / Plant: CFN: |
| ITEM 1: EMPLOYER IDENTIFICATION NUMBER |
| Is the Employer Identification Number (EIN) used on this establishment's latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return? |
| ○ Yes |
| ○ No |



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2017 Economic Census

MC-32511 - Industrial Gas Manufacturing

Item 1: Employer Identification Number - Enter/Update EIN

EIN:

Store / Plant:

CFN:

ITEM 1: EMPLOYER IDENTIFICATION NUMBER

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest 2017 Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?

EIN

99-9999999



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2017 Economic Census

| Item 2: Ownership or Control |
|--|
| EIN: Store / Plant: CFN: |
| TTILLO CHATTONIO OS CONTROL |
| ITEM 2: OWNERSHIP OR CONTROL |
| Is your company owned or controlled by another domestic company? |
| |
| Is your company owned or controlled by another domestic company? |



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2017 Economic Census

| Item 2: Ownership or Control - Voting Stock Validation |
|--|
| EIN: Store / Plant: CFN: |
| ITEM 2: OWNERSHIP OR CONTROL - VOTING STOCK VALIDATION |
| |
| Does another domestic company own more than 50 percent of the voting stock of your company? — Yes |



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2017 Economic Census

| Item 2: Ownership or Control - Management and Policy |
|--|
| EIN: Store / Plant: |
| CFN: |
| Does another domestic company have the power to control the management and policies of your company? |
| boes another domestic company have the power to control the management and policies of your company? |
| Yes |



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| Item 2: Ownership or Control - Percent of Voting Stock Held |
|---|
| EIN: Store / Plant: CFN: |
| ITEM 2: OWNERSHIP OR CONTROL - PERCENT OF VOTING STOCK HELD |
| TEME OF TEMESTING OF TEMESTICS OF TOTAL STOCKTIES |
| What percent of voting stock was held by the owning or controlling company? |
| |



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2017 Economic Census

| Item 2: Ownership or Control - Comp | any Information | |
|--|---|----------------------------|
| EIN: Store / Plant: CFN: | | |
| ITEM 2: OWNERSHIP OR CONTROL - CO What is the name, address, and 9-digit | MPANY INFORMATION Employer Identification Number (EIN) of the owning or controlling co | ompany? |
| Name of owning or controlling comp | | |
| Home office address (Number and s | treet) | |
| City, town, village, etc. | State Select State or Territory | ZIP Code 99999-9999 |
| 99-9999999 | | |



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2017 Economic Census

| Item 3: Operational Status | | |
|--|---|--|
| EIN: Store / Plant: CFN: | | |
| ITEM 3: OPERATIONAL STATUS | | |
| Which of the following best describes this | establishment's operational status at the end of 2017? | |
| In operation | | |
| Under construction, development | ; or exploration | |
| Temporarily or seasonally inactive | /e | |
| Ceased operation | | |
| Sold or leased to another operator | or | |
| CEASED OPERATION OR SOLD OR LEASED | INFORMATION | |
| | | |
| If this establishment ceased operation or | was sold or leased to another operator, what was the date | 2? |
| MMDDYYYY | | |
| MMDDYYYY | | |
| | | |
| If this establishment was sold or leased to owner or operator? | another operator, what is the name, address, and 9-digit | : Employer Identification Number (EIN) of this establishment's nev |
| Name of new owner/operator | | |
| | | |
| | | |
| Mailing Address (Number and Street, P Box, etc.) | .O. | |
| | | |
| | | |
| City, town, village, etc. | State Select State or Territory | ZIP Code 99999-9999 |
| | Select state of Territory | 33333-3333 |
| EIN | | |
| 99-999999 | | |



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| Item 4: Months in Operation | |
|---|--------------------|
| EIN: Store / Plant: CFN: | |
| ITEM 4: MONTHS IN OPERATION | |
| What was the number of months in operation during 2017? | Check if None 2017 |



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2017 Economic Census

MC-32511 - Industrial Gas Manufacturing

Consolidating Data for Multiple Locations

EIN:

Store / Plant:

CFN:

CONSOLIDATING DATA FOR MULTIPLE LOCATIONS

If multiple physical locations (establishments) operate under EIN, report on a consolidated basis (sum the total of each location and combine) for:

- Item 5: Sales, Shipments, Receipts, or Revenue
- Item 7: Employment, Annual Payroll, and First Quarter Payroll
- Item 22: Detail of Sales, Shipments, Receipts, or Revenue

Other Item Questions should be reported individually for just this location.

- At the end of the Survey, after Remarks, Item 32: Number of Establishments will ask for the number of locations operated under this EIN. Please provide information for **each** establishment **individually.**
 - Name, Store/Plant, Address, Kind of Business
 - Number of Employees; Annual Payroll; First Quarter Payroll; Sales, Shipments, Receipts, or Revenue



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2017 Economic Census

| General Reporting Guidelines | | |
|---|---------------|-------------------------|
| EIN: Store / Plant: CFN: | | |
| GENERAL REPORTING GUIDELINES | | |
| Reporting Period Responses should cover calendar year 2017. If your fiscal year covers at least 10 months of calendar year 2017, you may report by fiscal year on all Calendar year figures for payroll may be available from: IRS Form 941 (Employer's Quarterly Federal Tax Return) IRS Form 944 (Employer's Annual Federal Tax Return) If you report by fiscal year, indicate the exact dates of the fiscal year on the submission certification screen | | rroll. |
| Providing Estimates If book figures are not available, estimates are acceptable. | | |
| How to Report Dollar Figures: Dollar figures should be rounded to thousands of dollars. | | |
| EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036: | Check if None | 2017 \$ 2036 ,000.00 |
| EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box: | Check if None | 2017 \$,000.00 |
| How to Report Percents: Percents should be rounded to whole percents. | | |
| EXAMPLE - if figure is 38.76% of total sales, report 39: | | 2017 39 % |



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2017 Economic Census

| Item 5: Sales, Shipments, Receipts, or Revenue Additional Information | | |
|--|---------------|------------|
| EIN: Store / Plant: CFN: ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE | | |
| A. What was the total value of products shipped and other receipts for this establishment? (Report detail in Item 22.) | | |
| Include: All products physically shipped from this establishment during 2017 Exclude: Freight charges Excise taxes | Check if None | \$,000.00 |
| B. What was the value of products shipped for export? (This is a breakout of the \$,000.00 reported in Item 5, line A.) Include: Products sold to the U.S. government to be shipped to foreign governments under military and economic assistance programs Products shipped to exporters or other wholesalers for export Products shipped to foreign subsidiaries or foreign divisions of your company and their affiliates Exclude: Products shipped for further manufacture, assembly, or fabrication in the United States | | |
| Freight charges Excise taxes Overseas sales to the U.S. government Shipments of bunker fuels and other supplies and equipment for U.S. vessels and planes engaged in foreign trade | | \$,000.00 |
| C. What was the market value of products shipped to other domestic plants of your company for further assembly, fabrication, or manufacture? (This is a breakout of the \$,000.00 reported in Item 5, line A.) Include: A reasonable portion of other costs (company overhead) A reasonable portion of profits Exclude: Products that are shipped to or on order from your company's sales or wholesale offices and sold to customers outside your company | | \$,000.00 |
| D. What percent of the \$,000.00 reported in Item 5, line A was for goods that were ordered or whose movement was controlled or coordinated over electronic networks? (Report whole percent.) E-shipments are online orders accepted for manufactured products from customers. These include shipments to other domestic plants of your own company for further manufacture, assembly, or fabrication. The price and terms of sale for these shipments are negotiated over an online system. Payment may or may not be made online. Include: Electronic Data Interchange (EDI) E-mail | | |
| InternetExtranetOther online systems | | % |



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2017 Economic Census

| Item 7: Employment and Payroll Additional Information | | | | | |
|---|---------------------|---------------------------------------|--|--|--|
| EIN: Store / Plant: CFN: ITEM 7: EMPLOYMENT AND PAYROLL | | | | | |
| Full- and part-time employees working at this establishment whose payroll was reported on Internal Refederal Tax Return, and filed under the Employer Identification Number (EIN) All persons on paid sick leave, paid holidays, and paid vacation during the year at this establishment | venue Service F | Form 941, Employer's Quarterly | | | |
| Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN (Report values in Item 16, line D1.) Temporary staffing obtained from a staffing service (Report values in Item 16, line D1.) Purchased professional and technical services (Report values in Item 16, line D9.) Subcontractors and their employees (Report cost of contract work in Item 16, line A3.) Fishermen, agricultural employees, members of the Armed Forces, and pensioners carried on your active rolls | | | | | |
| A. What was the number of production workers at this establishment (direct labor including first-line supervise Include: • Workers engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing janitorial, guard services, product development, auxiliary production for plant's own use (e.g., power services (including truck drivers delivering ready-mixed concrete) | g, shipping (but r | not delivering), maintenance, repair, | | | |
| 1. March 12 (Q1)? | Check if None | 2017 Number | | | |
| 2. June 12 (Q2)? | | | | | |
| 3. September 12 (Q3)? | | | | | |
| 4. December 12 (Q4)? | | | | | |
| TOTAL Production workers at this establishment (direct labor including first-line supervisors) (Add lines A1 through A4.) | | | | | |
| B. Average number of annual production workers at this establishment (direct labor including first-line supervisors)? (Divide TOTAL Production workers by 4 and round to the nearest whole number.) | | | | | |



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MC-32511 - Industrial Gas Manufacturing

| C. What was the number of all other (non production) employees at this establishment for the first quarter (January - March 2017)? Include: Officers at this establishment, if a corporation Supervision above line-supervisor level Sales employees, including delivery (truck driver and helpers) Advertising, clerical, credit, collection, purchasing, finance, legal, executive, and technical employees Employees installing and servicing this establishment's products | |
|--|------------------|
| Proprietors and partners, if an unincorporated concern Temporary staff and leased employees (Report values in Item 16, line D1.) | |
| TOTAL (Add lines B and C.) | |
| D. HOURS WORKED: | |
| What was the annual number of hours worked by the production workers at this establishment (direct labor including first-line supervisors) reported in line B? Exclude: Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours. | 2017 Hours ,,000 |
| What was the annual payroll at this establishment before deductions for: | |
| Exclude: • Employer-paid annual cost for fringe benefits reported in lines F1 through F3 | |
| 1. Production workers reported in line B? | \$,000.00 |
| 2. All other employees reported in line C? | \$,000.00 |
| TOTAL (Add lines E1 and E2.) | \$,000.00 |
| What was the first quarter payroll at this establishment before deductions (January - March 2017)? | ,000.00 |
| F. EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS | |

(This is the employer's annual cost at this establishment for legally required programs and programs not required by law. If any of the items here are maintained in your records only at the company level, allocate their costs to the manufacturing establishment. You may distribute the total on the basis of the ratio of the payroll of each manufacturing establishment to the total company payroll unless you have developed your own method of making such allocations. Specify the method used and the approximate portion that has been allocated in the Item 31: REMARKS section at the end of the instrument.)

Include:

- Premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs)
- Spread on stock options that are taxable to employees at this establishment as wages

Exclude:

- Employee contributions
- Disbursements from trusts or funds to satisfy health insurance claims

What were the $\mbox{\it employer's}$ annual $\mbox{\it costs}$ at this establishment for:



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2017 Economic Census

| 1. Health Insurance? - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans | \$ | ,000.00 |
|---|----|---------|
| 2. Retirement Plans? | | |
| a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees. | \$ | ,000.00 |
| b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity. | | |
| Examples: Profit sharing plans Money purchases (e.g., 401k, 403b) Stock bonus plans (e.g., ESOPs) | \$ | ,000.00 |
| 3. Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits? Include: Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state | | |
| disability insurance programs, long- and short- term disability, unemployment tax, and Medicare) | | |
| Life insurance benefits "Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.) Employer contributions to pre-tax benefit accounts (e.g., health savings account) Education assistance Stock options | | |
| Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.) | | |
| Exclude: Disbursements from trusts or funds to satisfy health insurance claims | \$ | ,000.00 |
| 4. TOTAL (Add lines F1 through F3.) | \$ | ,000.00 |
| | | |



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| Item 9: Value of Inventories Additional Information | | | | | | |
|--|---------------------|---------------------|------------------|-------------------|-----------------------|---------|
| EIN: Store / Plant: CFN: ITEM 9: VALUE OF INVENTORIES | | | | | | |
| Report inventories at cost or market using generally accinventories are held. If this establishment is part of a m responsible for as if it owned them. What was the value of inventories owned by this establis | ultiple-establishm | nent company, assig | n to each establ | lishment those in | ventories that the es | |
| A Finished goods (final output of this establishment, but still within ownership)? | Check if None | 2017 | ,000.00 | Check if None | 2016 | ,000.00 |
| B. Work-in-process (goods that have been substantially transformed in the manufacturing process, but are not yet the final output of the establishment)? | | \$ | ,000.00 | | \$ | ,000.00 |
| C. Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and will be substantially altered to produce this establishment's output? | | \$ | ,000.00 | | \$ | ,000.00 |
| TOTAL (Add lines A through C.) | | \$ | ,000.00 | | \$ | ,000.00 |



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| Item 10: Inventories by Valuation Method Additional Information | | | | | | |
|--|---------------------|------|---------|---------------------|------|----------------------------|
| EIN: Store / Plant: CFN: | | | | | | |
| ITEM 10: INVENTORIES BY VALUATION METHOD | | | | | | |
| Of the \$,000.00 reported in Item 9 as the total value of total value of inventories owned by this establishment a | | - | | | | ed in Item 9 as the |
| A Non-LIFO (Last-In, First-Out) valuation methods | | | | | | |
| 1. First-In, First-Out (FIFO)? | Check if None | 2017 | ,000.00 | Check if None | 2016 | ,000.00 |
| 2. Average Cost? | | \$ | ,000.00 | | \$ | ,000.00 |
| 3. Standard Cost? | | \$ | ,000.00 | | \$ | ,000.00 |
| 4. Other non-LIFO valuation method(s)? Describe | | \$ | ,000.00 | | \$ | ,000.00 |
| TOTAL (Add lines A1 through A4.) | | \$ | ,000.00 | | \$ | ,000.00 |
| B. LIFO Valuation Method (gross LIFO amount)? | | \$ | ,000.00 | | \$ | ,000.00 |
| TOTAL Non-LIFO and LIFO methods (Add TOTAL of lines A1 through A4 and B.) | | \$ | ,000.00 | | \$ | ,000.00 |
| C. What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".) | | \$ | ,000.00 | | \$ | ,000.00 |



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2017 Economic Census

MC-32511 - Industrial Gas Manufacturing

Item 11: Inventories Outside of the United States

EIN:

Store / Plant:

CFN:

ITEM 11: INVENTORIES OUTSIDE OF THE UNITED STATES

Of the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2017, and the \$,000.00 reported in **Item 9** as the total value of inventories owned by this establishment as of December 31, 2016, what was the value of inventories stored or en route OUTSIDE the 50 U.S. states and the District of Columbia?

Exclude:

• Inventory held in Foreign Trade Zones or in bonded warehouses in the U.S

For more detailed definitions, please see:

http://enforcement.trade.gov/ftzpage/info/ftzstart.html

| Check | | | Check | | |
|-------|------|---------|------------|------|---------|
| None | 2017 | | if None | 2016 | |
| | \$ | ,000.00 | | \$ | ,000.00 |



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| Item 13: Assets, Capital Expenditures, and Retirements Additional Information | | |
|---|------------------|---|
| EIN: Store / Plant: CFN: ITEM 13: ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS | | |
| Include: Dollar value of assets, capital expenditures, and retirements Buildings, structures, and equipment used directly or indirectly by this establishment to produce the good | ods and services | reported in Item 5 , line A and Item 22 |
| A What was the gross value of depreciable assets (acquisition costs) at the beginning of the year? | Check if None | \$,000.00 |
| B. What were the capital expenditures for new and used depreciable assets in 2017 for: | | |
| New and used buildings and other structures? | | |
| Exclude: • The value of land on which structures stand | | ,000.00 |
| 2. New and used machinery and equipment? | | |
| a. Automobiles, trucks, etc. for highway use? | | \$,000.00 |
| b. Computers and peripheral data processing equipment? | | ,000.00 |
| c. All other expenditures for machinery and equipment? | | \$,000.00 |
| TOTAL (Add lines B1 and B2a through B2c.) | | \$,000.00 |
| C. What was the gross value of depreciable assets sold, retired, scrapped, destroyed, etc.? | | ,000.00 |
| D. What was the value of depreciable assets at the end of the year? (Add lines A, B1, B2a through B2c and subtract line C.) | | ,000.00 |
| | | |



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| Item 14: Rental Payments Additional Information | | |
|--|---------------|--------------------|
| EIN: Store / Plant: CFN: ITEM 14: RENTAL PAYMENTS | | |
| Include: • Operating leases Exclude: • Conital leases (leases with a contract to own at the end of the lease) | | |
| Capital leases (leases with a contract to own at the end of the lease) At this establishment, what were the payments for: | | |
| A Rental or lease of buildings and other structures? Include: Job-site trailers Land on which the buildings and other structures stand | Check if None | 2017 \$,000.00 |
| Rental or lease of machinery and equipment? Include: Production, loading, and transportation machinery and equipment Construction equipment Tools Office equipment Furniture Vehicles | | |
| Computer time-sharing charges for machinery and equipment rentals from computer service companies where the computer is not on site at the establishment | | \$,000.00 |
| TOTAL (Add lines A and B.) | | \$,000.00 |



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| Item 16: Sel | ected Expenses Additional Information | | |
|---|--|---------------------|--------------------------|
| EIN: Store / Plant: CFN: ITEM 16: SELE | CTED EXPENSES | | |
| A For this est | blishment, what were the production-related costs in 2017 for: | | |
| services Include: • Co | s, parts, containers, packaging, supplies, etc. used for manufacturing processes, repairs, for others, or other operating supplies? (Report detail in Item 18.) st of production-related materials purchased by this establishment for other companies intractors). | | |
| Exclude • No | n-production-related expenses that were paid to other companies (contractors) by this ablishment. (Report these expenses on the next screen in Item 16, line D.) | Check if None | \$,000.00 |
| | bought and sold without further processing? (Report sales in Item 5, line A and in ling Services product codes in Item 22.) | | \$,000.00 |
| | ne for you by others on your materials (work contracted to others)? (Report on line A1 the roduction-related materials purchased by this establishment for other companies ors).) | | \$,000.00 |
| | d fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the of electricity generated (Gross less generating station use).) | | \$,000.00 |
| 5. Purchas | d electricity? (Report comparable quantity on line B1.) | | \$,000.00 |
| TOTAL (Add | lines A1 through A5.) | | \$,000.00 |
| B. For this es | ablishment, what was the quantity of: | | |
| 1. Purchas | d electricity? (Quantity comparable to cost reported in line A5) | | 2017 Kilowatt Hours ,000 |
| 2. General line A4) | ed electricity (gross less generating station use)? (Quantity comparable to cost reported in | | ,000 |
| 3. Electrici <i>B2.)</i> | y sold or transferred to other establishments? (Also include quantity on lines B1 and/or | | ,000 |
| | ablishment, what were the depreciation/amortization charges for the current year obtained ncome statement? (Include depreciation on all assets reported in Item 13 .) | | \$,000.00 |



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| Item 16: Selected Expenses - Continued | | |
|--|---------------------|--------------------|
| EIN: Store / Plant: CFN: ITEM 16: SELECTED EXPENSES D. What were the other operating expenses paid by this establishment in 2017 for: | | |
| Include: | | |
| Expenses normally considered as non-production-related costs purchased from other companies 1. Temporary staff and leased employees? (Professional Employer Organizations and staffing | | |
| agencies for personnel) Include: • All charges for payroll, benefits, and services | Check if None | 2017 \$,000.00 |
| 2. Expensed equipment? (Expensed computer hardware and other equipment) | | |
| Include: Copiers Fax machines Telephones Shop and lab equipment CPUs Monitors Exclude: Packaged software (Report on line D3.) | | \$,000.00 |
| Leased and rented equipment (Report in Item 14, line B.) | | 7,000,00 |
| Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software) | | |
| Include: Software developed or customized by others Web-design services and purchases Licensing agreements Upgrades of software Maintenance fees related to software upgrades and alterations | | \$,000.00 |
| 4. Purchased communication services? | | |
| Include: Telephone, cellular, and fax services Computer-related communications (e.g., Internet, connectivity, online) Other wired and wireless communication services Credit card transaction fees | | \$,000.00 |
| | | |



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| 5. Data processing and other purchased computer services? | | |
|---|------------|---|
| Include: Computer facilities management services Computer input preparation Data storage Computer time rental Optical scanning services Other computer-related advice and services, including training | | |
| Exclude: Services provided by other establishments of this company (such as a separate central data processing unit) Expensed integrated systems (Report in line D4.) Repair and maintenance of computer equipment (Report on line D6.) Payroll processing and credit card transaction fees (Report payroll processing fees on line D9 and credit card transaction fees on line D4.) Expenses for telecommunication services (e.g., Internet, connectivity, telephone) (Report on line D4.) | \$,000.00 | |
| 6. Purchased repairs and maintenance to buildings and/or machinery and equipment? | | |
| Include: Repairs for painting, roof repairs, replacing parts, over-hauling of equipment, and other repairs chargeable as current operating costs Cost of repair and maintenance of any leased property if this establishment assumes the cost Exclude: Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13. Costs of materials, parts, and supplies directly incurred by this establishment using its own work force to perform repairs and maintenance | \$,000.00 | |
| 7. Water, sewer, refuse removal, and other non-electric utility payments? (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, report in Item 14, line A.) Include: Cost of hazardous waste removal or treatment Exclude: Cost of refuse removal services if included in rental payments Machinery or equipment reported as a capital expenditure in Item 13 Cost of salaries paid to employees of this establishment whose work involves refuse removal and/or hazardous waste removal or treatment | \$,000.00 | |
| 8. Purchased advertising and promotional services? | | |
| Include: • Marketing and public relations services Exclude: • Salaries paid to employees of this establishment for advertising work | \$,000.00 |] |
| | | J |



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| 9. Purchased professional and technical services? | | |
|---|---|------------|
| Include: | | |
| Management consulting | | |
| Accounting | | |
| Auditing | | |
| Bookkeeping | | |
| • Legal | | |
| Actuarial | | |
| Payroll processing Architectural | | |
| Architectural Engineering | | |
| Other professional services (i.e. janitorial, security, or landscape services) | | |
| | | |
| Exclude: | | \$,000.00 |
| • Salaries paid to your own employees for these services (Report in Item 7.) | _ | |
| Governmental taxes and licensing fees? (Payments to government agencies for taxes and licenses) | | |
| Indude: | | |
| Business and property taxes | | |
| Exclude: | | \$,000.00 |
| Income taxes | _ | |
| | | |
| 11. All other operating expenses not reported elsewhere? | | |
| Exclude: | | |
| Purchases of merchandise for resale | | |
| Non-operating expenses | | \$,000.00 |
| | | |
| Describe | | |
| | | |
| TOTAL (Add lines 1 through 11.) | | \$,000.00 |
| | | |



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MC-32511 - Industrial Gas Manufacturing

Item 17A: Principal Business or Activity

EIN: Store / Plant: CFN:

ITEM 17A: PRINCIPAL BUSINESS OR ACTIVITY

Which ONE of the following best describes this establishment's principal kind of business or activity in 2017? If none of the provided selections seem appropriate, provide a specific description of the primary business activity. *Select only ONE.*

| 325120 | 001 | Industrial Gas Manufacturing |
|--------|-----|---|
| 325110 | 001 | Petrochemical Manufacturing |
| 325193 | 001 | Ethyl Alcohol Manufacturing |
| 325130 | 001 | Synthetic Dye and Pigment Manufacturing |
| 325180 | 001 | Other Basic Inorganic Chemical Manufacturing |
| 325194 | 001 | Cyclic Crude, Intermediate, and Gum and Wood Chemical Manufacturing |
| 325199 | 001 | All Other Basic Organic Chemical Manufacturing |
| 221111 | 001 | Hydroelectric power generation |
| 493110 | 005 | General Warehousing and Storage |
| 773000 | 001 | Other principal business or activity - Describe |
| | | Describe |
| | | |



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MC-32511 - Industrial Gas Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what products and services were included? Select ALL that apply.

General - Please do not combine product lines. If the information is not directly available from your records, reasonable estimates are acceptable.

The manufactured products and services listed below are generally made in your industry. Select the items that apply to your establishment. If you make products or have revenue from other sources not listed, you will have the opportunity to report them later.

Manufacturing of Products Section - Includes products shipped and services performed

Include:

- Products made elsewhere by others from materials supplied by this establishment.
- Products transferred to other establishments within your company.

Exclude

- Wholesaling products (previously Resales) Products that are bought from other establishments or transferred from other establishments of your company
 and then sold without further manufacture, processing, or assembly by this establishment. If you make products or have revenue from other sources not
 listed, you will have the opportunity to report them later.
- Products made from materials owned by others (i.e. the customer). If you make products or have revenue from other sources not listed, you will have the
 opportunity to report them later.

| Manufacturing of: | |
|--|----------|
| 1. Argon and hydrogen | 24200000 |
| 2. Fluorocarbon gases | 24225000 |
| 3. Nitrogen | 24175000 |
| 4. Oxygen 202 | 24135000 |
| 5. Carbon dioxide | 24150000 |
| 6. Acetylene | 24240000 |
| 7. Other industrial gases (including helium, nitrous oxide, elemental, and other compressed gases) | 24250000 |
| 8. Inorganic acids, excluding nitric, sulfuric and phosphoric (include hydrochloric and hydrocyanic acids) | 24500000 |
| 9. Miscellaneous end-use chemicals and chemical products, excluding urea | 25075000 |



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MC-32511 - Industrial Gas Manufacturing

Item 22: Detail of Sales, Shipments, Receipts, or Revenue - Continued

EIN:

Store / Plant:

CFN:

ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in **Item 5**, what was the value for each product or service? **General – Please do not combine product lines.** If the information is not directly available from your records, **reasonable estimates are acceptable**.

If quantities are requested, please use the unit of measure specified.

Below are the products and services you previously selected. If you make products or have revenue from sources not listed, describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.

Manufacturing of Products Section – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were made in this establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value); i.e., include
 all direct costs of production and a reasonable proportion of all other costs and profits.

Exclude:

- Wholesaling products (previously Resales), which include products that are bought from other establishments or transferred from other establishments of
 your company and then sold without further manufacture, processing, or assembly by this establishment. Report these products in the appropriate
 Wholesaling products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment"
 section at the end of this question.
- Products made from materials owned by others (i.e. the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing products line(s) you selected or else describe and report them in the "All other sales, shipments, receipts, or revenue from this establishment" section at the end of this question.
- Freight charged
- Excise taxes

| Description | Value | Product Code |
|--|-----------|--------------|
| Manufacturing of: | | |
| 1. Argon and hydrogen | \$,000.0 | 0 2024200000 |
| 2. Fluorocarbon gases | \$,000.0 | 0 2024225000 |
| 3. Nitrogen | \$,000.0 | 0 2024175000 |
| 4. Oxygen | \$,000.0 | 0 2024135000 |
| 5. Carbon dioxide | \$,000.0 | 0 2024150000 |
| 6. Acetylene | \$,000.0 | 0 2024240000 |
| 7. Other industrial gases (including helium, nitrous oxide, elemental, and other compressed gases) | \$,000.0 | 0 2024250000 |



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| . Inorganic acids, excluding acids) | nitric, sulfuric | and phosphoric (include hydrochloric and hydrocyanic | \$ | ,000.00 | 2024500000 |
|-------------------------------------|------------------|--|----|---------|------------|
| . Miscellaneous end-use ch | emicals and ch | emical products, excluding urea | \$ | ,000.00 | 2025075000 |
| l other sales, shipments, re | eceipts, or reve | nue from this establishment | | | |
| 0. Other manufacturing rev | enue, not else | where classified | | | |
| a. Other manufacturing re | evenue, not els | ewhere classified - write-in #1 | | | |
| Describe | | | \$ | ,000.00 | 2054100003 |
| b. Other manufacturing re | evenue, not els | ewhere classified - write-in #2 | | | |
| Describe | | | \$ | ,000.00 | 2054100006 |
| c Other manufacturing re | evenue not els | ewhere classified - write-in #3 | | | |
| Describe | veride, flot els | ewice dassined with it is | \$ | ,000.00 | 2054100009 |
| | | | | | |
| 1. Wholesaling services for | other goods, r | ot elsewhere classified | | | |
| | r other goods, | not elsewhere classified - write-in #1 | | | |
| Describe | | | \$ | ,000.00 | 4005500003 |
| b. Wholesaling services fo | r other goods, | not elsewhere classified - write-in #2 | | | |
| Describe | | | \$ | ,000.00 | 4005500006 |
| c. Wholesaling services fo | r other goods, | not elsewhere classified - write-in #3 | | | |
| Describe | - | | \$ | ,000.00 | 4005500009 |
| 2. All other products and se | ervices not else | wwhere classified | | | |
| | | | | | |
| a. All other products and s | ervices, not els | ewhere classified - write-in #1 Describe | \$ | ,000.00 | 900000003 |
| TICK ONE | | Describe | Ψ | ,000.00 | 700000000 |
| b. All other products and s | ervices, not els | ewhere classified - write-in #2 | | | |
| Pick one | | Describe | \$ | ,000.00 | 9000000006 |
| c. All other products and s | ervices, not els | sewhere classified - write-in #3 | | | |
| Pick one | | Describe | \$ | ,000.00 | 9000000009 |
| Add Additional Produ | ucts | | | | |
| | | | | | |



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| Item 26: Business Cooperative |
|--|
| EIN: Store / Plant: CFN: |
| ITEM 26: BUSINESS COOPERATIVE |
| A cooperative is a business or organization owned by, controlled by, and operated for the benefit of members using its services. Members (also known as userowners) can be individuals or organizations, and benefit from the use of services, products, and/or earnings generated by the co-op. This includes purchasing co-ops, member/patron organizations, member-controlled non-profits, consumer co-ops, marketing co-ops, worker co-ops, etc. |
| Is this establishment a cooperative? |
| ○ Yes |
| ○ No |



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| Item 27: Manufacturing Activities - Manufacturing at This Location |
|---|
| EIN: |
| Store / Plant: CFN: |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING AT THIS LOCATION |
| TEM 27. IMPROPACIONING ACTIVITIES - IMPROPACIONING AT THIS EXCATION |
| In 2017, did this establishment manufacture any products or produce any goods at this location? |
| |
| In 2017, did this establishment manufacture any products or produce any goods at this location? |



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| Item 27: Manufacturing Activities - Manufacturing by Affiliated Companies Inside the U.S. |
|---|
| |
| EIN: Store / Plant: CFN: |
| |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S. |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY AFFILIATED COMPANIES INSIDE THE U.S. In 2017, did this establishment have any manufacturing done on its behalf by any affiliated companies inside the U.S.? |
| |
| In 2017, did this establishment have any manufacturing done on its behalf by any affiliated companies inside the U.S. ? |



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| Item 27: Manufacturing Activities - Manufacturing by Unaffiliated Companies Inside the U.S. | | |
|---|--|--|
| EIN: Store / Plant: CFN: | | |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING BY UNAFFILIATED COMPANIES INSIDE THE U.S. | | |
| In 2017, did this establishment have any manufacturing done on its behalf by any unaffiliated companies inside the U.S. ? | | |
| ○ Yes | | |
| ○ No | | |
| | | |



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| Item 27: Manufacturing Activities - Manufacturing Done Outside the U.S. |
|---|
| EIN: Store / Plant: CFN: |
| ITEM 27: MANUFACTURING ACTIVITIES - MANUFACTURING DONE OUTSIDE THE U.S. |
| In 2017, did this establishment have any manufacturing done on its behalf outside the U.S. ? |
| Include manufacturing done outside the U.S. by both affiliated and unaffiliated companies. |
| ○ Yes |
| ○ No |
| |



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| Item 27: Manufacturing Activities - Design or Specification for Products Manufactured on Its Behalf |
|--|
| EIN: Store / Plant: CFN: |
| ITEM 27: MANUFACTURING ACTIVITIES - DESIGN OR SPECIFICATION FOR PRODUCTS MANUFACTURED ON ITS BEHALF |
| In 2017, did this establishment determine the design or specifications for any of the products that were manufactured on its behalf? |
| "Design or specifications" refers to the function of the product, not just the appearance or its packaging. |
| ○ Yes |
| ○ No |
| |



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| Item 27: Manufacturing Activities - Percentage of Revenue for Products Manufactured on Its Behalf |
|--|
| EIN: Store / Plant: CFN: |
| ITEM 27: MANUFACTURING ACTIVITIES - PERCENTAGE OF REVENUE FOR PRODUCTS MANUFACTURED ON ITS BEHALF |
| What percentage of this establishment's total revenue in 2017 was from the sale of products that were manufactured on its behalf, per this establishment's design or specifications? |
| Estimates are acceptable. |
| O% |
| O 1-25% |
| <u>26-50%</u> |
| ○ 51-75% |
| O 76-99% |
| O 100% |
| |



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| ı | tem 28: Special Inquiries - Water Use |
|------------|---|
| EII Sto | ore / Plant: |
| ITI | EM 28: SPECIAL INQUIRIES - WATER USE |
| 1. | What was this establishment's water intake in 2017, that is, the quantity of new water introduced into the establishment for the first time, regardless of source or quality? |
| | Include water used in the production process and auxiliary operations (such as cooling and condensing, boiler feed, sanitary and domestic use). Report to the nearest thousand. |
| | ,000 gallons |
| 2. | Did this establishment recirculate or reuse any water during 2017? |
| | ○ Yes |
| | ○ No |
| | |



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2017 Economic Census

MC-32511 - Industrial Gas Manufacturing

Item 28: Special Inquiries - Water Use - Continued

EIN:

Store / Plant:

CFN:

ITEM 28: SPECIAL INQUIRIES - WATER USE

What was this establishment's gross water use in 2017, that is, the quantity of water that would have been required if no water had been recirculated or reused?

For example, if total water intake was 500 million gallons and, of these 500 million gallons, 100 million gallons were used twice for cooling purposes and once for washing products or materials, the total water required would be 300 million gallons, plus the 400 million gallons not recirculated, for a total of 700 million gallons of gross water use (less consumption and evaporation loss). Report to the nearest thousand.

,000 gallons



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| Item 28: Special Inquiries - Water Use - Continued |
|--|
| |
| EIN: Store / Plant: |
| CFN: |
| ITEM 28: SPECIAL INQUIRIES - WATER USE |
| What was this establishment's main source of new water in 2017? <i>Select only ONE</i> . |
| <u>Public water system</u> includes water supplied by a water utility (whether municipally- or privately-owned) whose primary purpose is the supply of water to the general public and/or industrial users. <u>Self-supplied water systems</u> include water obtained by this establishment through its own system of pumps, pipes, hoses, etc. Also include here water obtained from another company that is not primarily a water utility. |
| Public water system (municipally- or privately-owned utility) |
| Self-supplied surface water system (rivers, streams, lakes) |
| Self-supplied ground water system (wells, deep springs) |
| Self-supplied tide water system (estuaries, bays, oceans) |
| Self-supplied mine water (underground mines, quarries, open pits, water produced with oil) |
| Other sources (e.g., rainwater, truck deliveries) |
| |
| |
| |



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| Item 28: Special Inquiries - Water Use - Continued | | | | | | |
|--|--|--|--|--|--|--|
| EIN: Store / Plant: CFN: | | | | | | |
| ITEM 28: SPECIAL INQUIRIES - WATER USE Which of the following types of water was mainly supplied by the public water system? Select only ONE. | | | | | | |
| Potable | | | | | | |
| Reclaimed wastewater | | | | | | |



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| Item 31: Remarks | | | | |
|--|-------------|------------|------------------|---------------|
| | | | | |
| EIN: Store / Plant: | | | | |
| CFN: ITEM 31: REMARKS | | | | |
| Please use this space for any explanations that may be essential in understanding your reported data. (Maximum length) | is 1 000 ch | naracters | :) | |
| rease ase and space for any explanations during see essential in anaers and ing your reported data. (maximum rengan | 3 1,000 ci | iai accers | , | |
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| Item 32: Number of Establishments | |
|--|------|
| EIN: Store / Plant: CFN: ITEM 32: NUMBER OF ESTABLISHMENTS | |
| How many establishments operated under EIN at the end of 2017? | 2017 |



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| Item 32: Number of Establishments - Establishment Information | | | | | | | |
|--|---------------------------------------|----------|-------------------------------|--|--|--|--|
| EIN: Store / Plant: CFN: ITEM 32: NUMBER OF ESTABLISHM | MENTS - ESTABLISHMENT INFORMATION | | | | | | |
| Name | | | | | | | |
| Secondary Name | Store/Plant | | | | | | |
| Number and Street | | | | | | | |
| City, town, village, etc. | State Select State or Territory | T | ZIP Code 99999-9999 | | | | |
| Describe kind of business at this l | location | | | | | | |
| For employees that worked at more than one location, report the employment and payroll data for employees at the ONE location where they spent most of their working time. | | | | | | | |
| What was the number of employee | es for pay period including March 12? | | 2017 | | | | |
| What was the annual payroll? | | | \$,000.00 | | | | |
| What was the first quarter payroll (J | January - March 2017)? | | \$,000.00 | | | | |
| What were the sales, shipments, re- | ceipts, or revenue? | | \$,000.00 | | | | |

