

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Biocides	325000 84					
2	Photoinitiator curing materials (oligomers, monomers, photoinitiators, etc.)	325000 82					
3	Surfactants	325613 01					
4	Carbon black	325182 01					
5	Asphalts, roofing grade	324120 27					
6	Pigments Inorganic Titanium dioxide	325131 02					
7	Zinc dust pigments	325212 12					

32524118



CONTINUE WITH **17** ON PAGE 12

CONTINUE ON PAGE 12

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Pigments - Continued							
	Inorganic - Continued							
8	Zinc oxide pigments	325212 02						
9	Other inorganic pigments, including chrome colors, iron oxide, metallics, and predispersed colorants (Specify kind) ↴ [Redacted]	325212 10						
10	Organic pigments, lakes, and toners, including predispersed colorants . . .	325132 15						
11	Minerals and earths, ground or otherwise treated, including calcium carbonate, talc, silica, kaolin, mica, barite, soapstone, clay, and other clay minerals	327992 15						
	Solvents							
12	Petroleum hydrocarbons, including xylene, toluene, naptha, mineral spirits, etc.	325192 25						
13	Ketone, including acetone, MEK, MIBK, etc.	325190 79						
14	Ester, including ethyl acetate, butyl acetate, etc.	325190 81						
15	Glycol and glycol derivatives	325100 35						
16	Alcohol, including butyl, ethyl, isopropyl, etc.	325199 33						
17	Other solvents (Specify kind) ↴ [Redacted]	325100 97						
	Resins							
18	Vegetable oil, including linseed oil, etc.	311200 02						
19	Alkyds	325211 17						

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32524126



CONTINUE WITH **17** ON PAGE 13

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Resins - Continued							
	Acrylic							
20	Latex	325211 47						
	Other (Specify kind) ↴							
21		325211 49						
22	Vinyls	325211 21						
23	Polyesters	325211 25						
24	Epoxies	325211 27						
25	Epoxy curatives	325211 28						
26	Urea and melamine resins	325211 41	1000 lb (dry basis)					
27	Urethanes/isocyanates	325211 29						
	Other resins (Specify kind) ↴							
28		320000 43						
	All other chemicals, including additives, driers, modifiers, biocides, and dispersants (Specify kind) ↴							
29		325000 61						
30	Printed labels	323100 00						
	Containers							
31	Plastics	326199 29						
32	Metal cans, lids, ends, and parts . . .	332431 02						

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32524134



CONTINUE WITH **17** ON PAGE 14

CONTINUE ON PAGE 14

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
33	Containers - Continued Metal and fiber drums, totes, etc.	332421 05						
34	Other containers (Specify kind) ↴ 	300000 01						
35	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value)	009700 99						
36	TOTAL (Should equal total reported in 16, line A1)	771000 00						

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18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

CONTINUE WITH **22** ON PAGE 15

32524142



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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Architectural coatings		1000 gal					
	Exterior solvent-thinned							
	Paints and tinted bases, including barn and roof paints	325510 1101						
	Enamels and tinted bases, including exterior-interior floor enamels	325510 1102						
	Undercoaters and primers	325510 1103						
	Clear finishes and sealers	325510 1104						
	Stains, including shingle and shake	325510 1105						
	Other coatings, including bituminous paints	325510 1106						
	Exterior water-thinned							
	Paints and tinted bases, including barn and roof paints	325510 1107						
	Deck and floor enamels, including interior	325510 1108						
	Undercoaters and primers	325510 1109						
	Stains and sealers	325510 1111						
	Other exterior water-thinned architectural coatings	325510 1112						
	Interior solvent-thinned							
	Wall paint and tinting bases, flat, including mill white paints	325510 1113						
Paints and enamels, gloss and quick drying enamels	325510 1114							
Other paints and tinting bases, including semigloss, eggshell, and satin	325510 1115							
Undercoaters and primers	325510 1116							
Clear finishes and sealers	325510 1117							

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32524159



CONTINUE WITH 22 ON PAGE 16

CONTINUE ON PAGE 16

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Architectural coatings - Continued		↑ 1000 gal ↓					
	Interior solvent-thinned - Continued							
17	Stains	325510 1118						
18	Other interior solvent-thinned architectural coatings	325510 1119						
	Interior water-thinned							
19	Interior water-thinned paints and tinting bases, flat	325510 1121						
20	Other paints and tinting bases, including semigloss, eggshell, and satin	325510 1122						
21	Undercoaters and primers	325510 1123						
22	Other coatings, stains, and sealers	325510 1124						
23	Architectural lacquers	325510 1125						
	Product finishes for original equipment manufacturers (OEM), excluding marine coatings							
24	Automobile, light truck, van, and sport utility vehicle finishes	325510 4101						
25	Automobile parts finishes	325510 4102						
26	Heavy duty truck, bus, and recreational vehicle finishes	325510 4103						
27	Other transportation equipment finishes, including aircraft and railroad	325510 4104						
28	Other industrial product finishes, excluding semi-manufactured products such as pigment dispersions and ink vehicles	325510 4106						
29	Appliance, heating equipment, and air-conditioner finishes	325510 4107						
30	Wood furniture, cabinet, and fixture finishes	325510 4108						
31	Wood and composition board flat stock finishes	325510 4109						

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32524167



CONTINUE WITH **22** ON PAGE 17

CONTINUE ON PAGE 17

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Product finishes for original equipment manufacturers (OEM), excluding marine coatings - Continued		1000 gal					
32	Metal building product finishes, including coatings for aluminum extrusions and siding	325510 4111						
33	Container and closure finishes	325510 4112						
34	Machinery and equipment finishes, including road building equipment and farm implement	325510 4113						
35	Nonwood furniture and furniture finishes, including business equipment finishes	325510 4114						
36	Paper, paper board, film, and foil finishes, excluding pigment binders	325510 4115						
37	Electrical insulating coatings	325510 4116						
	Powder coatings, thermoset, general decorative							
38	Appliance	325510 4117						
39	Automotive	325510 4118						
40	Architectural, including aluminum extrusions	325510 4119						
41	Lawn and garden	325510 4121						
42	General metal finishing	325510 4122						
43	Powder coatings, heat-sensitive substrates (such as wood, plastics, composites, etc.)	325510 4123						
44	Other powder coatings	325510 4105						

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32524175



CONTINUE WITH 22 ON PAGE 18

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Special-purpose coatings, including all marine coatings, industrial, construction and maintenance coatings, traffic marking paints, etc.		↑ 1000 gal ↓					
	Industrial, new construction, and maintenance paints							
45	Interior	325510 7101						
46	Exterior	325510 7102						
47	Paints, traffic marking, all types, including shelf goods and highway department	325510 7103						
48	Paints and enamels, automotive and other transportation and machinery refinishing, including primers	325510 7104						
49	Paints, marine, ship and off-shore facilities and shelf goods for both new construction and marine refinishing and maintenance, excluding spar varnish	325510 7105						
50	Paints, marine, for yacht and pleasure craft, new construction, refinishing, and maintenance	325510 7106						
51	Paint concentrates produced for packaging in aerosol containers	325510 7107						
52	Other special-purpose paints and coatings, industrial, aerosol, and other marine	325510 7108						
	Miscellaneous allied paint products, including paint and varnish removers, thinners, pigment dispersions, glazing compounds, etc.							
53	Paint and varnish removers	325510 B101						
54	Thinners for lacquers and other solvent-based paint products	325510 B102						
55	Pigment dispersions	325510 B103						
56	Other miscellaneous allied paint products, including brush cleaners, ink vehicles, putty and glazing compounds, etc.	325510 B104						

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32524183



CONTINUE WITH **22** ON PAGE 19

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Resins and Plastics		1000 lb					
	Thermoplastic							
57	Polyethylene	325211 1110						
58	Polypropylene	325211 1120						
59	Polystyrene	325211 1130						
60	Polyvinyl chloride	325211 1140						
61	Polyester	325211 1150						
62	Other thermoplastic resins and plastics (Specify kind) ↴	325211 1160						
	Thermosetting		1000 lb					
63	Phenolic	325211 4110						
64	Urea	325211 4120						
65	Polyester	325211 4130						
66	Epoxy	325211 4140						
67	Other thermosetting resins and plastics (Specify kind) ↴	325211 4150						
	Nonstructural caulking compounds and sealants							
68	Caulks, modified and unmodified oil base (natural base)	325520 A111						

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32524191



CONTINUE WITH 22 ON PAGE 20

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
69	Nonstructural caulking compounds and sealants - Continued Synthetic base General performance sealants (PVAC, butyl, vinyl, acrylic, neoprene, etc.)	325520 A131						
70	Special performance sealants (polysulfide, silicone, epoxy, urethane, etc.)	325520 A141						
71	All other products made in this establishment (Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.)	18						
72		26						
73		34						
74		42						
75		59						
76		67						
77		Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↘	999899 2000					
78	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999899 1000						
79	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999899 9000						
80	TOTAL (Should equal total reported in 5)	770000 0000						

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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2. Report the costs incurred by this establishment for contract manufacturing purchased in 2012 1013

2012		
\$ Bil.	Mil.	Thou.

3. Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2 1015

2012		
\$ Bil.	Mil.	Thou.

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

2. Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (*regardless of materials ownership and based on specifications provided by the contracting company*) 1019

2012		
\$ Bil.	Mil.	Thou.

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

32524217



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Fax	Area code	Number
<input type="text"/>	<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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