

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **22**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **22** under Census product code 999899 1000, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Fabricated plastics products, including dispensing pumps and triggers and mist sprayers, excluding containers	326199 37					
2	Alcohols	325190 65					
3	Other synthetic organic chemicals, including halogenated hydrocarbons (Specify kind) ↴ 	325199 31					
4	Perfume materials (synthetic organic) . .	325100 51					
5	Perfume oil mixtures and blends	325620 01					
6	Fats and oils	311000 17	short tons				
7	Essential oils, natural	325998 09					
8	Bulk surfactants, other than sulfonated oils and fats (surface active agents) . . .	325613 09					

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
9	Refined petroleum products, including mineral oil, naphtha solvents, petrolatum, waxes, etc.	324100 15						
10	Plastics containers, including bottles, jars, tubes, tubs, etc.	326100 32						
11	All other industrial inorganic chemicals	325100 72						
12	Paper and paperboard containers, including shipping sacks and other paper packaging supplies	322100 17						
13	Semiconductors, including transistors, diodes, rectifiers, and integrated circuits for electronic circuitry	334413 00						
14	Silicates	325188 17						
15	Containers Glass	327213 01						
16	Metal	332400 00						
17	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99						
18	TOTAL (Should equal total reported in 16 , line A1)	771000 00						

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18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Valuation of Products - Report the value of the products shipped and services performed at the net selling value f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

The value of all products shipped in "gift" or "promotional" sets should be distributed among the individual lines for the products included in the set. All direct costs of production and profits should be equitably distributed among the products included in the set.

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 999899 2000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999899 1000, "Resales."

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Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Cosmetics	325620 G405			
2	Other toilet preparations, including nonmedicated deodorants, feminine hygiene douches, nail enamels and polishes, bath salts and oils, face and foot powders, premoistened towelettes, etc. (Specify kind) ↴	325620 G415			
3	Hair shampoos containing soap, or synthetic organic chemicals, including products with additives for coloring, dandruff removal, etc. Professional	325620 7113			
4	Consumer use	325620 7122			
5	Hair tonics, including hair and scalp conditioners, hair mousse, hair perms, and hair coloring preparations (bleaches, dyes, rinses, tints, etc.) Professional	325620 7201			
6	Consumer use, including complete and refills for hair perms	325620 7202			
7	Hair dressings, including brilliantines, creams, pomades, aerosol and non-aerosol hair spray, heat setting wave solutions, other hair preparations, hair rinses, excluding color rinses	325620 7203			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
8	Cream and gel hair shampoos containing synthetic organic chemicals, including products with additives for coloring, dandruff removal, etc.	325620 7151				
9	Perfumes, toilet waters, and colognes	325620 4300				
10	Synthetic organic chemicals for use as flavor and perfume materials, mixed and unmixed	325199 H100				
11	Toothpaste, including gels and toothpowders	325611 D100				
12	Dentifrices, mouthwashes, gargles, and rinses	325620 A200				
13	All shaving preparations	325620 1200				
14	Creams, lotions and oils, excluding shaving, hair, and deodorant	325620 D300				
15	Disinfectants, nonagricultural, industrial and institutional	325612 5111				
16	Air and room fresheners, aerosol-type, household, excluding potpourri	325612 5351				
17	Household scissors and shears, including barber, pinking and tailoring shears, manicure and pedicure scissors and implements, tweezers and all other scissors and shears, excluding tool-type	332211 2301				
18	Household dry laundry detergents, heavy-duty, phosphate free, and household liquid laundry detergents, light-duty and heavy-duty	325611 4611				
19	Pharmaceutical preparations, vitamin, nutrient, and hematinic preparations, for human use (<i>Specify kind</i>) ↴ 	325412 LYWV				
20	Pharmaceutical preparations, acting on the respiratory system, for human use (<i>Specify kind</i>) ↴ 	325412 AYWV				
21	All other products made in this establishment (<i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the pre-listed products and services. For all remaining products, write "Other" and report a single total value.</i>) 	18				
22		26				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
0734		0730	0731			
23		34				
24		42				
25		59				
26		67				
27	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)					
		999899 2000				
28	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16 , line A2.)					
		999899 1000				
29	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.					
		999899 9000				
30	TOTAL (Should equal total reported in 5)	770000 0000				

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23-25 Not Applicable.

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26 SPECIAL INQUIRIES

A. PURCHASE OF CONTRACT MANUFACTURING

1. Did this establishment **purchase** contract manufacturing services from other companies or foreign plants of your company in 2012?

Include:

- Products for which the manufacturing (i.e., transforming or otherwise processing materials or components based on specifications provided by your company) was outsourced to other companies.
- Products for which the manufacturing was performed by your company's foreign plants.

Exclude:

- Services for packaging and assembling.
- Purchases of merchandise for resale (sale of products bought and sold without further processing or transformation).

1011 Yes - Go to line 2

1012 No - Go to **B**

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		2012		
		\$ Bil.	Mil.	Thou.
2.	Report the costs incurred by this establishment for contract manufacturing purchases in 2012.	1013		
3.	Report the value of sales, shipments, receipts, or revenue generated in 2012 from products whose purchases were reported as contract manufacturing costs in line 2	1015		

B. RECEIPTS FROM CONTRACT MANUFACTURING

1. Did this establishment **provide** contract manufacturing services to others in 2012 (*regardless of materials ownership*)?

Include:

- Products manufactured at this location (i.e., transforming or otherwise processing materials or components based on specifications provided by the contracting company).
- Products manufactured and transferred to other plants of your company.
- Products manufactured and exported.

Exclude:

- Services for packaging and assembling.
- Sales of products purchased and sold without further processing or transformation.

1017 Yes - Go to line 2

1018 No - Go to **30**

		2012		
		\$ Bil.	Mil.	Thou.
2.	Report the value of sales, shipments, receipts, or revenue generated in 2012 from contract manufacturing performed at this location for others (regardless of materials ownership and based on specifications provided by the contracting company)	1019		

Please describe the product(s) being manufactured for others at this establishment. ↴

1020

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

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30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report

Title

Area code	Number	Extension
<input type="text"/>	<input type="text"/>	<input type="text"/>

Area code	Number
<input type="text"/>	<input type="text"/>

E-mail address

Date completed	Month	Day	Year
	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2012 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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