

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
1	Natural gas, natural gasoline, and isopentane . . .	211110 02	1000 bbl					
2	Sulfur	212393 03	long tons					
3	Phosphate rock	212392 00	↑ short tons ↓					
4	Sulfuric acid (100 percent H ₂ SO ₄) (new and spent) .	325188 03						
5 Potassic materials								
	Muriate of potash (60-62 percent K ₂ O) (all grades)	212391 01						
6	Other potassic materials, including potassium nitrate and sulfate	212391 03						
7 Nitrogenous materials								
	Ammonia, synthetic anhydrous (100 percent NH ₃)	325311 03						
8	Ammoniating or nitrogen solutions, including ammonium nitrate solutions, and mixtures containing urea (100 percent N)	325311 13						
9	Ammonium nitrate (100 percent NH ₄ NO ₃) (solid only)	325311 11						
10	Ammonium sulfate (100 percent (NH ₄) ₂ SO ₄) . . .	325311 07						

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company					
				Quantity	Cost, including delivery cost (freight-in)				
					\$ Bil.	Mil.	Thou.		
0634		0630	0636	0632	0631				
Nitrogenous materials - Continued									
11	Urea (100 percent CO(NH ₂) ₂ (solid only)	325311 15	↑ short tons ↓						
12	Other nitrogenous materials, including calcium cyanamide and limestone mixtures (<i>Report ammonium phosphates on line 15.</i>)	325311 09							
Phosphatic materials									
13	Superphosphates (total used in mixed goods) (100 percent P ₂ O ₅)	325312 03							
14	Phosphoric acid (100 percent P ₂ O ₅)	325312 01							
15	Other phosphatic materials, including diammonium and monoammonium phosphates (100 percent P ₂ O ₅)	325312 05							
16	Inert fillers, secondary plant food, soil conditioners, sand, limestone, peat, nut hulls, etc.	001900 29							
17	Bags, including shipping sacks, multiwall bags, and polyethylene liners, excluding textile	322220 09							
18	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↴	009700 99							
19	TOTAL (<i>Should equal total reported in 16, line A1</i>)	771000 00							

18 Not Applicable.

19 TYPE OF OPERATION

(Mark "X" ALL that apply.)

Operations performed in this establishment during 2007

- 0620
- 190 Manufacturing bulk fertilizer materials, including ammonia, nitric acid, urea, phosphoric acid, and superphosphate (Report the value of these bulk, uncompounded shipments in 22, lines 1-5.)
 - 192 Manufacturing bulk fertilizer materials, shipping mixed fertilizers produced from one or more of these manufactured materials (Report the value of these shipments in 22, lines 6-9.)
 - 194 Manufacturing (mixing) fertilizers from purchased fertilizer materials (Report the value of these shipments in 22, lines 10-13.)
 - 196 Shipping bulk (unmixed) fertilizer materials and/or mixed fertilizers not produced or mixed at this establishment (Report the cost of such items in 16, line A2 and the value in 22, line 29.)

20 and 21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Synthetic ammonia, nitric acid, and ammonium compounds (Corresponds to value of shipments on CIR MQ325B, Fertilizer Materials and Related Chemicals, 2007.)*	325311 1100						
2	Urea (Corresponds to value of shipments on CIR MQ325B, Fertilizer Materials and Related Chemicals, 2007.)*	325311 4100						
3	Fertilizer materials of organic origin (including activated sewage sludge, processed tankage, and other natural fertilizer materials) (Specify kind.) ↘	325311 7100						
4	Phosphoric acid (Corresponds to value of shipments on CIR MQ325B, Fertilizer Materials and Related Chemicals, 2007.)*	325312 1100						
5	Superphosphates and other phosphatic fertilizer materials (Corresponds to value of shipments on CIR MQ325A, Inorganic Chemicals, 2007, and MQ325B, Fertilizers and Related Chemicals, 2007.)*	325312 4100						
6	Mixed fertilizers produced from one or more materials made in this establishment In packages, tablets, and similar forms gross weight less than or equal to 22 lb (10 kg)	325312 7111	↑ short tons ↓					
7	In bulk (in amounts greater than 22 lb (10 kg)) Dry, shipped in bulk	325312 7121						
8	Dry, shipped in bags	325312 7131						
9	Liquid	325312 7141						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
10	Mixed fertilizers made by establishments which do not manufacture fertilizer materials In packages, tablets, and similar forms gross weight less than or equal to 22 lb (10 kg)	325314 0111	↑ short tons ↓					
11	In bulk (in amounts greater than 22 lb (10 kg)) Dry, shipped in bulk	325314 0121						
12	Dry, shipped in bags	325314 0131						
13	Liquid	325314 0241						
14	Other mixed fertilizers, dry (including potting soil and compost (mixed with chemicals and other materials for decay control) and mixed plant foods) mixing only (Specify kind.) ↘	325314 0171						
15	Dehydrated, sun cured, and cubed alfalfa meal animal feed	311119 P171						
16	Carbon dioxide	325120 4100						
17	Sulfuric acid (Corresponds to value of shipments on CIR MQ325B, Fertilizers and Related Chemicals, 2007)*	325188 1100						
18	Inorganic acids (excluding nitric, sulfuric, and phosphoric) (Corresponds to value of shipments on CIR MQ325A, Inorganic Chemicals, 2007)*	325188 4100						
19	Potassium and sodium compounds (excluding bleaches, alkalis, and alum) (Corresponds to value of shipments on CIR MQ325A, Inorganic Chemicals, 2007)*	325188 A100						
20	Synthetic organic alcohols, unmixed, methanol (methyl alcohol)	325199 G110						
21	Other inorganic chemicals (Specify kind.) ↘	325188 H100						
22	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services." For all remaining products, write "Other" and report a single total value.	18						
23		26						
24		34						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
25		42					
26		59					
27		67					
28	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	930000 0000					
29	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999890 0000					
30	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999800 0000					
31	TOTAL (Should equal total reported in 5)	770000 0000					

23-25 Not Applicable.

26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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